

# **AEON CO. (M) BHD.**

## **2<sup>nd</sup> Quarter FY2025 Results**

**25 August 2025**

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# 1. Key Financial Highlights

## Financial Performance



### Revenue

Q2 FY2025

**RM999.6m**



Q2 FY2024  
RM1,020.9m



### Profit Before Tax

Q2 FY2025

**RM18.6m**



Margin: 1.9%

Q2 FY2024  
RM45.5m | Margin: 4.5%



### Profit After Tax

Q2 FY2025

**RM12.3m**



Margin: 1.2%

Q2 FY2024  
RM27.7m | Margin: 2.7%



### Net Assets

As at 30 June 2025

**RM1,950.0m**



As at 31 Dec 2024  
RM1,937.1m



### Borrowings

As at 30 June 2025

**RM590.0m**



As at 31 Dec 2024  
RM620.0m

1H FY2025

**RM2,244.4m**



1H FY2024  
RM2,188.3m

1H FY2025

**RM129.3m**



Margin: 5.8%

1H FY2024  
RM140.3m | Margin: 6.6%

1H FY2025

**RM80.4m**



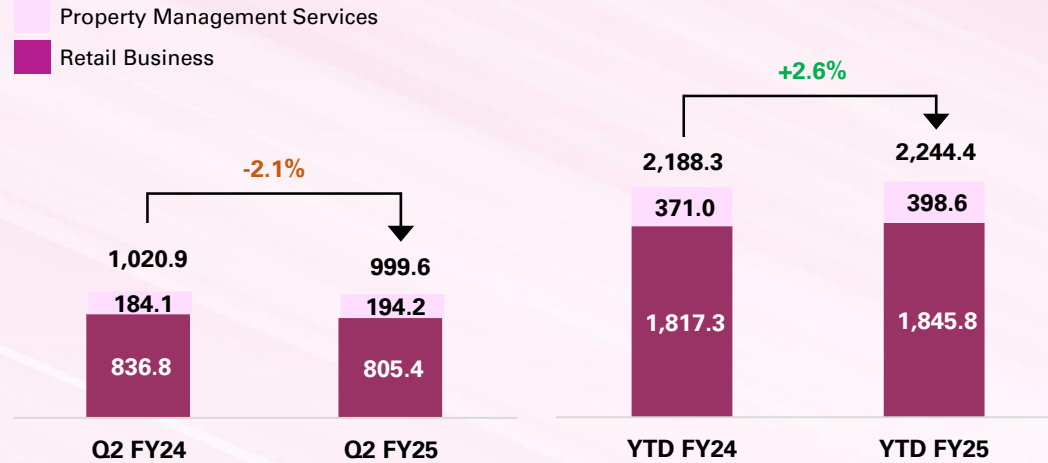
Margin: 3.6%

1H FY2024  
RM85.2m | Margin: 4.0%

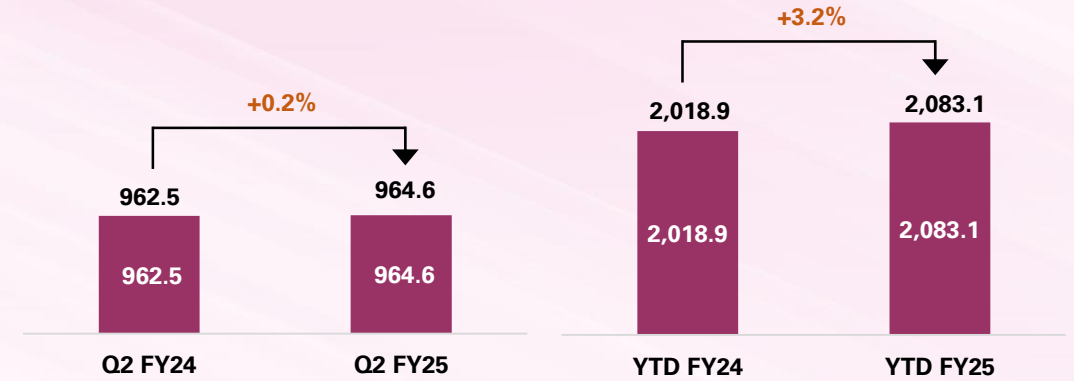


# 1. Segmental Financial Performance

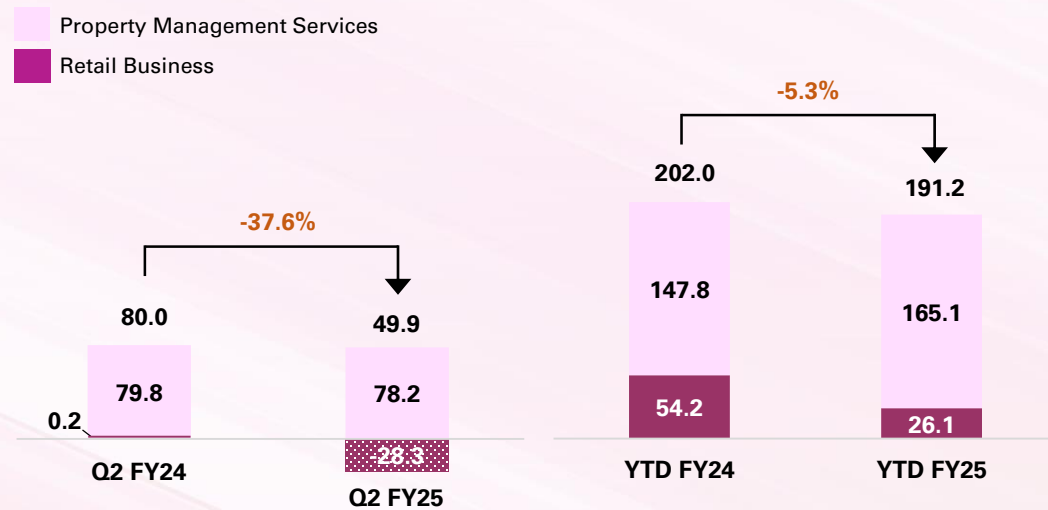
## Segmental Revenue (RM million)



## Operating Expenses (RM million)



## Segmental Profit (RM million)



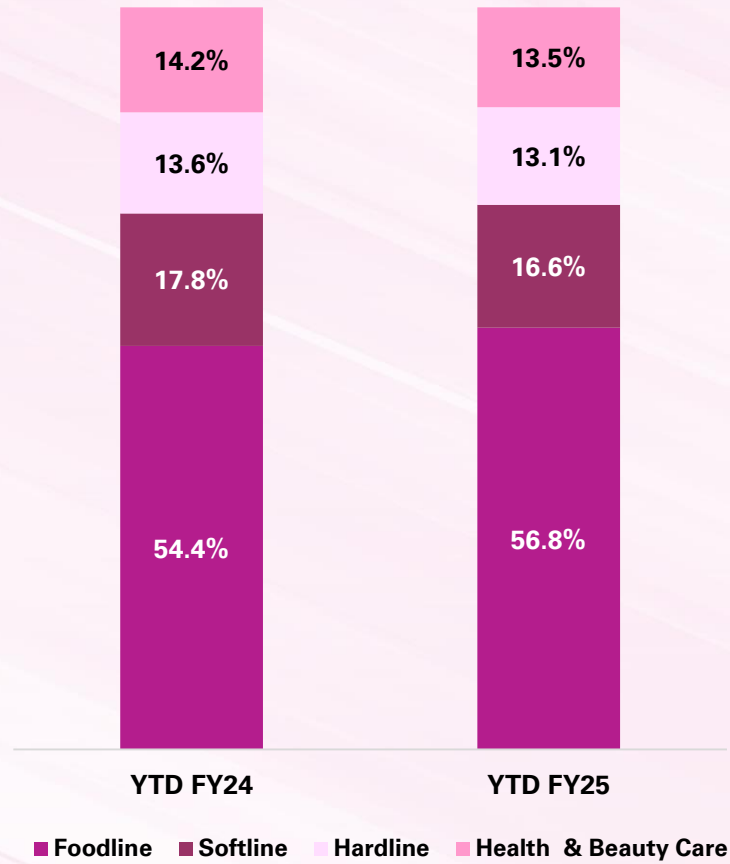
## Profit After Tax (RM million)



