Corporate Presentation

September 2024

















Corporate Profile



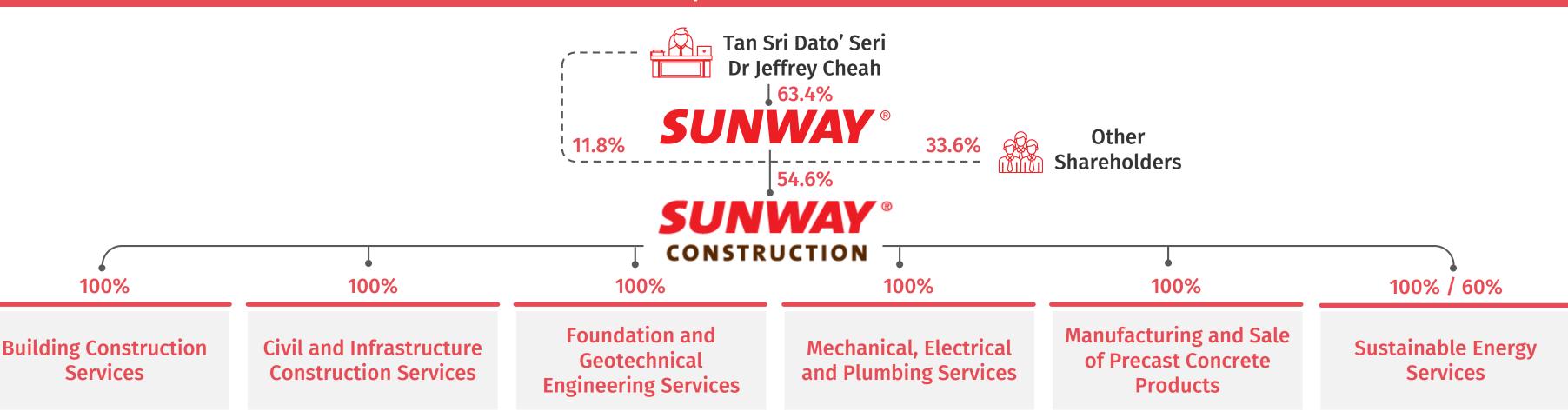


- Incorporated in 1976 and commenced business in 1981
- First listing in year 1997 and delisted in year 2004
- Relisting under the construction sector of the Main Market of Bursa Malaysia on 28th July 2015
- Cumulative revenue since inception of more than RM36bil
- Market capitalization: Around RM5.8bil
 As of Sep 2024:
 - Foreigners 3.0% | Non Bumi 49.7% | Bumi 47.3%
- Top external shareholders, as of Sep 24:
 EPF 7.2% | Amanah Saham 4.7% | PNB 2.2% | Great Eastern 2.1%





Corporate Structure



Private Finance Initiative (PFI)

Vertically Integrated Business Model

SUNWAY® CONSTRUCTION



Building Construction Services



- Special Purpose Building Projects include Kuala Lumpur Convention Centre, Pinewood Studio, Sunway Medical Centre, Monash University Campus Malaysia; Sunway Shopping Mall; Putrajaya Govt Agency Offices; International School of Kuala Lumpur
- Advanced Technology Facilities (ATF) include 5 Data
 Centre projects from 4 multinational clients

Foundation and Geotechnical Engineering Services



- Core services include piling solutions and earth retaining systems
- Services cover all types of buildings such as residential, commercial, institutional, purpose-built or specialty buildings, and civil/infrastructure construction projects

Sustainable Energy Services



- Solar : Rooftop (Sunway projects) and large scale
- Gas District Cooling System (Putrajaya)
- Biomass system (BioExcel in Johor)
- LSS4 (EPC 2 x 50MW)
- JV with ENGIE for District Cooling Systems (DCS)

Civil and Infrastructure Construction Services



- Roads, highways, airports, bridges and rail transportation infrastructure projects over the last 30 years
- Local Projects include Ipoh Airport, SILK, Maju Expressway, SKVE, MRT, LRT and BRT
- Overseas Projects include 8 completed highways and bridges in India and 1 ongoing HAM project secured in FYE 2020

Mechanical, Electrical and Plumbing Services



- Main services are categorised into mechanical, electrical, plumbing and specialised engineering solutions
- Services offered to both internal and external clients as part of integrated services and on stand alone basis

Manufacturing and Sale of Precast Concrete Products



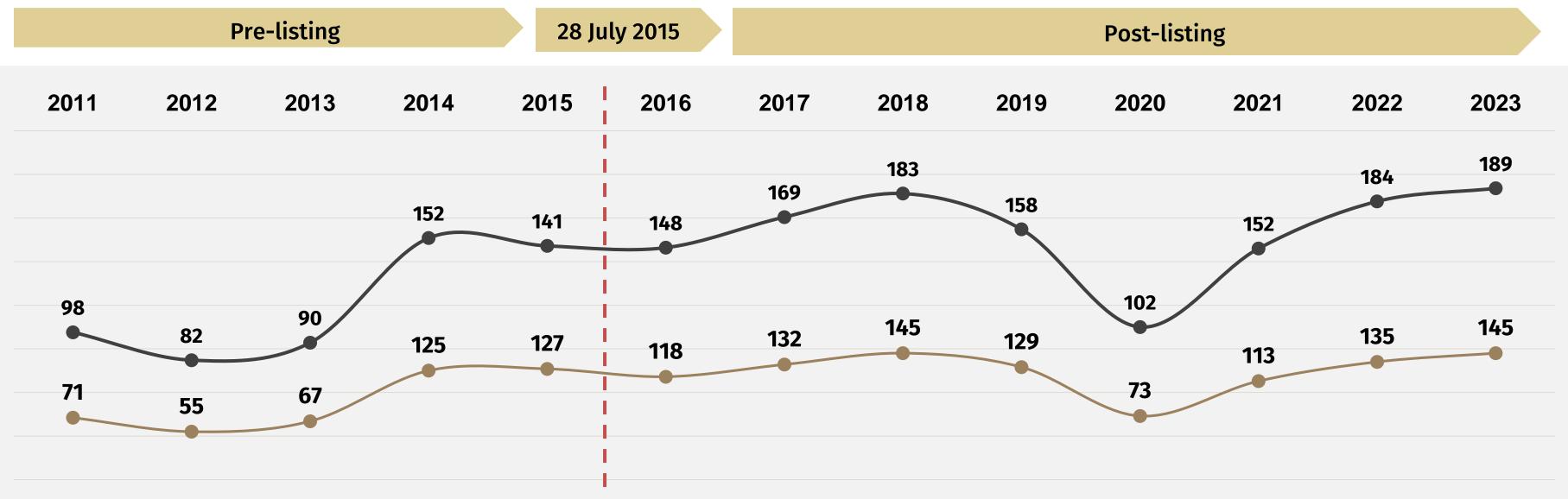
- Develops, designs, manufactures and supplies precast concrete products with manufacturing plants located in Iskandar and Senai, Johor, Malaysia, as well as the new plant in Integrated Construction and Prefabrication Hub (ICPH) in Singapore
- Precast concrete products manufactured, include Industrialised Building System ("IBS") components, for residential, commercial and infrastructure development projects

