



TH PLANTATIONS BERHAD

# TH PLANTATIONS BERHAD

## Result for the year ended 31 December 2022

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**27 FEBRUARY 2023**

**Strictly Private & Confidential**

Financial Highlight

Operational Highlight

Business updates



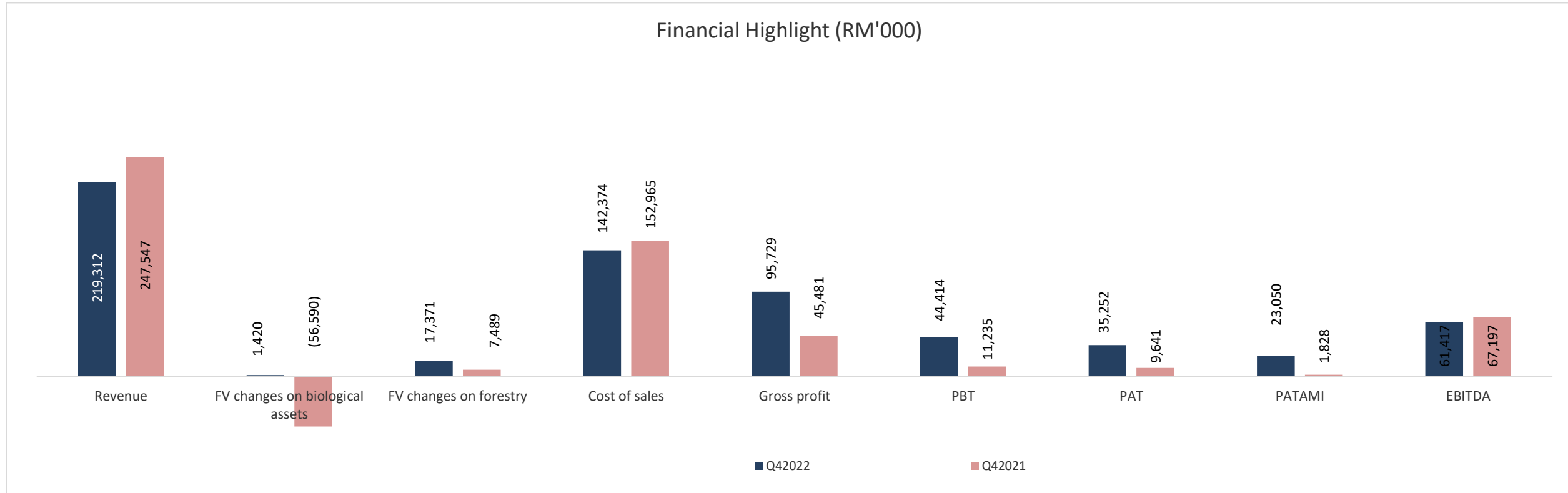
## FINANCIAL HIGHLIGHT

# Financial Highlights

Snapshot of financial highlights (Q42022 vs Q42021)



TH PLANTATIONS BERHAD



(28,235)

11%



58,010

103%



9,882

132%



10,591

7%



50,248

110%



33,179

295%



25,611

266%



21,222

1,161%



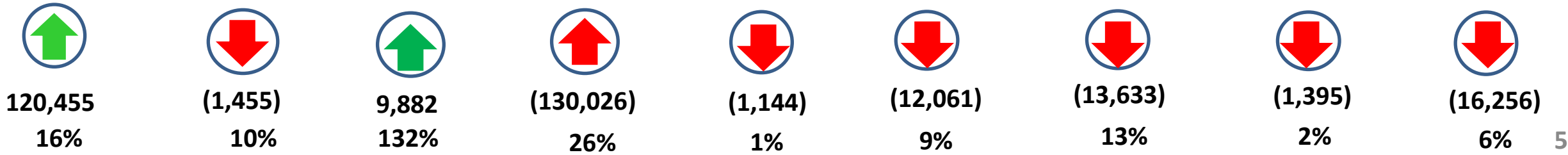
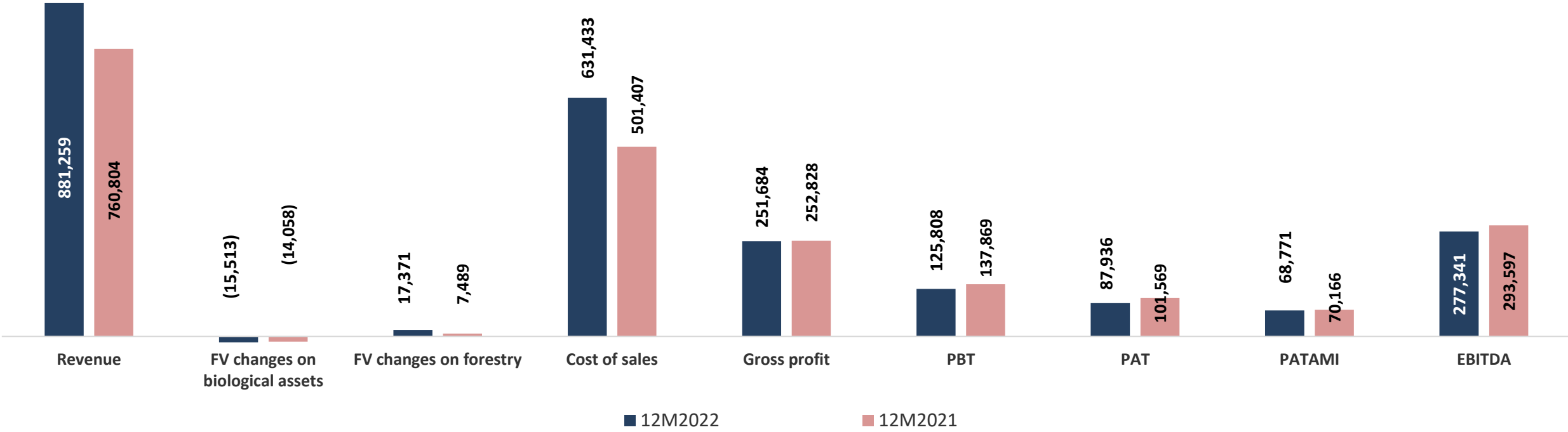
(5,780)

9%

# Financial Highlights

Snapshot of financial highlights (12M2022 vs 12M2021)

Financial Highlight (RM'000)



# Profit Before Tax (PBT)

The Group recorded a higher PBT of RM33.18 million, an increase of 295% from RM11.24 million in the preceding period, primarily attributed to higher sales quantity, higher fair value change on biological assets and forestry.

