# UOBKayHian UOB-KAY HIAN HOLDINGS LIMITED 

Financial Statements
And Dividend Announcement
For Full Year Ended 31 December 2008
(Co. Ref. No. 200004464C)

These figures have not been audited.
1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | The Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 12months } \\ \text { ended } \\ \mathbf{3 1 / 1 2 / 2 0 0 8} \\ S^{\prime} \$ 000 \end{gathered}$ | $\begin{aligned} & 12 \text { months } \\ & \text { ended } \\ & 31 / 12 / 2007 \\ & S^{\prime} \mathbf{0 0 0} \end{aligned}$ | Increase / <br> (Decrease) $\%$ | $\begin{gathered} 3 \text { months } \\ \text { ended } \\ 31 / 12 / 2008 \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} 3 \text { months } \\ \text { ended } \\ \mathbf{3 1 / 1 2 / 2 0 0 7} \\ \text { S\$’000 } \end{gathered}$ | Increase / <br> (Decrease) $\%$ |
| Revenue |  |  |  |  |  |  |
| Commission income | 287,334 | 658,618 | (56.4) | 53,554 | 158,774 | (66.3) |
| Interest income | 70,047 | 108,459 | (35.4) | 11,939 | 37,024 | (67.8) |
| Dividend from quoted / unquoted securities | 1,160 | 1,293 | (10.3) | 789 | 913 | (13.6) |
| Other operating revenue | 13,219 | 11,990 | 10.3 | 2,341 | 2,809 | (16.7) |
| Total revenue | 371,760 | 780,360 | (52.4) | 68,623 | 199,520 | (65.6) |
| Foreign exchange gain/(loss) | 2,389 | 11,791 | (79.7) | (962) | 3,214 | (129.9) |
| Realised gain on financial assets, available-for-sale | 4,251 | 27,485 | (84.5) | - | 8,770 | N.M. |
| Total income | 378,400 | 819,636 | (53.8) | 67,661 | 211,504 | (68.0) |
| Costs and expenses |  |  |  |  |  |  |
| Commission expenses | $(69,378)$ | $(165,947)$ | (58.2) | $(14,776)$ | $(35,905)$ | (58.8) |
| Personnel expenses | $(106,474)$ | $(211,114)$ | (49.6) | $(19,765)$ | $(65,255)$ | (69.7) |
| Depreciation and amortisation expenses <br> (Allowance)/write back on impairment of trade debtors \& bad debts written off | $(2,475)$ $(419)$ | $(2,911)$ $(572)$ | $(15.0)$ (26.7) | $(606)$ 109 | $(720)$ (47) | $\begin{aligned} & (15.8) \\ & (331.9) \end{aligned}$ |
| Allowance for impairment in financial assets, available-for-sale | $(2,671)$ | - | 100.0 | $(2,671)$ | - | 100.0 |
| Net fair value loss on financial assets/liabilities through profit or loss | $(2,030)$ | (866) | 134.4 | (705) | (233) | 202.6 |
| Finance expenses | $(13,844)$ | $(51,225)$ | (73.0) | $(1,483)$ | $(19,733)$ | (92.5) |
| Other operating expenses | $(56,457)$ | $(57,822)$ | (2.4) | $(15,133)$ | $(14,660)$ | 3.2 |
|  | $(253,748)$ | $(490,457)$ | (48.3) | $(55,030)$ | $(136,553)$ | (59.7) |
| Profit from operations | 124,652 | 329,179 | (62.1) | 12,631 | 74,951 | (83.1) |
| Share of results of associates | - | 119 | N.M. | - | - | N.M. |
| Profit before tax | 124,652 | 329,298 | (62.1) | 12,631 | 74,951 | (83.1) |
| Income tax expense* | $(15,136)$ | $(54,267)$ | (72.1) | 4,167 | $(12,500)$ | (133.3) |
| Profit after tax | 109,516 | 275,031 | (60.2) | 16,798 | 62,451 | (73.1) |
| Attributable to : |  |  |  |  |  |  |
| Equity holders of the Company | 108,744 | 273,392 | (60.2) | 16,771 | 62,023 | (73.0) |
| Minority interests | 772 | 1,639 | (52.9) | 27 | 428 | (93.7) |
|  | 109,516 | 275,031 | (60.2) | 16,798 | 62,451 | (73.1) |

*Overprovision of taxation in respect of prior years in the 12 months ended 31 December 2008 is $\$ 4,936,611$. (12 months ended 31 December 2007: $\$ 113,848$ )
N.M. $=$ Not Meaningful.

