

# ANALYST BRIEFING

First Quarter Ended 31 March 2025

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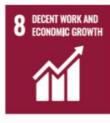


































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# **MRCB 1Q 2025 OVERVIEW**

### **YoY Financial Highlights**

Revenue RM 218 mil.

▼ (54)% y-o-y

**Profit Before Tax** 

RM 5 mil.

**(74)%** y-o-y

**Profit After Tax** 

RM 9 mil.

▲ 191% y-o-y

Net Gearing 0.27x

**Total Assets** RM **8,954** mil.

**Total Equity** RM **4,625** mil.

**Earnings Per Share** 

0.19 sen\*

▲ 171% y-o-y

Market Cap RM **1,921** mil.\*\*

# MRCB Segment Overview

Property Development Engineering & Construction

Others

Revenue RM mil.

19

**Revenue Contribution** 

21%

46

70%

153

9%

Operating Profit RM mil.

Margin %

**(4)** (9.3)%

**8** 5.2% **26** 134.8%

### **Key Operational Highlights**

RM99.5 mil.
Property Sales

RM753.6 mil.
Property Unbilled
Sales

RM14.9 bil.

External Construction Order Book<sup>1</sup> RM3.4 bil.
Construction Unbilled
Order Book

<sup>1</sup>Order Book excludes Bukit Jalil contract of RM11.0 bil.



Note:

Due to rounding, numbers presented throughout this and other pages may not add up precisely to the totals provided

<sup>\*</sup> **EPS**; Weighted Average No of Shares as at 31 March 2025 = 4,467,509,508

# Financial Highlights - 3M 2025 vs 3M 2024

### **Financial Performance**

**Revenue ▼**(54)% YoY **Operating Profit ▼** (28)% YoY

RM218 mil. RM29 mil.

**PAT 191%** YoY

**EPS 171%** YoY

**PBT (74)%** YoY

RM9 mil.

0.19 sen

RM5 mil.

### **Financial Position**

**Total Equity** 

**NAV Per Share** 

**Interest Coverage** 

RM4,625 mil.

103.5 sen

**Net Gearing** 

1.06x

**Net Debt** 

RM1,264 mil. 0.27x

**Deposits, Cash & Bank** 

**Balances** 

RM868 mil..

### Highlights

- Revenue and PBT are down 54% and 74% in Q1 2025 vs Q1 2024 due to lower contributions from PDI and ECE divisions
- PDI's revenue down 53% vs Q1 2024 due to new development projects being in their very early stages, with minimal revenue to recognise
- ECE's revenue down 58% vs Q1 2024 due to lower contributions from LRT3 project as it neared completion
- Results included a RM22.6 million gain from the disposal of a 70% equity interest in CSB Development Sdn. Bhd.
- Property sales of RM99.5 million in Q1 2025
- RM5.6 billion construction project wins
- LRT3 project achieved 99% physical construction progress

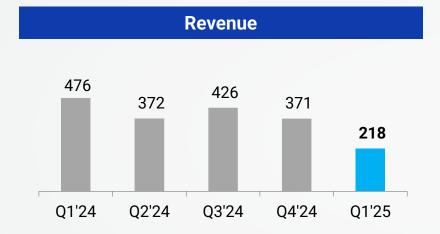
# **Financial Performance**

# **Profit & Loss**

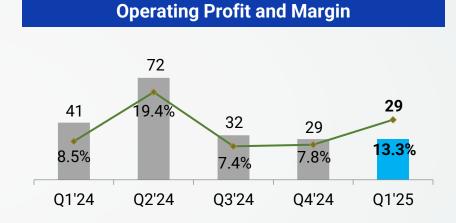
	Q1 2025 (3M)		
RM Million	FY2025	FY2024	Y-o-Y Growth %
Revenue	218	476	(54.2)%
Other Operating Income	33	10	>100%
Operating Expenses	(222)	(446)	(50.2)%
Operating Profit	29	41	(28.4)%
Operating Profit Margin (%)	13.3%	8.5%	
Finance costs	(27)	(24)	14.9%
Share of results of associates	4	4	(4.8)%
Share of results of joint ventures	(0)	(1)	(78.4)%
Profit before taxation	5	19	(74.4)%
Taxation	4	(16)	>(100)%
Profit for the period	9	3	>100%
PAT Margins (%)	3.9%	0.6%	
EPS (sen)	0.19	0.07	>100%

