

POH KONG HOLDINGS BERHAD (Company No : 586139-K)

## **QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 OCTOBER 2017**

## **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

ASSETS	AS AT 31.10.2017 RM'000	AS AT 31.7.2017 RM'000 (Audited)
NON-CURRENT ASSETS		
Property, plant and equipment	127,655	126,777
Investment properties	8,625	8,757
Other investments	528	528
Goodwill on consolidation	1,485	1,485
Deferred tax assets	8,385	8,659
	146,678	146,206
CURRENT ASSETS		
Inventories	564,323	540,128
Trade and other receivables	10,444	7,711
Deposits and prepayments	18,115	14,401
Current tax assets	240	243
Fixed deposits placed with licensed banks  Cash and bank balances	6,185	11,180
Cash and pank palances	22,567	38,401
TOTAL ACCETS	621,874	612,064
TOTAL ASSETS	768,552	758,270
Equity attributable to owners of the Company Share capital Reserves TOTAL EQUITY	205,176 304,228 509,404	205,176 298,869 504,045
NON-CURRENT LIABILITIES		
Long-term borrowings	63,683	62,750
Deferred tax liabilities	13,437	13,437
Deferred tax liabilities		
CURRENT LIABILITIES	77,120	76,187
Trade and other payables	36,775	19,287
Deposits and accruals	6,320	15,501
Deferred income	7,014	6,758
Provision for restoration costs	200	200
Amount due to ultimate holding company	1,284	1,279
Amount due to directors (Note 1)	3,213	3,413
Short-term borrowings	121,251	124,911
Current tax liabilities	5,971	6,689
	182,028	178,038
TOTAL LIABILITIES	259,148	254,225
TOTAL EQUITY AND LIABILITIES	768,552	758,270
Net assets per share attributable to owners of the Company (RM)	1.24	1.23

Note 1: Amount due to directors consists of directors' fee and directors' other emoluments.

(The Unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the year ended 31 July 2017)



POH KONG HOLDINGS BERHAD (Company No : 586139-K)

## **QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 OCTOBER 2017**

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

_	INDIVIDUAL QUARTER		CUMULATIVE QUARTER		
	QUARTER ENDED 31.10.2017 RM'000	QUARTER ENDED 31.10.2016 RM'000	PERIOD ENDED 31.10.2017 RM'000	PERIOD ENDED 31.10.2016 RM'000	
Revenue	220,925	185,471	220,925	185,471	
Other operating income	841	910	841	910	
Operating expenses	(211,150)	(180,763)	(211,150)	(180,763)	
Profit from operations	10,616	5,618	10,616	5,618	
Finance costs	(2,475)	(3,188)	(2,475)	(3,188)	
Profit before taxation	8,141	2,430	8,141	2,430	
Taxation	(2,782)	(660)	(2,782)	(660)	
Profit after taxation	5,359	1,770	5,359	1,770	
Other Comprehensive Income	-	-	-	-	
Total Comprehensive Income	5,359	1,770	5,359	1,770	
Profit after taxation attributable to: Owners of the Company Non-controlling Interests	5,359 - 5,359	1,770 - 1,770	5,359 - 5,359	1,770 - 1,770	
Total comprehensive income attributable to: Owners of the Company Non-controlling Interests	5,359 - 5,359	1,770 - 1,770	5,359 - 5,359	1,770 - 1,770	
Earnings per share attributable to Owners of the Company - basic (sen)	1.31	0.43	1.31	0.43	
- diluted (sen)	1.31	0.43	1.31	0.43	

(The Unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the year ended 31 July 2017)



## POH KONG HOLDINGS BERHAD (Company No: 586139-K)

## QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 OCTOBER 2017

## **UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

	Attributable to owners of the Company							
	Share Capital							Total Equity
	RM'000	RM'000	RM'000	RM'000				
At 1 August 2016, restated	205,176	25,722	230,780	461,678				
Total comprehensive income for the period	-	-	1,770	1,770				
At 31 October 2016	205,176	25,722	232,550	463,448				
At 1 August 2017	205,176	42,664	256,205	504,045				
Total comprehensive income for the period	-	-	5,359	5,359				
At 31 October 2017	205,176	42,664	261,564	509,404				

(The Unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the Audited Financial Statements for the year ended 31 July 2017)



POH KONG HOLDINGS BERHAD (Company No: 586139-K)