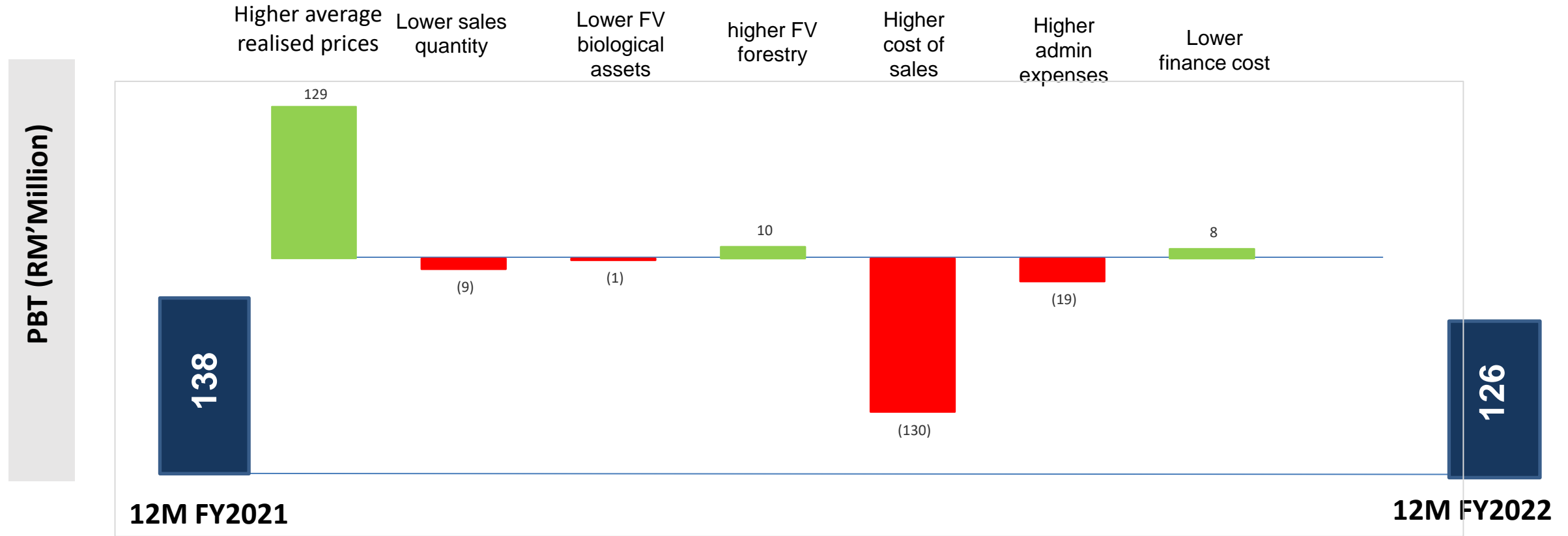
Q4 FY2022 vs Q4 FY2021



# Profit Before Tax (PBT)

The Group recorded a lower PBT of RM125.81 million, a decrease of 9% from RM137.87 million in the preceding period, primarily attributed to higher cost of sales and partly offset by higher average realised prices.

## 12M FY2022 vs 12M FY2021



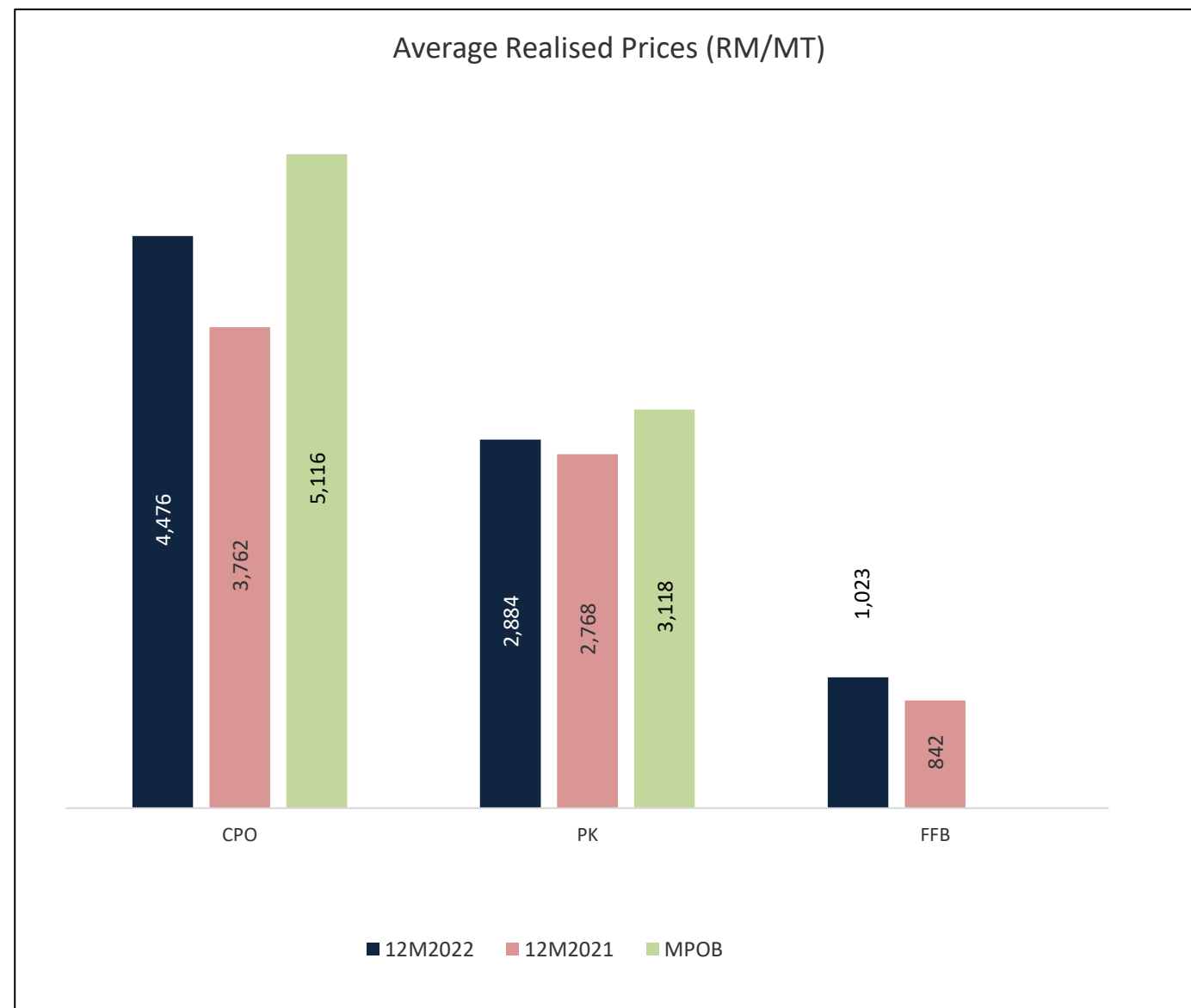
# Average realised prices

## AVERAGE REALISED PRICES

Average realised prices (RM/MT)	12M FY2022	12M FY2021
CPO	4,476	3,762
PK	2,884	2,768
FFB	1,023	842

### Comparison with MPOB (by region)

<b>CPO</b>		
- Peninsular	5,116	4,401
- Sabah	4,786	4,506
- Sarawak	4,522	4,426
<b>PK</b>		
- Peninsular	3,118	2,773
- Sabah/Sarawak	3,043	2,675





# Balance sheet (Highlights)

Snapshot of balance sheet (31 December 2022 vs 31 Dec 2021)

