# RESULTS UPDATE



Monday, November 21, 2022 FBMKLCI: 1,449.32 Sector: REIT

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# Sunway Real Estate Investment Trust

TP: RM1.53 (+9.3%)

Last Traded: RM1.40

Benefits from Post-Pandemic Recovery

HOLD (ESG: ★★★★)

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#### Review

- Excluding the distribution to perpetual note holders of RM14.9mn and the fair value gain on investment properties of RM18.3mn, Sunway REIT reported a realised net profit attributable to unitholders of RM239.5mn in 9M22. Results came within expectations, accounting for 74% and 78% of ours and consensus' full-year estimates, respectively.
- 9M22 distribution per unit (DPU) stood at 7.0sen. Based on the last closing price, this works out to a 6.7% annualised distribution yield.
- Sunway REIT's 9M22 net property income (NPI) surged 77% YoY to RM354.1mn, driven by a 48% growth in revenue. The improved performance was boosted by better performance across all business sectors. Notably, the relaxation of movement restrictions has led to a significant increase in both retail and hospitality business activities.
- NPI for the retail segment soared 158% YoY to RM222.4mn, owing to robust performance from all retail malls, which benefited from pent-up demand, festive spending, the easing of COVID-19 safety measures and minimal rental support. Similarly, higher domestic leisure and business travel, as well as a gradual increase in Meetings, Incentives, Conventions, and Exhibitions (MICE) activities, helped the hotel segment's NPI grow by 67% YoY. Meanwhile, the performance of the office, services and industrial & other segments was steady in 9M22.
- Realised net profit to unitholders increased by 148% YoY to RM239.5mn in 9M22 in tandem with the strong growth in NPI.

#### **Impact**

Maintain earnings forecasts.

# Outlook

- Retail consumer traffic and tenant sales have improved since 4Q21, with tenants' retail sales sustained above the pre-pandemic level. As a result, the retail segment is expected to perform stronger in FY22, thanks to 1) reduced rental rebates, 2) the completion of Sunway Carnival Mall Extension in 2Q22, and 3) the addition of new retail space as a result of ongoing asset enhancement initiatives.
- It is anticipated that the performance of the office, industrial and other segments will remain stable. Meanwhile, management expects that the hotel segment will progressively benefit from the relaxation in travel activities as well as pockets of MICE activities. Besides, management anticipates that the phased re-opening of Sunway Resort Hotel on May 22 will contribute to the hotel segment's performance.

Share Information	
Bloomberg Code	SREIT MK
Stock Code	5176
Listing	Main Market
Share Cap (mn)	3,424.8
Market Cap (RMmn)	4,794.7
52-wk Hi/Lo (RM)	1.58/1.32
12-mth Avg Daily Vol ('000 shrs)	1,659.9
Estimated Free Float (%)	28.6
Beta	0.3
Major Shareholders (%)	

Sunway Berhad (40.9) Employees Provident Fund (15.2) Kumpulan Wang Persaraan (Diperbadankan) (5.8) Amanah Saham Nasional (5.0)

		(2.0)		
Forecast Revision				
	FY22	FY23		
Forecast Revision (%)	0.0	0.0		
Net profit (RMmn)	324.9	339.1		
Consensus	308.1	325.5		
TA's / Consensus (%)	105.5	104.2		
Previous Rating	Hold (Maintained)			
Consensus TP	1.6			
Financial Indicators				
	FY22	FY23		
Net gearing (%)	38.7	39.4		
CFPS (sen)	5.6	9.8		
P/CFPS (x)	25.2	14.3		
ROE (%)	5.9	6.1		
ROA (%)	3.5	3.6		
NTA/Share (RM)	1.5	1.5		
Price/ NTA (x)	0.9	0.9		
Scorecard				
	% of FY			
vs. TA	74.0	Within		

Share Performance (%)		
Price Change	SunREIT	FBM KLCI
1 mth	(1.4)	4.5
3 mth	(8.5)	(4.5)
6 mth	(6.7)	(6.4)
12 mth	(0.7)	(0.6)

78.0

Within

(12-Mth) Share Price relative to the FBMKLCI

SET IN MIRE 11-00 -0-0.01 (12-0) -0-0.01 (12-0) -0-0.01

SET IN MIRE 11-00 -0-0.01

SET IN M

Source: Bloomberg

vs. Consensus



### **Valuation**

 We maintain our TP of RMI.53, based on a target yield of 6.0% to our CY23 DPU projection of 9.2sen/unit. Our target yield is based on a +150bps spread to our 10-year MGS yield target of 4.5%. Maintain Hold.