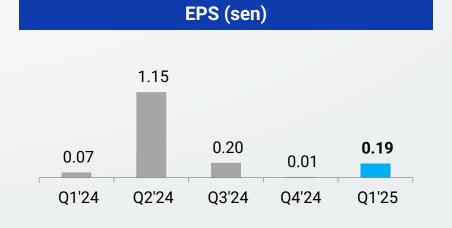
## **Financial Performance**

# **Quarterly Analysis**











## **Financial Position**

# **Balance Sheet**

**Total Assets** 

RM8,954 mil.

FY2024 RM9,034 mil.

**Total Liabilities** 

RM4,329 mil.

FY2024 RM4,414 mil.

**Total Equity** 

RM4,625 mil.

FY2024 RM4,620 mil.

**NAV Per Share** 

103.5 sen

FY2024 103.3 sen

**Interest Coverage YTD** 

1.06x

1Q2024 1.70x

# **Debt Profile**

**Total Debt** 

RM2,133 mil.

FY2024 RM2,260

**Deposits, Cash & Bank** 

**Balances** 

**RM868** mil.

FY2024 RM999 mil.

Other investment

RM1 mil.

FY2024 RM1 mil.

**Net Debt** 

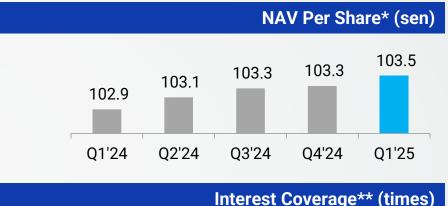
RM1,264 mil.

FY2024 RM1,259 mil.

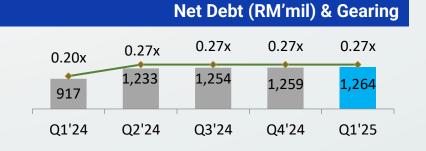
**Net Gearing** 

0.27x

FY2024 0.27x



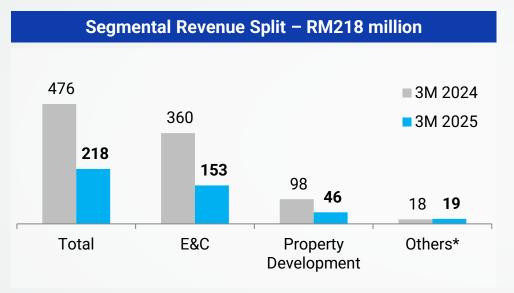


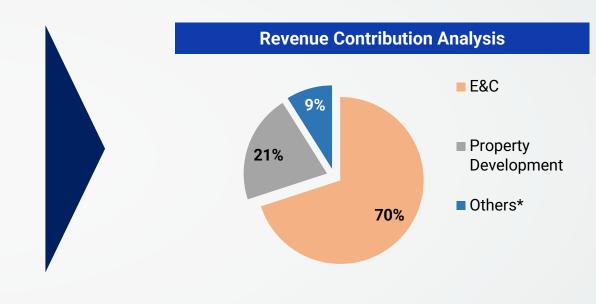


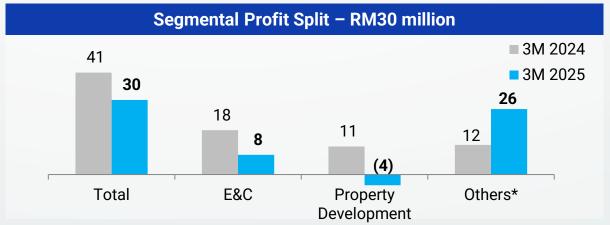


# **Segmental Reporting**

# Overview









Note:

Figures are in RM'mil. and margins in %

<sup>\*</sup> Others include Facilities Management & Parking and Others

## 3M 2025 Key Highlights

RM99.5 mil. Property Sales

RM753.6 mil.
Property Unbilled Sales

RM1.5 bil.
Unsold Properties

RM3.5 bil. 2025 Launches

### **3M 2025 Performance**

Revenue

RM46 mil.



(53)% YoY

Loss

RM(4) mil.



