

1 December 2022

Malaysian Resources Corp (MRC MK)

Better-Than-Expected Quarter; Maintain BUY

- Keep BUY, with new MYR0.45 TP from MYR0.43, 41% upside and c.2% FY23F yield. 9M22 core earnings of MYR51.8m (>100% YoY) exceeded our and Street estimates at 88% and 98% of full-year projections. Positive deviation was due to stronger-than-expected property segment and commendable construction progress in the quarter. With bids submitted for the three Mass Rapid Transit 3 (MRT3) civil work packages (backed by its bumiputera contractor status), combined with proposals for flood mitigation and waste-to-energy (WTE) projects, we believe job prospects are bright.
- Results review. The >100% YoY growth in 3Q22 earnings to reach MYR23.7m was partly due to the consolidation of the Light Rapid Transit 3 (LRT3) project company, Setia Utama LRT3, which took MRC's ownership to 100% and allowed it to recognise 100% of project earnings. On further scrutiny, the LRT3 project reached physical progress of 77% as at end 3Q22 (target 80% completion by end FY22) while the MRT2 V210 package worth MYR497m was completed during 3Q22. Likewise, the property development segment witnessed solid EBIT growth of >100% YoY in 3Q22, backed by higher property sales of MYR92m (3Q21: MYR57m). The stronger property sales came from ongoing projects, namely Sentral Suites at KL Sentral, the 9 Seputeh mixed residential development at Jalan Klang Lama, and Alstonia at Bukit Rahman Putra.
- Outlook. MRC's construction orderbook as at end 3Q22 stood at MYR17.9bn (including the Bukit Jalil Sentral project), which provides over five years' earnings visibility with an open tenderbook size of MYR30bn. Replenishment-wise, the refurbishment of the Shah Alam Stadium (estimated value: MYR787m) is expected to begin in 1Q23 but details on the land swap in return for refurbishment works have yet to be disclosed. As alluded before, MRCB is a frontrunner for the MRT3 civil works packages (expected rollout: 1Q23), given its status as one of the largest bumiputera contractors. This is in addition to its manageable net gearing level of 0.37x Its property development arm is also set to grow with a healthy level of unbilled sales of MYR624m as at end 3Q22 (2Q22: MYR706.7m), coupled with launches worth MYR2.1bn in GDV terms.
- Earnings and valuation. We revise our FY22F-24F earnings upwards by 14%, 6% and 4% as we bake in higher revenue assumptions, particularly for its construction arm. As such, our TP is revised to MYR0.45 (from MYR0.43) after ascribing a 0% ESG premium/discount on its intrinsic value based on our in-house proprietary scoring methodology. A rerating catalyst includes its venture into renewable energy, which is pending final discussions with the authorities. Apart from that, the potential reinstatement of omitted works for LRT3 worth c.MYR1bn could provide further upside to its orderbook replenishment.
- Key downside risks include a prolonged slowdown in the property market and project delays.

Forecasts and Valuation	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover (MYRm)	1,199	1,448	3,024	3,137	3,210
Recurring net profit (MYRm)	(183)	18	67	81	90
Recurring net profit growth (%)	(871.5)	-	277.7	20.5	12.1
Recurring P/E (x)	na	79.63	21.08	17.50	15.61
P/B (x)	0.3	0.3	0.3	0.3	0.3
P/CF (x)	9.18	4.47	na	19.23	1.69
Dividend Yield (%)	3.1	3.1	1.4	1.7	1.9
EV/EBITDA (x)	na	17.45	14.79	12.89	11.96
Return on average equity (%)	(3.8)	0.3	1.5	1.8	2.0
Net debt to equity (%)	30.5	29.3	40.8	36.9	36.7

Malaysia Results Review

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Buy (Maintained)

Target Price (Return): MYR0.45 (+41%)
Price (Market Cap): MYR0.32 (USD317m)
ESG score: 3.00 (out of 4)
Avg Daily Turnover (MYR/USD) 2.74m/0.59m

Analyst

Adam Bin Mohamed Rahim +603 9280 8682 adam.mohamed.rahim@rhbgroup.com



Share Performance (%)

	YTD	1m	3m	6m	12m
Absolute	(9.9)	8.5	(8.6)	(8.6)	(5.9)
Relative	(4.9)	5.6	(7.1)	(5.1)	(4.2)
52-wk Price Io			0.29	-0.41	

Source: Bloomberg

Overall ESG Score: 3.00 (out of 4)

E: GOOD

MRCB is rated excellent in this category, partly due to a significant improvement in energy consumption, which was down by 53% YoY. This also applies to four green building rating systems used to help it increase efficiency in energy, water and materials usage at its property projects. MRCB also contributes to the reduction of CO2, by encouraging the public to use public transportation made accessible by its developments.

