

AEON CO. (M) BHD.

1st Quarter FY2025 Results

20 May 2025

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1. Key Financial Highlights

Financial Performance



Revenue

Q1 FY2025

RM1,244.8m ↑ 7% YoY

Q1 FY2024

RM1,167.4m



Profit Before Tax

Q1 FY2025

RM110.7m ↑ 17% YoY

Margin: 8.9%

Q1 FY2024

RM94.8m | Margin: 8.1%



Profit After Tax

Q1 FY2025

RM68.1m ↑ 18% YoY

Margin: 5.5%

Q1 FY2024

RM57.5m | Margin: 4.9%

Financial Position



Net Assets

As at 31 Mar 2025

RM2,004.9m ↑ 4%

As at 31 Dec 2024

RM1,937.1m



Borrowings

As at 31 Mar 2025

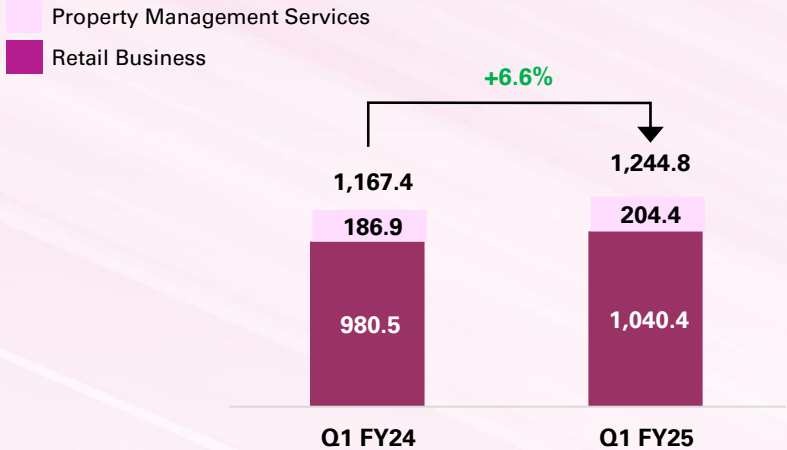
RM590.0m ↓ 5%

As at 31 Dec 2024

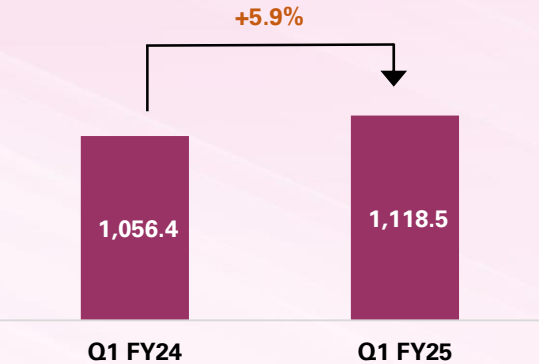
RM620.0m

1. Segmental Financial Performance

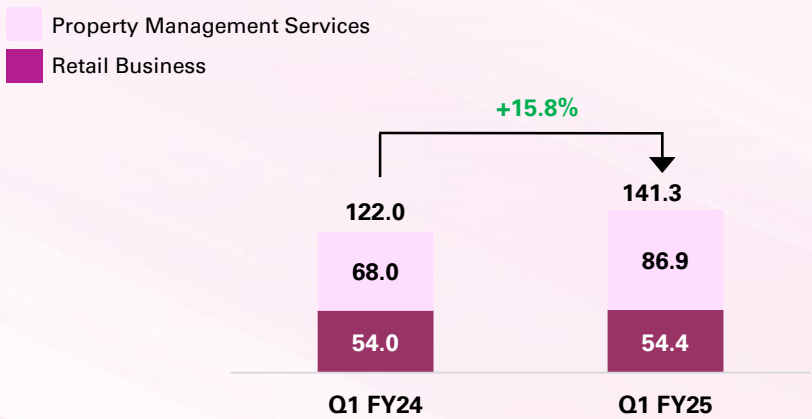
Segmental Revenue (RM million)



