





## Malaysia

## HOLD (no change)

| Consensus ratings*:            | Buy 3 | Hold 5 | Sell 0    |
|--------------------------------|-------|--------|-----------|
| Current price:                 |       |        | RM0.32    |
| Target price:                  |       |        | RM0.34    |
| Previous target:               |       |        | RM0.37    |
| Up/downside:                   |       |        | 6.3%      |
| CGS-CIMB / Consens             | sus:  |        | -11.1%    |
| Reuters:                       |       | M      | YRS.KL    |
| Bloomberg:                     |       | N      | MRC MK    |
| Market cap:                    |       | US\$   | 321.5m    |
|                                |       | RM     | 11,430m   |
| Average daily turnove          | r:    | US     | \$\$0.59m |
|                                |       | R      | M2.74m    |
| Current shares o/s:            |       |        | 4,468m    |
| Free float: *Source: Bloomberg |       |        | 42.1%     |

#### Key changes in this note

- > FY22-24F EPS raised by 18-26%.
- > TP reduced to RM0.34.



|                   |     | Source: Bi | oomberg |
|-------------------|-----|------------|---------|
| Price performance | 1M  | ЗМ         | 12M     |
| Absolute (%)      | 8.5 | -8.6       | -5.9    |
| Relative (%)      | 5.6 | -7.1       | -4.2    |
|                   |     |            |         |

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| 33.5    |
| 16.7    |
| 7.8     |
|         |

# **Malaysian Resources Corp**

# Property earnings boost offset weak infra

- 9MFY22 results were above expectations on strong property earnings.
- Construction segment was weak, dragged by LRT 3's cost and productivity disruptions but tender prospects have risen substantially to include MRT 3.
- Maintain Hold with a lower TP (60% discount to RNAV).

### 9MFY22 results above expectations on strong property profits

MRCB's 9MFY22 results were boosted by strong property profit in 3QFY22 on account of high construction progress achieved by key development projects, namely Sentral Suites – a commercial and residential (79.1-81.2%) project - and TRIA 9 Seputeh (85.2%) as both made up the bulk of 3QFY22's unbilled sales. This more than offset the subdued construction earnings, which were hit by soft profit from the LRT 3 project as a result of low productivity, labour constraints, disruption at certain sites and underperformance of certain work package contractors (WPC). 9MFY22 core net profit of RM52m, at 97-98% of our and consensus full-year estimates, was above expectations, with higher-than-expected EBITDA margin of 9.2% vs. our full-year forecast of 6%. We expect 3QFY22's operating trends for the property development segment to continue in 4QFY22F, mitigating the subdued earnings from LRT 3. Due to the factors mentioned above, 3QFY22 core net profit jumped 68% qoq while 9MFY22 core net profit of RM52m was a huge turnaround from 9MFY21's losses (due to the negative impact from the lockdown periods in FY21). No dividends were declared in 3QFY22, as expected.

### MRT 3 tenders form bulk of construction tender book

Key takeaways from the results conference call: 1) property development EBIT margin of 19% in 9MFY22 should be sustainable, backed by unbilled sales of RM624m, 2) impact of labour shortage and higher labour costs for LRT 3 could extend into 4QFY22F, though earnings recognition may improve on resumption of certain delayed WPC packages; MRCB targets an 80% project completion rate by end-FY22, 3) construction tender book is focused on MRT 3 (RM32bn), where MRCB has tendered for all three civil works packages (CMC301, CMC302 and CMC303), which include underground and tunneling works. There have been no updates on the status of tenders submitted and, in our view, further progress into the award stages remains uncertain at this juncture (likely in 1HCY23 if MRT 3 is not reviewed) and will depend on the new government's stance and endorsement of the project, and 4) other contract tenders include the Shah Alam Stadium project (ongoing direct negotiations with the Selangor government), flood mitigation projects, and waste-to-energy (WTE) project proposals.