## UOBKayHian

1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

## ASSETS

## Current assets

Cash and cash equivalents
Outstanding contracts receivable
Trade receivables
Financial assets at fair value through profit or loss
Other current assets

Derivative financial instruments

## Non-current assets

Loans to subsidiaries
Investments

- in subsidiaries
- in associates
Financial assets, available-for-sal

Trading rights in Exchanges
Memberships in Exchanges
Property, plant and equipment
Deferred income tax assets
Other non-current assets

## Total assets

## LIABILITIES AND EQUITY

## Current liabilities

Outstanding contracts payable
Trade and other payables
Financial liabilities at fair value through profit or loss
Borrowings
Current income tax liabilities
Derivative financial instruments

## Non-current liabilities

Deferred income tax liabilities

## Total liabilities

## Equity

Share capital
Reserves
Retained earnings

Minority interests
Total Equity

Total liabilities and equity

## Clients' trust / segregated accounts

Bank balances

- with affiliated corporations
- with non-related banks

Margin with clearing houses
Less: Amounts held in trust

## 1(b)(ii) Aggregate amount of group's borrowings and debt securities

| Aggregate amount of group's borrowings and debt securities | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As at 31/12/2008 |  | As at 31/12/2007 |  |
|  | $\begin{gathered} \text { Secured } \\ \text { S } \${ }^{\prime} 000 \end{gathered}$ | Unsecured S\$'000 | $\begin{gathered} \text { Secured } \\ \text { S } \${ }^{\prime} 000 \end{gathered}$ | Unsecured S\$'000 |
| Amounts repayable in one year or less, or on demand | 51,622 | 254,361 | 177,447 | 888,115 |
| Amounts repayable after one year | - | - | - | - |
| Details of any collateral |  |  |  |  |
| Details of secured group borrowings are as follows: |  |  |  |  |
| 1. Short term loans of a subsidiary amounting to $\mathrm{S} \$ 51,621,501$ are sec assets of the subsidiary. | a fixed charg | er immovable | sets and a flo | charge over |

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 12 months ended 31/12/2008 S\$'000 | $\begin{gathered} 12 \text { months ended } \\ 31 / 12 / 2007 \\ \text { S\$ } \$ 000 \end{gathered}$ | 3 months ended 31/12/2008 S $\mathbf{\$}^{\prime} 000$ | 3 months ended 31/12/2007 S\$'000 |
| Operating activities |  |  |  |  |
| Profit before tax and after share of results of associates | 124,652 | 329,298 | 12,631 | 74,951 |
| Adjustments for: |  |  |  |  |
| Share of results of associates | - | (119) | - | - |
| Depreciation and amortisation expenses | 2,475 | 2,911 | 606 | 720 |
| Gain on disposal of property, plant and equipment | (16) | (50) | (8) | (2) |
| Realised gain on sale of financial assets, available-for-sale | $(4,251)$ | $(27,485)$ | - | $(8,770)$ |
| Dividend income from quoted / unquoted securities | $(1,160)$ | $(1,293)$ | (789) | (913) |
| Write back of allowance for impairment in investment in associates | (374) | - | (374) | - |
| Allowance for impairment in financial assets, available-for-sale | 2,671 | - | 2,671 | - |
| Interest income | $(70,047)$ | $(108,459)$ | $(11,939)$ | $(37,024)$ |
| Finance expenses | 13,844 | 51,225 | 1,483 | 19,733 |
| Exchange differences | $(3,931)$ | 2,925 | $(1,590)$ | 2,340 |
| Operating cash flow before working capital changes | 69,863 | 248,953 | 2,691 | 51,035 |
| Changes in operating assets and liabilities: |  |  |  |  |
| Financial assets/liabilities at fair value through profit or loss | 1,305 | 5,780 | 1,798 | $(346,944)$ |
| Trade receivables and outstanding contracts receivable | 2,008,764 | $(579,832)$ | 878,721 | 3,216,686 |
| Trade and other payables and outstanding contracts payable | $(613,492)$ | $(315,229)$ | $(559,724)$ | $(2,029,668)$ |
| Cash generated from / (used in) operations | 1,460,440 | $(640,328)$ | 323,486 | 891,109 |
| Interest received | 70,047 | 108,459 | 11,939 | 37,024 |
| Interest paid | $(13,844)$ | $(51,225)$ | $(1,483)$ | $(19,733)$ |
| (Repayment) / Drawdown of short-term bank loans | $(751,205)$ | 718,463 | 117,193 | $(850,714)$ |
| Income tax paid | $(53,428)$ | $(32,911)$ | $(18,991)$ | $(5,473)$ |
| Net cash provided by operating activities | 712,010 | 102,458 | 432,144 | 52,213 |
| Investing activities |  |  |  |  |
| Payments for property, plant and equipment | $(40,599)$ | $(4,146)$ | $(1,879)$ | $(1,472)$ |
| Payments for property, plant and equipment from acquisition of business | - | (10) | - | - |
| Proceeds from sale of financial assets, available-for-sale | 4,699 | 28,255 | 4 | 8,926 |
| Proceeds from disposal of property, plant and equipment | 23 | 61 | 8 | 8 |
| Payment for financial assets, available -for-sale | $(3,448)$ | $(9,032)$ | - | $(5,977)$ |
| Payment to minority interest for dividend | (268) | (340) | - | - |
| Payment to minority interest for additional interest in a subsidiary | $(1,492)$ | (821) | - | 31 |
| Proceeds from associates on partial distribution of surplus funds | 1,032 | 2,618 | 407 | (2) |
| Acquisition of subsidiary |  |  |  |  |
| Net tangible assets acquired | - | 23,774 | - | - |
| Less : Net tangible assets other than cash and cash equivalents | - | $(10,948)$ | - | - |
| Cash and cash equivalents acquired on acquisition of subsidiary | - | 12,826 | - | - |
| Cash consideration paid to acquire subsidiary | - | $(11,815)$ | - | - |
| Dividends received from quoted / unquoted securities | 1,160 | 1,293 | 789 | 913 |
| Net cash (used in) / provided by investing activities | $(38,893)$ | 18,889 | (671) | 2,427 |
| Financing activities |  |  |  |  |
| Dividends paid | $(89,791)$ | $(115,881)$ | - | - |
| Net cash used in financing activities | $(89,791)$ | $(115,881)$ | - | - |

