



# Q2 FY2024 RESULTS

Briefing for Analysts and Fund Managers 20 February 2024

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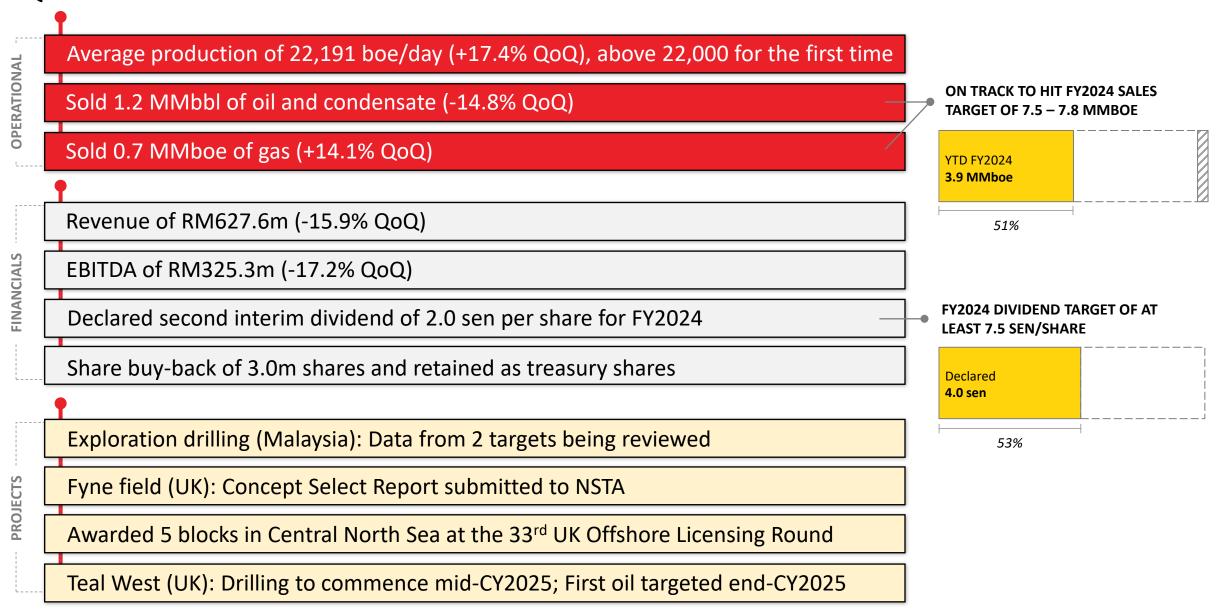
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# **Q2 FY2024 HIGHLIGHTS**



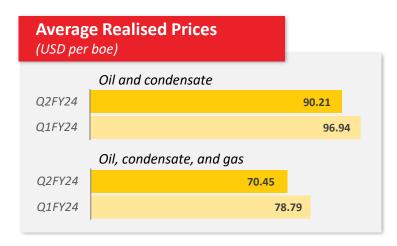


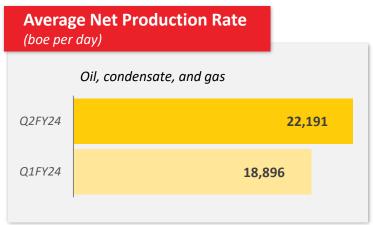


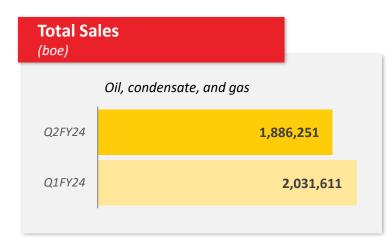
# **OPERATIONAL HIGHLIGHTS**



Higher average net production







Good wells performance pushes up production

# **NORTH SABAH**

# **ANASURIA**

# **PENINSULA**

| Average Net Production Rate (boe per day) |
|---|
| Unit OPEX<br>(net OPEX per boe in USD)    |





14,940 vs 12,319 last Q 26.75 vs 26.04 last Q

CY2023 production: 21,137 boe/day

## **HIGHLIGHTS ON KINABALU**



Higher offtake and production

|        | Offtake Volume x Price            | Revenue  | Average Net Production Rate | Net OPEX /<br>bbl |
|--------|-----------------------------------|----------|-----------------------------|-------------------|
| Q2FY24 | Oil 350,728 bbls @ USD89.84 /bbl  | RM147.2m | <b>4,096</b> bbl/day        | USD23.43          |
| Q1FY24 | Oil 287,701 bbls @ USD103.16 /bbl | RM137.3m | <b>2,704</b> bbl/day        | USD30.83          |

#### **OPERATIONAL COMMENTARIES**

- Significantly higher production levels due to completion of annual major maintenance campaign in Q1FY24 and impact from the KNWD-18 (first oil in August 2023) and KNWD-08ST1 (first oil in October 2023) infill wells which are producing above target
- Net OPEX/bbl was lower due to higher production and lower costs incurred

#### **RECENT DEVELOPMENTS**

- CAPEX of RM61 million related to an infill drilling programme, ESP (electrical submersible pump) pilot well workover activities and CIPS (can installed pumping system) project
- Completed newly drilled KNWD-08ST1 well and first oil achieved on 6 October 2023

More in Appendix and Quarterly Report for the quarter ended 31 December 2023 (page 41)

### **HIGHLIGHTS ON PM3 CAA**



Higher production and gas sales

|        | Offtake Volume x Price   | Revenue  | Average Net Production Rate | Net OPEX /<br>boe |
|--------|--|----------|-----------------------------|-------------------|
| Q2FY24 | Oil 291,218 bbls @ USD92.41 /bbl Gas 4,116 MMscf @ USD5.96 /Mscf | RM240.5m | <b>10,532</b> boe/day       | USD27.19          |
| Q1FY24 | Oil 364,900 bbls @ USD91.78 /bbl Gas 3,585 MMscf @ USD6.13 /Mscf | RM256.6m | <b>9,356</b> boe/day        | USD26.41          |

