

# Financial Statements And Dividend Announcement For Third Quarter Ended 30 September 2008



These figures have not been audited.

1(a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group							
	9 months ended 30/9/2008 S\$'000	9 months ended 30/9/2007 S\$'000	Increase / (Decrease) %	3 months ended 30/9/2008 S\$'000	3 months ended 30/9/2007 S\$'000	Increase / (Decrease) %		
Revenue								
Commission income	233,780	499,844	(53.2)	55,572	174,883	(68.2)		
Interest income	58,108	71,435	(18.7)	18,866	28,353	(33.5)		
Dividend from quoted / unquoted securities	371	380	(2.4)	6	1	500.0		
Other operating revenue	10,878	9,181	18.5	6,231	6,233	0.0		
Total revenue	303,137	580,840	(47.8)	80,675	209,470	(61.5)		
Foreign exchange gain	3,351	8,576	(60.9)	1,897	2,071	(8.4)		
Realised gain on financial assets, available-for-sale	4,251	18,716	(77.3)	-	4,992	N.M.		
Total income	310,739	608,132	(48.9)	82,572	216,533	(61.9)		
Costs and expenses								
Commission expenses	(54,602)	(130,042)	(58.0)	(12,993)	(49,941)	(74.0)		
Personnel expenses	(86,709)	(145,859)	(40.6)	(25,843)	(49,759)	(48.1)		
Depreciation and amortisation expenses Allowance for impairment of trade debtors & bad	(1,869)	(2,191)	(14.7)	(604)	(677)	(10.8)		
debts written off	(528)	(525)	0.6	(165)	(338)	(51.2)		
Net fair value loss on financial assets/liabilities through profit or loss	(1,325)	(633)	109.3	(1,047)	(754)	38.9		
Finance expenses	(12,362)	(31,492)	(60.7)	(4,510)	(13,523)	(66.6)		
Other operating expenses	(41,322)	(43,162)	(4.3)	(13,278)	(16,095)	(17.5)		
	(198,717)	(353,904)	(43.8)	(58,440)	(131,087)	(55.4)		
Profit from operations	112,022	254,228	(55.9)	24,132	85,446	(71.8)		
Share of results of associates	-	119	N.M.	-	(26)	N.M.		
Profit before tax	112,022	254,347	(56.0)	24,132	85,420	(71.7)		
Income tax expense*	(19,302)	(41,767)	(53.8)	(4,368)	(14,355)	(69.6)		
Profit after tax	92,720	212,580	(56.4)	19,764	71,065	(72.2)		
Attributable to :								
Equity holders of the Company	91,975	211,369	(56.5)	19,650	70,496	(72.1)		
Minority interests	745	1,211	(38.5)	114	569	(80.0)		
	92,720	212,580	(56.4)	19,764	71,065	(72.2)		

<sup>\*</sup>Overprovision of taxation in respect of prior years in the 9 months ended 30 September 2008 is \$36,723. (9 months ended 30 September 2007: \$4,637)

N.M. = Not Meaningful.



1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

imanciai year.	The Group			ompany	
	As at 30/9/2008 S\$'000	As at 31/12/2007 S\$'000	As at 30/9/2008 S\$'000	As at 31/12/2007 S\$'000	
ASSETS					
<u>Current assets</u>					
Cash and cash equivalents	277,563	131,400	2,885	1,002	
Outstanding contracts receivable	979,779	1,092,895	-	-	
Trade receivables	986,764	2,005,062	-	-	
Financial assets at fair value through profit or loss	3,730	3,183	-	-	
Other current assets	15,325	14,160	70,650	293,164	
Derivative financial instruments	2,263,211	3,246,747	73,535	294,166	
Non-current assets	2,203,211	3,240,747	13,333	294,100	
Loans to subsidiaries	-	-	-	217	
Investments					
- in subsidiaries	-	-	235,845	230,094	
- in associates	151	860	-	-	
Financial assets, available-for-sale	22,913	38,371	-	-	
Trading rights in Exchanges	104	111	-	-	
Memberships in Exchanges	234	24	-	-	
Property, plant and equipment	42,153	5,360	-	-	
Deferred income tax assets	70	47			
	65,625	44,773	235,845	230,311	
Total assets	2,328,836	3,291,520	309,380	524,477	
LIABILITIES					
Current liabilities					
Outstanding contracts payable	934,697	1,040,341	-	-	
Trade and other payables	207,791	155,858	149,647	18,459	
Financial liabilities at fair value through profit or loss	89	34	-	-	
Borrowings	191,474	1,065,562	-	258,109	
Current income tax liabilities	37,893	53,018	157	204	
Derivative financial instruments	12	68	-	-	
	1,371,956	2,314,881	149,804	276,772	
Non-current liabilities					
Deferred income tax liabilities	517	723	-	-	
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Total liabilities	1,372,473	2,315,604	149,804	276,772	
Net assets	956,363	975,916	159,576	247,705	
EQUITY					
Share capital	72,471	72,471	72,471	72,471	
Reserves	(6,117)	14,630	-	-	
Retained earnings	876,321	874,138	87,105	175,234	
	942,675	961,239	159,576	247,705	
Minority interests	13,688	14,677		<u> </u>	
Total Equity	956,363	975,916	159,576	247,705	
Clients' trust / segregated accounts					
Bank balances					
- with affiliated corporations	131,525	203,979	-	-	
- with non-related banks	396,896	574,224	-	-	
Margin with clearing houses	6,852	5,482	-	-	
Less: Amounts held in trust	(535,273)	(783,685)		-	
		-		-	