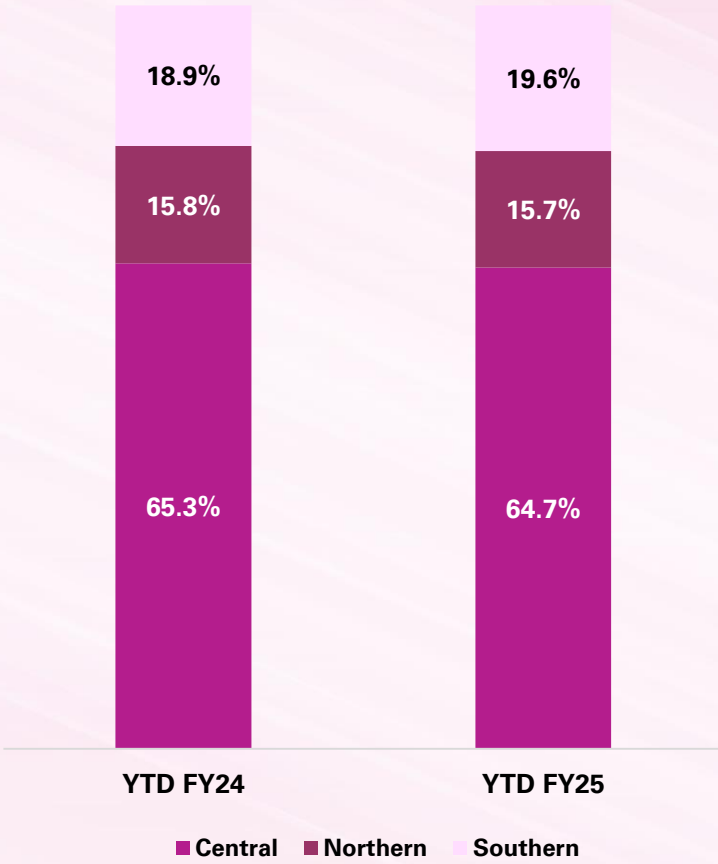
# 2. Business Highlights: Retail Business



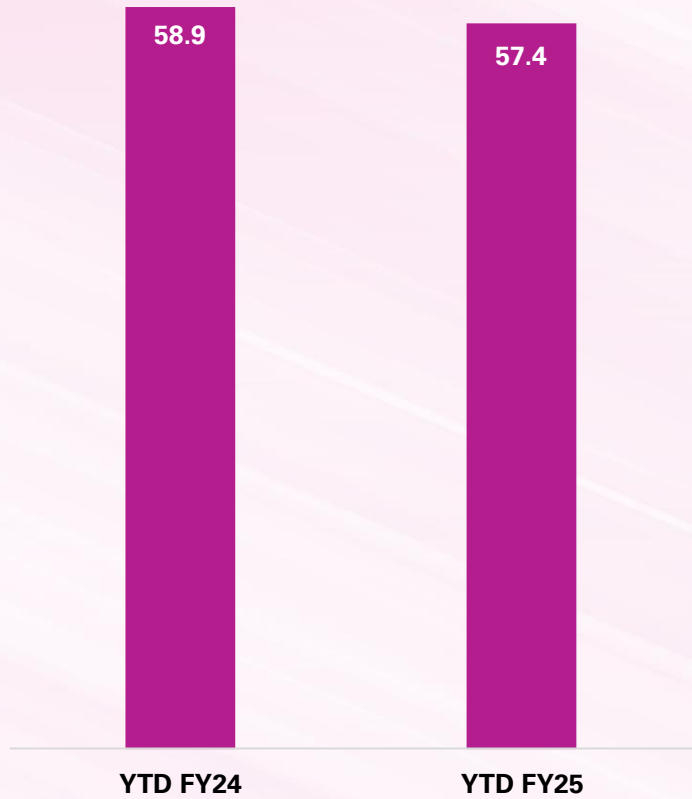
Revenue Contribution (By Categories)



Revenue Contribution (By Region)