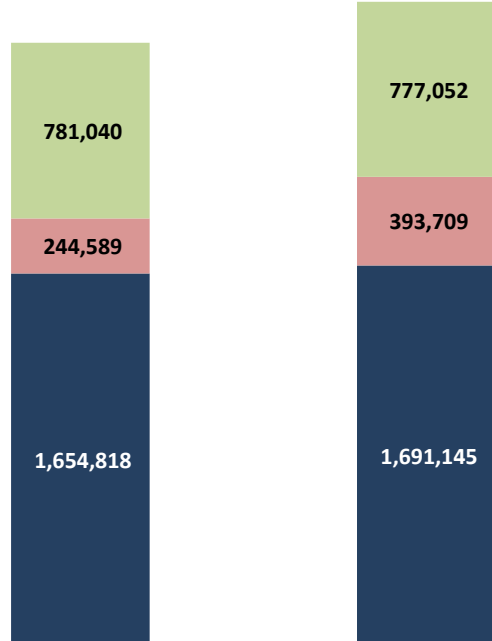


TH PLANTATIONS BERHAD

## ASSETS (RM'000)

**TOTAL**  
**RM2,680,447**

**TOTAL**  
**RM2,861,906**



31-Dec-22

31-Dec-21

■ Non current asset

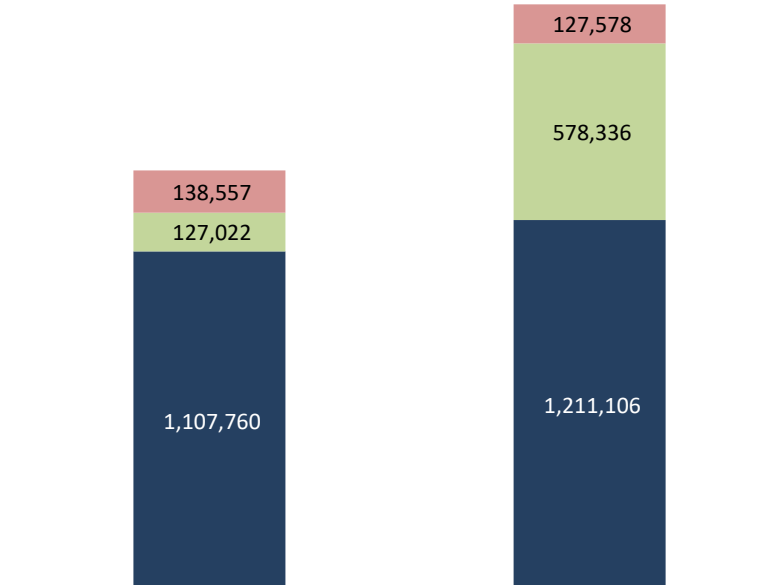
■ Current asset

■ Asset classified as asset held for sales

## LIABILITIES (RM'000)

**TOTAL**  
**RM1,373,339**

**TOTAL**  
**RM1,917,020**



31-Dec-22

31-Dec-21

■ Non current liabilities

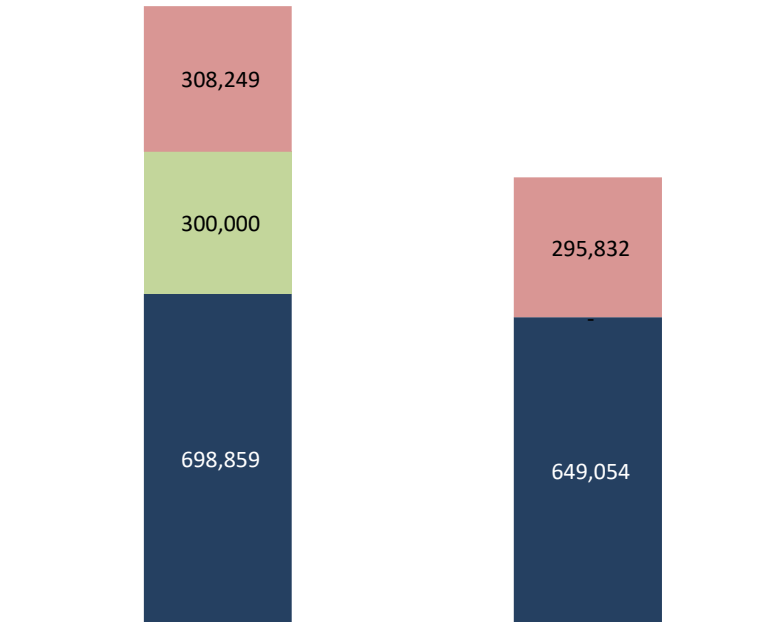
■ Current liabilities

■ Liabilities classified as held for sales

## TOTAL EQUITY (RM'000)

**TOTAL**  
**RM1,307,108**

**TOTAL**  
**RM944,886**



31-Dec-22

31-Dec-21

■ Equity attributable to owners

■ Perpetual sukuk

■ Non-controlling interest

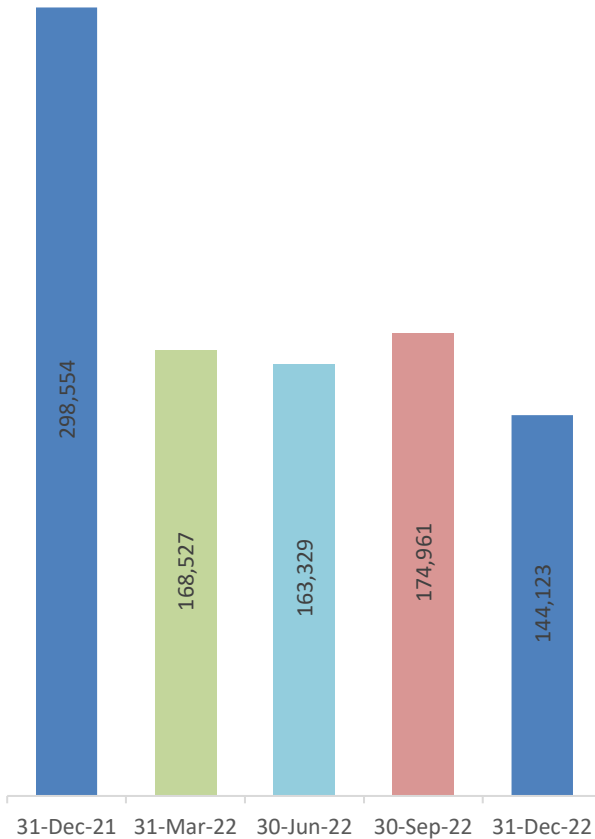
# Cash and gearing as of 31 December 2022