#### **OPERATIONAL COMMENTARIES**

- Production levels were higher due to sustained oil production from the H4 reservoirs, stable gas lift operations and successful well work activities in PM3 South, in addition to completion of planned maintenance activities in Q1FY24
- Net OPEX/boe increased due to additional costs incurred for the FSO Orkid and FSO PM3 CAA repair life extension project
- Higher gas sales were due to completion of plant maintenance at buyers' facilities in Q1FY24

#### RECENT DEVELOPMENTS

 CAPEX of RM13.6 million invested in the turbo compressor engine change out (as part of preventive maintenance work) and long lead items for Bunga Aster exploration drilling

More in Appendix and Quarterly Report for the quarter ended 31 December 2023 (pages 42 and 43)

# **HIGHLIGHTS ON NORTH SABAH**



Higher production and lower average OPEX/bbl

|        | Offtake Volume x Price           | Revenue  | Average Net Production Rate | Net OPEX /<br>bbl |
|--------|----------------------------------|----------|-----------------------------|-------------------|
| Q2FY24 | Oil 351,350 bbls @ USD92.83 /bbl | RM153.0m | <b>5,133</b> bbl/day        | USD30.77          |
| Q1FY24 | Oil 549,134 bbls @ USD97.03 /bbl | RM246.4m | <b>4,357</b> bbl/day        | USD36.01          |

#### **OPERATIONAL COMMENTARIES**

- Completion of planned maintenance and well intervention campaigns in Q1FY24 resulted in higher uptime and lower net OPEX/bbl in Q2FY24
- Witnessed better wells performance at the Barton and South Furious 30 fields

#### **RECENT DEVELOPMENTS**

- CAPEX of RM111.6 million incurred in
  - SF30 Water Flood Phase 2
  - Near-field exploration drilling (NFED) in South Furious Ungu, South Furious Ungu ST, and South Furious Merah
- Completed 2 targets (Ungu and Ungu ST) from the NFED programme, with data being currently reviewed

More in Appendix and Quarterly Report for the quarter ended 31 December 2023 (page 40)

# **HIGHLIGHTS ON UNITED KINGDOM**



Successful execution of planned maintenance

|        | Offtake Volume x Price  | Revenue | Average Net<br>Production Rate | Net OPEX /<br>boe |
|--------|---|---------|--------------------------------|-------------------|
| Q2FY24 | Oil 173,996 bbls @ USD81.96 /bbl Gas 130 MMscf @ USD13.43 - 15.21/Mscf  | RM76.9m | <b>2,118</b> boe/day           | USD32.97          |
| Q1FY24 | Oil 203,194 bbls @ USD97.24 /bbl  Gas 138 MMscf @ USD9.24 - 10.74 /Mscf | RM98.4m | <b>2,220</b> boe/day           | USD27.22          |

#### **OPERATIONAL COMMENTARIES**

- Production rate slightly lower due shutdown of the Anasuria FPSO for 15 days in October 2023 for planned maintenance activities
- Net OPEX/bbl was higher due to higher expenditure incurred for health and safety related activities and replacement of offshore equipment and parts

#### **RECENT DEVELOPMENTS**

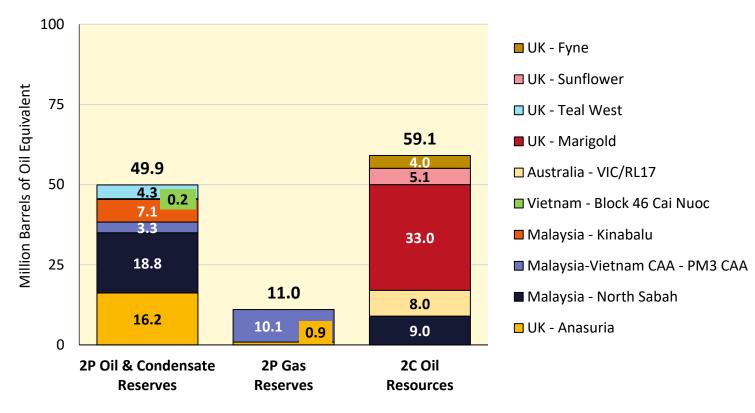
- First oil from Teal West scheduled for end-CY2025
- Fyne's Concept Select Report submitted to NSTA in December 2023
- Offered award of 5 blocks in Central North Sea at the 33rd UK License awards, in proximity to Marigold field

More in Appendix and Quarterly Report for the quarter ended 31 December 2023 (page 43)

### **RESERVES AND RESOURCES**



### 60.9 MMboe of 2P reserves and 59.1 MMbbl of 2C contingent oil resources present opportunity for monetisation



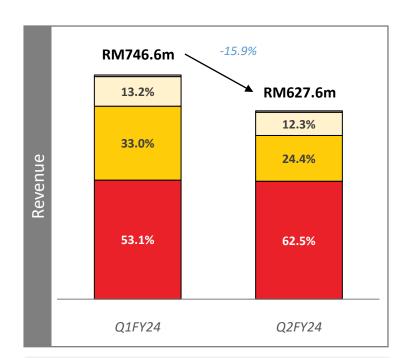
#### Notes:

- <sup>1</sup> 2P Reserves and 2C Resources are as of 1 January 2024
- <sup>2</sup> PM3 CAA, Anasuria and Teal West 2P Reserves are based on internal estimates
- North Sabah 2P Reserves and 2C Contingent Resources are based on SEA Hibiscus Sdn Bhd's current estimated net entitlement, based on RPS' report in August 2023, adjusted for actual production in the 6 months ended 31 December 2023
- Kinabalu, Block 46 Cai Nuoc 2P Reserves are based on Peninsula Hibiscus Group's current net entitlement, based on RPS' report in August 2022, adjusted for actual production in the 18 months ended 31 December 2023 and incremental 2P Reserves from new projects
- <sup>5</sup> Sunflower 2C Contingent Resources are based on Anasuria Hibiscus UK Limited's interest and extracted from RPS' report in August 2020
- <sup>6</sup> Marigold and VIC/RL17 2C Contingent Resources are based on internal estimates
- <sup>7</sup> Fyne is pending regulatory extension of the licence

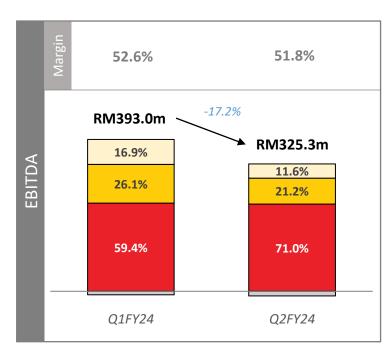
# **FINANCIAL HIGHLIGHTS**



Offtake timing (lower oil sales volume) and lower prices impacted results

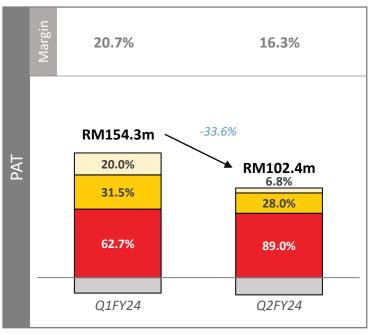


 Despite higher average daily production, revenue drop due to lower oil sales volume and lower average realised oil prices



- Lower EBITDA consistent with lower revenue
- Consistent EBITDA margin despite lower revenue (and lower average realised oil prices) due to stronger operational performance





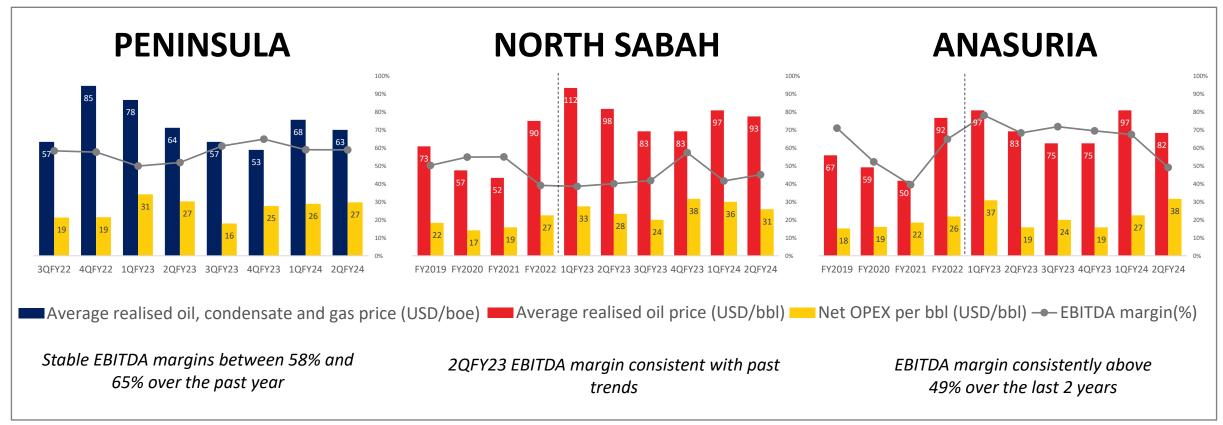
- Lower PAT in tandem with revenue trend
- Higher amortisation and depreciation due to higher production levels

More info in Appendix

### STRONG AND CONSISTENT EBITDA MARGINS



- Proven track record in navigating downturns
- Operational control over assets gives us flexibility to adapt expenditures



- 1. Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets' EBITDA margin in Q3 FY2022 excludes negative goodwill of RM317.3 million
- 2. North Sabah's EBITDA margin in FY2020 excludes the reversal of unrecovered recoverable costs of RM78.2 million
- 3. Net OPEX per boe is computed as follows: Net production + net development OPEX (based on working interest)

Net oil, condensate and gas production (based on net entitlement)

4. The Peninsula Hibiscus Group assets' average realised oil, condensate and gas price is the weighted average realised price of both oil and condensate offtakes and gas sales in the respective financial quarter from Kinabalu, PM3 CAA, PM305, PM314 and Block 46. The Anasuria Cluster's average realised oil price does not include gas prices as gas production in the Anasuria Cluster is not material

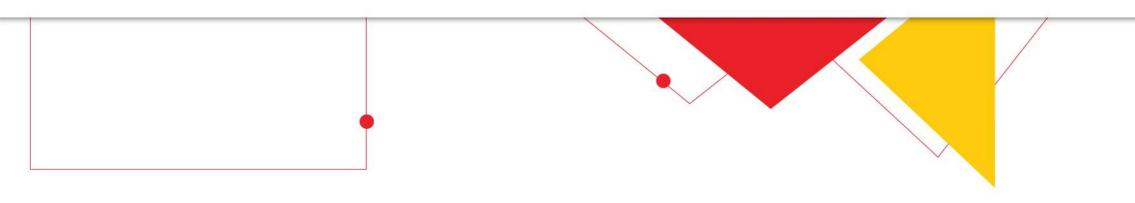




| (in RM million unless stated otherwise) | As at 31 Dec 2023   | As at 30 Sep 2023 | As at 30 Jun 2023 |  |
|---|---------------------|-------------------|-------------------|--|
| Total assets                            | 6,362.4             | 6,474.0           | 6,198.5           |  |
| Shareholders' funds                     | A 2,860.7           | 2,852.1           | 2,689.8           |  |
| Cash and bank balances                  | 1,166.8             | 1,202.9           | 1,178.7           |  |
| Unrestricted cash                       | 891.9               | 947.2             | 925.7             |  |
| Total debt                              | ebt (406.0) (437.4) |                   | (456.8)           |  |
| Net cash                                | <b>C</b> 485.9      | 509.8             | 468.9             |  |
| Debt to equity ratio                    | 0.14x               | 0.15x             | 0.17x             |  |