#### Reiterate Hold rating with a lower TP

We raise FY22-24F EPS by 18-26% on higher property development earnings. Reiterate Hold as we see limited upside to share price due to uncertainties for MRT 3. Although we roll over to end-CY23F, our TP is cut to RM0.34 (60% discount to RNAV) as we update balance sheet items. Upside risks: MRT 3 awards, Downside risks: project delays.

| Financial Summary              | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
|--------------------------------|---------|---------|---------|---------|---------|
| Revenue (RMm)                  | 1,199   | 1,448   | 3,146   | 3,256   | 3,321   |
| Operating EBITDA (RMm)         | (164.9) | (53.1)  | 232.4   | 243.5   | 251.3   |
| Net Profit (RMm)               | (176.1) | 15.0    | 66.8    | 72.1    | 82.1    |
| Core EPS (RM)                  | (0.000) | 0.003   | 0.015   | 0.016   | 0.018   |
| Core EPS Growth                | (102%)  |         | 341%    | 8%      | 14%     |
| FD Core P/E (x)                | NA      | 103.8   | 23.5    | 21.8    | 19.1    |
| DPS (RM)                       | 0.010   | 0.010   | 0.010   | 0.012   | 0.015   |
| Dividend Yield                 | 3.13%   | 3.13%   | 3.13%   | 3.75%   | 4.69%   |
| EV/EBITDA (x)                  | NA      | NA      | 9.97    | 9.48    | 9.12    |
| P/FCFE (x)                     | 9.64    | 11.58   | 8.01    | 7.67    | 7.21    |
| Net Gearing                    | 30.3%   | 29.8%   | 29.8%   | 30.1%   | 30.2%   |
| P/BV (x)                       | 0.31    | 0.32    | 0.32    | 0.33    | 0.33    |
| ROE                            | (0.01%) | 0.33%   | 1.49%   | 1.64%   | 1.90%   |
| % Change In Core EPS Estimates |         |         | 26.3%   | 18.0%   | 21.5%   |
| CGS_CIMB/Concensus EDS (v)     |         |         | 1 25    | 1 01    | 0.02    |

SOURCES: CGS-CIMB RESEARCH COMPANY REPORTS

#### Analyst(s)



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| Figure 1: Results   | scompa  | rison   |        |         |       |           |         |        |           |  |
|---------------------|---------|---------|--------|---------|-------|-----------|---------|--------|-----------|--|
| FYE Dec (RM m)      | 3QFY22  |         | yoy %  | 2QFY22  | qoq % | 3QFY22    | 3QFY21  | yoy %  | Prev.     |  |
| , , ,               |         |         | chg    |         | chg   | Cum       | Cum     | chg    | FY22F     | Comments   |
| Revenue             | 860.0   | 137.9   | 523.7  | 700.4   | 22.8  | 2,371.1   | 590.3   | 301.7  | 3,145.6   | 1) Full consolidation of LRT 3 revenue in 9MFY22             |
| Operating costs     | (768.4) | (145.0) | 429.9  | (638.6) | 20.3  | (2,154.0) | (592.4) | 264    | (2,958.0) | 2) Construction revenue surged 711% yoy                      |
| EBITDA              | 91.6    | (7.1)   | 1,384  | 61.8    | 48.1  | 217.1     | (2.1)   | >100   | 187.6     | 3) Property dev't revenue grew 89% yoy                       |
| EBITDA margin (%)   | 10.6    | (5.2)   | 306    | 8.8     | 20.6  | 9.2       | (0.4)   | >100   | 6.0%      |  |
| Depn & amort.       | (16.8)  | (12.8)  | 30.9   | (12.3)  | 35.9  | (43.5)    | (38.4)  | 13.4   | (54.7)    |  |
| EBIT                | 74.8    | (19.9)  | 475    | 49.5    | 51.2  | 173.6     | (40.5)  | 528.9  | 132.9     |  |
| Interest expense    | (24.3)  | (22.8)  | 6.7    | (24.4)  | (0.6) | (71.9)    | (61.2)  | 17.5   | (92.8)    | Total debt of RM2.2bn at end-Sep                             |
| Interest & invt inc | 4.0     | 3.4     | 16.1   | 4.2     | (4.5) | 11.1      | 10.2    | 9.7    | 10.4      | Cash and STI of RM485m at end-Sep                            |
| Associates & JV     | 2.2     | 9.2     | (76.0) | (1.1)   | 299.7 | 3.7       | 28.9    | (87.1) | 11.7      | End-Sep net gearing: 0.37x                                   |
| Pretax profit       | 56.7    | (30.1)  | 288.5  | 28.1    | 101.8 | 116.6     | (62.6)  | 286.2  | 75.1      | 1) LRT 3: low productivty, labor shortage and weaker margins |
| Tax                 | (41.2)  | (1.9)   | (7.0)  | (17.1)  | 140   | (76.2)    | (5.1)   | >100   | (22.5)    | 2) Property development profit surged in 3Q22                |
| Tax rate (%)        | 72.7    | (6.2)   | >100   | 61.0    | 19    | 65.3      | (8.2)   | >100   | 30%       |  |
| Minority interests  | 8.2     | (0.2)   | >100   | 3.1     | 160   | 11.4      | (8.4)   | >100   | 0.3       |  |
| Net profit          | 23.7    | (32.2)  | 173.7  | 14.1    | 68.0  | 51.8      | (76.1)  | 168.1  | 52.6      | 9MFY22 core net profit made up 97-98% of our                 |
| Core net profit     | 23.7    | (32.2)  | 173.7  | 14.1    | 68.0  | 51.8      | (76.1)  | 168.1  | 52.6      | and consensus full-year estimate                             |
| EPS (sen)           | 0.5     | (0.7)   | 173.6  | 0.3     | 65.6  | 1.2       | (1.3)   | 186.6  | 1.2       |  |
|                     |         |         |        |         |       |           |         |        |           | SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS                  |

