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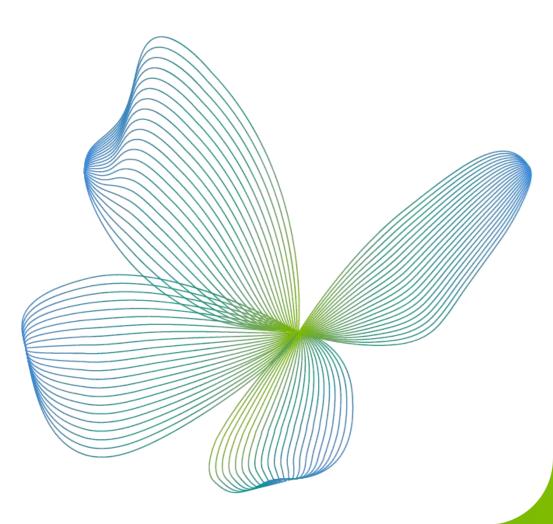
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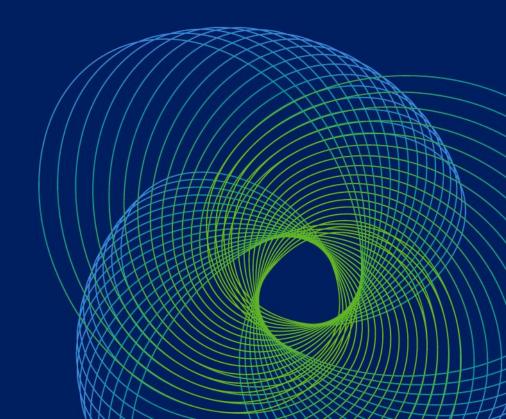
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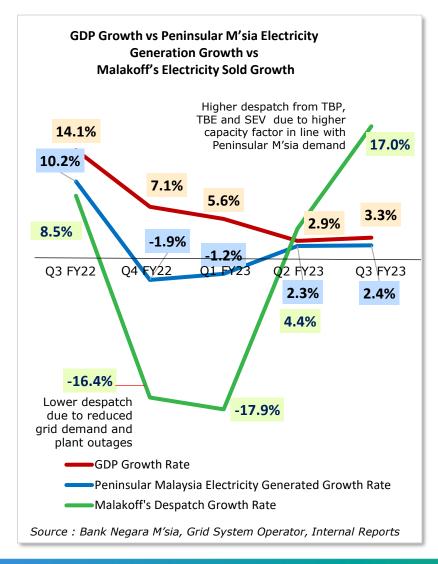
## **Macroeconomic Review**

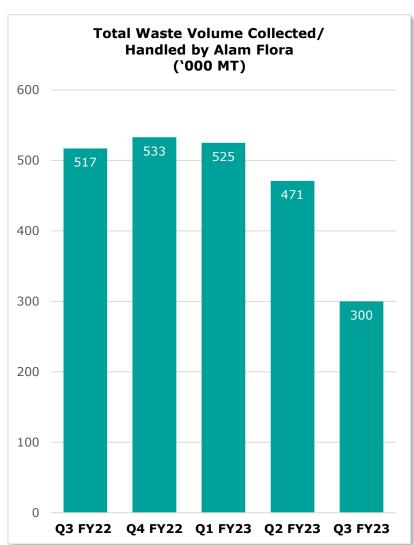


### **Electricity Generation & Waste Volume**

Peninsular Malaysia Electricity Despatch Growth Rate Sustained





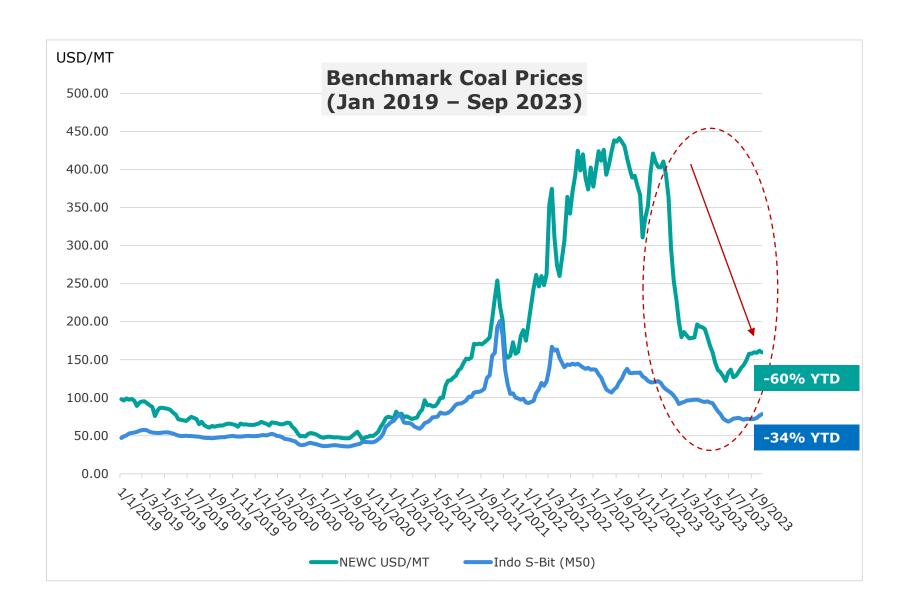


In the period under review, the growth rate of electricity generation in Peninsular Malaysia was sustained compared to the previous quarter attributed to the ongoing economic recovery. Malakoff's despatch growth was significantly higher due to prevailing demand from thermal plants.

Total waste collected/handled by Alam Flora continued to be significant to the Group. Notwithstanding the overall decline due to reduced waste handled in the non-concession business, domestic waste in the concession business and recyclables increased by 7.1% and 21.5%, respectively.