Proven Track Record





Date	28.07.15	29.12.17	31.12.18	31.12.19	31.12.20	31.12.21	31.12.22	31.12.23	30.09.24
Price (RM)	1.20	2.51	1.33	1.91	1.88	1.56	1.56	1.94	4.50
Market Cap	1.6b	>3.0b	1.7b	2.5b	2.4b	2.0b	2.0b	2.5b	5.8b



- PBT (RM'mil)
- PATMI (RM'mil)

Strong Financial Performance





RM'mil	2019 Audited	2020 Audited	2021 Audited	2022 Audited	2023 Audited	1Q 2024 Unaudited	2Q 2024 Unaudited	3Q 2024 Unaudited	YTD 2024 Unaudited
Revenue	1,768.7	1,552.6	1,729.2	2,155.2	2,671.2	604.8	651.2	865.3	2,121.4
PBT	157.9	101.5	152.2	184.1	188.6	41.6	50.2	70.5	162.4
PBT %	8.9%	6.5%	8.8%	8.5%	7.1%	6.9%	7.7%	8.2%	7.7%
PBT % - Construction	9.6%	6.8%	9.3%	8.8%	7.1%	7.0%	7.8%	8.2%	7.8%
PBT % - Precast	1.8%	2.8%	2.8%	5.9%	6.5%	6.1%	6.2%	6.0%	6.1%
PATMI	129.3	72.8	112.6	135.2	145.1	32.4	38.9	46.5	117.7
ROE (%)	21%	12%	17%	18%	17%	N/A	N/A	N/A	N/A

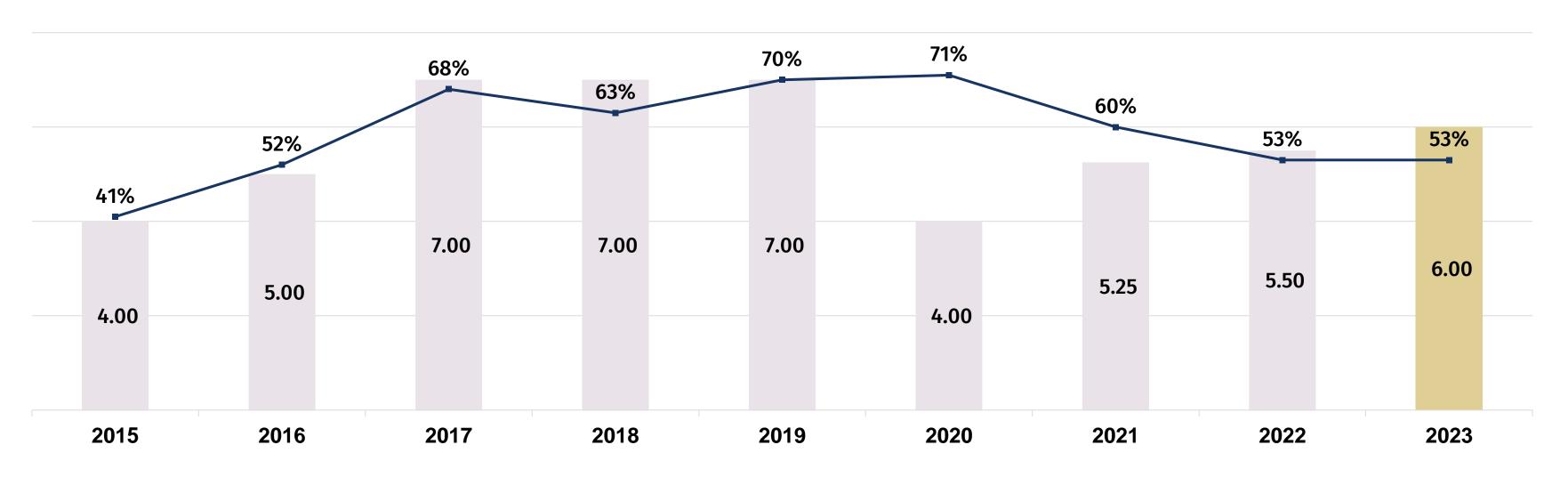
Dividend Policy





Management's commitment is 35% of full year PATMI

	2015	2016	2017	2018	2019	2020	2021	2022	2023
Dividend per share (cents)	4.00	5.00	7.00	7.00	7.00	4.00	5.25	5.50	6.00
% of Full Year PATMI	41%	52%	68%	63%	70%	71%	60%	53%	53%



Sustainability Framework





SunCon ESG Framework

Vision	Mission
To be a leading regional construction and engineering group	Innovating to deliver value underpins our relentless efforts to drive positive and sustainable change in the way we work and operate to create value for all our stakeholders