#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

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	ne	Group

	As at 30	/9/2008	As at 31/12/2007		
	Secured	Unsecured	Secured	Unsecured	
	S\$'000	S\$'000	S\$'000	S\$'000	
Amounts repayable in one year or less, or on demand	95,161	96,313	177,447	888,115	
Amounts repayable after one year	-	-	-	-	

#### Details of any collateral

Details of secured group borrowings are as follows:

# 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	The Group						
	9 months ended 30/9/2008 S\$'000	9 months ended 30/9/2007 S\$'000	3 months ended 30/9/2008 S\$'000	3 months ended 30/9/2007 S\$'000			
Operating activities							
Profit before tax and after share of results of associates	112,022	254,347	24,132	85,420			
Adjustments for:		(440)					
Share of results of associates	-	(119)	-	26			
Depreciation and amortisation expenses	1,869	2,191	604	677			
Gain on disposal of property, plant and equipment	(8)	(49)	(7)	(31)			
Realised gain on sale of financial assets, available-for-sale	(4,251)	(18,716)	-	(4,992)			
Dividend income from quoted / unquoted securities	(371)	(380)	(6)	(1)			
Interest income	(58,108)	(71,435)	(18,866)	(28,353)			
Finance expenses	12,362	31,492	4,510	13,523			
Exchange differences	(3,835)	(1,441)	13,483	(4,321)			
Operating cash flow before working capital changes	59,680	195,890	23,850	61,948			
Changes in operating assets and liabilities:							
Financial assets/liabilities at fair value through profit or loss	(492)	5,013	(948)	1,998			
Trade receivables and outstanding contracts receivable	1,130,043	(3,448,807)	440,617	(1,275,448)			
Trade and other payables and outstanding contracts payable	(53,768)	1,714,439	211,753	616,589			
Cash generated from / (used in) operations	1,135,463	(1,533,465)	675,272	(594,913)			
Interest received	58,108	71,435	18,866	28,353			
Interest paid	(12,362)	(31,492)	(4,510)	(13,523)			
(Repayment) / Drawdown of short-term bank loans	(868,398)	1,571,019	(508,574)	589,377			
Income tax paid	(34,437)	(27,398)	(13,805)	(12,770)			
Net cash provided by / (used in) operating activities	278,374	50,099	167,249	(3,476)			
Investing activities							
Payments for property, plant and equipment	(38,720)	(2,683)	(27,846)	(1,515)			
Proceeds from sale of financial assets, available-for-sale	4,695	19,329	20	5,110			
Proceeds from disposal of property, plant and equipment	15	53	14	31			
Payment for financial assets, available -for-sale	(3,448)	(3,055)	(136)	(3,055)			
Payment to minority interest for dividend	(268)	(340)	11	-			
Payment to minority interest for additional interest in a subsidiary	-	(852)	_	16			
Proceeds from associate on partial distribution of surplus funds Acquisition of subsidiary	624	2,620	624	2,620			
Net tangible assets acquired	_	23,774	_	-			
Less: Net tangible assets other than cash and cash equivalents	_	(10,803)	-	-			
Cash and cash equivalents acquired on acquisition of subsidiary	-	12,971	-	-			
Cash consideration paid to acquire subsidiary	-	(11,815)	-	_			
Dividends received from quoted / unquoted securities	371	380	6	1			
Net cash (used in) / provided by investing activities	(36,731)	16,608	(27,307)	3,208			
Financing activities							
Dividends paid	(89,791)	(115,881)	(3,623)	(53,484)			
Net cash used in financing activities	(89,791)	(115,881)	(3,623)	(53,484)			
Net increase/(decrease) in cash and cash equivalents during the financial							
period	151,852	(49,174)	136,319	(53,752)			
Cash and cash equivalents at beginning of the financial period	122,257	119,932	137,790	124,510			
Cash and cash equivalents at end of the financial period	274,109	70,758	274,109	70,758			