- A Shareholders' funds grew by RM171m from the end of the previous financial year on the back of net positive contribution from the Group's producing assets
- B The represents the outstanding balance of a term loan drawn down in the previous financial year (to aid the Group's capital expenditure and working capital requirements)
- C Healthy net cash position gives the Group the flexibility to explore funding options and capital raising in the future





# **FY2024 GUIDANCE SNAPSHOT**



On track to fulfill FY2024 guidance

|                                   | Guidance   | Commentary   |
|-----------------------------------|--|--|
| Sales of oil, condensate, and gas | <b>7.5 to 7.8 MMboe</b> (7.1 MMboe in FY2023)      | <ul> <li>Estimated total sales volume of <b>7.7 MMboe</b></li> <li>Q1 &amp; Q2 FY24 at 3.9 MMboe (~51% of full year midpoint target)</li> <li>Projected offtake volumes: 1.8 MMboe (Q3 FY24F), 2.1 MMboe (Q4 FY24F)</li> </ul> |
| CAPEX                             | USD202m (~RM947.8m)<br>(RM516.8 million in FY2023) | <ul> <li>Highest CAPEX needs: USD98m (North Sabah), USD48m (Kinabalu)</li> <li>Sufficient funds with unrestricted cash of RM891.9m (as of Dec 2023) and available working capital facilities</li> </ul>                        |
| Dividends                         | At least 7.5 sen/share                             | <ul> <li>~2.9% dividend yield based on share price as of 14 February 2024</li> <li>Dividends expected to increase by 20% YoY from FY2023 to FY2024</li> </ul>  |

Note: Figures are estimates and subject to changes/updates





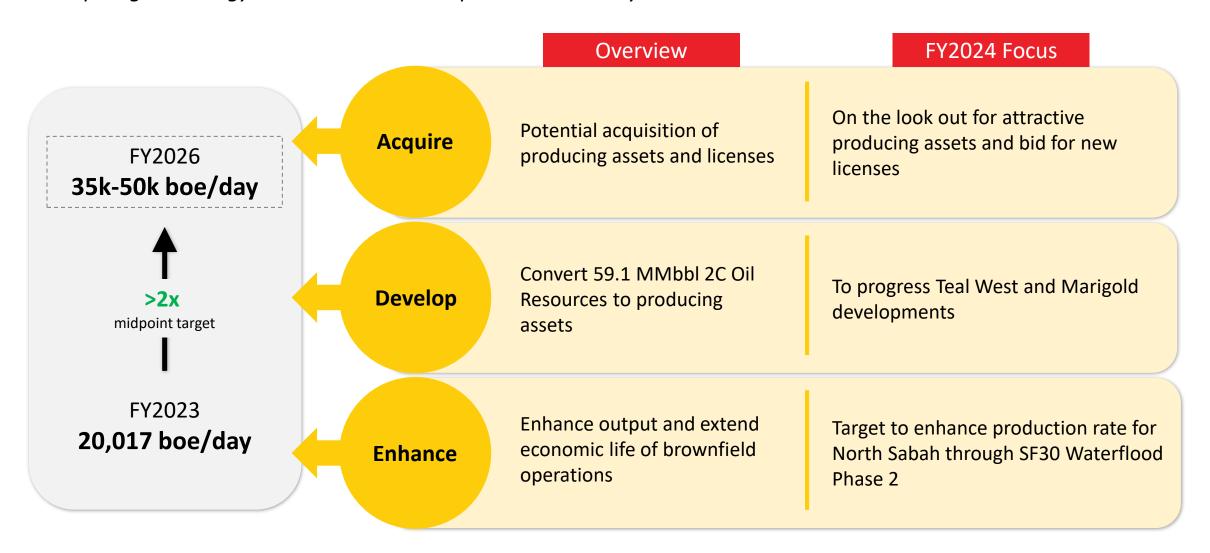
Total FY2024 sales volumes estimated at 7.7 MMboe - on track to meet target of 7.5 to 7.8 MMboe