Our Strategic Thrust

Striving in low carbon economy	Encouraging inclusive growth	Guaranteeing safety	Respecting ethical principles
Forging sustainable practices to remain competitive in the net-zero transition	Promoting inclusive growth by being a responsible employer and partnering for regional growth	Zero-accidents objective for all people working in our workplaces remains the topmost priority for the Group	Adopting strong governance framework for employees to contribute effectively in upholding the Group's core values of Integrity, Humility and Excellence

Sustainability Framework







ESG Focus Areas

Environmental	Social	Governance
Climate action	Occupational safety and health	Governance and ethical business
Circular economy	Employee management	Anti-corruption and anti-bribery
Water protection	Product quality and responsibility	Responsible supply chain
Biodiversity	Fair labour practice	Risk and regulatory compliance
	Community enrichment	Data privacy and security



Key Enablers



Collaboration



Innovation



Digitalisation



Our Goals

Enabling sustainable construction



Investing in fair, safe and inclusive workplace



Ensuring compliance and embracing transparency

Sustainability Framework





Our Carbon Reduction Policy

Timeframe	Scope 1	Scope 2	Scope 3
2030: Mid-term	 Transition from diesel-powered equipment where possible Replace aged machinery Establish project-level KPI Review sub-contracting strategy 	 Leverage on carbon offset credits generated by solar investment projects Explore rooftop solar at ICPH Establish project-level KPI 	 Engage major commodity supplier on managing supply chain ESG By 2025, to complete full Scope 3 accounting and establish a viable reduction target By 2025, to compute the carbon footprint of precast products By 2026, to incorporate environmental and social assessment as part of the supply chain selection process Review business strategy
2045: Long-term	 Leverage technological solutions to advanced machinery fleet Explore alternative fuel source 	 Leverage technological solutions on electricity consumption 	 Leverage technological solutions to reduce emissions Explore viable carbon credits to offset residual carbon Promote low-carbon transportation for materials delivery and business travels

Sustainability Performance Metrics

SUNWAY ® CONSTRUCTION



Performance on Governance KPIs and Targets:

Sustainability Matters	Target	Bursa Indicator	2023	2022
Governance and Ethical Business	No confirmed major non-compliance to all SunCon Code of Conducts	N/A	Zero non-compliance	Zero non-compliance
Anti-Bribery and Corruption	Maintain 100% employees trained in compliance (including new hires)	C1(a)	100%	100%
	Zero confirmed bribery and corruption incidents	C1(c)	Zero confirmed cases	Zero confirmed cases
Data Privacy and Security	Zero confirmed incidents on breach of customer privacy and losses of customer data	C8(a)	Zero confirmed incident	Zero confirmed incident
Responsible Supply Chain	All active suppliers and subcontractors to complete Sustainability Risk Assessment by 2024	S6(b)	Work in Progress	Work in Progress
	Include ESG criteria in major suppliers' selection process by 2026	N/A	At data compilation stage	At data compilation stage
	Percentage of new suppliers screened using environmental criteria	S6(a)	100%	100%
	Percentage of new suppliers screened using social criteria		100%	100%
Risk and Regulatory Compliance	Zero non-compliance to all regulatory requirements and guidelines	N/A	33 notices received from authorities. All closed	41 notices received from authorities. All closed

Sustainability Performance Metrics





Performance on Environmental KPIs and Targets:

Sustainability Matters	Target	Interim Target 2023	Bursa Indicator	2023	2022	Legend Tracking
Climate Action	Reduce Scope 1 emission by 40% by 2030 compared with 2020 levels (FY2020: 9,713 tonnes CO ₂ e)	15% reduction	C11(a)	7,440 tonnes	7,167 tonnes	23.4% reduction from 2020 levels
	Reduce Scope 2 emission by 40% by 2030 compared with 2020 levels (FY2020: 3,724 tonnes CO ₂ e) ¹	15% reduction	C11(b)	6,997 Tonnes *3,692 tonnes after offset	6,007 tonnes ¹	 87.9% increased from 2020 level 0.85% reduced from 2020 levels after offset
Circular Economy	10% waste diversion from landfill by 2030 by improving Segregation strategy	4% diversion	C10(a)	19.9%	22.5%	Achieved
Water Protection	Reduce demand on potable water by 30% from 2020 levels by 2030 (FY2020: 392,726 m³)	9% reduction	C9(a)	298,366 m ³	314,821 m ³	24% reduction from 2020 levels
	Alternate water source (rainwater harvesting /water recycling) of at least 10% of total water withdrawn by 2030	4%	N/A	12.3%	11.2%	Achieved
	Zero non-compliance on water discharge	-	N/A	Not achieved	Achieved	-
Biodiversity	Zero environmental incidents with severe environmental damage	-	N/A	Achieved	Achieved	-

Legend: Progress Tracking

- Meeting interim target, maintain performance towards meeting 2030 target
- Falling short of interim target for one year, review current practices
- Falling short of interim target for more than two years, review and revise target (if necessary)

Note:

¹ Restate to reflect the change of grid emissions factor by Energy Commission Malaysia (2022)

Sustainability Performance Metrics

SUNWAY® CONSTRUCTION



Performance on Social KPIs and Targets:

Sustainability Matters	Target	Bursa Indicator	2023	2022
Employee Management	Increase average Learning and Development (L&D) hours to 40 hours per employee by 2030	C6(a)	35.7 hours	23.8 hours
Fair Labour Practice	Maintain 100% engagement with direct workers annually on matters related to terms of employment	N/A	100%	100%
	Zero confirmed incidents on human rights violation	C6(d)	Zero incident	Zero incident
Occupational Safety and Health	Zero fatalities in all activities for employees and subcontractors	C5(a)	1	1
	Lost Time Injury Rate (LTIR) less than 0.3 by 2030	C5(b)	0.15	0.44
	All employees to be trained on safety and health standards	C5(c)	100%	100%
Product Quality and Responsibility	Zero incidents of non-compliance with regulations concerning quality of our products and services	S3(b)	Zero incident	Zero incident
	Achieved overall average satisfaction score of 70% and above	N/A	80.8%	78.8%
	QLASSIC score: 83% and above for all relevant building projects	N/A	Average score 82.3% (3 projects assessed)	Average score 82% (4 projects assessed)
Community Enrichment	Supports communities through social impact projects and initiatives in encouraging inclusive growth	C2(a) & C2(b)	RM2.63 million distributed	RM2.09 million distributed