<sup>1.</sup> Short term loans of a subsidiary amounting to S\$95,161,343 are secured by a fixed charge over immovable fixed assets and a floating charge over all assets of the subsidiaries.



1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year. (continued)

For the purpose of consolidated cash flow statement, the consolidated cash and cash equivalents comprise the following:

	The Group			
	As at 30/9/2008	As at 30/9/2007		
	S\$'000	S\$'000		
Cash and bank balances	277,563	145,527		
Less: Bank overdrafts	(3,454)	(74,769)		
Cash and cash equivalents per consolidated cash flow statement	274,109	70,758		

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### **STATEMENT OF CHANGES IN EQUITY - THE GROUP**

	Share capital S\$'000	Statutory reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Minority interests S\$'000	Total Equity S\$'000
Balance at 1 January 2008	72,471	1,384	27,804	(14,558)	874,138	14,677	975,916
Fair value loss on financial assets, available-for-sale	-	-	(11,471)	-	-	4	(11,467)
Currency translation differences	-	31	(62)	(7,899)		284	(7,646)
Net gain/(loss) recognised directly in equity	-	31	(11,533)	(7,899)	-	288	(19,113)
Net profit for the first quarter	-	-	-	-	43,159	335	43,494
Total recognized gain/(loss) for the first quarter	-	31	(11,533)	(7,899)	43,159	623	24,381
Fair value gains transferred to income statement on realisation	-	-	(4,251)	-	-	-	(4,251)
Acquisition of additional interest in subsidiary	-	-	-	(4)	48	(44)	-
Balance at 31 March 2008	72,471	1,415	12,020	(22,461)	917,345	15,256	996,046



# STATEMENT OF CHANGES IN EQUITY – THE GROUP (continued)

	Share capital S\$'000	Statutory reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Minority interests S\$'000	Total Equity S\$'000
Balance at 31 March 2008	72,471	1,415	12,020	(22,461)	917,345	15,256	996,046
Fair value loss on financial assets, available-for-sale	-	-	(1,629)	-	-	-	(1,629)
Currency translation differences	-	(105)	10	(7,933)		(1,077)	(9,105)
Net (loss) recognised directly in equity	-	(105)	(1,619)	(7,933)	-	(1,077)	(10,734)
Net profit for the second quarter	-	-	-	-	29,166	297	29,463
Total recognised (loss)/gain for the second quarter	-	(105)	(1,619)	(7,933)	29,166	(780)	18,729
Final dividend for 2007 paid	-	-	-	-	(86,168)	-	(86,168)
Payment of dividends by a subsidiary	-	-	-	-	-	(279)	(279)
Balance at 30 June 2008	72,471	1,310	10,401	(30,394)	860,343	14,197	928,328
Fair value loss on financial assets, available-for-sale	-	-	(716)	-	-	(3)	(719)
Currency translation differences	-	47	(118)	13,335		(662)	12,602
Net gain/(loss) recognised directly in equity	-	47	(834)	13,335	-	(665)	11,883
Net profit for the third quarter	-	-	-	-	19,650	114	19,764
Total recognised gain/(loss) for the third quarter	-	47	(834)	13,335	19,650	(551)	31,647
Interim dividend for 2008 paid	-	-	-	-	(3,623)	-	(3,623)
Acquisition of additional interest in subsidiary	-	13	-	5	(49)	42	11
Balance at 30 September 2008	72,471	1,370	9,567	(17,054)	876,321	13,688	956,363