## QUARTERLY REPORT FOR THE FIRST QUARTER ENDED 31 OCTOBER 2017

## UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	CUMULATIVE QUARTE		
	PERIOD	PERIOD	
	ENDED	ENDED	
	31.10.2017	31.10.2016	
	RM'000	RM'000	
CASH FLOWS FROM OPERATING ACTIVITIES			
Profit before taxation	8,141	2,430	
Adjustments for:			
Depreciation of property, plant and equipment and investment property	2,342	2,046	
Gain on disposal of property, plant and equipment	(100)	(60)	
Property, plant and equipment written off	580	34	
Loss on dissolution of subsidiaries	- (- ()	71	
Interest income	(74)	(107)	
Interest expense	2,475	3,188	
Operating profit before working capital changes	13,364	7,602	
Inventories	(24,195)	18,456	
Receivables	(6,447)	(2,252)	
Payables	8,563	5,640	
Amount due to directors	(200)	585	
Net cash (used in)/generated from operations	(8,915)	30,031	
Income tax paid	(3,224)	(2,664)	
Net cash (used in)/generated from operating activities	(12,139)	27,367	
CASH FLOWS FROM INVESTING ACTIVITIES			
Interest received	74	107	
Final distribution from dissolution of subsidiaries	-	(71)	
Proceeds from disposal of property, plant and equipment	100	60	
Purchase of property, plant and equipment	(3,668)	(2,343)	
Net cash used in investing activities	(3,494)	(2,247)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Interest paid	(2,475)	(3,188)	
(Placement)/withdrawal of fixed deposit	(5)	225	
Net loans repaid	(1,556)	(568)	
Placement of sinking fund		(18,000)	
Increase in amount due to ultimate holding company	5 (0.42)	33	
Repayment of finance lease creditors Repayment of hire purchase creditors	(843) (327)	(867) (182)	
Net cash used in financing activities	(5,201)	(22,547)	
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(20,834)	2,573	
OPENING CASH AND CASH EQUIVALENTS	39,351	27,406	
CLOSING CASH AND CASH EQUIVALENTS	18,517	29,979	
Cash and cash equivalents comprise the following:			
Fixed deposits with licensed banks	6,185	13,680	
Cash and bank balances	22,567	34,299	
	28,752	47,979	
Less: - Fixed deposits pledged to licensed banks	(235)	-	
- Sinking fund	(10,000)	(18,000)	
	18,517	29,979	

(The Unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the Audited Financial Statements for the year ended 31 July 2017)



#### A. NOTES TO THE INTERIM FINANCIAL REPORT

#### A1. Accounting Policies and Methods of Computation

The interim financial report has been prepared in accordance with Malaysian Financial Reporting Standard ("MFRS") 134: Interim Financial Reporting and Chapter 9, Paragraph 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad, and should be read in conjunction with the Audited Financial Statements for the year ended 31 July 2017.

The significant accounting policies and methods of computation applied in the unaudited condensed interim financial statements are consistent with those adopted in the Annual Financial Statements for the financial year ended 31 July 2017 except for the following new Malaysian Financial Reporting Standards ("MFRSs"), Amendments/Improvements to MFRSs and new IC Int that have been issued but not yet effective for the Group:

Effective for financial periods beginning on or after New MFRSs MFRS 9 Financial Instruments 1 January 2018 MFRS 15 Revenue from Contracts with Customers 1 January 2018 MFRS 16 Leases 1 January 2019 1 January 2019 MFRS 17 Insurance Contracts Amendments/Improvements to MFRSs MFRS 1 First-time adoption of MFRSs 1 January 2018 MFRS 2 1 January 2018 Share-based Payment MFRS 4 1 January 2018 Insurance Contracts MFRS 10 Consolidated Financial Statements Deferred MFRS 12 Disclosure of Interests in Other Entities 1 January 2017 MFRS 107 Statement of Cash Flows 1 January 2017 MFRS 112 Income Taxes 1 January 2017 MFRS 128 Investments in Associates and Joint Ventures 1 January 2018/Deferred MFRS 140 Investment Property 1 January 2018 New IC Int IC Int 22 Foreign Currency Transactions and Advance 1 January 2018 Consideration IC Int 23 Uncertainty over Income Tax Treatments 1 January 2019

The adoption of the above new MFRSs, Amendments/Improvements to MFRSs and new IC Int will have no significant financial impact on the financial statements of the Group.

#### A2. Audit Report

The audit report of the preceding Audited Financial Statements of the Company was reported without any qualification.