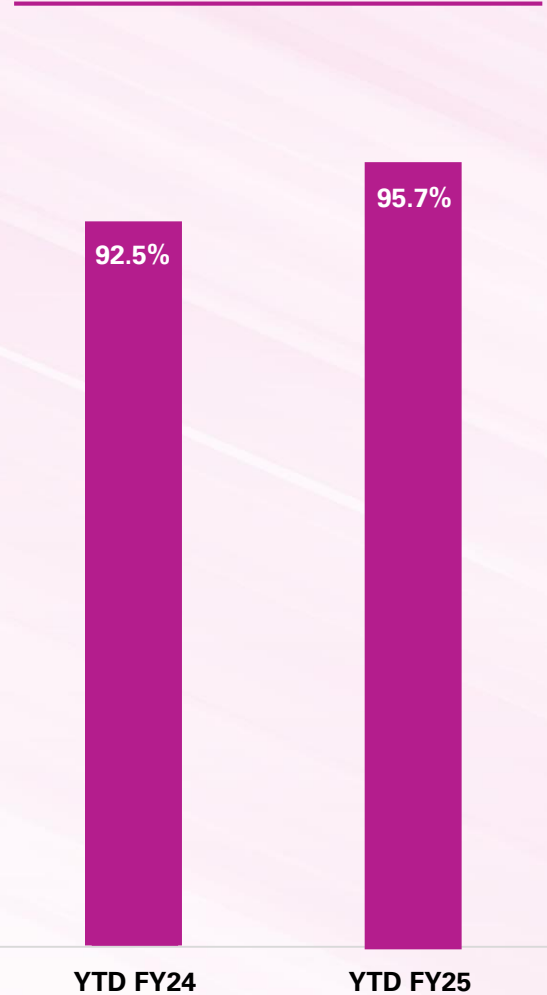
Average Basket Size (RM)



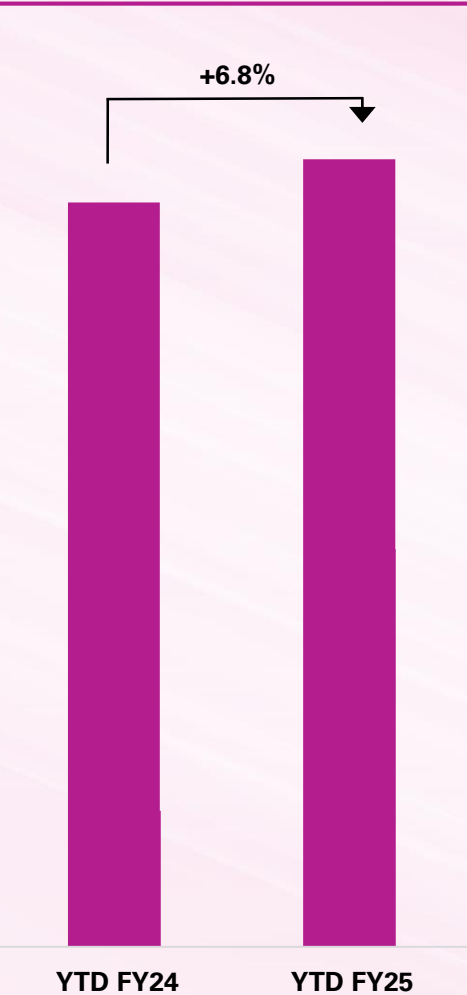
## 2. Business Highlights: Property Management Services



Occupancy Rate



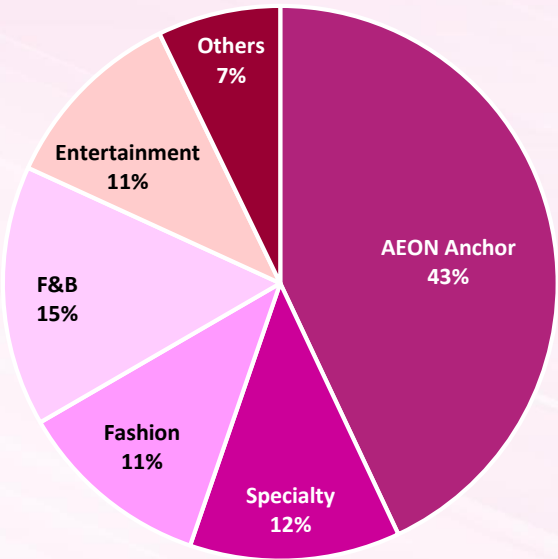
Tenant Sales



Car Count



Tenant Mix (by NLA)





### 3. Customer Engagement: Targeted Campaigns to Drive Foot Traffic





## 4. Expanding Our Footprint in Malaysia

### AEON Malls



28

AEON Malls

1 planned for FY26

### AEON Stores



35

AEON Stores

1 planned for FY26

### Specialty Outlets



121

Specialty Outlets

1 addition YTD FY25  
More to come ...