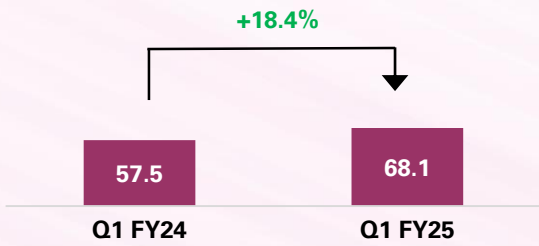
Operating Expenses (RM million)



Segmental Profit (RM million)



Profit After Tax (RM million)

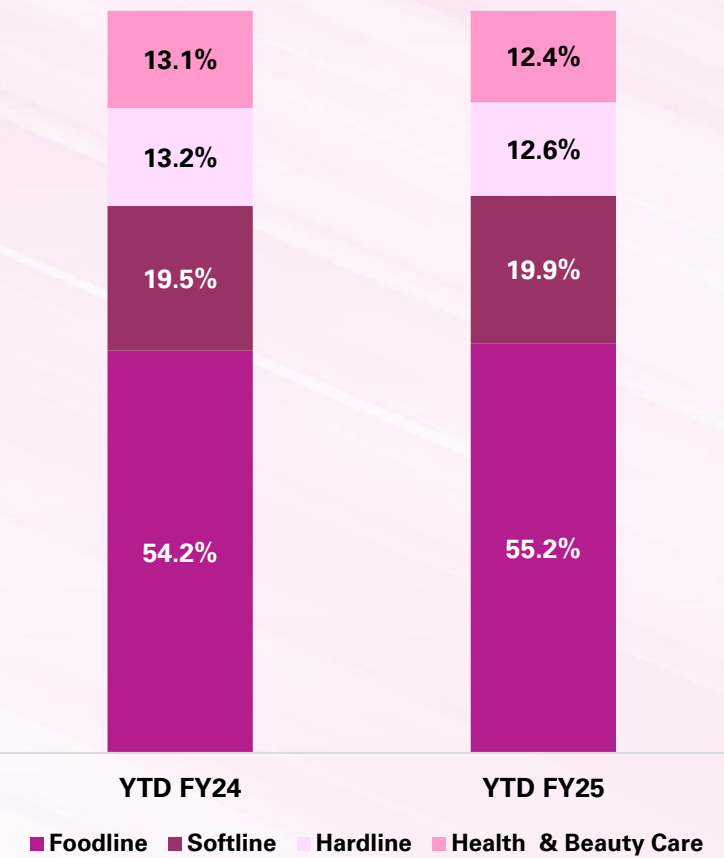


*

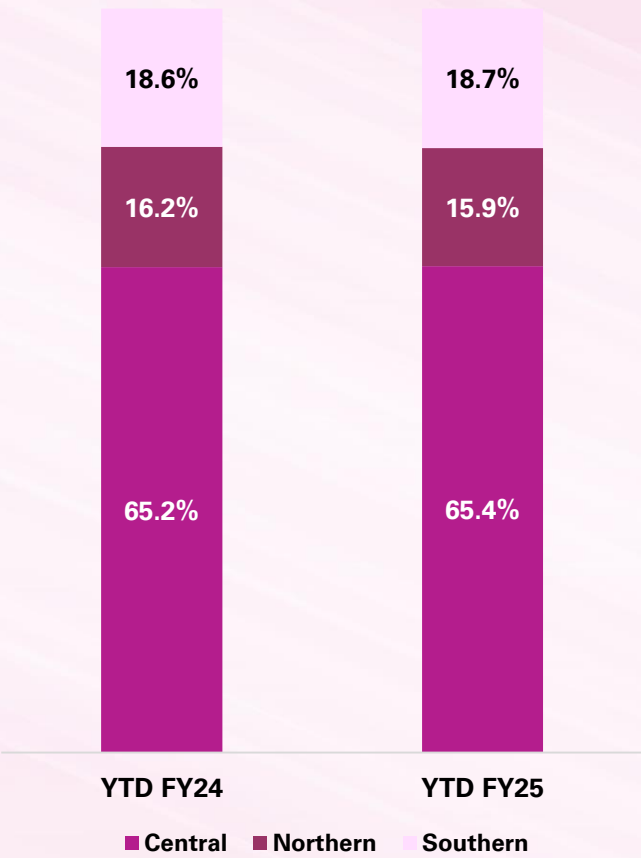