S: GOOD

Efforts include being committed to local employment, using a mechanism to facilitate employee engagement, and stakeholder engagement on human rights issues. We note that MRCB has also achieved 1m man hours without lost-time injury for Kwasa C8 Plot 1 (Employees Provident Fund headquarters).

G: GOOD

57% of MRCB's board members are independent, with full disclosure on director remuneration, which includes salaries and bonuses on a named basis. It has an in-house investor relations team and holds investor meetings regularly. The public can easily access information about the company's on-going projects.

Note

Small cap stocks are defined as companies with a market capitalisation of less than USD0.5bn.





Malaysia Results Review

Source: Company data, RHB



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Financial Exhibits

Asia Malaysia Construction & Engineering Malaysian Resources Corp MRC MK Buy

Valuation basis

65% discount to RNAV

Key drivers

- i. New property sales;
- ii. Asset disposal;
- iii. New construction contracts

Key risks

Weaker-than-expected market conditions

Company Profile

Malaysian Resources Corp is engaged in construction (niche strength in environmental projects), property development and investment and toll road operations. It is known for its transit-oriented developments, eg KL Sentral, Bukit Jalil City, Kwasa Damansara and Penang Sentral.

Financial summary (MYR)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring EPS	(0.04)	0.00	0.02	0.02	0.02
DPS	0.01	0.01	0.00	0.01	0.01
BVPS	1.03	1.04	1.03	1.04	1.06
Return on average equity (%)	(3.8)	0.3	1.5	1.8	2.0

Valuation metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Recurring P/E (x)	na	79.63	21.08	17.50	15.61
P/B (x)	0.3	0.3	0.3	0.3	0.3
FCF Yield (%)	10.9	18.6	(16.1)	1.7	55.7
Dividend Yield (%)	3.1	3.1	1.4	1.7	1.9
EV/EBITDA (x)	na	17.45	14.79	12.89	11.96
EV/EBIT (x)	na	25.72	19.68	16.82	15.35

Income statement (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total turnover	1,199	1,448	3,024	3,137	3,210
Gross profit	253	180	378	582	613
EBITDA	(54)	160	222	242	261
Depreciation and amortisation	(64)	(51)	(55)	(56)	(58)
Operating profit	(117)	109	167	185	203
Net interest	(56)	(79)	(106)	(111)	(123)
Pre-tax profit	(154)	61	91	109	123
Taxation	(23)	(55)	(23)	(27)	(31)
Reported net profit	(177)	16	67	81	90
Recurring net profit	(183)	18	67	81	90

Cash flow (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Change in working capital	286	289	(271)	(29)	728
Cash flow from operations	154	316	(178)	73	836
Capex	0	(54)	(50)	(50)	(50)
Cash flow from investing activities	(26)	3	(65)	(65)	(65)
Dividends paid	(77)	(44)	(44)	(20)	(24)
Cash flow from financing activities	8	32	(44)	(20)	(24)
Cash at beginning of period	517	540	579	72	233
Net change in cash	136	351	(287)	(12)	747
Ending balance cash	653	891	292	60	980

Balance sheet (MYRm)	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Total cash and equivalents	540	579	72	233	208
Tangible fixed assets	2,129	2,182	2,177	2,171	2,163
Total investments	0	0	15	30	45
Total assets	8,314	9,205	10,309	10,889	10,565
Short-term debt	602	479	479	479	479
Total long-term debt	1,331	1,454	1,454	1,454	1,454
Total liabilities	3,753	4,579	5,744	6,287	5,871
Total equity	4,561	4,626	4,564	4,602	4,694
Total liabilities & equity	8,314	9,205	10,309	10,889	10,565

Key metrics	Dec-20	Dec-21	Dec-22F	Dec-23F	Dec-24F
Revenue growth (%)	(9.1)	20.8	108.8	3.7	2.3
Recurrent EPS growth (%)	(871.5)	0.0	277.7	20.5	12.1
Gross margin (%)	21.1	12.4	12.5	18.6	19.1
Operating EBITDA margin (%)	(4.5)	11.1	7.3	7.7	8.1
Net profit margin (%)	(14.8)	1.1	2.2	2.6	2.8
Dividend payout ratio (%)	(24.9)	278.6	30.0	30.0	30.0
Capex/sales (%)	0.0	3.7	1.7	1.6	1.6
Interest cover (x)	(1.69)	1.22	1.44	1.60	1.57