(138)% YoY

### **Quarterly Profit and Margin**



### **Performance Discussion**

**Contributed 21% of the Group revenue.** 

**Revenue from sales** of completed unsold units in Sentral Suites, VIVO 9 Seputeh, TRIA 9 Seputeh, Alstonia, and ongoing development, Residensi Tujuh.

**Lower revenue and operating loss:** Decline in sales from completed units due to limited inventory and minimal revenue recognition from early-stage projects

Sentral REIT and Sentral REIT Management contributed PAT of RM3.8 million vs RM4.0 million in Q1 2024.

Property Sales RM99.5 million in Q1 2025

VISTA achieved sales of RM674.4 million at 31 March 2024 – 45% of GDV; 63% of all units sold; VISTA sales to date RM727.0 million – 48% of GDV, 66% of all units sold.

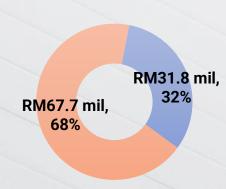
**2025 launches RM3.5 bil GDV:** RM1.5 billion in M'sia; RM1.5 billion in NZ; and RM0.5 billion in AU

Launched The Symphony Centre in Auckland, New Zealand in March 2025, a 21-storey mixed-use Transit Oriented Development with a GDV of RM1.1 billion

# Sales Achieved In Q1 2025

RM99.5 mil.





Completed Projects

Ongoing Projects

Project	Total GDV (RM'mil)	% Sales GDV Achieved to date*	Breakdown of Sales YTD** (RM'mil)
Completed Projects			
Sentral Suites - Residential	1,535	96%	5.2
Sentral Suites - Commercial	107	88%	4.0
Kalista, Bukit Rahman Putra	102	93%	0.0
VIVO, 9S - Residential	982	94%	2.6
VIVO, 9S – Commercial	266	87%	0.0
TRIA, 9S	940	94%	16.2
St. Regis	165	79%	0.0
1060 Carnegie - Commercial	29	56%	0.0
Lilium, SIDEC	32	97%	0.0
Alstonia, Bukit Rahman Putra	248	73%	3.8
Ongoing Projects			
VISTA, Gold Coast	1,511	45%	62.2
Residensi Tujuh, Kwasa	385	28%	5.5
Adonis, SIDEC	32	0%	0.0
TOTAL	6,334		99.5

**Units Sold as % Units Available** For Sale:

#### **VISTA**



#### **RESIDENSI TUJUH**

166
Units

**29%** 

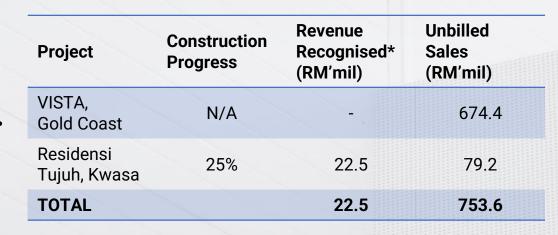


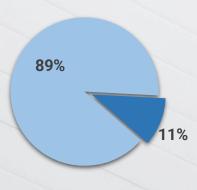
**MRCB** 

\*\* Sales are the total value of SPAs signed and stamped YTD.

<sup>\* %</sup> Sales Achieved are the total value of SPAs signed and stamped from the projects' launch up until the reporting period as a percentage of the project's total gross GDV and is adjusted for SPAs that have been terminated.

Unbilled Sales
From Ongoing
Projects
RM753.6 mil.





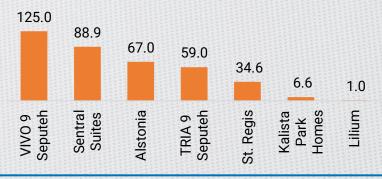
■ Residensi Tujuh

■ VISTA, Gold Coast VISTA which makes up 89% of Unbilled Sales, will contribute to revenue and operating profit upon physical completion and the handover of units to purchasers

### What We Have To Sell: RM1.5 bil.







Properties still under development in Malaysia RM310.5 mil.



Properties in Australia (VISTA & Carnegie\*\*)

RM849.2 mil.