### **Gradual Stabilisation in Benchmark Coal Prices**



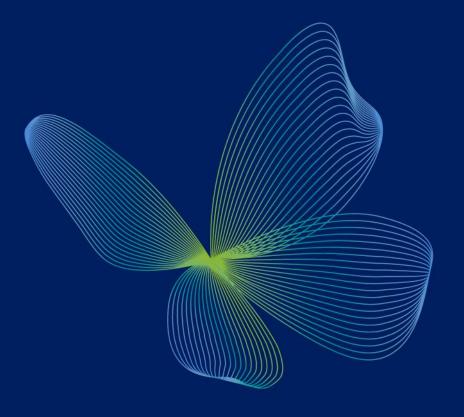


Indonesian sub-bituminous and Newcastle benchmark coal prices declined by 34% and 60% respectively (YTD Sep 2023), with the same trend reflected in the current Applicable Coal Price ("ACP"). However, global coal prices were seen to be stabilising in a range near USD150/tonne in Q3 2023.

The Group expects
negative overall FY2023
performance, taking into
consideration impacts from
global coal prices.
Nonetheless, the Group
will continue to optimize
its plants' operational
efficiencies to cushion the
adverse impact.



## **Key Highlights**



## **Key Highlights of Q3 FY2023 Financial Results**

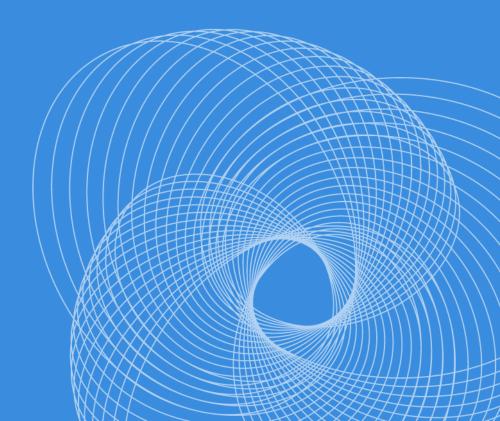


RM m	Q3 FY2023	Q3 FY2022	YoY Change	9M FY2023	9M FY2022	YoY Change
Revenue	2,154.5	3,180.2	- 32.3%	6,804.5	7,382.4	- 7.8%
Results from Operating Activities	(21.6)	357.2	- 106.0%	(361.1)	814.8	- 144.3%
(LBT)/PBT	(107.0)	280.7	- 138.1%	(645.1)	575.4	- 212.1%
(LATMI)/PATMI	(85.6)	90.3	- 194.8%	(480.0)	260.4	- 284.3%
(LBITDA)/EBITDA	301.2	735.2	- 59.0%	569.1	1,955.9	- 70.9%
Basic/Diluted EPS (sen)	(2.24)	1.36	- 264.7%	(10.79)	4.36	- 347.5%

Note: EPS 2022 adjusted in accordance to the guidance provided by MFRS 133



## **Operational Performance**







### Q3 FY2023 PLANT PERFORMANCE REVIEW



## COAL-FIRED POWER PLANTS

- TBP recorded an increase in Equivalent Availability Factor ("EAF") from 82% in Q2 FY2023 to 87% in Q3 FY2023.
- TBE has observed a slight decrease in EAF from 98% in Q2 FY2023 to 96% in Q3 FY2023 due to minor unscheduled outage in July 2023.



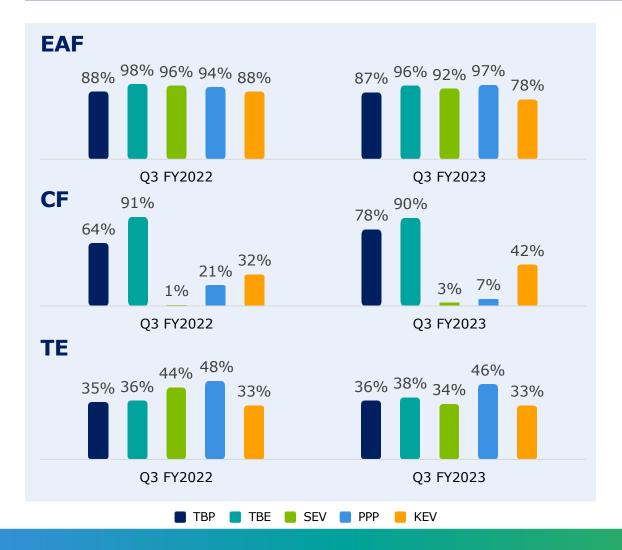
## GAS-FIRED POWER PLANTS

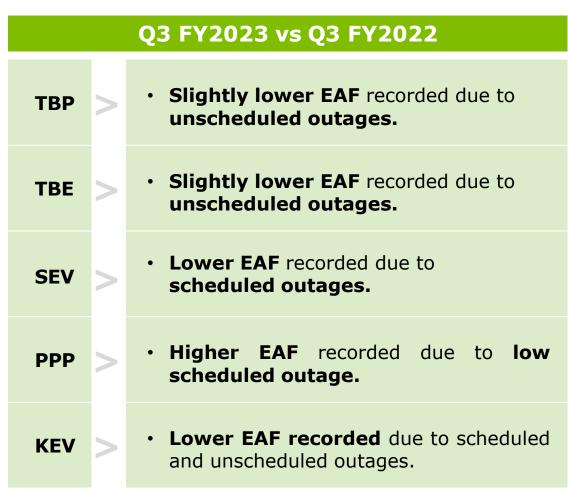
- Gas fired power plants recorded a generally high EAF during the quarter under review.
- It is observed that the energy demand from the off-taker for the gas-fired plants was low but within the expected target.