TH PLANTATIONS BERHAD

## CASH AND BANK BALANCES

RM'000



## TOTAL BORROWING AND GEARING

**1.55x**  
*Gross*

**1.22x**  
*Net*

**1.33x**  
*Gross*

**1.15x**  
*Net*

**1.30x**  
*Gross*

**1.14x**  
*Net*

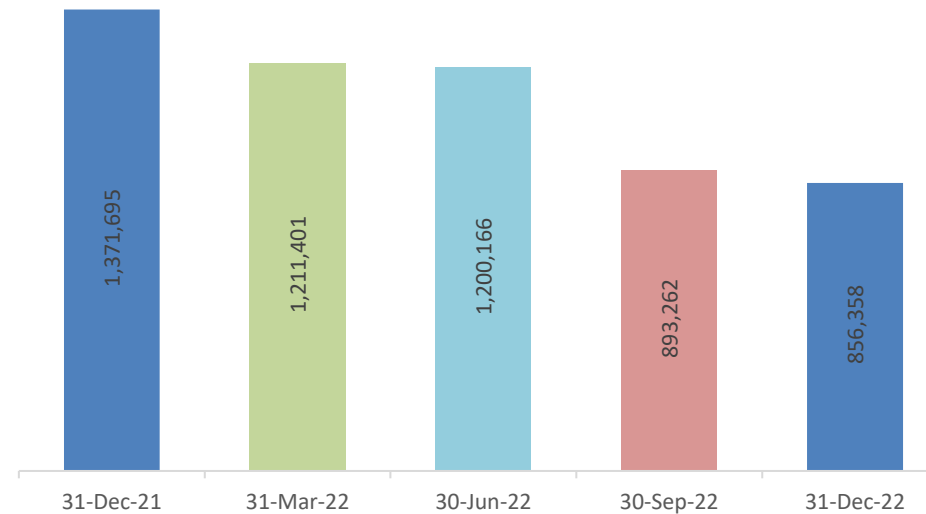
**0.77x**  
*Gross*

**0.63x**  
*Net*

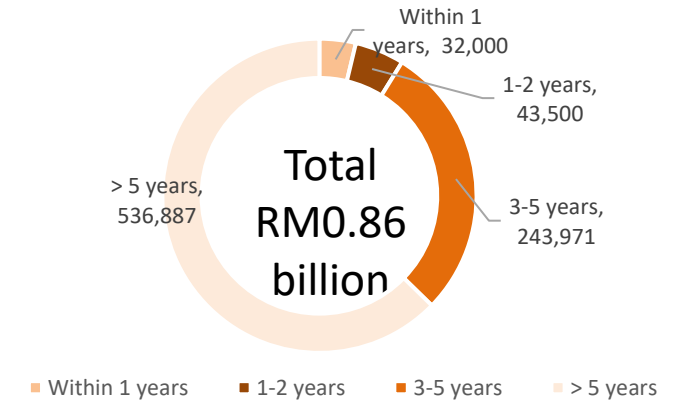
**0.71x**  
*Gross*

**0.60x**  
*Net*

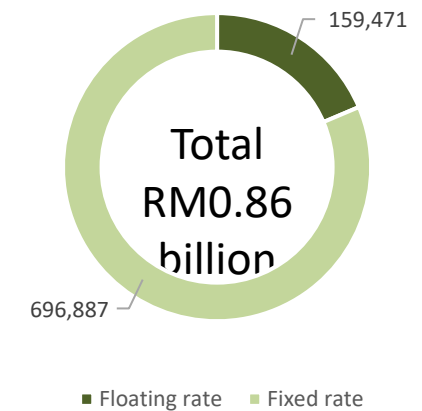
RM'000



## DEBT AGEING

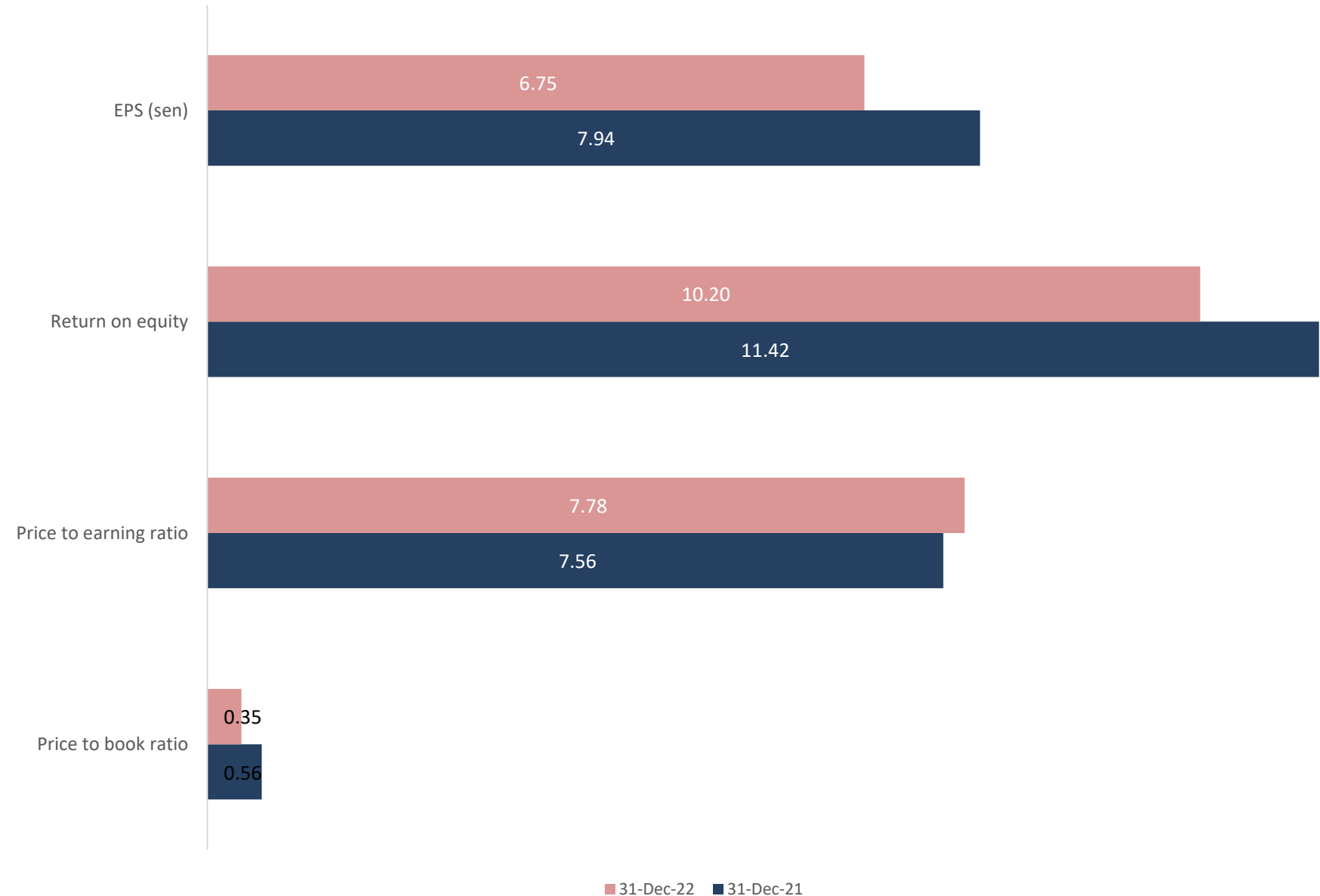