## UOBKayHian

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

|  | The Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & 12 \text { months ended } \\ & 31 / 12 / 2008 \end{aligned}$ | $\begin{aligned} & 12 \text { months ended } \\ & 31 / 12 / 2007 \end{aligned}$ | $\begin{aligned} & 3 \text { months ended } \\ & 31 / 12 / 2008 \end{aligned}$ | $\begin{gathered} 3 \text { months ended } \\ 31 / 12 / 2007 \end{gathered}$ |
|  | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Net increase in cash and cash equivalents during the financial period | 583,326 | 5,466 | 431,473 | 54,640 |
| Cash and cash equivalents at beginning of the financial period | 125,398 | 119,932 | 277,251 | 70,758 |
| Cash and cash equivalents at end of the financial period | 708,724 | 125,398 | 708,724 | 125,398 |

For the purpose of consolidated cash flow statement, the consolidated cash and cash equivalents comprise the following :

|  | The Group |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { As at } \\ \text { 31/12/2008 } \\ \text { S\$'000 } \end{gathered}$ | $\begin{gathered} \text { As at } \\ \text { 31/12/2007 } \\ \text { S\$'000 } \end{gathered}$ |
| Cash and bank balances | 709,492 | 134,542 |
| Less: Bank overdrafts | (768) | $(9,144)$ |
| Cash and cash equivalents per consolidated cash flow statement | 708,724 | 125,398 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