|                  |             | Total oil, condensate and gas sales volume (boe) |          |          |           |           |             |          |          |           |                    |
|------------------|-------------|--|----------|----------|-----------|-----------|-------------|----------|----------|-----------|--------------------|
|                  |             | Q1 & Q2  |          | Q3 FY    | 2024 F    |           | Q4 FY2024 F |          |          |           | Latest<br>Estimate |
|                  |             | FY2024 A   | Jan 24 A | Feb 24 F | Mar 24 F  | Total     | Apr 24 F    | May 24 F | Jun 24 F | Total     | - FY2024           |
| PM3 CAA          | Oil & Cond. | 656,118  | -        | -        | 300,000   | 300,000   | 300,000     | -        | -        | 300,000   | 1,256,118          |
| PIVIS CAA        | Gas         | 1,283,449  | 247,503  | 200,000  | 250,000   | 697,503   | 220,000     | 240,000  | 230,000  | 690,000   | 2,670,952          |
| Kinabalu         | Oil         | 638,429  | -        | -        | 300,000   | 300,000   | -           | -        | 300,000  | 300,000   | 1,238,429          |
| PM305/PM314      | Oil         | 17,432   | 4,012    | 2,961    | 1,661     | 8,634     | -           | -        | -        | -         | 26,066             |
| Block 46         | Oil         | -  | -        | -        | -         | -         | -           | -        | -        | -         | -                  |
| North Sabah      | Oil         | 900,484  | -        | -        | 285,000   | 285,000   | 285,000     | -        | 285,000  | 570,000   | 1,755,484          |
| A                | Oil         | 377,190  | -        | -        | 161,500   | 161,500   | -           | -        | 174,800  | 174,800   | 713,490            |
| Anasuria Cluster | Gas         | 44,760   | 7,562    | 6,365    | 6,840     | 20,767    | 7,695       | 7,505    | 7,695    | 22,895    | 88,422             |
| Total            |             | 3,917,862  | 259,077  | 209,326  | 1,305,001 | 1,773,404 | 812,695     | 247,505  | 997,495  | 2,057,695 | 7,748,961          |
|                  | Oil & Cond. | 2,589,653  | 4,012    | 2,961    | 1,048,161 | 1,055,134 | 585,000     | -        | 759,800  | 1,344,800 | 4,989,587          |
|                  | Gas         | 1,328,209  | 255,065  | 206,365  | 256,840   | 718,270   | 227,695     | 247,505  | 237,695  | 712,895   | 2,759,374          |





Three-pronged strategy to more than double production rate by 2026



# **INVESTMENT MERITS**



Growth target supported by untapped resources and strong capital position to support development

| Growth    | Strategy to double daily production rate by 2026 backed by strong 2C oil resources                              |
|-----------|---|
| Operation | Track record of operational excellence, skilled in continuously <b>enhancing efficiencies</b> of current assets |
| Capital   | Strong <u>cash balance</u> , <u>cash flow</u> , and <u>borrowings facilities</u> to support CAPEX needs         |
| Returns   | Commitment to shareholders return with implied dividend yield of 2.9%* for FY2024                               |
| Valuation | Currently trading at EV/2P Reserves of 6.5x* (vs. peer avg of 8.7x) and P/E Ratio of 5.0x* (vs. peer avg 6.3x)  |

<sup>\*</sup> As of 14 February 2024, on a 12-month trailing basis for P/E ratio



# **THANK YOU!**

For more information please contact faq@hibiscuspetroleum.com



# **Q2FY24 OPERATIONAL HIGHLIGHTS**



|   |          | North Sabah | Anasuria Cluster | Peninsula Hibiscus Group <sup>1</sup> | Total or Average |
|---|----------|-------------|------------------|---------------------------------------|------------------|
| Average uptime                                      | %        | 93          | 83               | 91                                    | -                |
| Average gross oil & condensate production           | bbl/day  | 13,874      | 5,525            | 30,365                                | 49,764           |
| Average net oil & condensate production             | bbl/day  | 5,133       | 1,882            | 7,490                                 | 14,505           |
| Average gross gas export rate <sup>2</sup>          | boe/day  | -           | 1,121            | 32,115                                | 33,236           |
| Average net gas export rate <sup>2</sup>            | boe/day  | -           | 237              | 7,451                                 | 7,688            |
| Average net oil, condensate and gas production rate | boe/day  | 5,133       | 2,118            | 14,940                                | 22,191           |
| Total oil & condensate sold                         | bbl      | 351,350     | 173,996          | 653,205                               | 1,178,551        |
| Total gas exported (sold)                           | MMscf    | -           | 130              | 4,116                                 | 4,246            |
| Total oil, condensate & gas sold                    | boe      | 351,350     | 195,736          | 1,339,165                             | 1,886,251        |
| Average realised oil & condensate price             | USD/bbl  | 92.83       | 81.96            | 90.99                                 | 90.21            |
| Average gas price                                   | USD/Mscf | -           | 13.67            | 5.96                                  | -                |
| Average realised oil, condensate & gas price        | USD/boe  | 92.83       | 81.97            | 62.69                                 | 70.31            |
| Average production OPEX per boe <sup>3</sup>        | USD/boe  | 21.43       | 32.97            | 15.63                                 | -                |
| Average net OPEX per boe <sup>4</sup>               | USD/boe  | 30.77       | 32.97            | 26.75                                 | -                |

<sup>1.</sup> Peninsula Hibiscus Sdn Bhd and its subsidiaries ("Peninsula Hibiscus Group") assets include 2012 Kinabalu Oil PSC, PM3 CAA PSC, PM305 PSC, PM314 PSC and Block 46 Cai Nuoc PSC

Net oil, condensate and gas production (based on net entitlement)

<sup>2.</sup> Conversion rate of 6,000scf/boe

<sup>3.</sup> This is compound based on gross production OPEX divided by gross oil, condensate and gas production

<sup>4.</sup> This is computed as follows: Net production + net development OPEX (based on working interest)