## DEBT PROFILE BY FIXED AND FLOATING RATE





# KEY FINANCIAL RATIO



Financial Highlight

Operational Highlight

Business updates



## OPERATIONAL HIGHLIGHT

# Operational Performance

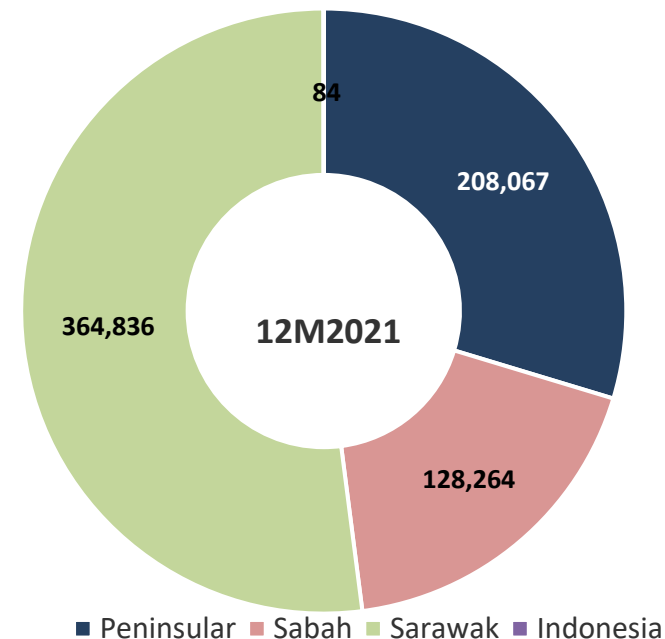
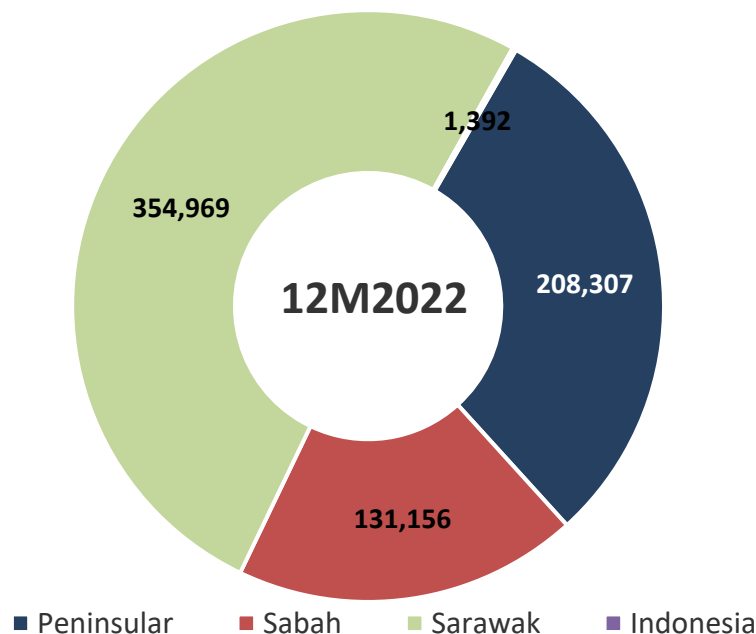
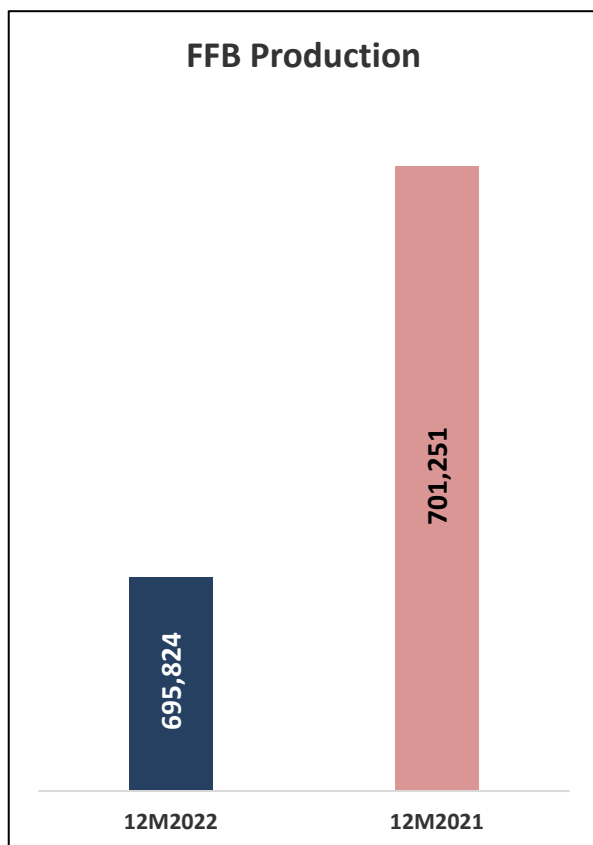


TH PLANTATIONS BERHAD

Lower FFB production by 5,427 mt as compared to the same period last year mainly driven by lower FFB production in Sarawak.