| Revenue                                 | 3QFY22 | 3QFY21 | YoY   | 9MFY22  | 9MFY21 | YoY Comments   |
|---|--------|--------|-------|---------|--------|--|
| Property development                    | 321.6  | 71.0   | 353%  | 653.5   | 345.9  | 89% Higher construction progress; higher revenue recognition             |
| Engineering, construction & environment | 522.6  | 50.0   | 944%  | 1,674.9 | 206.5  | 711% Consolidation of 100% stake in LRT 3 project                        |
| Facilities management & parking         | 12.6   | 8.2    | 53%   | 33.4    | 26.1   | 28% Reflective of economic reopening post-lockdown                       |
| Investment holding and others           | 3.2    | 8.6    | -62%  | 9.3     | 11.8   | -21% Lumpy recurring revenue   |
| Total                                   | 860.0  | 137.9  | 524%  | 2,371.1 | 590.3  | 302%   |
| EBIT                                    | 3QFY22 | 3QFY21 | YoY   | 9MFY22  | 9MFY21 | YoY  |
| Property development                    | 81.4   | 1.2    | >100  | 124.6   | 17.6   | 608% 81.2%-85.3%% progress for Sentral Suites and TRIA 9 Seputeh         |
| Engineering, construction & environment | 5.5    | (18.7) | -130% | 61.2    | (51.7) | -219% LRT 3 impacted by labor shortage, low productivity (77% completed) |
| Facilities management & parking         | (1.9)  | 1.0    | -292% | (0.0)   | 1.5    | -103% Likely impacted by higher cost and labor shortage                  |
| Investment holding and others           | (6.5)  | (0.3)  | >100  | (4.0)   | (0.9)  | 348% Profits tend to be lumpy  |
| Total                                   | 78.6   | (16.8) | -567% | 181.8   | (33.4) | -644%  |
| EBIT margins                            | 3QFY22 | 3QFY21 | YoY   | 9MFY22  | 9MFY21 | % pts  |
| Property development                    | 25%    | 2%     | 24%   | 19%     | 5%     | 275% Margins likely not sustainable due to higher material costs         |
| Engineering, construction & environment | 1%     | -37%   | 38%   | 4%      | -25%   | 29% Margins expected to sustain at 4-5% level                            |
| Facilities management & parking         | -15%   | 12%    | -27%  | 0%      | 6%     | -6% Lumpy margins  |
| Investment holding and others           | -203%  | -3%    | -200% | -43%    | -8%    | 469%   |
| Total                                   | 9%     | -12%   | 21%   | 8%      |        | -235%  |