# STATEMENT OF CHANGES IN EQUITY - THE GROUP (continued)

	Share capital S\$'000	Statutory reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Minority interests S\$'000	Total Equity S\$'000
Balance at 1 January 2007	72,471		26,597	(6,463)	716,947	14,197	824,785
Fair value gains on financial assets, available-for-sale	-	-	4,943	-	-	(1)	4,942
Currency translation differences	-	21	6	(250)	-	250	27
Net gain/(loss) recognised directly in equity	-	21	4,949	(250)	-	249	4,969
Net profit for the first quarter					61,190	232	61,422
Total recognised gain/(loss) for the first quarter	-	21	4,949	(250)	61,190	481	66,391
Fair value gains transferred to income statement on realisation	-	-	(6,552)	-	-	-	(6,552)
Transfer from retained earnings to statutory reserve	-	52	-	-	(39)	(13)	-
Acquisition of additional interest in subsidiary	_	-	-	31	-	(635)	(604)
Balance at 31 March 2007	72,471	1,109	24,994	(6,682)	778,098	14,030	884,020
Fair value gains on financial assets, available-for-sale	-	-	12,065	-	-	16	12,081
Currency translation differences	-	26	26	2,412		324	2,788
Net gain recognised directly in equity	-	26	12,091	2,412	-	340	14,869
Net profit for the second quarter					79,683	410	80,093
Total recognised gain for the second quarter	-	26	12,091	2,412	79,683	750	94,962
Fair value gains transferred to income statement on realisation	-	-	(7,172)	-	-	-	(7,172)
Final dividend for 2006 paid	-	-	-	-	(62,397)	-	(62,397)
Transfer from retained earnings to statutory reserve	-	68	-	-	(63)	(5)	-
Acquisition of additional interest in subsidiary	-	-	-	30	-	(233)	(203)
Payment of dividends by a subsidiary					-	(340)	(340)
Balance at 30 June 2007	72,471	1,203	29,913	(4,240)	795,321	14,202	908,870



# STATEMENT OF CHANGES IN EQUITY – THE GROUP (continued)

	Share capital S\$'000	Statutory reserve S\$'000	Fair value reserve S\$'000	Foreign currency translation reserve S\$'000	Retained earnings S\$'000	Minority interests \$\$'000	Total Equity S\$'000
Balance at 30 June 2007	72,471	1,203	29,913	(4,240)	795,321	14,202	908,870
Fair value gain on financial assets, available-for-sale	-	-	9,149	-	-	17	9,166
Currency translation differences	-	(23)	(4)	(3,753)		(331)	(4,111)
Net (loss)/gain recognised directly in equity	-	(23)	9,145	(3,753)	-	(314)	5,055
Net profit for the third quarter	-	-	-	-	70,496	569	71,065
Total recognized (loss)/gain for the third quarter	-	(23)	9,145	(3,753)	70,496	255	76,120
Fair value gains transferred to income statement on realisation	-	-	(4,991)	-	-	-	(4,991)
Interim dividend for 2007 paid	-	-	-	-	(53,484)	-	(53,484)
Transfer from retained earnings to statutory reserve	-	122	-	-	(122)	-	-
Acquisition of additional interest in subsidiary	-	-	-	(16)	-	16	-
Balance at 30 September 2007	72,471	1,302	34,067	(8,009)	812,211	14,473	926,515