### Q3 FY2023 PLANT PERFORMANCE









### Q3 FY2023 ELECTRICITY GENERATED & SOLD

	Q3 FY2023			Q3 FY2022			
Plant	Power Generated (GWh)	Electricity Sold (GWh)	% of Pen. Msia Electricity Generation*	Power Generated (GWh)	Electricity Sold (GWh)	% of Pen. Msia Electricity Generation*	
Tanjung Bin Power (TBP)	3,785.52	3,595.77	10.53%	3,186.69	2,996.68	8.74%	
Tanjung Bin Energy (TBE)	2,096.22	1,995.90	5.84%	2,002.18	1,891.22	5.52%	
Segari Energy Ventures (SEV)	76.22	75.14	0.22%	24.37	22.64	0.07%	
Prai Power Plant (PPP)	54.12	52.77	0.15%	165.04	161.78	0.47%	
Total (Excluding KEV)	6,012.08	5,719.58	16.74%	5,378.28	5,072.32	14.80%	
Kapar Energy Ventures (KEV)	2,086.53	1,939.89	5.68%	1,722.19	1,452.01	4.24%	
Total (Including KEV)	8,098.61	7,659.47	22.42%	7,100.47	6,524.33	19.03%	

<sup>\*</sup>Energy Sold / Peninsular Malaysia's System Generation

Source: Grid System Operator (GSO) Website



# Thermal Power Generation & Water Desalination (International Assets)



### Q3 FY2023 PLANT PERFORMANCE



### Q3 FY2023 vs Q3 FY2022

### Shuaibah Phase III IWPP

(Shuaibah Water & Electricity Company, SWEC)

## Shuaibah Phase III Expansion IWP

(Shuaibah Expansion Project Company, SEPCO)

#### **AL HIDD IWPP**

(HIDD Power Company, HPC)

#### **AL GHUBRAH IWP**

(Muscat City Desalination Company)

- Sustainable performance in Q3 FY2023 performance despite brine heater and boiler tube leak events as well as maintenance and equipment repair work.
- Sustainable performance in Q3 FY2023 despite maintenance works, shutdown for repair work, dispatch instruction and deration.
- Decline in Q3 FY2023 performance due to Phase 1 seawater header pipe failure, gas turbine C-inspection and trips, steam and turbine operation mode restrictions, HRSG issues, and MED equipment repair work.
- **Sustainable performance** in Q3 FY2023 despite algae bloom attack.



### **Environmental Solutions**



### Q3 FY2023 OPERATIONAL PERFORMANCE



- Domestic waste collected in KL, Pahang & Putrajaya increased in Q3 FY2023 (+7.1%) to a total of 279.9k tonnes as compared to the corresponding quarter.
- The increase was mainly due to higher waste generated in the concession areas.



- Waste Handled reported a reduction of 92.0% in Q3 FY2023 against the corresponding quarter.
- The reduction was mainly due to a decrease in waste handled in the nonconcession business.



 Higher Recyclable Material Collected (+21.5%) was mainly due to the higher waste collected and the implementation of a new buyback centre in Pahang.

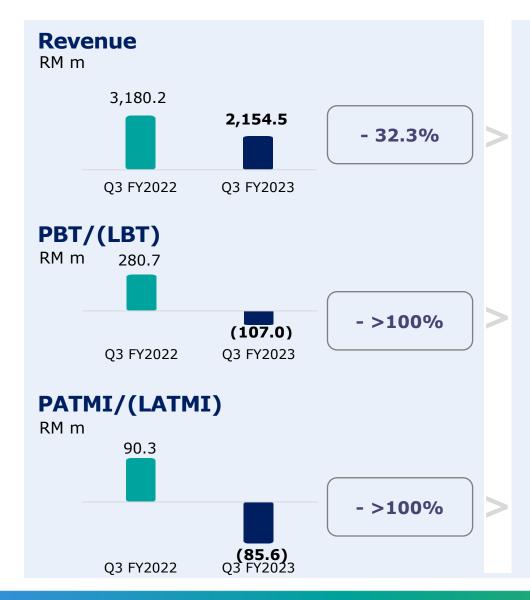


## **Financial Performance**



## Revenue, LBT & LATMI (Q3 FY2023)





#### **Revenue Decrease:**

- Lower energy payment from TBP and TBE plants impacted by decline in Applicable Coal Price ("ACP").
- **Absence of revenue contribution from GB3** following the expiry of its PPA on 30 December 2022.

#### **Increase in LBT & LATMI:**

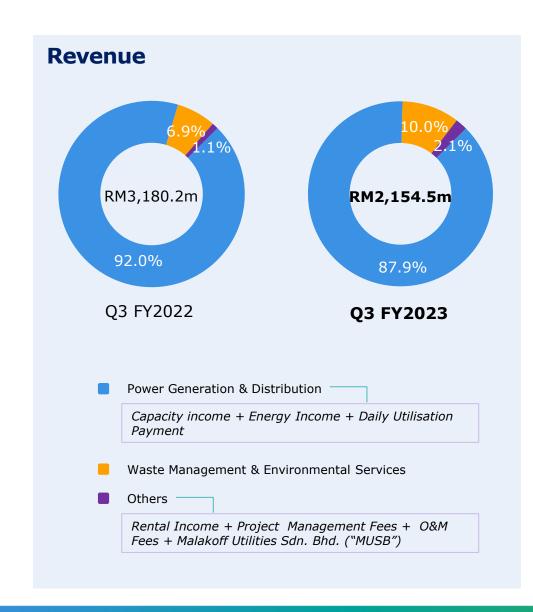
- **Continued negative fuel margin** recorded at TBP and TBE coal plants impacted by higher weighted average fuel costs.
- Lower contribution from GB3 following the expiry of PPA.
- Lower share of profit from associates and JV.

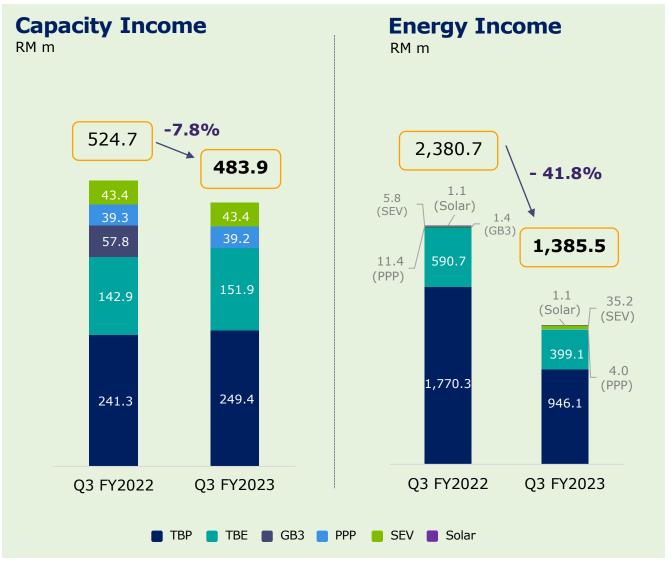
### Partially moderated by:

 Absence of impairment loss on HPC, a 40%-foreign associate.