## A3. Seasonality or Cyclicality of Operations

It was a traditionally peak trading period for the quarter under review.

#### A4. Unusual Items

There were no unusual and extraordinary items in the current quarter under review.

#### A5. Changes in Estimates

There were no material changes in the estimates used for the preparation of interim financial report.

#### A6. Issuance, Cancellation or Repayments of Debt and Equity Securities

There was no issuance and repayment of debt and equity securities, share buy back, share cancellation, shares held as treasury shares and resale of treasury shares for the current financial year to-date.

#### A7. Dividend paid

No dividend was paid in the quarter under review.

## A8. Segmental Information

Segmental information is presented in respect of the Group's business segments.

Business segments:

Manufacturing: Manufacturer and dealer of jewellery, precious stones and gold ornaments

Trading: Suppliers and retailers of gold ornaments, jewellery, precious stones and gold bullion

Others: Investment holding

	Results for financial period ended 31 October 2016							
	Manufacturing Division	Trading Division	Others	Elimination	Group			
	RM'000	RM'000	RM'000	RM'000	RM'000			
Revenue	7,190	178,279	2	-	185,471			
Inter-segment Revenue	39,509	22,194	21,419	(83,122)	-			
Total Revenue	46,699	200,473	21,421	(83,122)	185,471			
Profit before taxation	2,283	18,696	5,574	(24,123)	2,430			
Profit after taxation	1.735	18.521	5.412	(23.898)	1.770			

	Results for financial period ended 31 October 2017						
	Manufacturing Division RM'000	Trading Division RM'000	Others	Elimination RM'000	Group		
Revenue	8,458	212,450	17	-	220,925		
Inter-segment Revenue	47,797	20,049	26,396	(94,242)	-		
Total Revenue	56,255	232,499	26,413	(94,242)	220,925		
Profit before taxation	3,364	5,645	(2,187)	1,319	8,141		
Profit after taxation	2,556	4,273	(2,515)	1,045	5,359		

### A9. Valuations of Property, Plant and Equipment

The Group did not carry out any valuation on property, plant and equipment in the quarter under review.

Save as disclosed, the valuation of property, plant and equipment have been brought forward without amendment from previous Audited Financial Statements.

#### A10. Material Events Subsequent To The Financial Period

There was no subsequent material event as at the date of this quarterly report.

## A11. Changes in the Composition of the Company

There was no change in the composition of the Group for the current quarter and financial year to date including business combination, acquisition or disposal of subsidiaries and long term investment, restructuring or discontinuing of operations.

#### A12. Contingent Liabilities

Poh Kong Jewellers Sdn. Bhd, a wholly owned subsidiary of the Company, has granted a corporate guarantee to Danajamin Nasional Berhad in respect of Islamic Commercial Papers/Islamic Medium Term Notes programme up to RM150,000,000 in accordance with the Shariah principle of Commodity Murabahah.

As at 31 October 2017, a total of RM173,517,159 corporate guarantees has been given in support of banking facilities granted to subsidiary companies; a total of RM11,000,000 corporate guarantee has been given to third parties in respect of leasing and hire purchase facilities; a total of RM2,956,512 corporate guarantees has been given to third parties in respect of operating lease arrangements.

Save as disclosed above, there was no change in contingent liabilities since the last annual reporting date.



# B. ADDITIONAL INFORMATION REQUIRED BY BURSA MALAYSIA SECURITIES BERHAD LISTING REQUIREMENTS

#### **B1.** Review of Performance

The Group's revenue for the first quarter under review was higher at RM220.925 million as compared to the revenue in the corresponding quarter last year of RM185.471 million. The increase of RM35.454 million was due to the increase in demand for gold jewellery and gold investment products, higher retail gold prices and additional revenue contributed from new outlets in the current quarter under review.

The Group's profit before tax in the current quarter at RM8.141 million as compared to the profit before tax of RM2.430 million in the corresponding quarter last year; an increase of RM5.711 million.

The Group's revenue is largely derived from retail segment.

#### B2. Comparison with Preceding Quarter's Results (1st Quarter FYE 2018 vs 4th Quarter FYE 2017)

	Q1FYE2018	Q4FYE2017	Variance	Variance
Financial Indicators:	RM('000)	RM('000)	RM('000)	(%)
Revenue	220,925	259,983	(39,058)	-15%
Profit before taxation	8,141	14,760	(6,619)	-45%
Profit after taxation	5,359	14,324	(8,965)	-63%

The decrease in profit was due mainly to the lower revenue in the current quarter under review as compared with the preceding quarter.