| Figure 3: RNAV                                   |         |           |            |        |           |           |
|--|---------|-----------|------------|--------|-----------|-----------|
|  | Land    | bank      | GDV        | Stake  | Value     | Value     |
| Ongoing property development                     | (Acres) | (m sq ft) | (RM m)     | (%)    | (RM psf)  | (RM m)    |
| Bukit Jalil KL Sports City                       | 76.1    | 3.3       | 20,700.0   | 17%    | 350.0     | 197.2     |
| Kwasa Sentral (Kwasa Damansara)                  | 64.1    | 2.8       | 8,606.0    | 70%    | 180.0     | 351.8     |
| Cyberjaya City                                   | 113.3   | 4.9       | 5,350.0    | 70%    | 100.0     | 345.5     |
| KL Sentral - Lot F                               | 5.7     | 0.2       | 2,993.0    | 100%   | 750.0     | 186.2     |
| Semarak City - Setapak                           | 27.4    | 1.2       | 2,977.0    | 100%   | 250.0     | 298.4     |
| Penang Sentral - phases 3 & 7                    | 16.7    | 0.7       | 2,100.0    | 70%    | 120.0     | 61.1      |
| PJ Sentral - Nilaitera                           | 7.8     | 0.3       | 1,656.0    | 100%   | 350.0     | 118.9     |
| Lot 349, KL Sentral (service apartments)         | 4.9     | 0.2       | 1,413.0    | 100%   | 850.0     | 181.4     |
| Q Sentral Office Tower                           | 1.9     | 0.1       | 1,228.0    | 66%    | 900.0     | 49.2      |
| Lot 94 Jalan Kia Peng                            | 1.9     | 0.1       | 1,012.0    | 100%   | 500.0     | 41.4      |
| 9 Seputeh - Old Klang Road                       | 8.0     | 0.3       | 795.0      | 100%   | 200.0     | 69.7      |
| Pulai Johor                                      | 67.5    | 2.9       | 770.0      | 100%   | 35.0      | 102.9     |
| PJ Sentral - Tower 1                             | 0.0     | 0.0       | 700.0      | 100%   | 550.0     | 0.0       |
| Penang Sentral - phases 1 & 2                    | 6.0     | 0.3       | 590.0      | 100%   | 120.0     | 31.4      |
| PJ Sentral - Tower 5                             | 0.0     | 0.0       | 455.0      | 100%   | 550.0     | 0.0       |
| PJ Sentral - Celcom Tower                        | 2.3     | 0.1       | 428.0      | 100%   | 450.0     | 45.1      |
| Suria Subang                                     | 3.2     | 0.1       | 401.0      | 100%   | 200.0     | 27.9      |
| Seri Iskandar - phase 3                          | 159.0   | 6.9       | 350.0      | 70%    | 10.0      | 48.5      |
| Seri Iskandar - Phase 2                          | 245.0   | 10.7      | 321.0      | 70%    | 5.0       | 37.4      |
| Rahman Putra - phase 3                           | 4.6     | 0.2       | 307.0      | 100%   | 20.0      | 4.0       |
| Canegie - Melbourne                              | 1.0     | 0.0       | 305.0      | 100%   | 450.0     | 19.6      |
| Selbourne 2 - Shah Alam                          | 2.4     | 0.1       | 198.0      | 100%   | 200.0     | 20.9      |
| Rahman Putra - phase 2                           | 4.1     | 0.2       | 175.0      | 100%   | 20.0      | 3.6       |
| Rahman Putra - phase 1                           | 5.5     | 0.2       | 84.0       | 100%   | 20.0      | 4.8       |
| Total  | 828.4   | 36.1      | 53,914.0   |        |           | 2,246.8   |
|  |         |           |            |        |           |           |
|  |         |           |            | Stake  |           |           |
| Construction Net profit (FY24) at 15x P/E        |         |           |            | 100%   |           | 45.0      |
| Sentral REIT (market capitalisation based on TP) |         |           |            | 28%    |           | 259.9     |
| Property investments (3Q22)                      |         |           |            |        |           | 1,489.1   |
| Associates & investments (3Q22)                  |         |           |            |        |           | 737.0     |
| Net working capital (3Q22)                       |         |           |            |        |           | 957.2     |
| Total borrowings (3Q22)                          |         |           |            |        |           | (2,156.0) |
| Total RNAV (RM m)                                |         |           |            |        |           | 3,579.0   |
| No. of shares (m)                                |         |           |            |        |           | 4,412.0   |
| New free warrants (10-years)                     |         |           |            |        |           | 438.5     |
| Proceeds from new warrants @RM1.25 strike price  |         |           |            |        |           | 548.1     |
| FD no.of shares (m)                              |         |           |            |        |           | 4,850.6   |
| FD RNAV (RM m)                                   |         |           |            |        |           | 4,127.2   |
| FD RNAV/share (RM)                               |         |           |            |        |           | 0.85      |
| Discount to RNAV (%)                             |         |           |            |        |           | 60%       |
| Target price (RM/share)                          |         |           |            |        |           | 0.34      |
|  | SOL     | JRCES: CG | S-CIMB RES | SEARCH | , COMPANY | REPORTS   |