## Revenue Mix (Q3 FY2023)

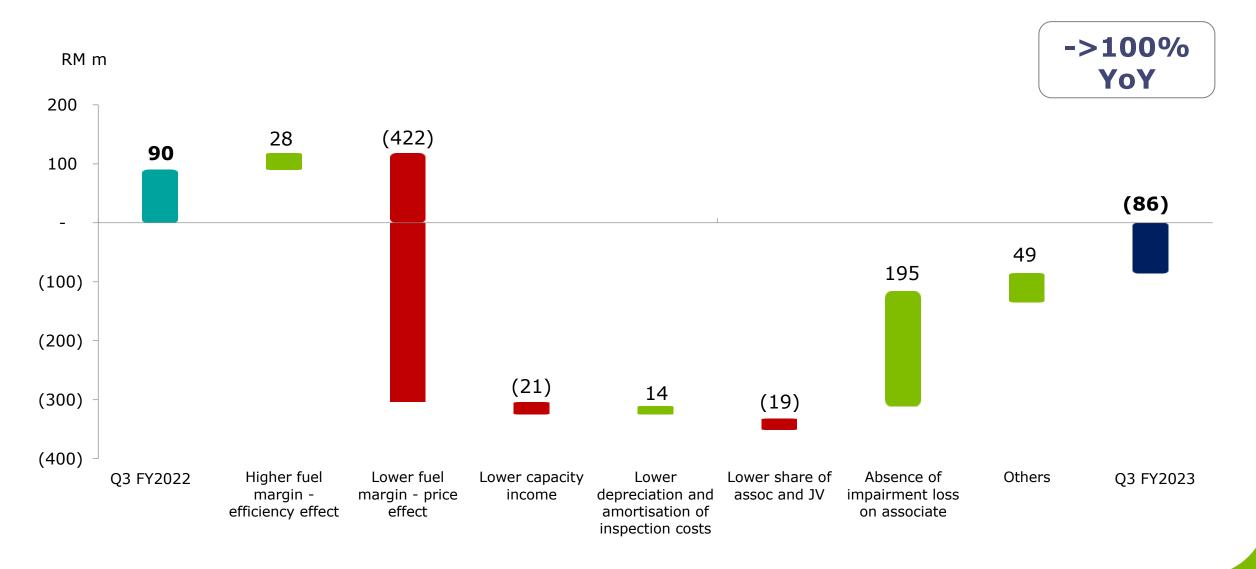






## Group PATMI - Q3 FY2023 vs Q3 FY2022 (YoY)





## **Group PATMI - Q3 FY2023 vs Q2 FY2023 (QoQ)**

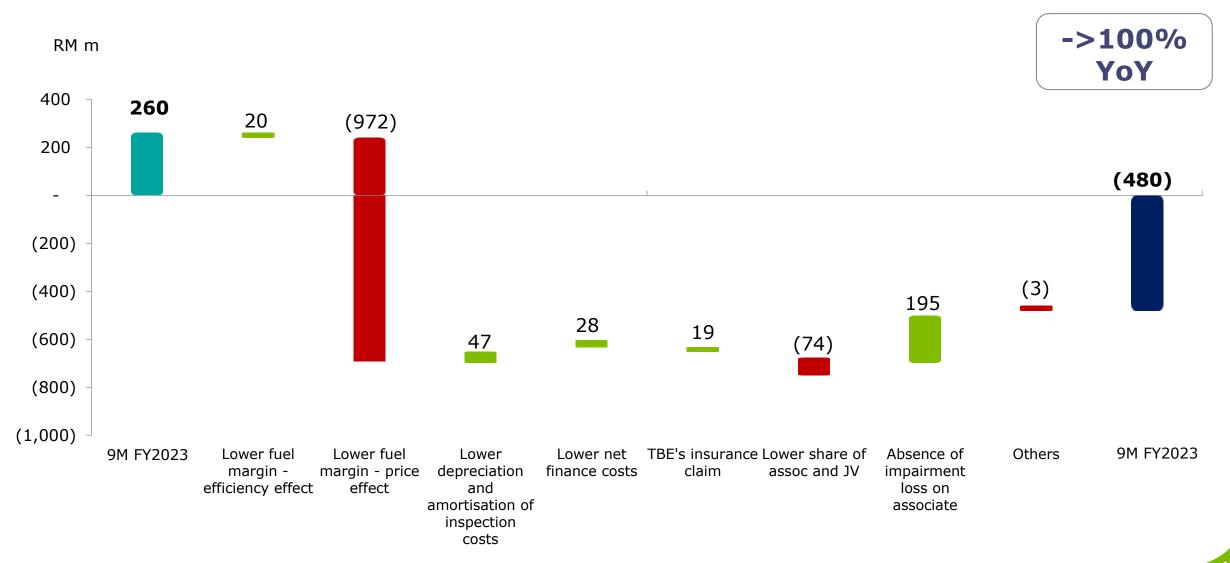


+ 73% YoY



## Group PATMI - 9M FY2023 vs 9M FY2022 (YoY)





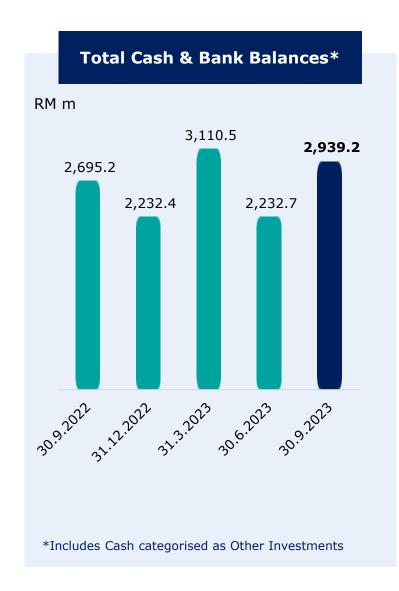
## **Share of Profit from Associates/JVs**