|                                  | Malaysia - Kina | balu and others |             |         | Subtotal     | Malaysia - North | United   |                     | Total       |
|----------------------------------|-----------------|-----------------|-------------|---------|--------------|------------------|----------|---------------------|-------------|
| RM'000                           | Kinabalu        | Others          | CAA Vietnam |         | (PHSB Group) | Sabah            | Kingdom  | Others <sup>1</sup> | (HPB Group) |
| Revenue                          | 147,244         | 4,732           | 240,523     | -       | 392,499      | 152,984          | 76,935   | 5,132               | 627,550     |
| Cost Of Sales                    | (41,102)        | (2,130)         | (99,528)    | -       | (142,760)    | (52,854)         | (27,329) | -                   | (222,943)   |
| Gross Profit                     | 106,142         | 2,602           | 140,995     | -       | 249,739      | 100,130          | 49,606   | 5,132               | 404,607     |
| Administrative Expenses          | (13,875)        | (802)           | (7,120)     | (605)   | (22,402)     | (23,495)         | (11,791) | (15,545)            | (73,233)    |
| Supplemental Payment             | (10,355)        | (358)           | -           | -       | (10,713)     | (18,787)         | -        | -                   | (29,500)    |
| Others                           | (3,520)         | (444)           | (7,120)     | (605)   | (11,689)     | (4,708)          | (11,791) | (15,545)            | (43,733)    |
| Other (Expenses)/Income          | (5,736)         | (3,831)         | 13,143      | 128     | 3,704        | (7,619)          | (71)     | (1,937)             | (5,923)     |
| Sabah State Sales Tax            | (7,362)         | -               | -           | -       | (7,362)      | (7,704)          | -        | -                   | (15,066)    |
| Interest Income                  | 809             | 63              | 3,730       | 125     | 4,727        | 3,106            | 4,211    | 173                 | 12,217      |
| Others                           | 817             | (3,894)         | 9,413       | 3       | 6,339        | (3,021)          | (4,282)  | (2,110)             | (3,074)     |
| Share of Results of an Associate | -               | -               | -           | -       | -            | -                | -        | (157)               | (157)       |
| EBITDA/(LBITDA)                  | 86,531          | (2,031)         | 147,018     | (477)   | 231,041      | 69,016           | 37,744   | (12,507)            | 325,294     |
| Depreciation and Amortisation    | (28,061)        | (189)           | (60,080)    | (1,267) | (89,597)     | (16,480)         | (17,631) | (331)               | (124,039)   |
| Finance Costs                    | (657)           | (39)            | (4,733)     | (166)   | (5,595)      | (3,382)          | (8,127)  | (10,475)            | (27,579)    |
| Interest Expenses                | (43)            | (1)             | (1,658)     | -       | (1,702)      | (1,589)          | (1,124)  | (8,320)             | (12,735)    |
| Unwinding of Discount            | (614)           | (38)            | (3,075)     | (166)   | (3,893)      | (1,793)          | (7,003)  | (2,155)             | (14,844)    |
| PBT/(LBT)                        | 57,813          | (2,259)         | 82,205      | (1,910) | 135,849      | 49,154           | 11,986   | (23,313)            | 173,676     |
| Tax                              | (22,610)        | (662)           | (21,927)    | 445     | (44,754)     | (20,474)         | (4,991)  | (1,122)             | (71,341)    |
| PAT/(LAT)                        | 35,203          | (2,921)         | 60,278      | (1,465) | 91,095       | 28,680           | 6,995    | (24,435)            | 102,335     |

<sup>1.</sup> Others include Group and investment Holding activities and the Australia segment

# **HIGHLIGHTS ON KINABALU**



| (in RM million unless stated otherwise)     | 2QFY24               | 1QFY24               | Q-o-Q               |
|---|----------------------|----------------------|---------------------|
| Total oil sold (bbls)                       | 350,728              | 287,701              | +21.9%              |
| Average realised oil price (USD / bbl)      | 89.84                | 103.16               | -12.9%              |
| Average net oil production rate (bbl / day) | 4,096                | 2,704                | +51.5%              |
| Average OPEX / bbl (USD / bbl)              | 16.65                | 23.32                | -28.6%              |
| Revenue                                     | 147.2                | 137.3                | +7.2%               |
| Gross Profit<br>Gross Profit Margin         | 106.1<br>72.1%       | <b>88.2</b> 64.2%    | +20.3%<br>+7.9 ppts |
| EBITDA EBITDA Margin                        | <b>86.5</b><br>58.8% | <b>74.0</b> 53.9%    | +16.9%<br>+4.9 ppts |
| PBT PBT Margin                              | <b>57.8</b><br>39.3% | <b>57.5</b><br>41.9% | +0.5%<br>-2.6 ppts  |
| Taxation Effective Tax Rate ("ETR")         | (22.6)<br>39.1%      | (23.1)<br>40.2%      | +2.2%<br>-1.1 ppts  |
| Income tax                                  | (1.3)                | 0.7                  | -                   |
| Deferred tax (non-cash)                     | (21.3)               | (23.8)               | +10.5%              |
| PAT PAT Margin                              | <b>35.2</b><br>23.9% | <b>34.4</b><br>25.1% | +2.3%<br>-1.2 ppts  |

- Higher production rate in 2QFY24:
  - Full quarter of production from the KNWD-18 infill well that achieved first oil in August 2023; and
  - First oil achieved for the KNWD-08ST1 infill well in October 2023
- Production in 1QFY24 was adversely impacted by the annual calendar year 2023 planned major maintenance campaign, which took place from 29 July 2023 to 5 August 2023
- Higher costs in 1QFY24 due to:
  - Costs for annual planned major maintenance campaign for calendar year 2023; and
  - One-off repair activity conducted on a high pressure gas compressor

Higher in 2QFY24 due to higher volume sold, partly offset by lower selling price achieved

Impacted by higher depreciation of oil and gas assets (RM12.2 million), due to higher production levels