| DM                 |       | 2022F |       |      | 2023F |       |      | 2024F |       |      |
|--------------------|-------|-------|-------|------|-------|-------|------|-------|-------|------|
| RM m —             |       | Old   | New   | %chg | Old   | New   | %chg | Old   | New   | %chg |
| Revenue            | 1,448 | 3,146 | 3,146 | 0%   | 3,256 | 3,256 | 0%   | 3,321 | 3,321 | 0%   |
| EBITDA             | 53    | 188   | 232   | 24%  | 200   | 243   | 22%  | 210   | 251   | 20%  |
| Core pretax profit | 61    | 75    | 111   | 47%  | 87    | 120   | 38%  | 96    | 126   | 31%  |
| Core net profit    | 15.0  | 53    | 67    | 26%  | 61    | 72    | 18%  | 68    | 82    | 21%  |





#### Refinitiv ESG Scores

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#### ESG in a nutshell

MRCB's sustainability framework revolves around building livable and resilient communities, caring for the environment, and driving sustainable growth. Its sustainability focus areas include: 1) Internal action, 2) Sustainable impact, 3) Risk and governance, 4) Corporate social responsibility, and 5) Stakeholder engagement. All its ESG-related initiatives are aligned with the United Nations Sustainability Development Goals (UN-SDGs).

## Keep your eye on

- 1) Key targets of the group's 5-year sustainability roadmap include 1% yoy reduction in carbon intensity by 2022, 1% yoy reduction in energy, water and waste intensity by 2022, and net zero carbon by 2040. The roadmap is supervised by the group's Sustainability Management Committee (SMC).
- 2) The government potentially repackaging new public transport infrastructure projects as "green infrastructure" under the 12<sup>th</sup> Malaysia Plan (12MP). New urban and interstate rail projects include the MRT 3 (Circle Line) and the KL-JB High Speed Rail (HSR).

#### **Implications**

- As an urban property developer with a niche in transitoriented developments (TODs), the rollout of new rail public transport projects should bode well for MRCB, allowing it to expand its growth area in TODs – similar to KL Sentral.
- Opportunities to increase its construction order book and to participate in new rail contract tenders should the MRT 3 and KL-JB HSR projects be implemented.

## **ESG** highlights

- The group's transit-oriented developments (TODs), such as the MRT 2 and LRT 3, encourage the use of public transport, which reduces carbon emissions.
- MRCB is a pioneer in Green Building developments; it received sustainability accreditation for various projects and has adopted various Green Building Certification criteria across all its developments.
- Major sustainability ratings/certifications: Green Building Index (GBI), GreenRE, MyCrest, and BCA Green Mark.
- 4) Channelled RM1.4m of Covid-19-related donations to various government agencies, NGOs and the community in 2020.

#### **Implications**

- MRCB is the first contractor to achieve the 5-star Sustainable INFRASTAR rating by the Construction Industry Development Board (CIDB), which it received for the LRT3 project.
- It has selectively adopted Building Information Modelling (BIM) to reduce construction waste. It developed and deployed the MRCB Building System (MBS) which focuses on modular construction (aligned to six UN-SDGs).

#### **Trends**

- MRCB is a constituent of the FTSE4Good Bursa Malaysia Index. It achieved a 3-star grading band under FTSE Russell (at the Jun 2021 review), similar to 2020. It has been an FTSE4Good constituent since 2017.
- 2) MSCI ESG rating: BBB.
- 3) To enhance its sustainability initiatives and ESG profile, the group said it will over the longer-term continue to focus on core sustainability issues, i.e. high dependency on foreign labour, environmental risks, and energy/material wastage (shifts towards sustainable construction methods).