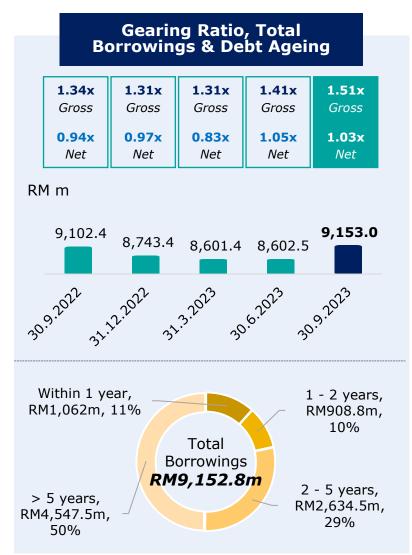


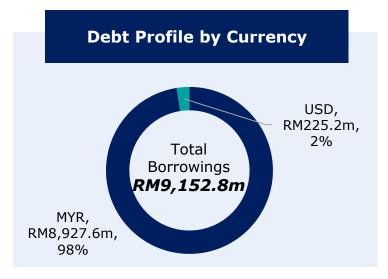
RM m	Q3 FY2023	Q3 FY2022	% Change (Remarks)	9M FY2023	9M FY2022	% Change (Remarks)
Shuaibah Water & Electricity Company (SWEC), Saudi Arabia	34.4	30.6	+12%	73.1	87.5	-16% Mainly due to
Shuaibah Expansion Project Company Limited (SEPCO), Saudi Arabia						effect from changes in accounting
(MCB effective equity 24% & 23.8%, respectively)						treatment
Hidd Power Co, Bahrain (MCB effective equity 40%)	-	22.8	-100% Profit not recognized consequent to impairment assessment carried out in 2022	-	60.3	-100%  Profit not recognized consequent to impairment assessment carried out in 2022
Muscat City Desalination Company, Oman (MCB effective equity 32.5%)	2.4	1.9	+26%	7.2	6.1	+18%
Muscat City Desalination Operation & Maintenance Company (MCDOMCO), Oman (MCB effective equity 50%)	1.7	2.6	-35%	7.4	7.3	+1%
Others	(0.1)	(0.1)	-	(0.2)	0.2	-200%
TOTAL	38.4	57.8	-34%	87.5	161.4	-46%

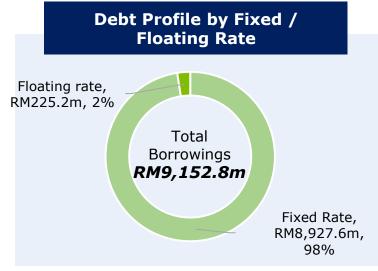
## Cash & Gearing as at 30 September 2023





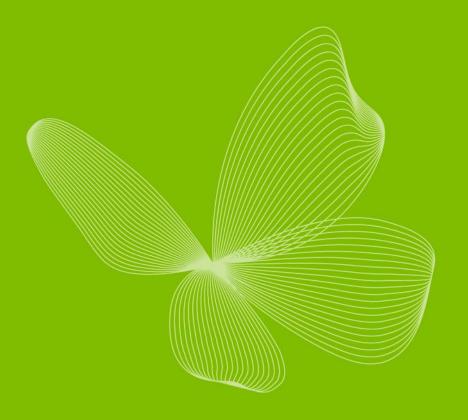








## **Corporate Updates**



# Malakoff Aims to Generate 500 MW of Solar Power from the MMC Group



- On 4 October 2023, Malakoff inked an MoU with ports under the MMC Group of Companies ("MMC Ports"), namely Northport (Malaysia) Bhd, Johor Port Berhad, Tanjung Pelepas Sdn Bhd and Penang Port Sdn Bhd.
- Malakoff and MMC Ports will explore the collective potential through collaboration and to undertake business exploration in various green power initiatives including, but not limited to, any solar power programme under the Government's initiatives such as the Corporate Green Power Programme ("CGPP"), Self-Consumption ("SelCo"), cold ironing or shore-toship power supply, installation of Electric Vehicle ("EV") charging stations and others, where collectively referred to as the "Green Power Projects".



(From left) Johor Port Bhd CEO Md Derick Basir, Pelabuhan Tanjung Pelepas Sdn Bhd CFO Muhammad Abdullah Hatta, Ministry of Natural Resources, Environment and Climate Change secretary general Dr Ching Thoo Kim, Deputy Minister Datuk Seri Huang Tiong Si, Malakoff Corp Bhd executive vice-chairman Tan Sri Che Khalib Mohamad Noh and managing director and CEO Anwar Syahrin Abdul Ajib, Northport (Malaysia) Bhd CEO Datuk Azman Shah Mohd Yusof, and Penang Port Sdn Bhd CEO Datuk Sasedharan Vasudevan.

## **Proposed Acquisition of E-Idaman**



Proposed Acquisition of

49%

equity interest



- On 27 October 2023, Malakoff Corporation Berhad ("MCB") entered into a conditional share sale and purchase agreement ("SSA") with Metacorp Berhad ("Metacorp") for the proposed acquisition of 49,000 ordinary shares representing 49% equity interest in E-Idaman Sdn. Bhd ("E-Idaman") through its wholly-owned subsidiary, Tuah Utama Sdn.Bhd. ("TUSB").
- TUSB will acquire E-Idaman from Metacorp for a cash consideration of RM133,200,000.00.
- E-Idaman's wholly-owned subsidiary, Environment Idaman Sdn Bhd provides waste collection and disposal services for municipal wastes under a 22-year concession granted by the Government of Malaysia for the provision of solid waste collection and public cleansing management services for the State of Kedah and Perlis.
- Barring any unforeseen circumstances and subject to all conditions precedent being fulfilled, the SSA is expected to be completed within 6 months from the signing date.