ETR for both quarters were fairly consistent with the PITA rate of 38%

Note: Asset falls under the Petroleum (Income Tax) Act 1967 ("PITA") tax regime at a rate of 38%



| (in RM million unless stated otherwise) | 2QFY24                 | 1QFY24               | Q-o-Q                |
|---|------------------------|----------------------|----------------------|
| Total oil sold (bbls)                   | 291,218                | 364,900              | -20.2%               |
| Average realised oil price (USD / bbl)  | 92.41                  | 91.78                | +0.7%                |
| Total gas sold (MMscf)                  | 4,116                  | 3,585                | +14.8%               |
| Average realised gas price (USD / Mscf) | 5.96                   | 6.13                 | -2.8%                |
| Average net production rate (boe /day)  | 10,532                 | 9,356                | +12.6%               |
| Average OPEX / boe (USD / boe)          | 15.18                  | 14.32                | +6.0%                |
| Revenue                                 | 240.5                  | 256.6                | -6.3%                |
| Crude oil                               | 126.0                  | 154.9                | -18.7%               |
| Gas                                     | 114.5                  | 101.7                | +12.6%               |
| Gross Profit Gross Profit Margin        | <b>141.0</b><br>58.6%  | <b>160.4</b> 62.5%   | -12.1%<br>-3.9 ppts  |
| EBITDA<br>EBITDA Margin                 | <b>147.0</b> 61.1%     | <b>153.4</b> 59.8%   | -4.2%<br>+1.3 ppts   |
| PBT<br>PBT Margin                       | <b>82.2</b><br>34.2%   | <b>93.6</b><br>36.5% | -12.2%<br>-2.3 ppts  |
| Taxation<br>Effective Tax Rate ("ETR")  | <b>(21.9)</b><br>26.7% | (36.5)<br>39.0%      | +40.0%<br>+12.3 ppts |
| Income tax                              | (32.4)                 | (46.5)               | +30.5%               |
| Deferred tax (non-cash)                 | 10.5                   | 10.0                 | +5.0%                |
| PAT PAT Margin                          | <b>60.3</b> 25.1%      | <b>57.1</b> 22.3%    | +5.6%<br>+2.8 ppts   |



- Higher production rate in 2QFY24 due to:
  - Stable gas lift operations;
  - Continuous positive impact from both sustained oil production from the H4 reservoirs; and
  - Successful well work activities in the PM3 Southern field
- Production in 1QFY24 was impacted by calendar year 2023's annual planned major maintenance campaign

Additional costs were incurred for the FSO Orkid and FSO PM3 CAA repair life extension project in 2QFY24

- Crude oil: Lower in 2QFY24 due to lower volume of crude oil sold, partly offset by marginally higher selling price
- Gas: Higher in 2QFY24 due to higher volume of gas sold

Favourable foreign exchange movements (both realised and unrealised) - RM5.0 million net foreign exchange gains vs RM5.1 million net foreign exchange losses

Impacted by higher amortisation of intangible assets and depreciation of oil and gas assets due to higher production levels

- 2QFY24: Lower ETR due to a reversal of over provision of YA2018 PITA of RM8.0m, following the completion of an audit by the Inland Revenue Board of Malaysia
- 1QFY24: ETR consistent with PITA rate of 38%

Note: Asset falls under the PITA tax regime at a rate of 38%

# **HIGHLIGHTS ON NORTH SABAH**



| (in RM million unless stated otherwise) | 2QFY24               | 1QFY24               | Q-o-Q               |
|---|----------------------|----------------------|---------------------|
| Total oil sold (bbls)                   | 351,350              | 549,134              | -36.0%              |
| Average realised oil price (USD / bbl)  | 92.83                | 97.03                | -4.3%               |
| Average net production rate (bbl /day)  | 5,133                | 4,357                | +17.8%              |
| Average OPEX / bbl (USD / bbl)          | 21.43                | 24.00                | -10.7%              |
| Revenue                                 | 153.0                | 246.4                | -37.9%              |
| Gross Profit<br>Gross Profit Margin     | <b>100.1</b> 65.4%   | <b>142.3</b> 57.8%   | -29.7%<br>+7.6 ppts |
| EBITDA EBITDA Margin                    | <b>69.0</b><br>45.1% | <b>102.6</b> 41.6%   | -32.7%<br>+3.5 ppts |
| PBT PBT Margin                          | <b>49.2</b><br>32.2% | <b>81.6</b> 33.1%    | -39.7%<br>-0.9 ppts |
| Taxation<br>ETR                         | (20.5)<br>41.7%      | (33.0)<br>40.4%      | +37.9%              |
| Income tax                              | 13.5                 | (41.2)               | -                   |
| Deferred tax (non-cash)                 | (34.0)               | 8.2                  | -                   |
| PAT PAT Margin                          | <b>28.7</b><br>18.8% | <b>48.6</b><br>19.7% | -40.9%<br>-0.9 ppts |

- The average net oil production and OPEX/bbl in 1Q FY24 were adversely impacted by the annual planned major maintenance campaign for calendar year 2023 and the well intervention campaign, which did not recur in 2QFY24
- Production was also improved by enhanced wells performance observed for both the Barton and South Furious 30 fields in 2QFY24

→ Lower volume of crude oil sold and lower average realised oil price attained.

Consistent with the lower gross profit recorded

ETRs were fairly consistent with the PITA rate

Note: Asset falls under the PITA tax regime at a rate of 38%





| (in BAA welling and an about a delication) | 205724          | 105734         | 0 - 0             |
|--|-----------------|----------------|-------------------|
| (in RM million unless stated otherwise)    | 2QFY24          | 1QFY24         | Q-o-Q             |
| Total oil sold (bbls)                      | 173,996         | 203,194        | -14.4%            |
| Average realised oil price (USD / bbl)     | 81.96           | 97.24          | -15.7%            |
| Total gas sold (MMscf)                     | 130             | 138            | -5.8%             |
| Average realised gas price (USD / Mscf)    | 13.43∞ / 15.21# | 9.24∞ / 10.74# | 45.3% ∞ / 41.6% # |
| Average net production rate (boe /day)     | 2,118           | 2,220          | -4.6%             |
| Average OPEX / boe (USD / boe)             | 32.97           | 27.22          | +21.1%            |
| Revenue                                    | 76.9            | 98.4           | -21.8%            |
| Crude oil                                  | 68.1            | 92.8           | -26.6%            |
| Gas  | 8.8             | 5.6            | +57.1%            |
| Gross Profit                               | 49.6            | 74.3           | -33.2%            |
| Gross Profit Margin                        | 64.5%           | 75.5%          | -11.0 ppts        |
| EBITDA                                     | 37.7            | 66.3           | -43.1%            |
| EBITDA Margin                              | 49.1%           | 67.4%          | -18.3 ppts        |
| PBT  | 12.0            | 41.4           | -71.0%            |
| PBT Margin                                 | 15.6%           | 42.1%          | -26.5 ppts        |
| Taxation                                   | (5.0)           | (10.6)         | +52.8%            |
| ETR  | 41.6%           | 25.6%          |                   |
| Income tax                                 | (10.2)          | (1.4)          | -628.6%           |
| Deferred tax (non-cash)                    | 5.2             | (9.2)          | -                 |
| PAT  | 7.0             | 30.8           | -77.3%            |
| PAT Margin                                 | 9.1%            | 31.3%          | -22.2 ppts        |