#### **Implications**

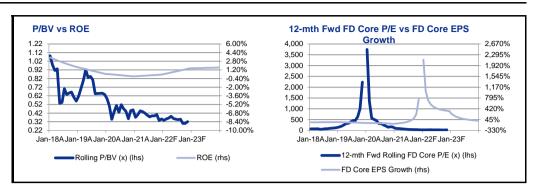
Recognition of best practices in governance/ESG includes:

- 1) 1SO 37001 Anti-Bribery Management System
- Ranked 38th for Overall Good Corporate Governance Disclosures in the MSWG-ASEAN CG Scorecard
- Gold Award (2017/2018) recipient of the Australian Reporting Awards (ARA)
- 4) Recipient of the ASEAN Class Award for the 2019 ASEAN Corporate Governance Scorecard Assessment
- 5) Ranked 1st in Malaysian Institute of Corporate Governance's Transparency in Corporate Reporting in 2019.

SOURCES: CGS-CIMB RESEARCH, REFINITIV



## **BY THE NUMBERS**



| (RMm)                              | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
|------------------------------------|---------|---------|---------|---------|---------|
| Total Net Revenues                 | 1,199   | 1,448   | 3,146   | 3,256   | 3,321   |
| Gross Profit                       | 1,199   | 1,448   | 3,146   | 3,256   | 3,321   |
| Operating EBITDA                   | (165)   | (53)    | 232     | 243     | 251     |
| Depreciation And Amortisation      | (60)    | (54)    | (59)    | (59)    | (60)    |
| Operating EBIT                     | (225)   | (107)   | 174     | 184     | 192     |
| Financial Income/(Expense)         | (39)    | (79)    | (82)    | (83)    | (84)    |
| Pretax Income/(Loss) from Assoc.   | 20      | 31      | 6       | 6       | 7       |
| Non-Operating Income/(Expense)     | 91      | 216     | 13      | 12      | 12      |
| Profit Before Tax (pre-EI)         | (153)   | 61      | 111     | 120     | 126     |
| Exceptional Items                  | 0       | 0       | 0       | 0       | 0       |
| Pre-tax Profit                     | (153)   | 61      | 111     | 120     | 126     |
| Taxation                           | (23)    | (55)    | (55)    | (60)    | (57)    |
| Exceptional Income - post-tax      |         |         |         |         |         |
| Profit After Tax                   | (176)   | 7       | 55      | 60      | 69      |
| Minority Interests                 | (0)     | 9       | 11      | 12      | 13      |
| Preferred Dividends                | 0       | 0       | 0       | 0       | 0       |
| FX Gain/(Loss) - post tax          |         |         |         |         |         |
| Other Adjustments - post-tax       |         | (1)     |         |         |         |
| Net Profit                         | (176)   | 15      | 67      | 72      | 82      |
| Recurring Net Profit               | (0)     | 15      | 67      | 72      | 82      |
| Fully Diluted Recurring Net Profit | (0)     | 15      | 67      | 72      | 82      |

| Cash Flow                        |         |         |         |         |         |
|----------------------------------|---------|---------|---------|---------|---------|
| (RMm)                            | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
| EBITDA                           | (164.9) | (53.1)  | 232.4   | 243.5   | 251.3   |
| Cash Flow from Invt. & Assoc.    |         |         |         |         |         |
| Change In Working Capital        | 53.0    | 67.4    | 67.4    | 67.4    | 67.4    |
| (Incr)/Decr in Total Provisions  |         |         |         |         |         |
| Other Non-Cash (Income)/Expense  |         |         |         |         |         |
| Other Operating Cashflow         | 389.0   | (64.6)  | (61.4)  | (58.3)  | (55.4)  |
| Net Interest (Paid)/Received     | (38.6)  | (78.7)  | (82.4)  | (83.2)  | (84.1)  |
| Tax Paid                         | (23.0)  | (54.6)  | (55.4)  | (60.0)  | (56.7)  |
| Cashflow From Operations         | 215.6   | (183.6) | 100.7   | 109.4   | 122.6   |
| Capex                            | (86.1)  | (177.6) | (50.0)  | (50.0)  | (50.0)  |
| Disposals Of FAs/subsidiaries    | 50.1    | 0.0     |         |         |         |
| Acq. Of Subsidiaries/investments | 0.0     | (127.6) | 0.0     | 0.0     | 0.0     |
| Other Investing Cashflow         | (97.7)  | 633.2   | 150.0   | 150.0   | 150.0   |
| Cash Flow From Investing         | (133.6) | 328.0   | 100.0   | 100.0   | 100.0   |
| Debt Raised/(repaid)             | 79.2    | (9.6)   | (4.8)   | (4.7)   | (4.7)   |
| Proceeds From Issue Of Shares    | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Shares Repurchased               | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Dividends Paid                   | (65.7)  | (19.7)  | (44.7)  | (53.6)  | (67.0)  |
| Preferred Dividends              | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Other Financing Cashflow         | 41.3    | (66.1)  | (59.5)  | (66.4)  | (52.4)  |
| Cash Flow From Financing         | 54.8    | (95.4)  | (108.9) | (124.8) | (124.1) |
| Total Cash Generated             | 136.7   | 49.0    | 91.8    | 84.6    | 98.5    |
| Free Cashflow To Equity          | 161.1   | 134.8   | 195.9   | 204.6   | 217.9   |
| Free Cashflow To Firm            | 137.1   | 233.1   | 293.5   | 303.1   | 317.3   |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