# Malakoff Expands its Solar Portfolio through SPPA with DRB-Hicom



- On 1 November 2023, Malakoff has inked a Solar Power Purchase Agreement ("SPPA") through its subsidiary Malakoff Radiance Sdn Bhd ("Malakoff Radiance") with the DRB-HICOM Group of Companies ("DRB-HICOM") for the development, operation and maintenance of solar photovoltaic systems at fourteen (14) locations in Selangor, Perak, Kedah, Melaka and Pahang
- With a total capacity of 20.78 MWp and total electricity generation of 26,546.45 MWh per annum, this project is expected to play a pivotal role in making a substantial contribution to an annual reduction of 20,706 tCO2e equivalent to a carbon sequestration of 23,204.56 acres of forest, offsetting Co2 from the atmosphere.
- The implementation of solar energy at DRB-HICOM's facilities serves as another stepping-stone for Malakoff to realise its aspiration towards achieving a 500 MW target of solar projects within the Albukhary Group of Companies.



(From left) Malakoff Corp Bhd's Managing Director and CEO Encik Anwar Syahrin Abdul Ajib exchanging documents with DRB-HICOM Bhd's Head of Group Procurement Encik Khairul Azman Razak (right). The exchange was witnessed by DRB-HICOM Bhd's Group Managing Director YBhg Tan Sri Syed Faisal Albar and Malakoff Corp Bhd's Executive Vice Chairman YBhg. Tan Sri Che Khalib Mohamad Noh

# Malakoff Expands Renewable Energy Portfolio With Gas Malaysia



- On 14 November 2023, Malakoff
  Corporation Berhad ("Malakoff") has signed
  a Solar Power Purchase Agreement ("SPPA")
  through its wholly-owned subsidiary,
  Malakoff Radiance Sdn Bhd ("Malakoff
  Radiance") with Gas Malaysia Berhad ("Gas
  Malaysia") for the development, operation
  and maintenance of solar photovoltaic
  ("PV") systems at three Gas Malaysia sites.
- Additionally, Malakoff will also be installing Electric Vehicle ("EV") charging stations at Gas Malaysia HQ and Gas Malaysia at Jalan Gurney in Kuala Lumpur.
- A Memorandum of Understanding ("MoU") signing was held on 7 November 2023 at the Setia City Convention Center in Setia Alam in conjunction with Gas Malaysia's unveiling of its business sustainability plan.



Malakoff's Chief Financial Officer, Encik Mohd Nazersham Mansor (second from left) and Natural Resources, Environment and Climate Change Minister Encik Nik Nazmi Nik Ahmad (third from left) together with other officials after the signing ceremony

### **Malakoff Wins Independent Power Producer of the Year**



- On 14 November 2023, Malakoff
  Corporation Berhad has been honoured with
  the 'Independent Power Producer of the
  Year' award at the prestigious power &
  energy conference summit Enlit Asia
  2023.
- Held at ICE, BSD City in Jakarta, Indonesia

   where leading industry providers
   showcase innovative solutions for Asia's
   transition to low-carbon energy that also
   serves as a platform to gain insights from
   regional thought leaders on key
   developments, policies, and innovations
   driving the energy transition.
- The award celebrates regional power utilities who have set themselves apart in delivering excellence beyond expectations.



Malakoff's MD/CEO Encik Anwar Syahrin Abdul Ajib receiving the award from Richard Ireland, MD of Clarion Events Asia

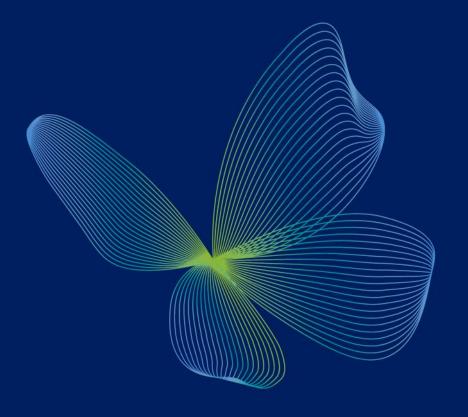


## Thank you.



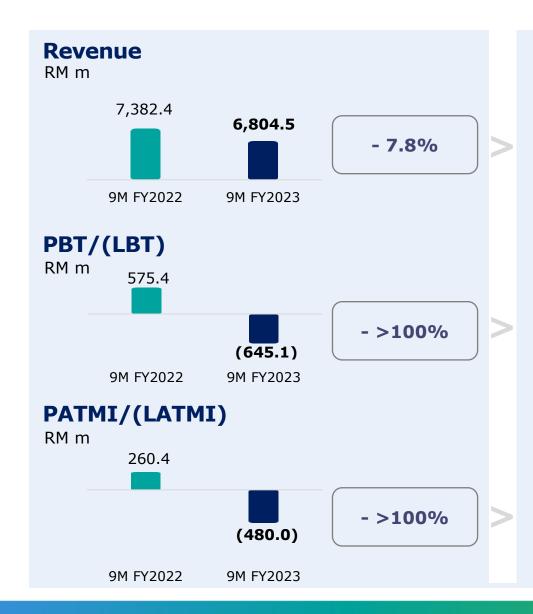


## Appendices



## Revenue, LBT & LATMI (9M FY2023)





#### **Revenue Decrease:**

- Lower energy payment from TBP and TBE plants impacted by decline in Applicable Coal Price ("ACP").
- **Absence of revenue contribution from GB3** following the expiry of its PPA on 30 December 2022.

Partially moderated by:

 Higher energy payment and capacity income recorded from TBE given the higher despatch factor and shorter duration of plant outage.