2. Business Highlights: Retail Business



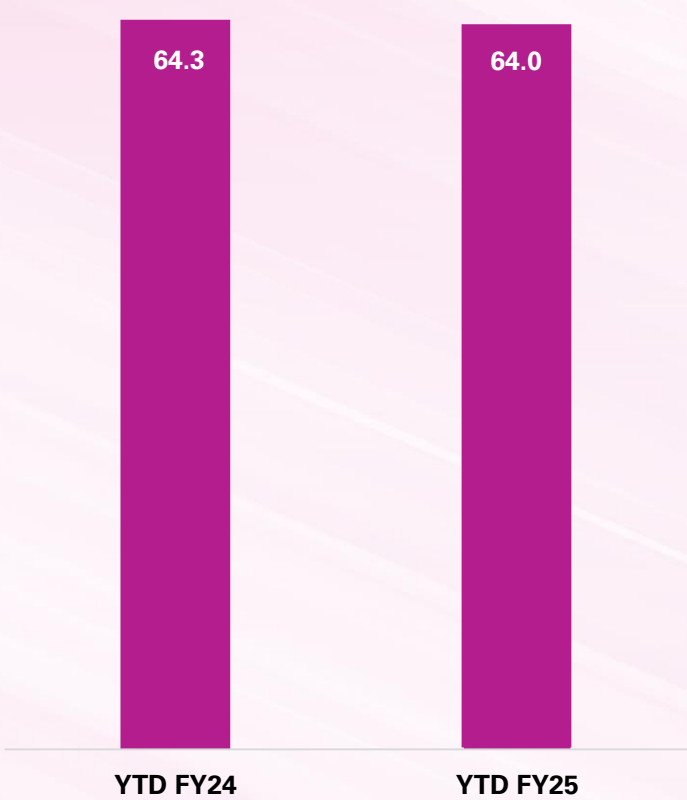
Revenue Contribution (By Categories)



Revenue Contribution (By Region)



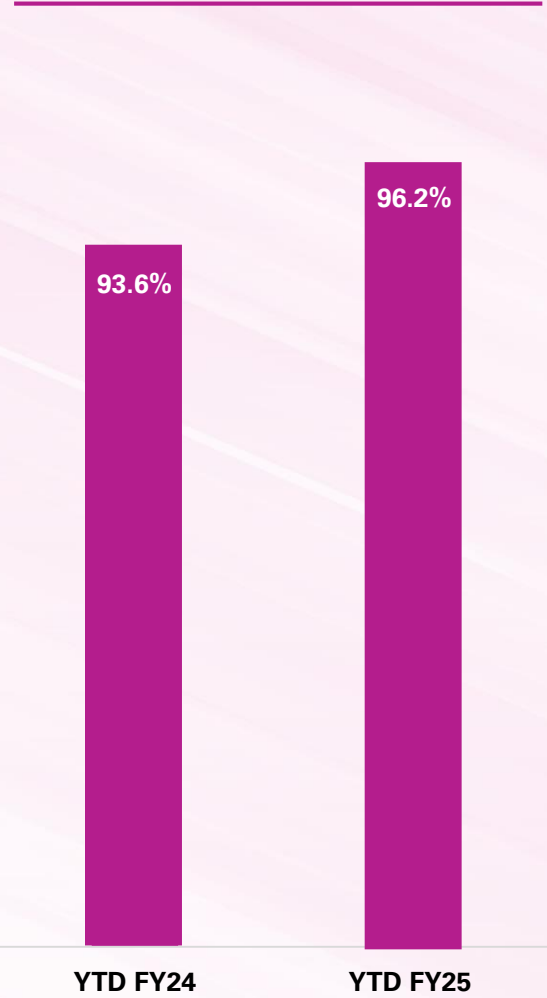
Average Basket Size (RM)