## GROUP FFB PRODUCTION

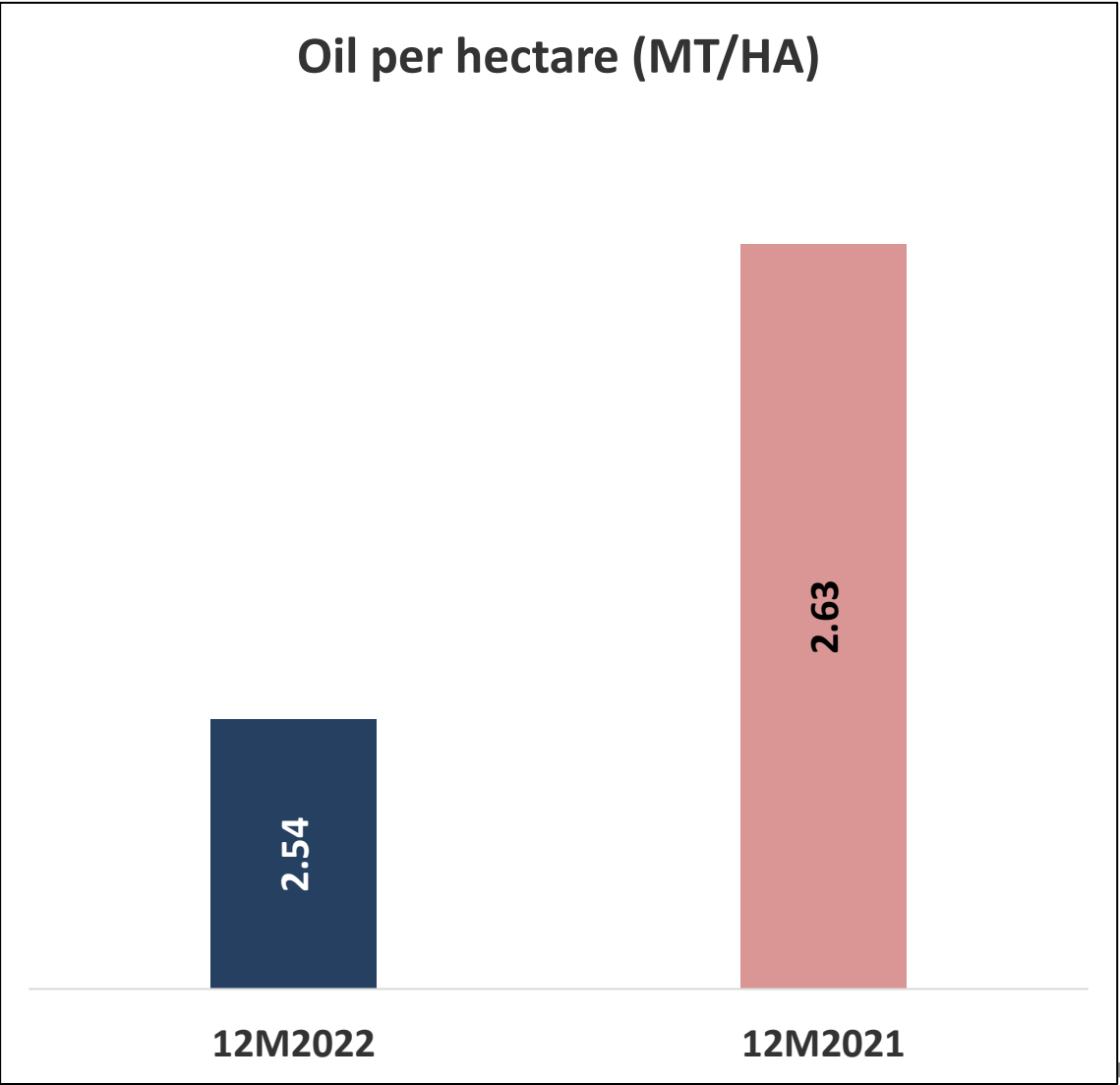
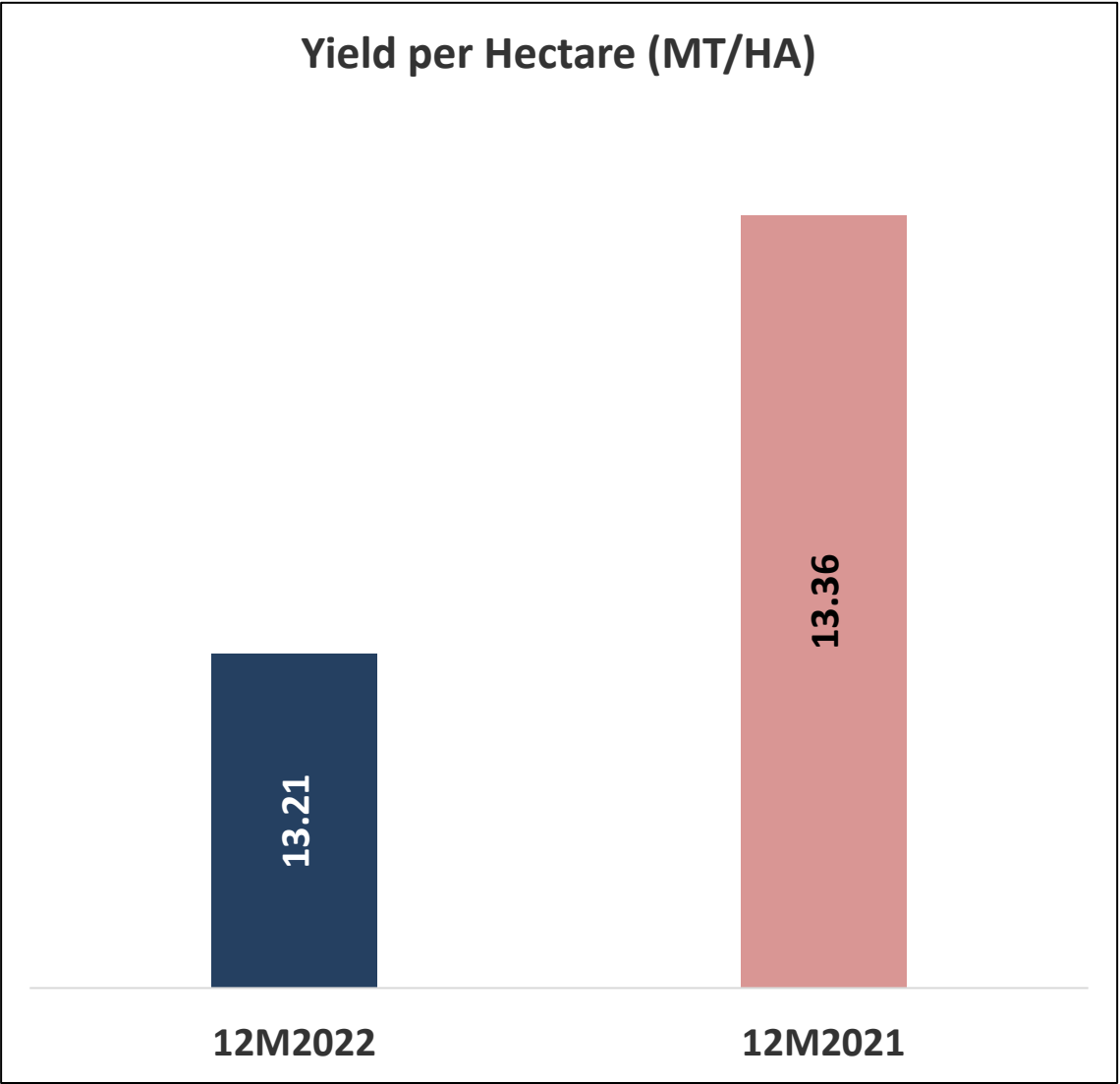
### FFB Production (MT)



**Peninsular:** FFB production from estates in the Peninsular is slightly higher by 239.73 mt mainly contributing from young mature areas.

**Sabah:** Higher FFB production from estates in Sabah by 2,892.64 mt mainly contributing from young and prime area at Ladang Sungai Tenegang and Ladang Sungai Koyah from August onwards.

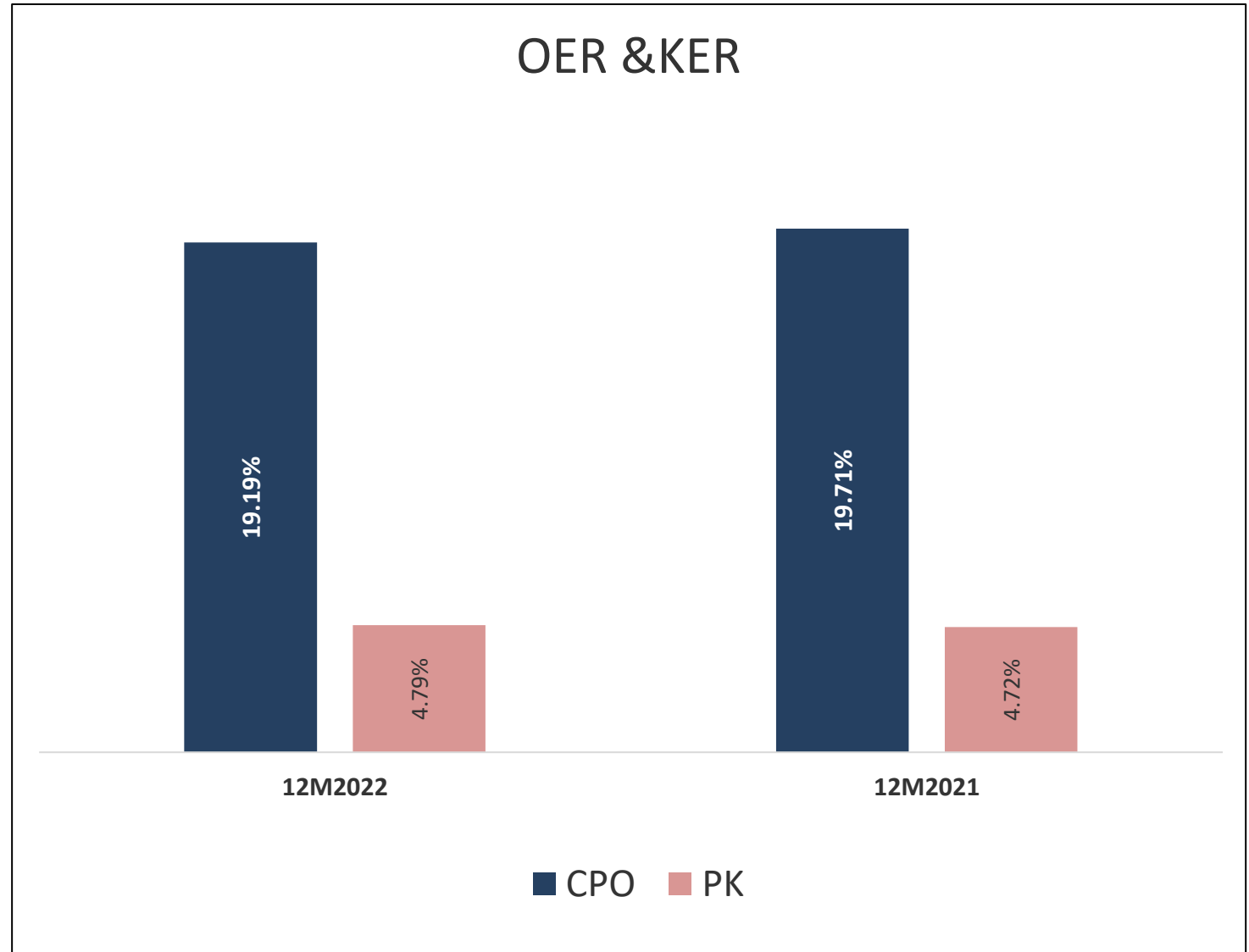
**Sarawak:** Lower FFB production in Sarawak by 9,867.69mt or 0.16mt/ha mainly due to insufficient fertiliser input in the prior year and a shortage of harvesters.