### **Increase in LBT & LATMI:**

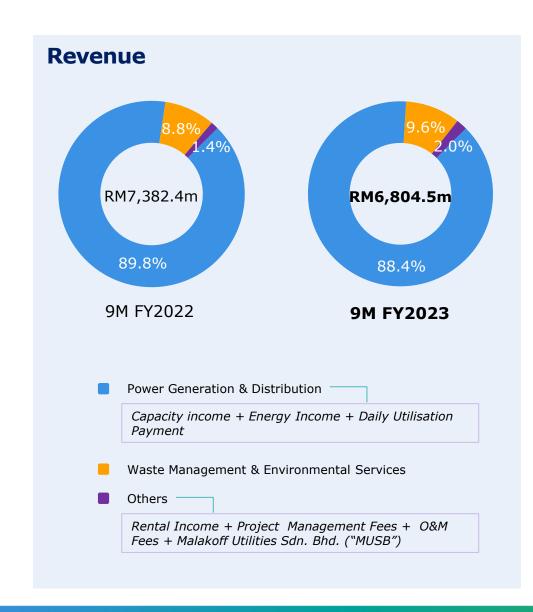
- **Substantial negative fuel margin** recorded at TBP and TBE coal plants impacted by higher weighted average fuel costs.
- Lower contribution from GB3 following expiry of its PPA.
- Lower share of profit from associates and JV.
- Higher operating insurance costs.

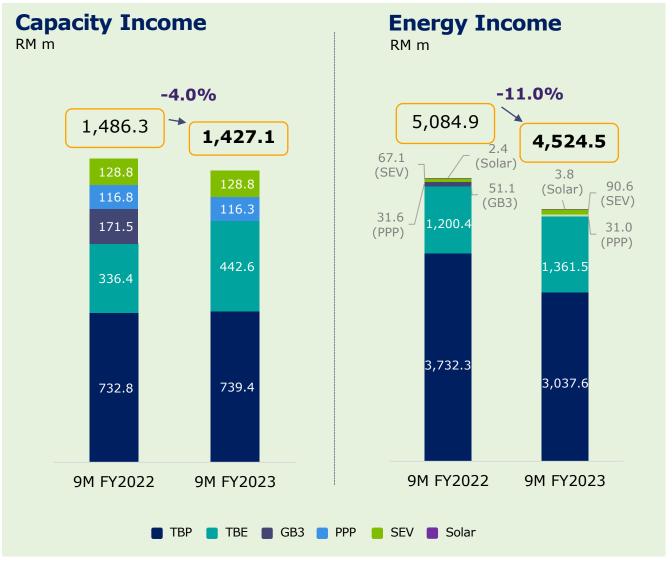
Partially moderated by:

 Absence of impairment loss on HPC, a 40%-foreign associate.

### Revenue Mix (9M FY2023)

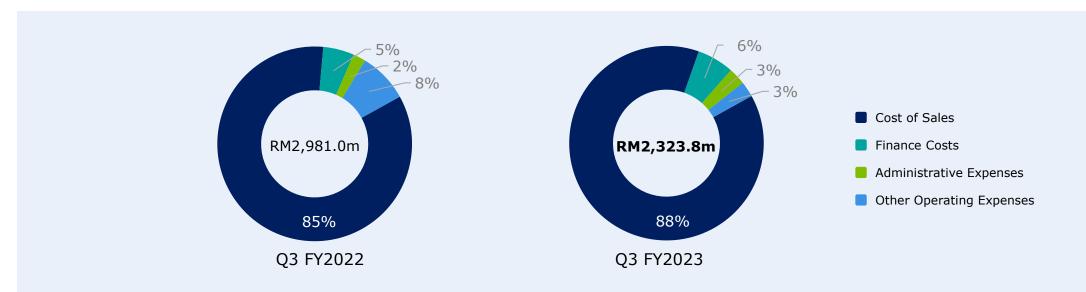






## **Breakdown of Costs (Q3 FY2023)**

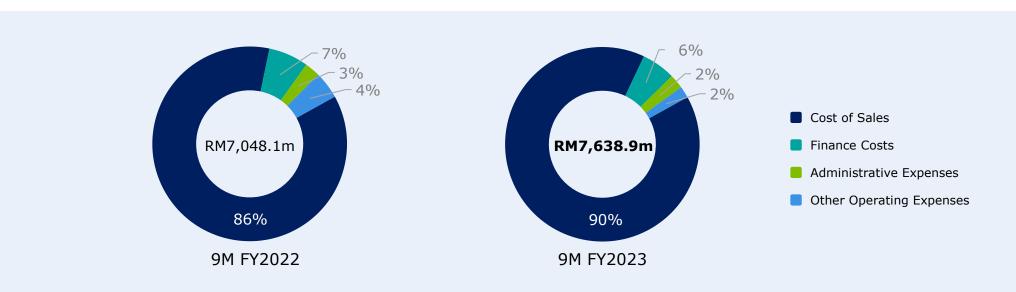




Cost of Sales Breakdown (RM m)	Q3 FY2023	Q3 FY2022	
Fuel	1,509.5	1,946.4	
Depreciation and Amortisation of Inspection Costs	196.7	224.4	
Amortisation of Intangible Assets	74.0	80.6	
Operations and Maintenance Costs	67.0	67.9	
Waste Management and Environmental Services Costs	164.6	161.9	
Others	43.5	36.9	
TOTAL	2,055.3	2,518.1	