## STATEMENT OF CHANGES IN EQUITY - THE GROUP

|  | Share capital S\$'000 | Statutory reserve S\$’000 | Fair value reserve S\$'000 | Foreign currency translation reserve S\$’000 | Retained earnings S\$'000 | Minority interests S $\mathbf{\$}^{\prime} 000$ | Total Equity S\$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 72,471 | 1,384 | 27,804 | $(14,558)$ | 874,138 | 14,677 | 975,916 |
| Fair value loss on financial assets, available-for-sale | - |  |  | - | - | (66) | $(15,457)$ |
| Currency translation differences | - | (46) | (172) | $(3,578)$ | - | (188) | $(3,984)$ |
| Net loss recognised directly in equity | - | (46) | $(15,563)$ | $(3,578)$ | - | (254) | $(19,441)$ |
| Fair value gains transferred to income statement on realisation | - | - | $(4,251)$ | - | - | - | $(4,251)$ |
| Net profit for the financial year | - | - | - | - | 108,744 | 772 | 109,516 |
| Total recognized (loss)/gain for the financial year | - | (46) | $(19,814)$ | $(3,578)$ | 108,744 | 518 | 85,824 |
| Acquisition of additional interest in subsidiary | - | 13 | - | 121 | - | $(1,492)$ | $(1,358)$ |
| Final dividend for 2007 paid | - | - | - | - | $(86,168)$ | - | $(86,168)$ |
| Interim dividend for 2008 paid | - | - | - | - | $(3,623)$ | - | $(3,623)$ |
| Payment of dividends by a subsidiary | - | - | - | - | - | (268) | (268) |
| Balance at 31 December 2008 | 72,471 | 1,351 | 7,990 | $(18,015)$ | 893,091 | 13,435 | 970,323 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

## STATEMENT OF CHANGES IN EQUITY - THE GROUP (continued)

| Balance at 1 January 2007 | Share capital S\$’000 72,471 | Statutory reserve S\$’000 1,036 | Fair value reserve S\$'000 26,597 | Foreign currency translation reserve S\$'000 $(6,463)$ | Retained earnings S\$'000 716,947 | Minority interests S\$'000 14,197 | Total <br> Equity <br> S\$’000 <br> 824,785 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair value gains on financial assets, available-for-sale | - | - | 28,644 | - | - | 31 | 28,675 |
| Currency translation differences | - | 10 | 48 | $(8,109)$ | - | (11) | $(8,062)$ |
| Net gain/(loss) recognised directly in equity | - | 10 | 28,692 | $(8,109)$ | - | 20 | 20,613 |
| Fair value gains transferred to income statement on realisation | - | - | $(27,485)$ | - | - | - | $(27,485)$ |
| Net profit for the financial year | - | - | - | - | 273,392 | 1,639 | 275,031 |
| Total recognised gain/(loss) for the financial year | - | 10 | 1,207 | $(8,109)$ | 273,392 | 1,659 | 268,159 |
| Final dividend for 2006 paid | - | - | - | - | $(62,397)$ | - | $(62,397)$ |
| Interim dividend for 2007 paid | - | - | - | - | $(53,484)$ | - | $(53,484)$ |
| Transfer from retained earnings to statutory reserve | - | 338 | - | - | (320) | (18) | - |
| Acquisition of additional interest in subsidiary | - | - | - | 14 | - | (821) | (807) |
| Payment of dividends by a subsidiary | - | - | - | - | - | (340) | (340) |
| Balance at 31 December 2007 | 72,471 | 1,384 | 27,804 | $(14,558)$ | 874,138 | 14,677 | 975,916 |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

## STATEMENT OF CHANGES IN EQUITY - THE COMPANY

|  | Share capital S\$'000 | Retained earnings S\$'000 | $\begin{gathered} \text { Total } \\ \text { S\$’000 } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Balance at 1 January 2008 | 72,471 | 175,234 | 247,705 |
| Net profit for the financial year | - | 61,614 | 61,614 |
| Final dividend for 2007 paid | - | $(86,168)$ | $(86,168)$ |
| Interim dividend for 2008 paid | - | $(3,623)$ | $(3,623)$ |
| Balance at 31 December 2008 | 72,471 | 147,057 | 219,528 |


|  | Share Capital S\$’000 | Retained earnings S\$'000 | $\begin{gathered} \text { Total } \\ \text { S } \$ \mathbf{0 0 0} \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Balance at 1 January 2007 | 72,471 | 211,519 | 283,990 |
| Net profit for the financial year | - | 79,596 | 79,596 |
| Final dividend for 2006 paid | - | $(62,397)$ | $(62,397)$ |
| Interim dividend for 2007 paid | - | $(53,484)$ | $(53,484)$ |
| Balance at 31 December 2007 | 72,471 | 175,234 | 247,705 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

NIL

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding financial year.

2 Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910. (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by the auditors.