3



# Property Projects in the Pipeline: RM5.4 bil. GDV

2025 Launches: RM3.5 bil. GDV

2023 Launches	Launch Date	GDV	Units
VISTA, Surfer's Paradise, Gold Coast	April 2023	~RM1,511 mil (AUD504 mil)	280
Residensi Tujuh, Kwasa Sentral	September 2023	RM385 mil	573
Total 2023		RM1,896 mil	853 units
2024 Launches			
Adonis, SIDEC	December 2024	RM32 mil	110
Total 2024		RM32 mil	110 units
2025 Launches			
The Symphony Center, Auckland	March 2025	~RM1,130 mil (NZD452 mil)	78
2025 Pending Launches			
MARIS, 20 Queen Street, Southport	Q2	~RM533 mil (AUD193 mil)	192
Bledisloe House, Auckland	Q3	~RM343 mil (NZD137 mil)	En Bloc
Kolektif (Lot R), KL Sentral CBD	Q4	RM205 mil	494
Phase 1A and 1B, Bukit Jalil Sentral	Q4	RM808 mil	1,124
Tower 5, PJ Sentral	Q4	RM482 mil	Office Building
Total 2025		RM3,501 mil	1,888 units



# **Land Bank**

	Land Size Acres	GDV RM' mil	% Stake	Developed To Date GDV RM'mil	Ongoing Development GDV RM'mil	Yet to be Developed GDV RM'mil
<b>Transport Oriented Developments</b>						
KL Sentral (Lot F & Lot R)*	6.08	4,154	100%	0	0	4,154
PJ Sentral Garden City	11.91	3,291	100%	1,069	0	2,222
Penang Sentral	22.65	2,689	100%	121	0	2,568
Kwasa Sentral	64.30	10,851	70%	0	385	10,466
The Symphony Centre. New Zealand	1.00	1,130 (NZD452 mil)	100%	0	0	1,130
Total	105.94	20,985		1,190	385	20,540
Commercial Developments						
Pulai Land Johor	67.52	770	100%	0	0	770
Total	67.52	770		0	0	770
Residential Developments						
9 Seputeh	17.63	2,522	100%	1,705	0	817
Bukit Rahman Putra	13.18	637	100%	101	248	288
Bandar Sri Iskandar (Phase 2D)**	58.84	227	100%	49	0	178
VISTA, Gold Coast	0.77	1,511 (AUD504 mil)	100%	0	1,511	0
MARIS, Southport	0.43	533 (AUD193 mil)	100%	0	0	533
Total	90.85	5,430		1,855	1,759	1,816
Industrial Developments						
Ipoh Raya Integrated Park, Perak	822.07	984	100%	0	57	927
Total	822.07	984		0	57	927
Others						
Bledisloe House, Auckland, New Zealand	0.73	343 (NZD137 mil)	100%	0	0	343
Metro Spectacular Land, Jalan Putra	10.06	2,325	100%	0	0	2,325
Muara Tuang Land, Samarahan	22.07	871	100%	0	0	871
Cyberjaya City Centre	36.66	TBD	100%	0	0	TBD
Total	69.52	3,539		0	0	3,539
<b>Grand Total</b>	1,155.90	32,838		3,045	2,201	27,592



<sup>\*</sup> Exclude Lot J, which has a land size of 0.94 acres and a GDV yet to be determined \*\* Exclude Phase 3, which has a land size of 177 acres and a GDV yet to be determined

# Segmental Reporting: Engineering, Construction & Environment

### **3M 2025 Key Highlights**

RM14.9 bil.

External Construction Order Book<sup>1</sup>

**RM1.7 bil.**Open Tender Book

RM3.4 bil.

Construction Unbilled Order Book<sup>2</sup>

RM5.6 bil.

2025 Projects Secured

### **3M 2025 Performance**

Revenue

**RM153 mil.** 

(58)% YoY

**Profit** 

RM8 mil.



(55)% YoY

#### **Quarterly Profit and Margin**



### **Performance Discussion**

**Contributed 70% of Group Revenue.** 

**Lower revenue and lower profit** were mainly contributed from the LRT3 project, Muara Sg Pahang Phase 3 and Sg Langat Phase 2 flood mitigation projects

**LRT3 project** achieved **physical construction progress of 99%** and **financial progress of 97%** at 31 March 2025

Muara Sungai Pahang Phase 3 flood mitigation project achieved physical construction progress of 63% at 31 March 2025

#### RM5.6 billion 2025 awarded projects:

- i. LRT3 (5 stations) RM2.5 billion
- ii. KSSA RM2.9 billion
- iii. PLUS Lane (Senai to Sedenak) RM160 million



Figures are in RM'mil. and margins in %

<sup>&</sup>lt;sup>1</sup> External Construction Order Book excludes Bukit Jalil contract of RM11.0 bil.