## **Breakdown of Costs (9M FY2023)**

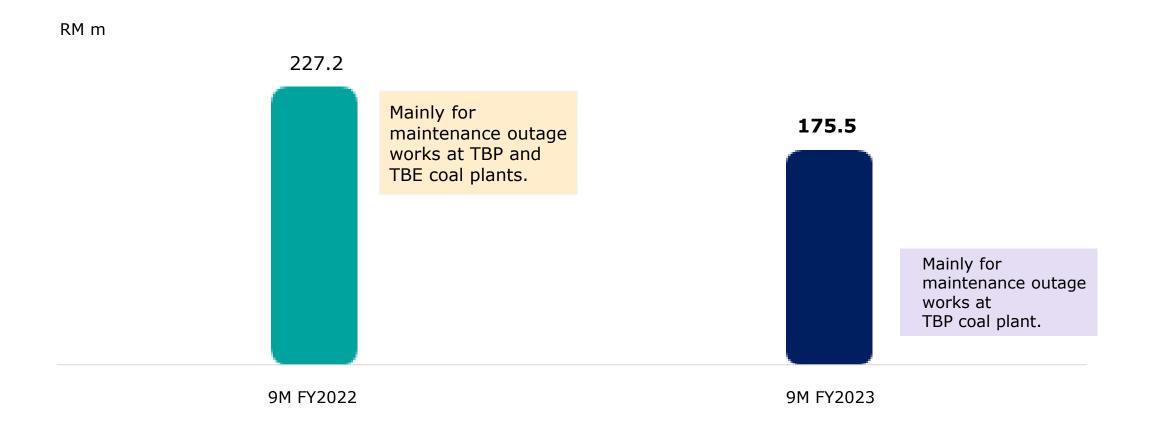




Cost of Sales Breakdown (RM m)	9M FY2023	9M FY2022	
Fuel	5,231.8	4,406.3	
Depreciation and Amortisation of Inspection Costs	582.0	667.4	
Amortisation of Intangible Assets	220.0	239.4	
Operations and Maintenance Costs	212.7	206.9	
Waste Management and Environmental Services Costs	496.1	471.7	
Others	139.1	92.2	
TOTAL	6,881.7	6,083.9	

## **Capital Expenditure as at 30 September 2023**









### 9M FY2023 PLANT PERFORMANCE



### 9M FY2023 vs 9M FY2022 Lower EAF recorded due to higher **TBP** scheduled and unscheduled outages. Higher EAF recorded due to low **TBE** scheduled and unscheduled outages. Higher EAF recorded due to low scheduled and unscheduled **SEV** outages. **Lower EAF** recorded due to high **PPP** scheduled outage and unscheduled outage. EAF remains unchanged due to low **KEV** scheduled and unscheduled outages.





### 9M FY2023 ELECTRICITY GENERATED & SOLD

	9M FY2023			9M FY2022			
Plant	Power Generated (GWh)	Electricity Sold (GWh)	% of Pen. Msia Electricity Generation*	Power Generated (GWh)	Electricity Sold (GWh)	% of Pen. Msia Electricity Generation*	
Tanjung Bin Power (TBP)	9,190.88	8,702.93	8.72%	9,960.19	9,433.17	9.35%	
Tanjung Bin Energy (TBE)	6,024.59	5,759.13	5.77%	5,026.15	4,758.11	4.71%	
Segari Energy Ventures (SEV)	232.71	226.71	0.23%	194.31	188.99	0.19%	
Prai Power Plant (PPP)	317.95	310.66	0.31%	462.76	452.50	0.45%	
Total (Excluding KEV)	15,766.13	14,999.43	15.03%	15,643.40	14,832.76	14.70%	
Kapar Energy Ventures (KEV)	6,378.41	5,786.27	5.80%	6,220.84	5,645.59	5.59%	
Total (Including KEV)	22,144.54	20,785.70	20.83%	21,864.24	20,478.35	20.29%	

<sup>\*</sup>Energy Sold / Peninsular Malaysia's System Generation

Source: Grid System Operator (GSO) Website

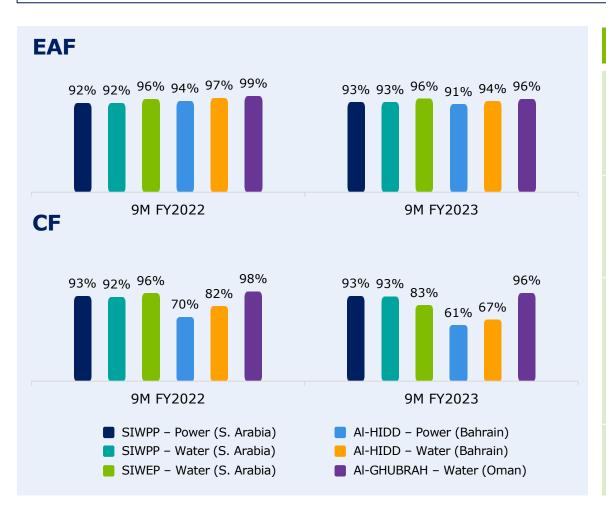


# Thermal Power Generation & Water Desalination (International Assets)



**Enriching Communities.** 

### 9M FY2023 PLANT PERFORMANCE



### 9M FY2023 vs 9M FY2022

#### **Shuaibah Phase III IWPP**

(Shuaibah Water & Electricity Company, SWEC)

### **Shuaibah Phase III Expansion IWP**

(Shuaibah Expansion Project Company, SEPCO)

#### **AL HIDD IWPP**

(HIDD Power Company, HPC)

#### **AL GHUBRAH IWP** (Muscat City Desalination Company)

- 9M FY2023 performance remains healthy contributed by performance improvement in 03FY23.
- 9M FY2023 performance remains healthy contributed by performance improvement in 03FY23.
- **Decline** in 9M FY2023 performance due to gas turbine and steam turbine inspections, units' annual outages, common outages, operation mode restrictions, auxiliary boiler trips, Chlorine dosing failure, HRSG issues, MED maintenance and repair work as well as Phase 1 seawater header pipe failure.
- 9M FY2023 performance affected by maintenance works, equipment replacement, upgrade work and algae bloom attack.



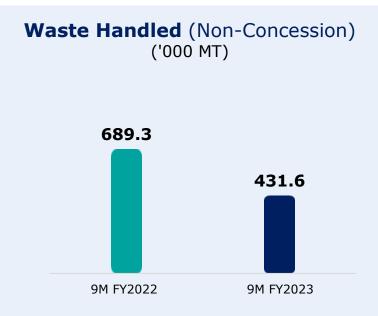
## **Environmental Solutions**



### 9M FY2023 OPERATIONAL PERFORMANCE



- Domestic waste collected in KL, Pahang & Putrajaya increased 4.6% in 9M FY2023 to a total of 859.1k tonnes as compared to corresponding 9M FY2022.
- The increase was mainly due to higher waste generated in the concession areas.



- Waste Handled reported a reduction of 37.4% in 9M FY2023 compared to 9M FY2022.
- The reduction was mainly due to a decrease in waste handled in the nonconcession business.



 Higher Recyclable Material Collected (+14.8%) was mainly due to the higher waste collected and the implementation of a new buyback centre in Pahang.