Strong Brand Heritage

Solid Order Book of Diversified Projects Across the Construction Sub-Sector

SUNVAY ® CONSTRUCTION

Continuing Support from Sunway Group

06

Proven Track Record on the Local and International Stage

Highly Experienced Senior Management





| 01 Vertically Integrated Company

A Turnkey Contractor with a Full Range of Integrated Services & Products



Building Construction Services



Civil and Infrastructure Construction Services



Foundation and Geotechnical Engineering Services



Mechanical, Electrical and **Plumbing Services**



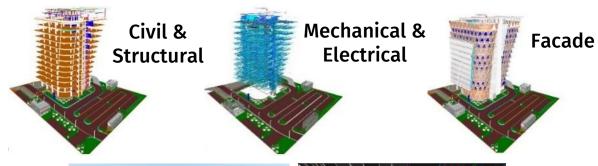
Sustainable Energy Services



Manufacturing and Sale of Precast Concrete Products

Range of Services Supported by Building Information Modelling, Large Asset Base & Best Practices

Building Information Modelling >>> Improved visualization for clash analysis



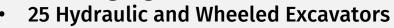




Large Asset Base >>> Maximize Economies of Scale







- **16 Tower Cranes**
- 15 Mobile Cranes and Rough Terrain
- 7 Concrete Pumps and Placing Booms
- **10 Crawler Cranes**



- 7 Skylifts
- **6 Lorry Cranes**
- 36,400 m² Formwork

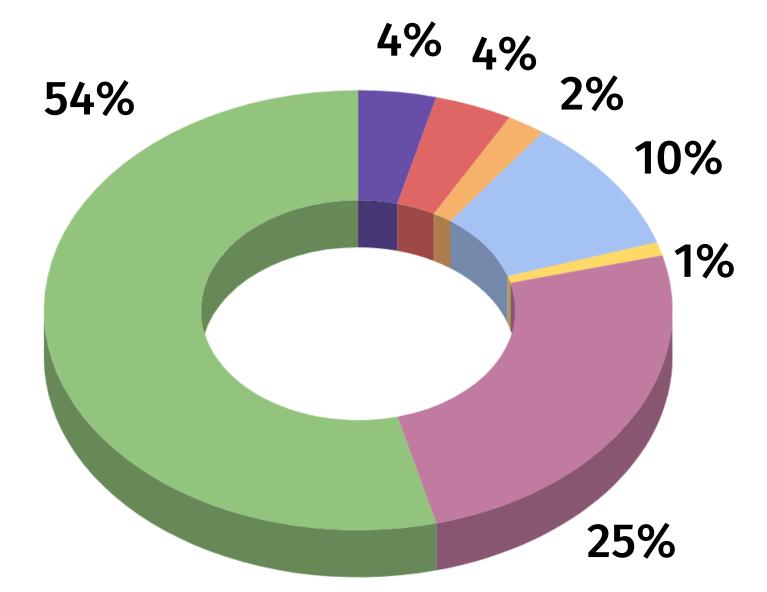
Maximizing Cost Savings and Improved Operating Efficiencies >>> Enhanced Profitability



- **Quality Control**
- **Rationalising Functions**
- **Consolidating Management Functions**
- **Maximise Economies of Scale**

Well Positioned to Bid for and Undertake Large and Complex Projects Both Domestically & Internationally to Diversify Risk and **Ensure Sustainable Development**

O2 Solid Diversified Order Book



- Inhouse
- Building
- Data Centre

- India
- Singapore Precast
- Sustainable Energy
- Infrastructure / Piling





As of September 2024

Ongoing

48 Projects

Total Outstanding Order Book

RM 7.1 bil

New Orders Secured Up To Date

RM 4.0 bil

Target NEW Order Book

FYE 2024: RM 4.0 bil to RM 5.0 bil

Previous Year Order Book

RM'bil	2023	2022	2021	2020	2019	2018
New Order	2.5	2.6	1.5	2.3	1.8	1.6
Outstanding Order Book	5.3	5.3	4.8	5.1	5.2	5.2

SUNWAY CONSTRUCTION



| 02 Solid Diversified Order Book - Detailed

AS AT SEP-24	COMPLETION	CONTRACT	O/S	
(RM MIL)	COMPLETION	SUM	ORDERBOOK	
BUILDING			254	4%
OXLEY TOWER (MEP) + VO	4Q 2024	76	25	
DAISO	2Q 2026	298	229	
DATA CENTRE			3,851	54%
JHB1X0 - DATA CENTRE	1Q 2026	1,700	1,079	
K2 - DATA CENTRE	4Q 2024	190	21	
K2 DC (CIMC)	4Q 2024	99	17	
EARLY CONTRACTOR INVOLVEMENT & ENABLING WORKS - MNC	4Q 2024	60	45	
PSR - MNC	2Q 2027	748	739	
JHB1X0 - REVISED NTP	1Q 2026	1,500	1,500	
JHB1X0 - TENANT IMROVEMENT WORKS (TIW)	1Q 2026	450	450	
INFRASTRUCTURE/PILING			265	4%
RTS LINK PACKAGE 1B AND PACKAGE 5	2Q 2025	605	265	
INDIA			180	2%
THORAPALLI - JITTANDAHALLI (TJ)	2Q 2025	508	180	
SUSTAINABLE ENERGY			46	1%
CGPP - GREEN	4Q 2025	46	46	
SINGAPORE			711	10%
PRECAST	VARIOUS	512	281	
NEW ORDER 2024 - EXTERNAL	VARIOUS	441	430	