<sup>&</sup>lt;sup>2</sup>Unbilled Order Book excludes Bukit Jalil contract of RM11.0 bil.

# Segmental Reporting: Engineering, Construction & Environment

### **Projects Secured in 2025 | RM5.6 Billion**

<b>)</b>
3
rs

### **Project Under Negotiation | RM1 billion**

Redevelopment of KL Sentral Station

### **Current Tender Book | RM1.7 billion**

#### **Project Name**

- Penang Airport Expansion (Package 3)
- Tawau Airport Upgrading works
- Perak highways Link road
- Power cable systems Upgrading works

### **Pre-Q Tenders | RM1.4 billion**

Projects – Flood Mitigation & Water Infrastructure

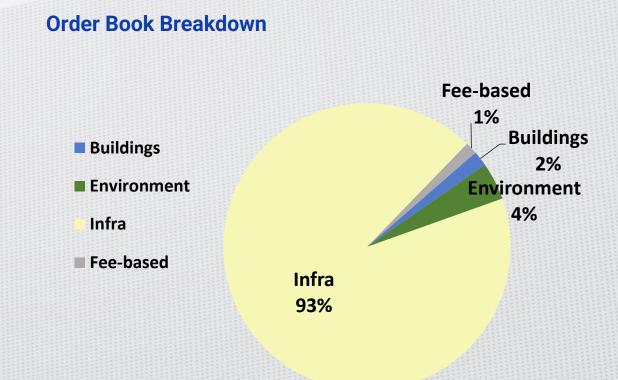


# Segmental Reporting: Engineering, Construction & Environment

Construction Order Book as at 31 March 2025 RM14.9 bil.<sup>1</sup>

Unbilled Order Book as at 31 March 2025 RM3.4 bil.<sup>1</sup>

External Contracts (RM Million)	Contract Value	Progress <sup>2</sup>
Buildings:		
FINAS	220	71%
Kompleks Sukan Shah Alam – Demolition		
works	35	70%
Infrastructure:		
LRT3	11,432	97%
5 LRT3 Stations – and other infra works	2,403	2%
Environment:		
Muara Sg Pahang Phase 3	380	56%
Sg Langat Phase 2	250	6%
Fee-based orders:		
Kwasa Land - PDP Infra	175	
Semarak City Phase 1 - management		
contract	27	
Total	14,922	
		2752255





Note

<sup>2</sup> Denotes financial progress

<sup>&</sup>lt;sup>1</sup> Order Book excludes Bukit Jalil contract of RM11.0 billion

# **MRCB Key ESG Updates**

### **Climate Change & the Environment**

Target: Net Zero GHG Emissions (Scope 1, 2 and 3) by 2050

**23%**V

reduction in GHG emissions intensity for Scope 1 and Scope 2 in FY2024 vs 2020 baseline.

Task Force on Climate-Related Financial Disclosure (TCFD)

- Developed financial models to measure and quantify Climate Transition Risks.
- Aligned sustainability reporting in 2024 annual report to IFRS S1 and IFRS S2.

A constituent of FTSE4GOOD
Bursa Malaysia Index since 2014

Overall score up from 3.6 to

Ranked top 14% of all listed companies in end-2024 assessment

Improving Scope 3 GHG Emissions Reporting

- Formal adoption of Bursa Malaysia's CSI
   Platform and collaboration with peers for supplier on-boarding to follow.
- Expanded Scope 3 reporting to cover 97% of value procured.

### **Good Corporate Governance**

**Target: Best-In-Class Practices & Disclosures** 

Commitment to Anti-Bribery Compliance MRCB's **Anti-Bribery Management System**, ISO 37001:2016 certification; reinforces our commitment to combating bribery and corruption, ensuring compliance with all laws and regulations

Measuring a company's resilience to longterm, financially relevant ESG risk

MSCI AA

ESG Rating **Upgraded** in 2024 from A

Corporate reporting & ESG awards

• Gold Award - 2025 ARA Awards

Promoting balanced leadership through diversity

**Female Board Representation** 

**38**%