#### **B3.** Current Year Prospects

The Group is optimistic in maintaining our growth and leading position in Malaysia despite more challenging and competitive conditions in the domestic jewellery market. Notwithstanding uncertainties in the global and regional economies, fundamentals in Malaysia remain resilient which have enabled corporate and industry players to meet their challenges and business performance. The Group, being cognisant of the current market situation continues to review, revise and consolidate its business strategies to meet these challenges.

Barring unforeseen circumstances, the Board of Directors is confident of the Group's resilience to weather the challenges ahead for financial year ending 31 July 2018.

## B4. Profit Forecast

The Group does not publish any profit forecast.

## B5. Taxation

	Individual Quarter		Cumulative Quart	
		Quarter Ended 31.10.2016	Period Ended 31.10.2017	
	RM'000	RM'000	RM'000	RM'000
Income taxation	2,508	886	2,508	886
Deferred taxation	274	(226)	274	(226)
	2,782	660	2,782	660

The effective tax rate was higher than the statutory tax rate due principally to certain expenses disallowed for tax purpose.

## **B6.** Status of Corporate Proposals Announced

There was no corporate proposal announced for the current quarter and financial year to date.

#### B7. Borrowings and Debt Securities

The Group's borrowings are as follows:

	Period	Period
	Ended	Ended
	31.10.2017	31.10.2016
	RM'000	RM'000
Short-term Borrowings		
- Secured		
Other bank borrowings	107,450	106,469
Islamic Medium Term Notes ("IMTN")	10,000	30,000
Hire purchase and lease creditors	3,801	3,040
	121,251	139,509
- Unsecured		
Advance from Ultimate Holding Company	1,284	1,264
	122,535	140,773
Long-term Borrowings		
- Secured		
Term loans	9,022	10,275
Islamic Medium Term Notes ("IMTN")	50,000	70,000
Hire purchase and lease creditors	4,661	812
	63,683	81,087
Total	106 210	224.060
Total	186,218	221,860

## B8. Realised and Unrealised Profits or Losses Disclosure

This disclosure is prepared pursuant to the directive of Bursa Malaysia Securities Berhad and in accordance with the Guidance on Special Matter No.1- Determination of Realised and Unrealised Profits or Losses, as issued by the Malaysia Institute of Accountants.

	Period	Period
	Ended	Ended
	31.10.2017	31.10.2016
	(RM'000)	(RM'000)
Total retained profits of the Company and its subsidiaries:		
- Realised	403,631	372,557
- Unrealised	(5,052)	(2,974)
	398,579	369,583
- Less: Consolidated adjustments	(137,015)	(137,033)
Total group retained profits as per consolidated accounts	261,564	232,550

## **B9.** Profit Before Taxation

Profit before taxation is arrived at after charging/(crediting):

	Individual Quarter		Cumulative Quar	
	Quarter	Quarter	Period	Period
	Ended	Ended	Ended	Ended
	31.10.2017	31.10.2016	31.10.2017	31.10.2016
	RM'000	<b>RM'000</b>	RM'000	<b>RM'000</b>
Interest income Gain on disposal of property, plant and equipment	(74)	(107)	(74)	(107)
	(100)	(60)	(100)	(60)
Loss on dissolution of subsidiaries	(100)	71	(100)	71
Interest expense Depreciation of property, plant and equipment and	2,475	3,188	2,475	3,188
investment property Property, plant and equipment written off	2,342	2,046	2,342	2,046
	580	34	580	34

#### B10. Material Litigation

There was no material litigation as at this quarterly report and the financial year to date.

## B11. Dividend

No dividend was declared in the current quarter under review.

## B12. Earnings Per Share

	Individual Quarter		Cumulative Quarte	
	Quarter Ended 31.10.2017	Quarter Ended 31.10.2016	Period Ended 31.10.2017	Period Ended 31.10.2016
Profit after taxation for basic earnings per share (RM'000)	5,359	1,770	5,359	1,770
Weighted average number of ordinary shares in issue ('000)	410,352	410,352	410,352	410,352
-basic (sen)	1.31	0.43	1.31	0.43
-diluted (sen)	1.31	0.43	1.31	0.43

## BY ORDER OF THE BOARD

#### DATO' CHOON YEE SEIONG

Executive Chairman / Group Managing Director 7 December 2017 Petaling Jaya