Where the figures have been audited or reviewed, the auditors' report. (including any qualifications or emphasis of matter)
Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group and the Company have applied the same accounting policies in the financial statements for the current reporting period compared to the audited financial statements as at 31 December 2007.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|  | The Group |  |
| :--- | :--- | :--- |
| Earnings per ordinary share for the period after deducting any provision for <br> preference dividends:- <br> (i) Based on weighted average number of ordinary shares in issue | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| (ii) On a fully diluted basis | 15.01 cents | 37.72 cents |
| ( |  |  |

Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on; and (b) immediately preceding financial year.

|  | The Group |  | The Company |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| Net asset value per ordinary share based on existing issued share <br> capital as at the end of the period reported on |  |  |  |  |

Net asset value for the group is derived after deducting 1.85 cents (2007:2.02 cents) per share attributable to minority interest

A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affect the turnovers, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

## Operating Profit and Expenses

Market sentiment was weak in 2008 contributing to a decline in market activity. Despite the extremely difficult conditions for global markets, the Group remained profitable by recording a profit after tax of $\$ 109.5$ million for the financial year ended 31 December 2008 (2007: \$275.0 million).

Overseas subsidiaries contributed $\$ 42.3$ million (2007: $\$ 85.0$ million). They accounted for $38.6 \%$ of the Group's profit in 2008 ( $30.9 \%$ in 2007).

The Group recorded revenue of $\$ 371.8$ million (2007: $\$ 780.4$ million) of which commission income contributed $\$ 287.3$ million (2007: $\$ 658.6$ million), a significant decrease from 2007. Commission and personnel expenses decreased with lower commission income. The reduction in finance expense was due to lower working capital requirements.

## Balance Sheet

The Group's financial health remains strong with net asset value of $\mathrm{S} \$ 970.3$ million as at 31 December 2008. The composition of Group balance sheet items, especially working capital items, between financial years/quarters are sensitive to prevailing trading volume. Funding requirements reduced substantially due to lower borrowings required arising from the decline in trading and IPO activities in Singapore and Hong Kong.

Property, plant and equipment increased with the acquisition of land to develop an office building intended for the Group's use. Financial assets available for sale reduced as a result of a fair value adjustment. Other non-current assets relate to the non-current portion of secured receivables, repayable in 2010.

Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next $\mathbf{1 2}$ months.

The global financial crisis continues to exert an adverse impact on economic activities worldwide. With extreme volatility in prices across asset classes, investors and financiers have become increasingly risk adverse. Until the financial crisis resolves itself and asset values stabilise, we expect global equity markets to remain weak for the ensuing 12 months.

Dividend
(a) Current Financial Period Reported On

Any dividend declared for the current financial period (quarter) reported on? Yes

| Name of Dividend | Proposed Final | Interim |
| :--- | :--- | :--- |
| Dividend Type | Cash | Cash |
| Dividend Amount per | 7 cent per ordinary share | 0.5 cent per ordinary share |
| Tax Rate | Tax exempt (one-tier) | Tax exempt (one-tier) |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period (quarter) of the immediately preceding financial year? Yes

| Name of Dividend | Proposed Final | Interim |
| :--- | :--- | :--- |
| Dividend Type | Cash | Cash |
| Dividend Amount per | 11.89 cent per ordinary share | 9.0 cent per ordinary share less tax |
| Tax Rate | Tax exempt (one-tier) | $18.0 \%$ |

## (c) Date payable

The final ordinary dividend will be paid on 27 May 2009, subject to the approval of shareholders of the Company at the Annual General Meeting to be convened at $5: 30 \mathrm{pm}$ on 27 April 2009 at the Penthouse, UOB Limited, 80 Raffles Place, $61^{\text {st }}$ Storey, UOB Plaza 1, Singapore 048624.

## (d) Books closure date

Notice is hereby given that the Transfer Books and Register of Members of the Company will be closed on 13 May 2009 for the preparation of Dividend Warrants. Registrable transfers received by the Company's Registrar, B.A.C.S. Private Limited of 63 Cantonment Road, Singapore 089758 no later than 5.00 pm on 12 May 2009, will be registered before entitlements to the dividends are determined.

If no dividend has been declared/recommended, a statement to that effect.