Source: Company data, RHB



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Results At a Glance

Figure 1: MRC's results review

FYE Dec (MYRm)	3Q21	2Q22	3Q22	QoQ (%)	YoY (%)	9M21	9M22	YoY (%)	Comments
Revenue	137.9	700.4	860.0	22.8	>100	590.3	2,371.1	301.7	Increased due to higher progress billings
EBIT	(16.5)	53.7	78.8	46.9	>199	(30.3)	184.8	>100	
EBIT margin (%)	(12.0)	7.7	9.2			(5.1)	7.8		
Interest expense	(22.8)	(24.4)	(24.3)	(0.6)	6.7	(61.2)	(71.9)	17.5	
JV and Associates	4.6	(0.1)	3.4	nm	(26.1)	13.6	7.0	(100.0)	
Pre-tax profit	(30.1)	28.1	56.7	101.8	>-100	(62.6)	116.6	>100	
Pre-tax margin (%)	(21.8)	4.0	6.6	64.4	>-100	(10.6)	4.9	>100	
Tax	(1.9)	(17.1)	(41.2)	nm	nm	(5.1)	(76.2)	1,384.5	
Effective tax rate (%)	(6.2)	61.0	72.7			(8.2)	65.3	nm	
Net profit	(32.2)	14.1	23.7	68.0	>100	(59.4)	51.8	>100	
Core profit	(32.2)	14.1	23.7	68.0	>100	(59.4)	51.8	>100	Within expectations
Net margin (%)	(23.3)	2.0	2.8			(10.1)	2.2		

Source: Company data, RHB

Figure 2: MRC's SOP valuation

Items	P/E/ WACC/valuation	Equity value/surplus (MYRm)
Construction (11x 1-year forward earnings)	P/E of 11x	536.9
Surplus RNAV for property and investments	WACC of 11%	928.5
28% Sentral REIT	TP: 0.94	287.4
Kwasa Damansara PDP for infrastructure works (DCF)	WACC of 9%	61.7
Shareholders' Funds (ex-construction and REIT)		3,884.9
Total RNAV		5,681.2
Share base		4,467.5
RNAV per share		1.27
Discount (1)		65%
Intrinsic value/share (MYR)		0.45
ESG premium/discount	0%	0.00
TP		0.45

Note: We believe a 65% discount to RNAV is justified. This is slightly lower than the sector's 70-85% RNAV discount. We think this is fair, taking into account the potential reopening of country's borders, which may spur property purchases by foreign buyers for MRCB's projects such as St Regis Source: Company data, RHB



Recommendation Chart

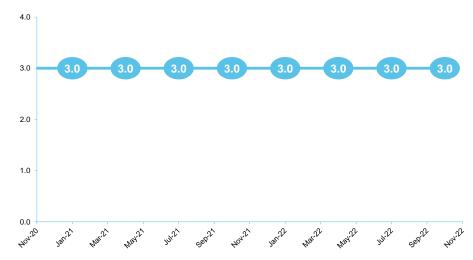


Source: RHB, Bloomberg

Date	Recommendation	Target Price	Price
2022-08-31	Buy	0.43	0.35
2022-06-01	Buy	0.44	0.37
2022-03-01	Neutral	0.38	0.36
2021-11-29	Neutral	0.38	0.35
2021-09-01	Neutral	0.43	0.40
2021-05-31	Neutral	0.43	0.43
2021-05-31	Neutral	0.49	0.43
2021-02-26	Buy	0.49	0.42
2021-02-16	Buy	0.49	0.42
2020-11-24	Buy	0.57	0.44
2020-08-31	Buy	0.59	0.51
2020-08-06	Buy	0.62	0.54
2020-06-28	Buy	0.55	0.47
2020-03-31	Buy	0.48	0.39
2019-11-22	Buy	0.87	0.75

Source: RHB, Bloomberg

ESG Rating History



Source: RHB

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KUALA LUMPUR

RHB Investment Bank Bhd

Level 3A, Tower One, RHB Centre Jalan Tun Razak Kuala Lumpur 50400 Malaysia

Tel: +603 9280 8888 Fax: +603 9200 2216

BANGKOK

RHB Securities (Thailand) PCL

10th Floor, Sathorn Square Office Tower 98, North Sathorn Road, Silom Bangrak, Bangkok 10500 Thailand

Tel: +66 2088 9999 Fax:+66 2088 9799

JAKARTA

PT RHB Sekuritas Indonesia

Revenue Tower, 11th Floor, District 8 - SCBD Jl. Jendral Sudirman Kav 52-53 Jakarta 12190

Indonesia

Tel: +6221 509 39 888 Fax: +6221 509 39 777

SINGAPORE

RHB Bank Berhad (Singapore branch)

90 Cecil Street #04-00 RHB Bank Building Singapore 069531 Fax: +65 6509 0470

RHB◆