AS AT SEP-24 (RM MIL)	COMPLETION	CONTRACT SUM	O/S ORDERBOOK	
INTERNAL - SUNWAY GROUP			1,761	25%
SUNWAY BELFIELD	4Q 2024	428	29	
SUNWAY SQUARE - SUPERSTRUCTURE + (VO)	4Q 2025	1,103	544	
SUNWAY CARNIVAL MALL - REFURBISHMENT	2Q 2025	253	113	
SUNWAY VELOCITY 2B	4Q 2024	276	19	
SUNMED DAMANSARA	4Q 2024	234	20	
SUNMED IPOH + VO	4Q 2024	217	14	
SUNWAY FLORA	1Q 2026	276	161	
SUNMED PH2 FIT-OUT	3Q 2025	70	59	
SUNWAY IPOH MALL	1Q 2027	721	694	
SUNMED PH3 FIT-OUT	2Q 2026	80	80	
SUNMED IPOH PH2 FIT OUT	2Q 2025	18	18	
SUNMED DAMANSARA PH2 FIT OUT	2Q 2025	9	9	
GRAND TOTAL @ SEP 2024		10,919	7,067	
RED : SECURED IN 2024		4,028	3,965	





| 02 Solid Diversified Order Book - Detailed

PROJECTS (2024 NEW AWARDS)	CLIENT	COMPLETION DATE	CONTRACT SUM (RM'MIL)
SUNWAY IPOH MALL	SUNWAY LOST WORLD WATER PARK SDN BHD	JAN-27	721.0
EARLY CONTRACTOR INVOLVEMENT & ENABLING WORKS - PACKAGE A	MULTINATIONAL TECHNOLOGY COMPANY	OCT-24	34.3
EARLY CONTRACTOR INVOLVEMENT & ENABLING WORKS - PACKAGE B	MULTINATIONAL TECHNOLOGY COMPANY	OCT-24	25.8
ULU PANDAN C1 & C2	CES ENGINEERING & CONSTRUCTION PTE LTD	JUN-27	103.4
PROJECT SERVICE REQUEST	MULTINATIONAL TECHNOLOGY COMPANY	APR-27	747.8
BEDOK N2C23 - WATERTANKS	PRECAST CONCRETE PTE LTD	SEP-25	3.4
LPS TERM CONTRACT BATCH 14	HOUSING AND DEVELOPEMNT BOARD	SEP-25	82.1
SECURED IN 1Q 2024			1,717.8
101 NEYTHAL ROAD REDEVELOPMENT	FONDA GLOBAL ENGINEERING PTE LTD	AUG-25	5.9
SUNMED PHASE 3 - FIT-OUT WORKS	SUNWAY MEDICAL CENTRE SDN BHD	JUN-26	80.0
JHB1X0 - REVISED NTP WORKS	YELLOWWOOD PROPERTIES SDN BHD	FEB-26	1,500.0
SECURED IN 2Q 2024			1,585.9
KALLANG WHAMPOA C53	NEWCON BUILDERS PTE LTD	JUL-27	100.4
PROJECT C - SITE 1	FONDA GLOBAL ENGINEERING PTE LTD	MAY-26	22.6
PROJECT C - SITE 2	FONDA GLOBAL ENGINEERING PTE LTD	DEC-26	40.2
TANGLIN HALT C2	NEWCON BUILDERS PTE LTD	OCT-27	57.5
JHB1X0 - TENANT IMPROVEMENT WORKS (TIW)	YELLOWWOOD PROPERTIES SDN BHD	FEB-26	82.5
SUNMED IPOH PH2 FIT OUT	SUNWAY MEDICAL IPOH SDN BHD	APR-25	18.2
9 STY NURSING HOME AT JELAPANG ROAD	ZHENG KENG ENGINEERING & CONSTRUCTION PTE LTD	APR-26	11.3
7 STY NURSING HOME AT TAMPINES STREET 42	VIGCON CONSTRUCTION PTE LTD	APR-26	10.6
SUNMED DAMANSARA PH2 FIT OUT	PARADIGM FAIRVIEW SDN BHD	MAY-25	9.0
SECURED IN 3Q 2024			352.2
JHB1X0 - TENANT IMPROVEMENT WORKS (TIW)	YELLOWWOOD PROPERTIES SDN BHD	FEB-26	264.8
TENGAH BRICKLAND C2 MSCP LPS	CES ENGINEERING & CONSTRUCTION PTE LTD	SEP-25	4.0
JHB1X0 - TENANT IMPROVEMENT WORKS (TIW)	YELLOWWOOD PROPERTIES SDN BHD	FEB-26	103.0
SECURED IN 4Q 2024			371.9
TOTAL AS AT NOVEMBER 2024			4,027.9





03 Proven Track Record

Successfully Secured & Executed Major Projects both Domestically & Internationally



Ministry of Legal Affairs

Completed: 2007 USD58mil





Al-Reem Island Phase 1, Plot 1

Completed: 2009 USD362mil





Rihan Heights Phase 1A

Completed: 2010 USD510mil



HDB – Bukit Merah

Trinidad

and Tobago

Completed: 2016 SGD31mil





East-West Corridor Uttar Pradesh Completed: 2008

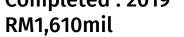
US67mil



LRT Package B Completed: 2015 RM569mil



Parcel F, Putrajaya Completed : 2019





MRT Package V4, Klang Valley

Completed: 2016 RM1,172mil





Kuala Lumpur Convention Centre

Completed: 2005 RM549mil





| 04 Strong Brand Heritage

Proven Capabilities



Led to an Established Multi-Award winning brand





2022

- Australasian Reporting Award (ARA) Silver Award
- International Annual Report Competition (ARC) Awards PDF version of Annual Report Integrated AR & CSR Asia/Pacific: Traditional Format Bronze
- The Edge Billion Ringgit Club Awards Construction Sector : Highest Return On Equity Over Three Years
- CIDB 5 Star SCORE Rating Sunway Construction Sdn Bhd
- National Annual Corporate Report Awards (NACRA) 2022 Excellence Awards Companies with RM2b to RM10b in Market Capitalisation Gold