# STATEMENT OF CHANGES IN EQUITY – THE COMPANY

	Share capital S\$'000	Retained earnings S\$'000	Total S\$'000
Balance at 1 January 2008	72,471	175,234	247,705
Net profit for the first quarter	-	211	211
Balance at 31 March 2008	72,471	175,445	247,916
Net profit for the second quarter	-	1,186	1,186
Final dividend for 2007 paid	-	(86,168)	(86,168)
Balance at 30 June 2008	72,471	90,463	162,934
Net profit for the third quarter	-	265	265
Interim dividend for 2008 paid	-	(3,623)	(3,623)
Balance at 30 September 2008	72,471	87,105	159,576
	Share Capital S\$'000	Retained earnings S\$'000	Total S\$'000
Balance at 1 January 2007	Capital	earnings	
Balance at 1 January 2007  Net profit for the first quarter	Capital S\$'000	earnings S\$'000	S\$'000
	Capital \$\$'000	earnings \$\$'000 211,519	<b>S\$'000</b> 283,990
Net profit for the first quarter	Capital S\$'000 72,471	earnings \$\$'000 211,519 135	<b>S\$'000</b> 283,990 135
Net profit for the first quarter  Balance at 31 March 2007	Capital S\$'000 72,471	earnings \$\$'000 211,519 135 211,654	\$\$'000 283,990 135 <b>284,125</b>
Net profit for the first quarter  Balance at 31 March 2007  Net profit for the second quarter	Capital S\$'000 72,471	earnings S\$'000 211,519 135 211,654 1,005	283,990 135 284,125 1,005
Net profit for the first quarter  Balance at 31 March 2007  Net profit for the second quarter  Final dividend for 2006 paid	Capital S\$'000 72,471	earnings S\$'000 211,519 135 211,654 1,005 (62,397)	\$\$'000 283,990 135 <b>284,125</b> 1,005 (62,397)
Net profit for the first quarter  Balance at 31 March 2007  Net profit for the second quarter  Final dividend for 2006 paid  Balance at 30 June 2007	Capital \$\$'000  72,471	earnings S\$'000 211,519 135 211,654 1,005 (62,397) 150,262	283,990 135 284,125 1,005 (62,397) 222,733



1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

NIL

#### 1(e) Confirmation of the Board

The Board of Directors hereby confirms that, to the best of its knowledge, nothing has come to its attention which may render the unaudited financial statements for the quarter ended 30 September 2008 to be false or misleading in any material aspect.

On behalf of the Board of Directors

Wee Ee-chao Esmond Choo Managing Director Executive Director

Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910. (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by the auditors.

Where the figures have been audited or reviewed, the auditors' report. (including any qualifications or emphasis of matter)

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group and the Company have applied the same accounting policies in the financial statements for the current reporting period compared to the audited financial statements as at 31 December 2007.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

Not applicable.

Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	The Group		
	3 months ended 30/9/2008	3 months ended 30/9/2007	
Earnings per ordinary share for the period after deducting any provision for			
preference dividends:-			
(i) Based on weighted average number of ordinary shares in issue	2.71 cents	9.73 cents	
(ii) On a fully diluted basis	2.71 cents	9.73 cents	



Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on; and (b) immediately preceding financial year.

	The Group		The Company	
	As at	As at	As at	As at
	30/9/2008	31/12/2007	30/9/2008	31/12/2007
Net asset value per ordinary share based on existing issued share				
capital as at the end of the period reported on	130.08 cents	132.64 cents	22.02 cents	34.18 cents

Net asset value for the group is derived after deducting 1.89 cents (2007:2.02 cents) per share attributable to minority interest

A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affect the turnovers, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Operating Profit and Expenses**

Market sentiment was weak in the third quarter of 2008, contributing to the decline in market activity. Consistent with the general decline in trading volume and lower commission income, the Group recorded revenue of \$80.7 million (2007: \$209.5 million) and a profit after tax of \$19.8 million (2007: \$71.1 million) this quarter.

The Group recorded commission income of \$55.6 million (2007: \$174.8 million) for the quarter, a significant decrease from the corresponding period in 2007. With lower commission income, commission and personnel expenses also decreased. The reduction in finance expense is due to lower working capital requirements.

#### **Balance Sheet**

The Group maintained a healthy net asset value of \$\$956.4million as at 30 September 2008. Our Group balance sheet balances between financial years/quarters are sensitive to prevailing trading volume. Funding requirements reduced substantially due to lower loans advanced to support trading and IPO activities in Singapore and Hong Kong.

Property, plant and equipment increased with the acquisition of land to develop an office building for the Group's use. Financial assets available for sale reduced as a result of a fair value adjustment.

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable.

A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Deterioration in the global credit situation had an adverse impact on economic activities worldwide. With extreme volatility in prices across asset classes, investors and financiers have become increasingly risk adverse. Until credit availability and asset values stabilised, we expect global equity markets to remain cautious for the ensuing 12 months.

#### 11 Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period (quarter) reported on?

None

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period (quarter) of the immediately preceding financial year?

None



(	c)	Date	payable
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Not applicable

# (d) Books closure date

Not applicable

# 12 If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared / recommended for the quarter ended 30 September 2008

#### BY ORDER OF THE BOARD

Wee Ee-chao Chairman and Managing Director 11 November 2008