- Higher OPEX/boe in 2QFY24 due to:
  - More extensive health and safety activities conducted; and
  - Replacement of certain critical offshore equipment and parts
- Crude oil: Lower in 2QFY24 due to lower volume of crude oil sold coupled with lower selling price
- Gas: Higher in 2QFY24 due to despite lower volume sold, as a result of higher gas selling price

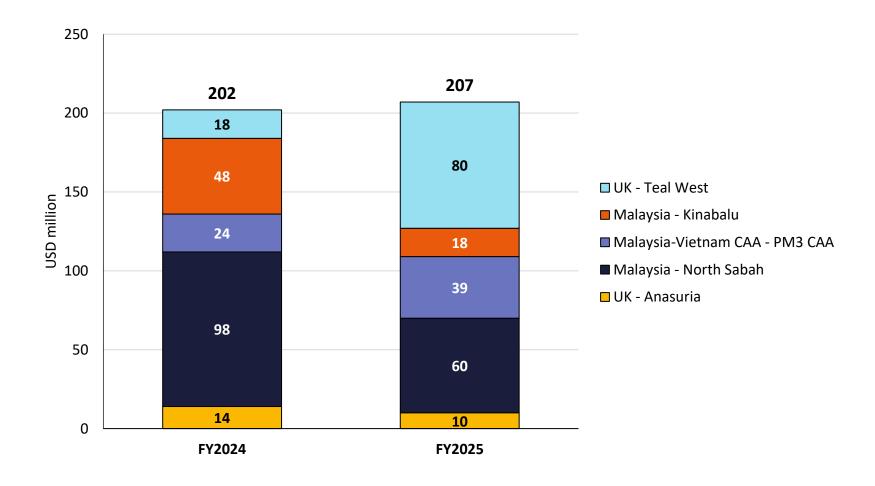
2QFY24 was impacted by higher net foreign exchange losses (both realised and unrealised) of RM4.9 million

- 2QFY24: ETR of 41.6% consist of 28.0% for ring fence corporation tax ("RFCT") and supplementary charge ("SC"), 12.5% for non-ring fenced income and 1.1% net deferred expenses for Energy Profits Levy ("EPL")
- 1QFY24: ETR of 25.6% consist of 34.8% for RFCT and SC, 3.5% for non-ring fenced income, offset by a 12.7% deferred tax asset for EPL





Funded through current cash balances, operating cashflows and existing debt facilities

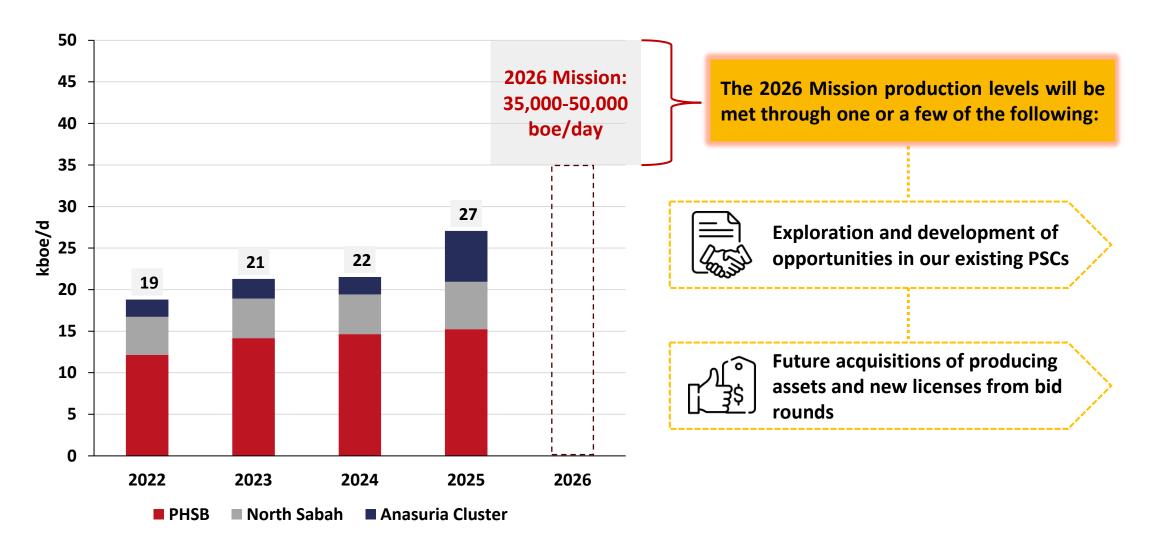


#### Note:

<sup>•</sup> Figures are estimates and subject to changes/updates

# **ESTIMATED NET OIL & GAS PRODUCTION CY2023-2026**





Note:

Net entitlement production for the Peninsula Hibiscus and North Sabah assets are computed based on Brent Futures as of 2 January 2024