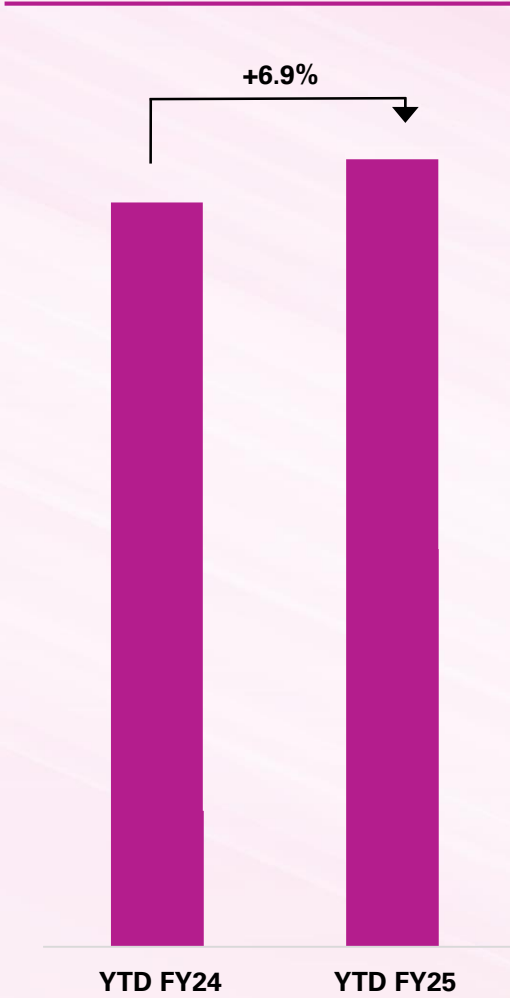
2. Business Highlights: Property Management Services