2023

- Talentbank Graduates' Choice Award Champion in Construction
- Australasian Reporting Award (ARA) Silver Award
- The Edge Billion Ringgit Club Awards Construction Sector : Highest Return On Equity Over Three Years
- National Annual Corporate Report Awards (NACRA) 2023 Excellence Awards Companies with Less Than RM2b in Market Capitalisation Platinum
- Asia Integrated Reporting Awards (AIRA) 2023 Governance category Silver

2024

- Talentbank Graduates' Choice Award Champion in Construction
- The Edge Billion Ringgit Club Awards Construction Sector : Highest Return On Equity & Highest Return To Shareholders Over Three Years
- Minority Shareholders Watch Group (MSWG) National Corporate Governance & Sustainability Awards (NACGSA) – Overall Excellence Awards (Top 10) & Industry Excellence Award (Construction)



Talentbank Graduates'
Choice Award –
Champion in
Construction
2024



MSWG- NACGSA

– Overall Excellence Awards
(Top 10) & Industry Excellence
Award (Construction)



NACRA 2023 – Excellence Awards – Companies with Less Than RM2b in Market Capitalisation – Platinum



The Edge Billion Ringgit Club Awards

- Construction Sector : Highest Return
On Equity & Highest Return To
Shareholders Over Three Years Over
Three Years 2024





| 05 Continuous Support Internally

Symbiotic Relationship with Sunway Group Provides Stability During Periods of Downturn

SUNWAY®

Sunway Group Strategic Relationship

SUNWAY® CONSTRUCTION

Major	property de	eveloper
in Mal	aysia	

Revenue - Property Division 0.5b 2023 1.4b 2020

0.6b 2022 1.2b 2019 2021 0.6b 2018 0.6b **Launch Target** FYE 2024: RM2.1b

4.4b 1.9b 2023 2020 1.2b 2022 1.0b 2019 2.1b 2021 3.2b 2018

Total gross development value of remaining landbank 2,467 acres - RM53 bil (15 yrs)

Johor 55% Penang Singapore 5% 28% Klang **Valley** Others

Sales Target FYE 2024: RM2.6b

2023 2.4b 2020 1.3b 2022 2.0b 2019 1.6b 2.6b 1.7b 2021 2018

At least 51% stake in SunCon **Group post IPO**



>>> Bedrock orders even during a decline in the construction sector

- Competitive advantage in property development - design optimization, assurance on quality & timeliness
- Portfolio of diversified services across the construction sub-sector

Our Key Developments with Sunway Group



Sunway Pyramid



Sunway Carnival Mall



Sunway Medical Centre



Sunway Lagoon



Sunway Geo Suites



Sunway Serene, Kelana Jaya



Sunway Velocity Hospital



Emerald Residence

Sunway Group's Continued Support Revenue Contribution Sunway Group Others 20% 26% 33% 39% 40% 40% 44% 80% 74% 67% 60% 60% 61% 56% **FYE 2017 FYE 2018 FYE 2019 FYE 2020 FYE 2021 FYE 2022 FYE 2023**





| 06 Highly Experienced Management Team

Extensive Industry Expertise and Strong Execution Capability with an Average of Over 20 Years of Experience in the Construction Industry



LIEW KOK WING
Group Managing Director
(Appointed w.e.f. 01.04.2022)

Years in SunCon Group >20 years Construction Industry Experience Over 30 years



RICHARD WONG KWAN SONGGroup Deputy Managing Director
(Appointed w.e.f. 01.04.2022)

Years in SunCon Group >30 years Construction Industry Experience Over 30 years



ERIC TAN CHEE HIN

Group Deputy Managing Director (Appointed w.e.f. 01.04.2022)

Years in SunCon Group >20 years Construction Industry Experience Over 30 years



EVAN CHEAH YEAN SHINNon-Independent Non-Executive
Director

Years in SunCon Group >20 years Construction Industry Experience Over 15 years



ELAINE LAI EE-LING

Chief Financial Officer (Appointed w.e.f. 01.07.2022)

Years in SunCon Group 13 years Construction Industry Experience Over 10 years



LIM VIN TZE

Senior Executive Director, Operations

Years in SunCon Group 19 years Construction Industry Experience Over 20 years



YIP LAI HUN

Director, Supply Chain & Contracts Management

Years in SunCon Group >30 years Construction Industry Experience Over 30 years



KWONG TZYY EN

Executive Director, Precast Division

Years in SunCon Group >20 years Construction Industry Experience Over 40 years



SUBBA RAO A/L SEMENCHALAM

Country Director - India

Years in SunCon Group >30 years Construction Industry Experience Over 30 years





Key Takeaways

Vertically Integrated Construction Company

- Integrated business model providing end-to-end design and construction solutions
- VDC enabled
- Focused on sustainability and renewable energy.
- Well supported by investment in capex and assets previously

Solid Order Book

- Strong order book & tender book with diversified construction capabilities across various sub segments of the construction sector
- Proven Track Record in the Local & International Stage
- Ventured into Advanced Technology Facilities (ATF) - secured 5 data centre projects from 4 multinational clients

Positioned for Growth

- The largest pure play listed construction company in Malaysia
- Top 3 construction group by turnover and profit
- Overseas venture to India (secured 2 HAM projects in FYE 2020) and ASEAN countries
- Construction sector growth

2023: 6.1% | 2022: 5.0% | 2021 : -5.2% | 2020 : -19.4% | 2019: 0.1% | 2018 : 4.2% | 2017 : 6.7%