Not applicable

Segmental revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

|  | The Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Singapore } \\ \text { S\$'000 } \end{gathered}$ | Hong Kong S $\mathbf{~} 000$ | $\begin{array}{r} 2008 \\ \text { Others } \\ \text { S } \$, 000 \end{array}$ | Elimination $\mathbf{S} \$ \mathbf{0 0 0}$ | $\begin{gathered} \text { Total } \\ \text { S } \${ }^{\prime} 000 \end{gathered}$ |
| Revenue |  |  |  |  |  |
| External sales | 232,265 | 112,062 | 27,433 | - | 371,760 |
| Inter-segmental sales | 11,451 | 196 | 9,049 | $(20,696)$ | - |
|  | 243,716 | 112,258 | 36,482 | $(20,696)$ | 371,760 |
| Profit before tax | 81,813 | 36,641 | 8,429 | $(2,231)$ | 124,652 |
| Income tax expense |  |  |  |  | $(15,136)$ |
| Profit after tax |  |  |  |  | 109,516 |
| Segment assets | 1,097,793 | 881,831 | 126,467 | $(229,461)$ | 1,876,630 |
| Associates | 374 | - | (265) | - | 109 |
| Deferred tax assets |  |  |  |  | 304 |
| Consolidated total assets |  |  |  |  | 1,877,043 |
| Segment liabilities | 440,092 | 648,785 | 32,913 | $(229,890)$ | 891,900 |
| Current tax liabilities |  |  |  |  | 14,383 |
| Deferred tax liabilities |  |  |  |  | 437 |
| Consolidated total liabilities |  |  |  |  | 906,720 |

Other segment items

| Capital expenditure | 39,721 | 353 | 525 | - | 40,599 |
| :--- | ---: | :--- | :--- | :--- | :--- |
| Depreciation and amortisation expenses | 1,388 | 367 | 720 | - | 2,475 |

Segmental revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year. (continued)

|  | The Group |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Singapore } \\ \mathbf{S} \$^{\prime} \mathbf{0 0 0} \end{gathered}$ | $\underset{\text { S } \$ \text {, } 000}{\text { Hong K }}$ | $\begin{array}{r} 2007 \\ \text { Others } \\ \text { S\$'000 } \end{array}$ | $\begin{aligned} & \text { Elimination } \\ & \text { S\$’000 } \end{aligned}$ | $\begin{gathered} \text { Total } \\ \text { S\$'000 } \end{gathered}$ |
| Revenue |  |  |  |  |  |
| External sales | 498,470 | 245,220 | 36,670 | - | 780,360 |
| Inter-segmental sales | 15,389 | $(5,524)$ | 15,626 | $(25,491)$ | - |
|  | 513,859 | 239,696 | 52,296 | $(25,491)$ | 780,360 |
| Segment results | 224,969 | 86,737 | 15,729 | 1,744 | 329,179 |
| Share of results of associated companies after tax | 145 | - | (26) |  | 119 |
| Profit before tax |  |  |  |  | 329,298 |
| Income tax expense |  |  |  |  | $(54,267)$ |
| Profit after tax |  |  |  |  | 275,031 |


| Segment assets | 2,241,238 | 1,272,958 | 175,898 | $(396,339)$ | 3,293,755 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Associates | - | - | 860 | - | 860 |
| Deferred tax assets |  |  |  |  | 47 |
| Consolidated total assets |  |  |  |  | 3,294,662 |
| Segment liabilities | 1,518,335 | 1,063,076 | 82,204 | $(398,610)$ | 2,265,005 |
| Current tax liabilities |  |  |  |  | 53,018 |
| Deferred tax liabilities |  |  |  |  | 723 |
| Consolidated total liabilities |  |  |  |  | 2,318,746 |
| Other segment items |  |  |  |  |  |
| Capital expenditure | 2,304 | 419 | 1,423 | - | 4,146 |
| Capital expenditure from acquisition of business | 10 | - | - | - | 10 |
| Depreciation and amortisation expenses | 1,437 | 688 | 786 | - | 2,911 |

In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.

See Item 8.

## Breakdown of revenue

|  | The Group |  |  |
| :---: | :---: | :---: | :---: |
|  | S\$'000 |  | \% |
|  | For the year ended 31/12/2008 | For the year ended 31/12/2007 | Increase / (Decrease) |
| Income reported for first half year | 228,166 | 391,599 | (41.7) |
| Operating profit after tax but before minority interests reported for first half year | 72,957 | 141,515 | (48.4) |
| Income reported for second half year | 150,234 | 428,037 | (64.9) |
| Operating profit after tax but before minority interests reported for second half year | 36,559 | 133,516 | (72.6) |

Breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

|  | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ |
| :--- | :---: | :---: |
|  | $\mathbf{S \$ \prime 0 0 0}$ | $\mathbf{S \$ \prime 0 0 0}$ |
| Ordinary | 54,353 | 139,651 |
| Preference | - | - |
| Total | 54,353 | 139,651 |

## BY ORDER OF THE BOARD

## Wee Ee-chao

Managing Director
27 February 2009