Occupancy Rate



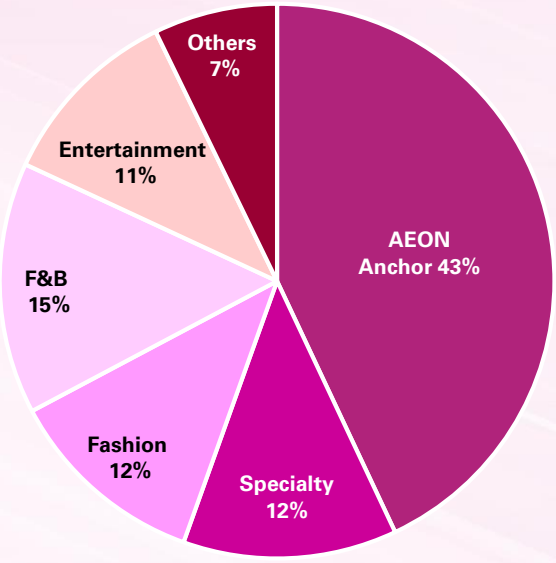
Tenant Sales



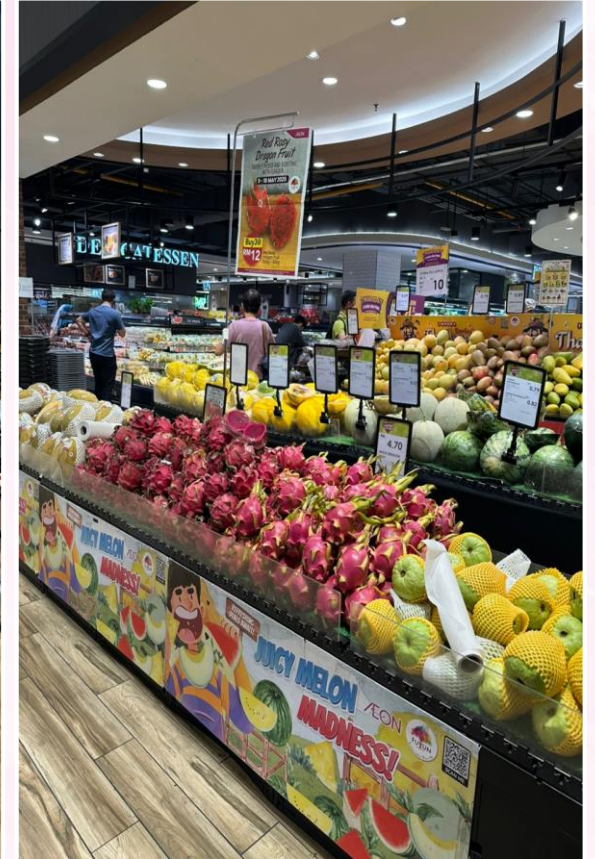
Car Count



Tenant Mix (by NLA)



3. Customer Engagement: Swift Transitions to Daily Essentials



3. Customer Engagement: More Promotions to Attract Foot Traffic



AEON myAEON 2go

**EVERYDAY FRESH
EVERYDAY
LOW PRICE**

*T&C Apply

TIME OUT **26 APRIL**

Every last Saturday of the month
April to July 2025

Exclusively for AEON Members

GET RM 5 e-voucher

This e-voucher can be used for purchases at AEON's clothing, children, home and electrical sections except at AEON Supermarket or AEON Wellness.

with every RM80 spent in a single receipt storewide*

*Terms and conditions apply

ELECTRIFYING SAVINGS **25 - 27 April 2025**

EXCLUSIVELY FOR AEON MEMBERS

GET RM 5 voucher

with every RM100 spent in a single receipt on electrical items*

(Must be collected on the same day of purchase at Customer Service Counter or AEON Electrical Shop Counter.)

*Terms and conditions apply

LALIGA BEAT THE BEST MALAYSIA
POWERED BY AEON

MEET AND GREET
LALIGA LEGEND LUIS GARCÍA

STAND A CHANCE TO PLAY WITH THE LEGEND!
Limited To 14 customers with minimum purchase of RM500 in a single receipt

12TH APRIL 2025

LG Floor, AEON Lifestyle (AEON Bandar Utama),
1 Utama Shopping Centre
5pm - 6pm

SCAN HERE TO REGISTER

*First come, first serve | Terms & conditions applied

THURSDAY is better than Friday
AEON MEMBERS SPECIAL
24 APRIL 2025

EARN 4X AEON POINTS

Pay using
AEON MEMBER Plus Visa Card,
AEON Wallet,
or AEON Bank Debit Card-i*

*Terms and Conditions apply

AEON MALL

MEOW Fiesta 2025

16-25 10 am - 10 pm
Fri - Sun / May 2025

Centre Court, AEON Mall Metro Prima

MEOW Adoption
MEOW Bazaar
Petting Zoo

National MEOW Championship
24-25 May (Sat & Sun)

myaeon2go

*Terms and conditions apply

AEON

PAY DAY BONANZA

Now until 2 Mar 2025

myAEON 2go

2PM-10PM

TUESDAY HAPPY HOUR

10X AEON POINTS
with no minimum spend

Every Tuesday • Until 30 June 2025

*Terms and conditions apply

4. Expanding Our Footprint in Malaysia

AEON Malls



28

AEON Malls

1 planned for FY26

AEON Stores



35

AEON Stores

1 planned for FY26

Specialty Outlets



120

Specialty Outlets

More to come in FY25

5. Development Plans: Retail | Growing Private Brands

Supermarket



General Merchandise Store (Hardline)



General Merchandise Store (Softline)



Private Brands Account for

c.18%
of Retail Sales

5. Development Plans: PMS | AEON Mall KL MIDTOWN



400,000 sq. ft.
Net Lettable Area
(Estimated)