## BY THE NUMBERS... cont'd

| Balance Sheet                       |         |         |         |         |         |
|-------------------------------------|---------|---------|---------|---------|---------|
| (RMm)                               | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
| Total Cash And Equivalents          | 540     | 579     | 596     | 602     | 614     |
| Total Debtors                       | 1,271   | 2,050   | 1,979   | 1,912   | 1,849   |
| Inventories                         | 852     | 858     | 866     | 875     | 884     |
| Total Other Current Assets          | 339     | 147     | 149     | 150     | 152     |
| Total Current Assets                | 3,002   | 3,633   | 3,590   | 3,540   | 3,498   |
| Fixed Assets                        | 684     | 704     | 713     | 717     | 720     |
| Total Investments                   | 2,260   | 2,242   | 2,165   | 2,092   | 2,022   |
| Intangible Assets                   | 219     | 216     | 216     | 216     | 216     |
| Total Other Non-Current Assets      | 2,188   | 2,390   | 2,367   | 2,345   | 2,322   |
| Total Non-current Assets            | 5,350   | 5,552   | 5,461   | 5,369   | 5,280   |
| Short-term Debt                     | 639     | 479     | 475     | 470     | 465     |
| Current Portion of Long-Term Debt   | 0       | 0       | 0       | 0       | 0       |
| Total Creditors                     | 997     | 1,794   | 1,758   | 1,723   | 1,689   |
| Other Current Liabilities           | 39      | 161     | 161     | 161     | 161     |
| Total Current Liabilities           | 1,675   | 2,434   | 2,394   | 2,355   | 2,316   |
| Total Long-term Debt                | 1,294   | 1,453   | 1,453   | 1,453   | 1,453   |
| Hybrid Debt - Debt Component        |         |         |         |         |         |
| Total Other Non-Current Liabilities | 718     | 684     | 657     | 630     | 605     |
| Total Non-current Liabilities       | 2,012   | 2,137   | 2,109   | 2,083   | 2,058   |
| Total Provisions                    | 79      | 74      | 76      | 78      | 81      |
| Total Liabilities                   | 3,766   | 4,645   | 4,579   | 4,516   | 4,454   |
| Shareholders' Equity                | 4,578   | 4,513   | 4,442   | 4,362   | 4,292   |
| Minority Interests                  | 11      | 28      | 29      | 31      | 32      |
| Total Equity                        | 4,589   | 4,540   | 4,471   | 4,393   | 4,324   |