# Operational Performance

## CPO & PK EXTRACTION RATE (%)

	12M FY2022	12M FY2021
OER	19.19	19.71
KER	4.79	4.72





Financial Highlight

Operational Highlight

Business updates



## BUSINESS UPDATES

## CPO OUTLOOK

CPO price is expected to be in the range of RM3,200/MT-RM3,800/MT, averaging RM3,500/MT for 2023.

## OPERATIONAL

- Current harvesters' ratio is at **1:28**; there is a shortage of approximately **746** harvesters based on the ideal ratio of 1:20.
- As of to date, the Group has managed to secure a foreign workers quota of 816 of the requirement for Peninsular, 866 or requirement for Sabah, and 1020 of the requirement for Sarawak.
- Expansion of the mechanisation program to mitigate the labour shortage issue.

## TRANSFORMATION PLAN: OPERATIONAL EFFICIENCY

### **Scheduled Replanting Programme**

to achieve sustainable optimum crop production and oil palm age

### **Maximising value of asset**

by embarking on a consolidation exercise to improve the Group assets

### **Expand Mechanisation Initiatives**

to reduce dependency on labour and increase productivity

### **Sustainable Practices & Compliance towards ESG and enhance the Enterprise Risk Management Framework**

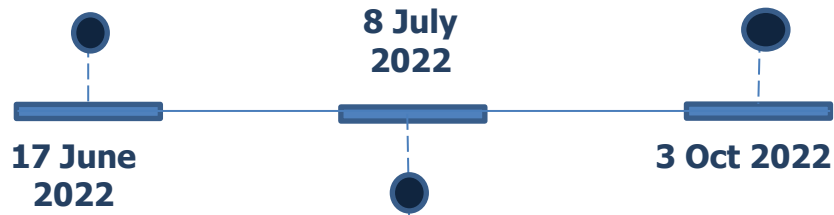
### **Increase Purchasing of FFB**

aggressive management in outsourcing and purchasing of external FFB to optimised mills capacity

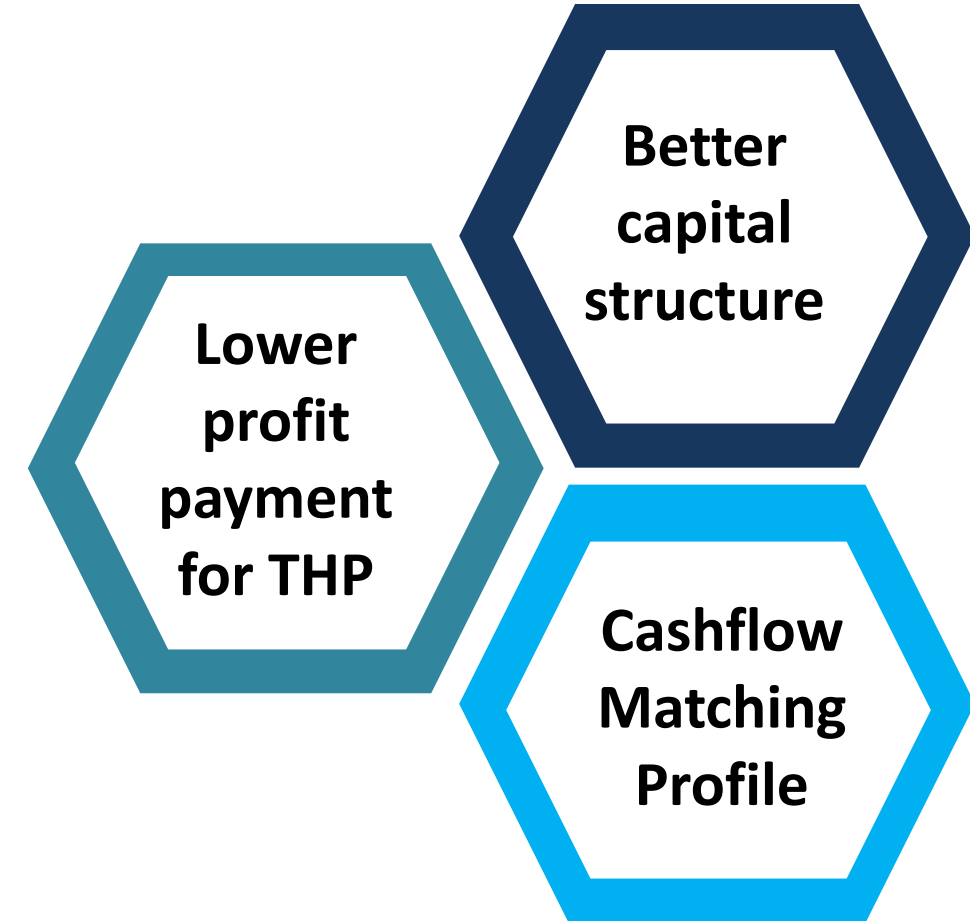
## **SUKUK Restructuring Programme**

TH Plantations Berhad ("THPB") has completed the lodgement of the Sukuk Wakalah Programme

The Group has issued RM650.0 million in nominal value of senior Sukuk Wakalah under the Sukuk Wakalah Programme.



The Group has issued RM300.0 million in nominal value of perpetual Sukuk Wakalah.



The new repayment period as the result of the issuance of the New SUKUK will enable the Group to concentrate on the consolidation exercise and replanting period to ensure the sustainability of the operation of the Group.



## CONSOLIDATION EXERCISES



### PHASE 1:

- ❖ Identified area for consolidation exercises



### PHASE 2:

- ❖ Upkeep & weeding
- ❖ Roads & Bridges
- ❖ Soil conservation
- ❖ Pests & Diseases
- ❖ Water management system

For the certain Estates in Sarawak, the consolidation exercises are still in Phase 2.



### PHASE 3:

- ❖ Optimum manuring application
- ❖ Expansion on mechanisation programme

For the estate in Peninsular, Sabah and certain estates in Sarawak, the consolidation exercises are currently in Phase 3.

# APPENDIX



## Financial Highlights

Net profit decreased by 13% in 12MFY2022 mainly due to higher other expenses.