• Singapore Precast: ICPH plant has completed and in operation

Continuing Support from Sunway Group

- At least 51% stake in SunCon Group post **IPO**
- Treasury support from Sunway Berhad

Financial

- High Return on Equity (2023 : 17%) Best **ROE for 5 consecutive years under** construction sector awarded by The Edge **Billion Ringgit Club**
- Sound balance sheet with net current assets position
- 35% dividend policy

2023: 53% | 2022: 53% | 2021:60%







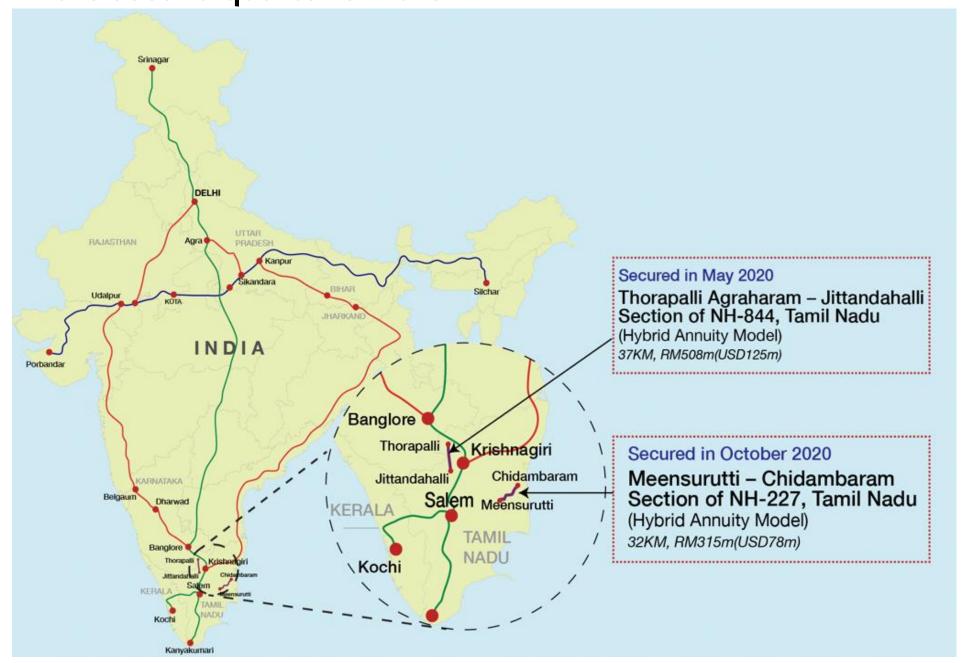




Project Highlights

| Ongoing Projects: India | Civil / Infrastructure

- 2 India Hybrid Annuity Model project secured in May & Oct 2020
- Meensurutti Chidambaram project has obtained a Commercial Operation Date on 15 February 2024
- Thorapalli Agraharam-Jittandahalli project: settlement agreement signed on 7 August 2024 with target completion by the second quarter of 2025