| Key Ratios                |         |         |         |         |         |
|---------------------------|---------|---------|---------|---------|---------|
|                           | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
| Revenue Growth            | (9%)    | 21%     | 117%    | 3%      | 2%      |
| Operating EBITDA Growth   | 1775%   | (68%)   | N/A     | 5%      | 3%      |
| Operating EBITDA Margin   | (13.7%) | (3.7%)  | 7.4%    | 7.5%    | 7.6%    |
| Net Cash Per Share (RM)   | (0.32)  | (0.30)  | (0.30)  | (0.30)  | (0.29)  |
| BVPS (RM)                 | 1.04    | 1.01    | 0.99    | 0.98    | 0.96    |
| Gross Interest Cover      | (4.08)  | (1.21)  | 1.87    | 1.97    | 2.02    |
| Effective Tax Rate        | 0.0%    | 89.0%   | 50.0%   | 50.0%   | 45.0%   |
| Net Dividend Payout Ratio | NA      | 220%    | 50%     | 55%     | 60%     |
| Accounts Receivables Days | 224.9   | 252.9   | 159.1   | 146.0   | 136.4   |
| Inventory Days            | N/A     | N/A     | N/A     | N/A     | N/A     |
| Accounts Payables Days    | N/A     | N/A     | N/A     | N/A     | N/A     |
| ROIC (%)                  | (4.81%) | (2.38%) | 3.94%   | 4.22%   | 4.43%   |
| ROCE (%)                  | (3.12%) | (1.48%) | 2.83%   | 3.03%   | 3.18%   |
| Return On Average Assets  | (1.64%) | 0.96%   | 1.51%   | 1.59%   | 1.73%   |

| Key Drivers        |         |         |         |         |         |
|--------------------|---------|---------|---------|---------|---------|
|                    | Dec-20A | Dec-21A | Dec-22F | Dec-23F | Dec-24F |
| Revenue growth (%) | -9.1%   | 20.8%   | 117.2%  | 3.5%    | 2.0%    |

SOURCES: CGS-CIMB RESEARCH, COMPANY REPORTS



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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. CGS-CIMB Thailand does not confirm nor certify the accuracy of such survey result.

| I | Score Range: | 90 - 100  | 80 – 89   | 70 - 79 | Below 70 | No Survey Result |
|---|--------------|-----------|-----------|---------|----------|------------------|
| I | Description: | Excellent | Very Good | Good    | N/A      | N/A              |

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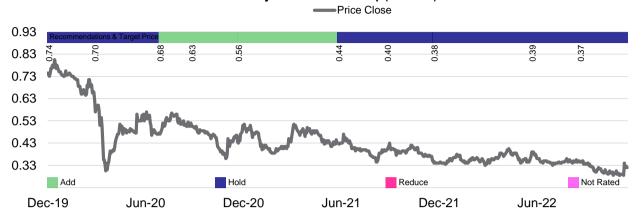
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|   | •   | ,                       |                                |  |
|---|---|-------------------------|--------------------------------|--|
|   | Distribution of stock ratings and investment banking clients for quarter ended on 30 September 2022 |                         |                                |  |
| 646 companies under coverage for quarter ended on 30 September 2022 |   |                         |                                |  |
|   |   | Rating Distribution (%) | Investment Banking clients (%) |  |
|   | Add   | 66.7%                   | 0.6%                           |  |
|   | Hold  | 25.2%                   | 0.2%                           |  |
|   | Reduce  | 8.0%                    | 0.2%                           |  |



## Spitzer Chart for stock being researched ( 2 year data)

## Malaysian Resources Corp (MRC MK)



| Recommendation Framework  |   |  |
|---|---|--|
| Stock Ratings   | Definition:   |  |
| Add   | The stock's total return is expected to exceed 10% over the next 12 months.   |  |
| Hold  | The stock's total return is expected to be between 0% and positive 10% over the next 12 months.   |  |
| Reduce The stock's total return is expected to fall below 0% or more over the next 12 months.   |   |  |
| The total expected return of a stock is defined as the sum of the: (i) percentage difference between the target price and the current price and (ii) the forward ned dividend yields of the stock. Stock price targets have an investment horizon of 12 months. |   |  |
| Sector Ratings  | Definition:   |  |
| Overweight<br>Neutral   | An Overweight rating means stocks in the sector have, on a market cap-weighted basis, a positive absolute recommendation.  A Neutral rating means stocks in the sector have, on a market cap-weighted basis, a neutral absolute recommendation. |  |
| Underweight   | An Underweight rating means stocks in the sector have, on a market cap-weighted basis, a negative absolute recommendation.  |  |
| Country Ratings   | untry Ratings Definition:   |  |
| Overweight  | An Overweight rating means investors should be positioned with an above-market weight in this country relative to benchmark.  |  |
| Neutral   | A Neutral rating means investors should be positioned with a neutral weight in this country relative to benchmark.  |  |
| Underweight   | An Underweight rating means investors should be positioned with a below-market weight in this country relative to benchmark.  |  |