	12M2022 RM'000	12M2021 RM'000	Variance RM'000	%
Revenue	881,259	760,804	120,455	16
Fair Value changes on biological asset	(15,513)	(14,058)	(1,455)	(10)
Fair Value changes on forestry	17,371	7,489	9,882	132
Gross profit	251,684	252,828	(1,144)	(1)
Profit before tax	125,808	137,869	(12,061)	(9)
Profit after tax	87,936	101,569	(13,633)	(13)
PATAMI	68,771	70,166	(1,395)	(2)

# Summary of statement financial position



TH PLANTATIONS BERHAD

	31 DECEMBER 2022	31 DECEMBER 2021
<b>ASSETS</b>		
PPE	832,686	860,052
ROU	651,387	663,538
PDE	90,983	104,097
FORESTRY	38,958	21,587
OTHER INVESTMENTS	1,825	1,825
DEFERRED TAX ASSETS	38,979	40,046
<b>TOTAL NON-CURRENT ASSETS</b>	<b>1,654,818</b>	<b>1,691,145</b>
CURRENT ASSETS	244,589	393,709
ASSETS CLASSIFIED AS HELD FOR SALE	781,040	777,052
<b>TOTAL CURRENT ASSETS</b>	<b>1,025,629</b>	<b>1,170,761</b>
<b>TOTAL ASSETS</b>	<b>2,680,447</b>	<b>2,861,906</b>



# Summary of statement financial position

	31 DECEMBER 2022	31 DECEMBER 2021
<b>EQUITY ATTRIBUTABLE TO OWNERS OF THE COMPANY</b>	<b>698,859</b>	<b>649,054</b>
PERPETUAL SUKUK	300,000	-
NON-CONTROLLING INTERESTS	308,249	295,832
<b>TOTAL EQUITY</b>	<b>1,307,108</b>	<b>944,886</b>
<b>LOANS AND BORROWINGS</b>	<b>824,358</b>	<b>925,131</b>
LEASE LIABILITIES	74,496	77,325
DEFERRED TAX LIABILITIES	192,810	193,575
TRADE AND OTHER PAYABLES & EMPLOYEE BENEFITS	15,862	15,075
<b>TOTAL NON CURRENT LIABILITIES</b>	<b>1,107,526</b>	<b>1,211,106</b>
<b>CURRENT LIABILITIES</b>	<b>127,256</b>	<b>578,336</b>
LIABILITIES CLASSIFIED AS ASSETS HELD FOR SALE	138,557	127,578
<b>TOTAL CURRENT LIABILITIES</b>	<b>265,813</b>	<b>705,914</b>
<b>TOTAL LIABILITIES</b>	<b>1,373,339</b>	<b>1,917,020</b>
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>2,680,447</b>	<b>2,861,906</b>

# Summary of Operational Statistics

As at 31 December 2022



TH PLANTATIONS BERHAD

	12M2022	12M2021	Variance	%
<b>Total Production</b>	<b>695,824</b>	<b>701,251</b>	<b>(5,427)</b>	<b>(1)</b>
Sales FFB to outside-estate	(66,279)	(69,079)	2,800	4
<b>Sold to own mill</b>	<b>629,545</b>	<b>632,172</b>	<b>(2,627)</b>	<b>(1)</b>
Sales FFB to outside-Mill	(11,760)	(24,486)	12,726	52
FFB stock movement	253	(73)	326	447
FFB Purchased	186,864	171,823	15,041	9
<b>Total FFB Processed</b>	<b>804,902</b>	<b>779,436</b>	<b>25,466</b>	<b>3</b>
<b>Yield per hectare</b>	<b>13.21</b>	<b>13.36</b>	<b>(0.15)</b>	<b>(1)</b>
<b>Sales Volume</b>				
CPO	154,204	154,026	178	<1
PK	38,465	36,931	1,534	4
FFB	78,039	93,565	(15,526)	(17)

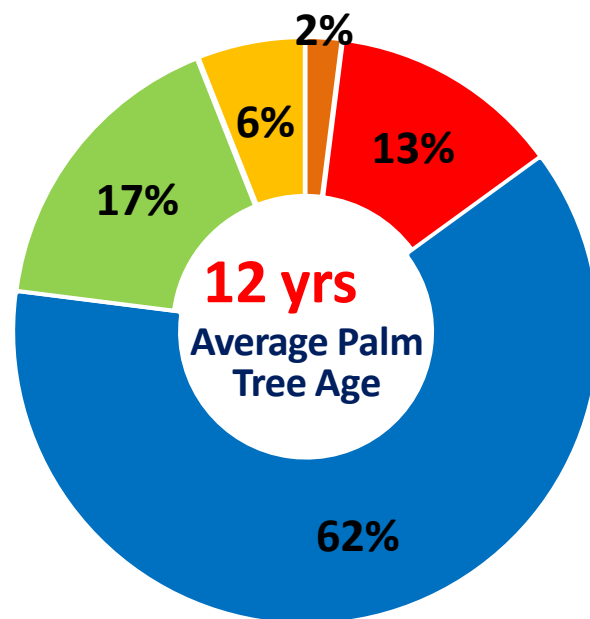
# Breakdown of Age Profile

As at 31 December 2022

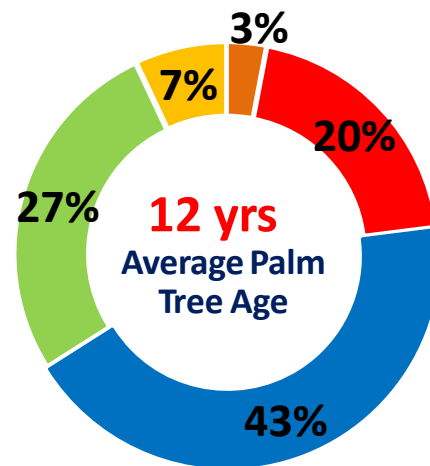


TH PLANTATIONS BERHAD

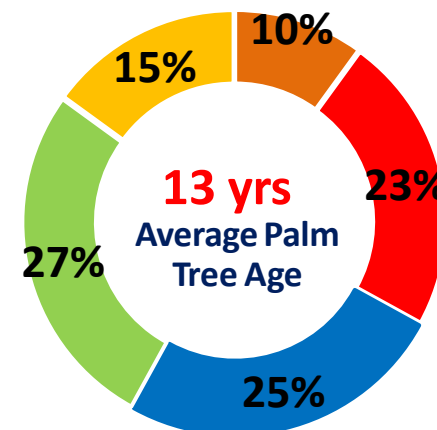
## GROUP



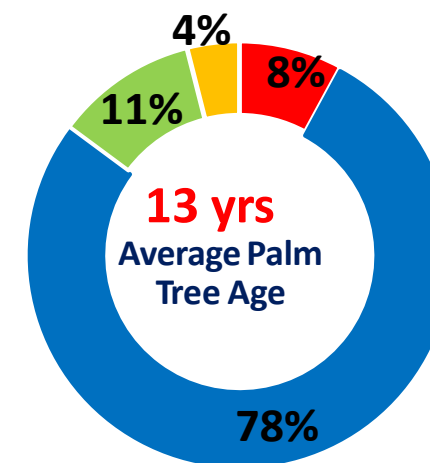
## PENINSULAR



## SABAH



## SARAWAK



- 26-30 (very old mature)
- 19-25 (old mature)
- 9-18 (Prime mature)
- 4-8 (Young mature)
- 1-3 (Immature)

# THANK YOU

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