Table I: Earnings Summary (RMmn)

FYE Dec	FY20*	FP21**	FY22f	FY23f	FY23f
Gross Rental Income	556.9	675.6	668.4	712.2	733.8
Net Property Income	416.8	457.I	483.1	515.4	531.5
NPI Margins	74.8	67.7	72.3	72.4	72.4
Adj. Pretax profit	248.6	271.6	344.8	358.9	371.4
Reported Net Profit	208.2	195.5	344.8	358.9	371.4
Realised Net Profit	228.9	221.9	324.9	339.1	351.5
EPU (Sen)	7.8	6.7	9.5	9.9	10.3
EPU Growth (%)	(18.0)	(13.9)	42.0	4.4	3.7
PER (x) #	18.0	31.4	14.8	14.1	13.6
DPU (sen)	7.3	6.1	8.8	9.2	9.5
Div Yield (%) #	5.2	2.9	6.3	6.5	6.8
ROE (%) #	4.8	2.9	5.9	6.1	6.3

Notes:

<sup>\*</sup> FYE June

<sup>\*\*</sup> comprising 18-month earnings from Jul-20 to Dec-21

<sup>#</sup> Ratio analysis for FP2 I are based on annualised figures



Table 2: 3Q22 Results Analysis (RM mn)

	,	3Q21	2Q22	3Q22	QoQ (%)	YoY (%)	9M21	9M22	YoY (%)
Total Revenue		106.9	144.5	166.2	15.0	55.5	314.5	464.7	47.7
- Retail		64.9	101.4	110.3	8.9	70.0	177.1	310.1	75. I
- Hospitality		6.2	6.0	18.4	208.3	198.1	29.3	42.9	46.7
- Office		18.9	19.8	20.0	1.2	5.7	57.5	59.3	3.0
- Others		16.9	17.5	17.5	(0.0)	3.4	50.6	52.4	3.6
Core Revenue		106.9	144.5	166.2	15.0	55.5	314.5	464.7	47.7
Total Net Property Income		70.5	106.9	128.2	20.0	81.9	199.9	354.I	<b>77.</b> I
- Retail		36.6	71.6	80.5	12.3	119.9	86. I	222.4	158.4
- Hospitality		4.2	5.0	17.5	247.3	315.4	24.0	40.0	66.5
- Office		12.8	12.7	12.8	0.3	(0.3)	39. I	39.2	0.1
- Others		16.9	17.5	17.5	(0.0)	3.4	50.6	52.4	3.6
Core Net Property Income		70.5	106.9	128.2	20.0	81.9	199.9	354.I	77.1
Change in fair value		0.0	0.0	0.0	0.0	0.0	0.0	18.3	>100
Net Investment Income		72.4	108.0	129.5	19.9	78.7	205.9	375.9	82.6
Manager & Trustee Fee		(10.0)	(10.3)	(11.0)	7.4	10.4	(27.9)	(31.9)	14.3
Finance Costs		(21.5)	(22.8)	(26.1)	14.8	21.8	(65.6)	(69.8)	6.3
Other expenses		(0.6)	(0.4)	(0.4)	(1.7)	(35.7)	(1.6)	(1.5)	(7.3)
Income Before Taxation		41.1	74.5	91.9	23.4	123.8	111.4	272.7	144.8
Net Profit		41.1	74.5	91.9	23.4	123.8	111.4	272.7	144.8
Realised Net Profit - Unitholders		36.0	69.5	86.9	24.9	141.1	96.4	239.5	148.3
Realised Net Profit – Perps Holders		5.0	5.0	5.0	1.1	0.0	14.9	14.9	0.0
Realised EPU	(sen)	1.1	2.0	2.5	25.1	141.9	2.8	7.0	153.6
DPU	(sen)	1.1	2.0	2.5	25.1	141.9	2.8	7.0	149.1
DPU Declared	(sen)	0.0	4.2	0.0	nm	0.0	1.6	4.2	158.9
Core NPI Margin	(%)	66.0	74.0	77.I	3.2	11.2	63.5	76.2	19.9
Realised Net Margin	(%)	33.7	48.1	52.3	4.1	18.6	30.7	51.5	20.9

## **Stock Recommendation Guideline**

BUY: Total return within the next 12 months exceeds required rate of return by 5%-point.

HOLD : Total return within the next 12 months exceeds required rate of return by between 0-5%-point.

SELL : Total return is lower than the required rate of return

**Not Rated**: The company is not under coverage. The report is for information only.

**Total Return** is defined as expected share price appreciation plus gross dividend over the next 12 months. Gross dividend is excluded from total return if dividend discount model valuation is used to avoid double counting.

Required Rate of Return of 7% is defined as the yield for one-year Malaysian government treasury plus assumed equity risk premium.

# **ESG Scoring & Guideline**

	Environmental	Social	Governance	Average
Scoring	***	***	***	***
Remark	In line with its sponsor, the REIT implements a comprehensive programme aiming to reduce to GHG emission, water & waste with relevant targets and deadlines.	risks given that the sector is not	of 30%. The REIT holds investor	

\*\*\*\* (280%) : Displayed market leading capabilities in integrating ESG factors in all aspects of operations, management and future directions.

\*\*\*\* (60-79%): Above adequate integration of ESG factors into most aspects of operations, management and future directions.

★★★ (40-59%): Adequate integration of ESG factors into operations, management and future directions.

★★ (20-39%): Have some integration of ESG factors in operations and management but are insufficient.

(<20%) : Minimal or no integration of ESG factors in operations and management.</li>

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As of Monday, November 21, 2022, the analyst, Thiam Chiann Wen, who prepared this report, has interest in the following securities covered in this report:

(a) nil

# Kaladher Govindan – Head of Research

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