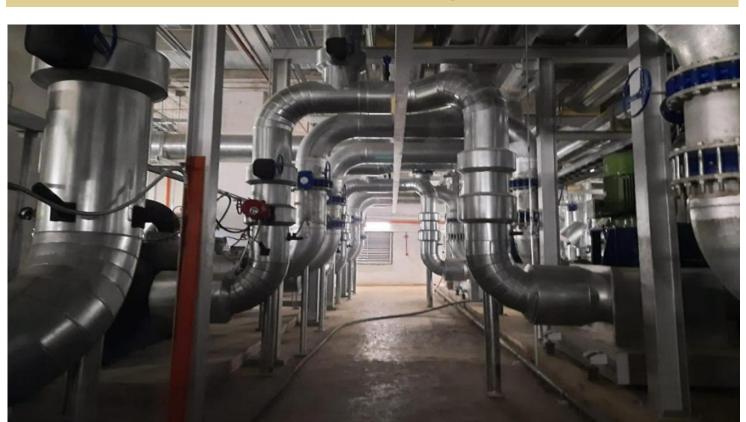
Mechanical, Electrical And Plumbing







MRT Sentul West Underground Station



IOI Mall Phase 2



TNB HQ Campus



Sunway Medical Centre Phase 4

Sustainable Energy







Universiti Sains Malaysia – Penang



TNB HQ Campus Phase 2 – KL



Sunway Square – District Cooling System



Heliosel L2 & L3

Geotechnical







Pile Foundation Works



Earth Retaining System



Ground Treatment



Offshore Piling

Precast Concrete Products



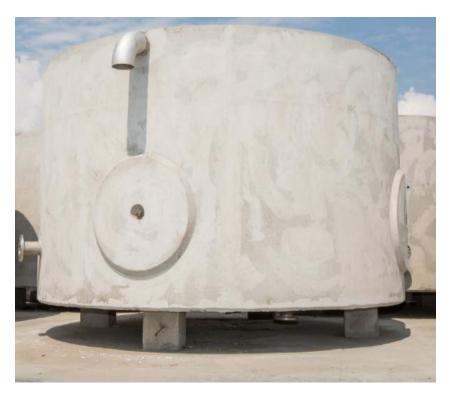




Parapet Wall



Façade Window



Water Tank



Lift Core Wall



Column



Staircase



Hollow Core Slab

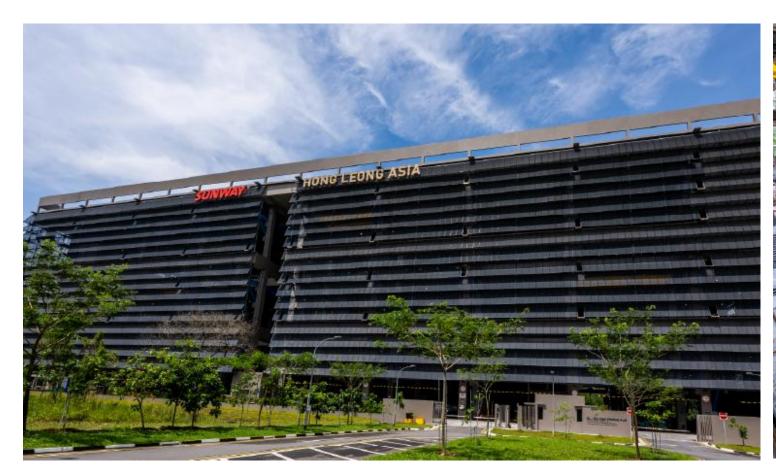


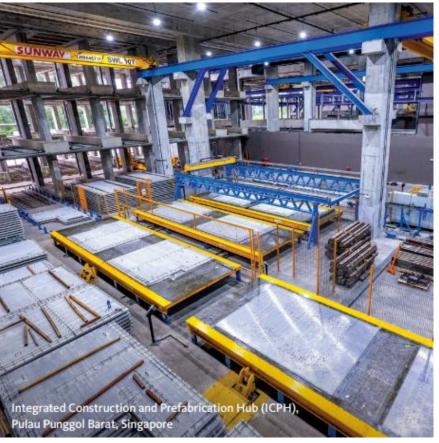
Prefabricated Toilet

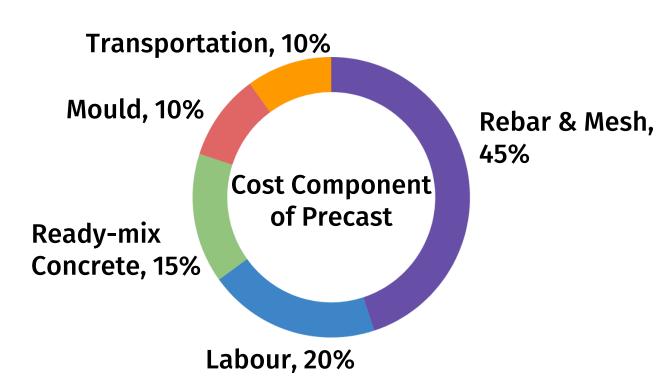
Precast Concrete Products











		Max Annual	Utilisation					
Plant	Area (sq. ft.)	Capacity	2023	2022	2021	2020	2019	No. of lines
		(m ³)	(%)	(%)	(%)	(%)	(%)	
Senai Plant (own)	Built up area : 262,231 Land area : 475,409	54,000	69%	66%	48%	47%	46%	6+3 (half) lines
Iskandar Plant (rented)	Land area : 9 hectares	72,000	68%	57%	41%	48%	72%	9 lines
ICPH plant	Built up area : 334,232	48,000	40%	-	-	-	-	12 lines

• HDB BTO Flats Launch >> 2024 (F): 19,600 | 2023: 22,780 | 2022: 23,184 | 2021: 17,109 | 2019: 14,591 | 2018: 15,811 | 2017: 17,593

Precast Concrete Products

SUNWAYCONSTRUCTION



| Opportunities In Singapore

HDB Launches More Than 6,000 Flats in December 2023 BTO Exercise

In line with our ongoing efforts to address the robust demand for housing, HDB committed to launching up to 23,000 flats in 2023. With this latest launch, HDB has launched a total of 22,780 BTO flats this year. Including the 1,500 and 167 flats offered under the Sale of Balance Flats (SBF) exercise and open booking of flats respectively, HDB's total flat launch for 2023 stands at 24,447 flats.

19,600 BTO Flats to be Launched in 2024 Across Three Sales Exercises

In 2024, HDB will launch about 19,600 Build-To-Order (BTO) flats across three sales exercises in February, June and October. To meet the increased housing demand in recent years, HDB has ramped up the supply of BTO flats to offer more than 63,000 flats in the last 3 years - 17,100 flats in 2021, 23,200 flats in 2022, and 22,800 flats in 2023. With the launch of 19,600 BTO flats in 2024, we remain on track to offer 100,000 flats from 2021 to 2025.

HDB Launches Record Number of Projects in October 2024 BTO Exercise under New Flat Classification Framework

In total, HDB has launched 21,225 new flats in 2024, comprising 19,637 BTO flats and 1,588 flats offered under the Sale of Balance Flats (SBF) exercise in February 2024.

Source:

https://www.hdb.gov.sg/about-us/news-and-publications/press-releases/HDB-Launches-More-Than-6000-Flats-in-Dec-2023-BTO-Exercise https://www.hdb.gov.sg/about-us/news-and-publications/press-releases/19600-BTO-flats-to-be-launched-in-2024-across-three-sales-exercises https://www.hdb.gov.sg/about-us/news-and-publications/press-releases/Oct-BTO-launch



Potential Key Risks





			E81.19/A			
Potential Risk		Potential Impact		Controls to Mitigate Risk		
Fluctuation of material price	Steel bar price Dec'21 RM2,964 Dec'22 RM2,752 Dec'23 RM2,752 Sep'24 RM2,434	Dec'21 RM275 Dec'22 RM351 Dec'23 RM380 Sep'24 RM380	Copper price Dec'21 USD9,570 Dec'22 USD8,331 Dec'23 USD8,410 Sep'24 USD9,336	 Bulk locked-in steel rebar in advanced at lower prices or when price is favorable Forward-looking steel rebar requirement (approximately 6 months in advanced) Managed to lock in at old price for most existing projects till completion 		
Foreign currency	Importation of solar furnishing & façade o	panels, inverters, specia components	 FOREX hedging in advance once design and bill of quantity is confirmed FOREX rates are fixed upfront at the contractual 			

Monthly Average for Steel Bar (RM/MT)

fluctuation

4,000 3,500 3,070 2,964 2,866 2,768 2,752 2,752 3,000 2,634 2,604 2,434 2,500 2,000 1,500 1,000 Dec 22 Mar 23 Jun 23 Sep 23 Jun 24 Sep 24 Dec 21 Dec 23 Mar 24

level