## 5. Development Plans: Retail | Growing Private Brands

### Supermarket



### General Merchandise Store (Hardline)



### General Merchandise Store (Softline)



Private Brands Account for

**c.17%**  
of Retail Sales



# 5. Development Plans: PMS | AEON Mall KL MIDTOWN



400,000 sq. ft.  
Net Lettable Area  
(Estimated)

Organic Flow Concept  
Art, Nature, People

A Neighbourhood Space  
Dining, Shopping, Entertainment





## 5. Development Plans: PMS | AEON Mall Expansion Plans





## 5. Development Plans: PMS | AEON Seremban 2 Expansion



## 5. Development Plans: PMS | AEON Kinta City Expansion





## 5. Development Plans: PMS | FY2025 Mall and Store Renovations





## 5. Development Plans: PMS | AEON Ipoh Station 18 Grand Reopening





## 6. ESG: Growing The Malaysia-Japan Friendship Forest Legacy



The Launch of Segamat Reforestation Project

**30,000**

Rainforest trees to be planted across  
36 hectares over 3 years



AEON X MEP: Clean Beach, Clean Future



Recycling Drives & Awareness



## 6. ESG: Reducing Carbon Footprint

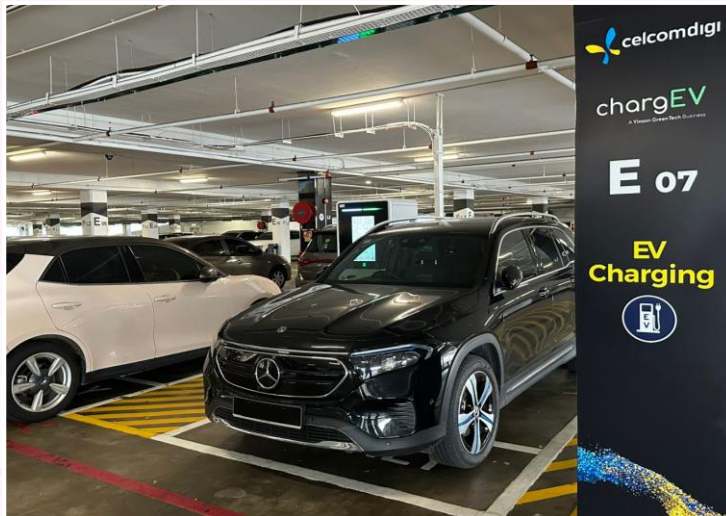


**11**  
Malls with  
energised Solar PV

3 malls installation  
in progress



**28%**  
Renewable energy  
contribution  
*(as at 1H FY2025)*



**62**  
EV charging bays  
across 18 Malls

... and continue  
expanding to other  
malls



**12%**  
Waste diverted  
from Landfill  
*(as at end FY2024)*

Target: To achieve  
15% by 2030

## 6. ESG: Sustainability initiatives in FY2025



2H FY2025

E

### Sustainable Economics

- #AEONResponsible Suppliers Program: Roll out capacity building workshop for suppliers.
- Promote sustainable practices for tenants at AEON Malls.

E

### Environmentally Focused

- Expand solar PV installations at 7 other AEON malls by end FY2025.
- Energy management system planning across 28 AEON Malls according to Energy Efficiency and Conservation Act 2024.
- Continue waste management initiatives across AEON Malls and Stores.
- Develop 3-year tree planting programme and Restoration Planting Project at the Kuala Selangor Firefly Habitat.

S

### Empowering People

- Continue to promote Diversity, Equity & Inclusivity in workplace.
- Community engagement and development through various programme.
- Stakeholder engagements (AEON People, Industry & Regulators).

G

### Efficiency and Integrity

- Enhance sustainability disclosures & align with regulatory requirements, i.e. IFRS S2, National Sustainability Reporting Framework (NSRF).
- To achieve ISO37001 certification by end of 2025.

# THANK YOU

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AEON

AEON MALL



DAISO

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