Organic Flow Concept
Art, Nature, People

A Neighbourhood Space
Dining, Shopping, Entertainment

5. Development Plans: PMS | AEON Mall KL MIDTOWN



5. Development Plans: PMS | AEON Mall Expansion Plans



5. Development Plans: PMS | FY2025 Mall and Store Renovations



6. ESG: Reducing Carbon Footprint

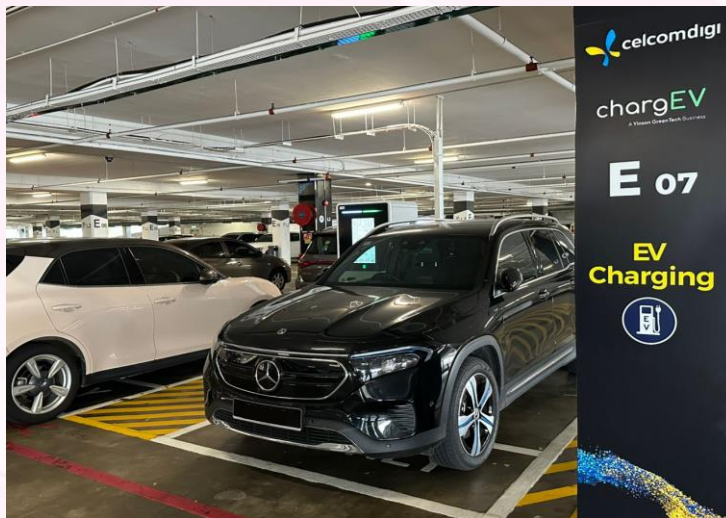


11
Malls with
energised Solar PV

3 malls installation
in progress



24%
Renewable energy
contribution
(as at Q1 FY2025)



62
EV charging bays
across 18 Malls

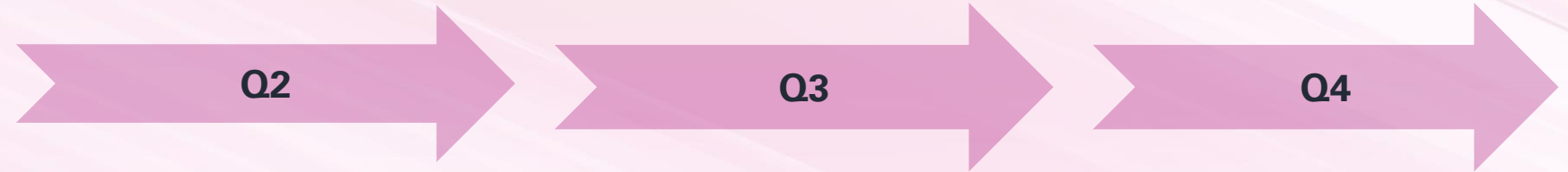
... and continue
expanding to other
malls



11%
Waste diverted
from Landfill
(as at end FY2024)

Target: To achieve
15% by 2030

6. ESG: Sustainability initiatives in FY2025



Sustainable Economics

- #AEONResponsible Suppliers Program: Roll out capacity building workshop for suppliers.
- Promote sustainable practices for tenants at AEON Malls.
- Suppliers to declare adherence to AEON Supplier Code of Conduct.

Environmentally Focused

- Expand solar PV installations at 7 other AEON malls by end FY2025.
- Energy management system planning across 28 AEON Malls.
- Continue waste management initiatives across AEON Malls and Stores.
- Develop 3-year tree planting programme and Restoration Planting Project at the Kuala Selangor Firefly Habitat.

Empowering People

- Continue to promote Diversity, Equity & Inclusivity in workplace.
- Community engagement and development through various programme.
- Stakeholder engagements (AEON People, Industry & Regulators).

Efficiency and Integrity

- Enhance sustainability disclosures & align with regulatory requirements, i.e. IFRS S2, National Sustainability Reporting Framework (NSRF).
- To achieve ISO37001 certification by end of 2025.

THANK YOU

www.aeongroupmalaysia.com

AEON

AEON MALL



DAISO

myAEON 2go



SUSTAINABLE
DEVELOPMENT

GOALS