

# CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2017

	Individual q	uarter ended	Cumulative quarter ended		
	Current year quarter	Preceding year corresponding quarter	Current year quarter	Preceding year corresponding quarter	
	30.09.2017 RM'000	30.09.2016 RM'000	30.09.2017 RM'000	30.09.2016 RM'000	
Revenue	216,778	205,403	216,778	205,403	
Cost of sales	(186,364)	(172,645)	(186,364)	(172,645)	
Gross profit	30,414	32,758	30,414	32,758	
Other income	1,327	2,528	1,327	2,528	
Selling and marketing expenses	(5,441)	(4,724)	(5,441)	(4,724)	
Administrative expenses	(5,753)	(5,321)	(5,753)	(5,321)	
Other expenses	(2,265)	(593)	(2,265)	(593)	
Operating profit	18,282	24,648	18,282	24,648	
Finance costs	(708)	(588)	(708)	(588)	
Profit before taxation	17,574	24,060	17,574	24,060	
Taxation	(2,164)	(2,967)	(2,164)	(2,967)	
Profit for the period	15,410	21,093	15,410	21,093	
Attributable to :					
Owners of the parent	15,410	21,093	15,410	21,093	
Non-controlling interest  Profit for the period	15,410	21,093	15,410	21,093	
Earnings per share (sen) :					
(a) Basic	15.85	21.70	15.85	21.70	
(b) Diluted	15.85	21.70	15.85	21.70	
Number of ordinary shares ('000)	97,207.5	97,207.5	97,207.5	97,207.5	
Profit for the period Other comprehensive income:	15,410	21,093	15,410	21,093	
Foreign currency translation  Net gain on available-for-sale financial assets	(3,966)	8,787	(3,966)	8,787	
- Gain on fair value changes	31	-	31		
Total comprehensive income for the period	11,475	29,880	11,475	29,880	
Total comprehensive income attributable to:	44 475	20.000	44 475	20.000	
Owners of the parent Non-controlling interest	11,475	29,880 -	11,475 -	29,880 -	
Total comprehensive income for the period	11,475	29,880	11,475	29,880	

The unaudited Condensed Consolidated Statement of Comprehensive Income should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (UNAUDITED) AS AT 30 SEPTEMBER 2017

	Unaudited 30.09.2017 RM'000	Audited 30.06.2017 RM'000
ASSETS		
Non-current assets		
Property, plant and equipment	256,845	258,733
Land use rights	17,860	17,623
Other investments	81	81
Derivatives	18	18
Deferred tax assets	1,912	1,917
	276,716	278,372
Current assets		
Inventories	157,098	163,514
Trade and other receivables	99,260	79,194
Prepayments	1,490	2,539
Tax recoverable	561	417
Derivatives	350	241
Cash and bank balances	217,489	208,095
Investment securities	51,778	37,895
	528,026	491,895
TOTAL ASSETS	804,742	770,267



# CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2017 (CONT'D)

	Unaudited 30.09.2017 RM'000	Audited 30.06.2017 RM'000
EQUITY AND LIABILITIES		
Equity attributable to equity holders of the Company		
Share capital	98,433	98,433
Retained earnings	402,186	386,776
Fair value adjustment reserve	140	109
Foreign currency translation reserve	71,166	75,132
	571,925	560,450
Non-controlling interest		
Total equity	571,925	560,450
Non-current liabilities		
Bank borrowings	16,480	17,610
Provision for severance allowance	33	37
Retirement benefit obligation	138	138
Deferrred tax liabilities	2,606	2,606
	19,257	20,391
Current liabilities		
Trade and other payables	107,658	96,342
Bank borrowings	104,437	78,907
Tax payable	1,446	14,158
Derivatives	19	19
	213,560	189,426
Total liabilities	232,817	209,817
TOTAL EQUITY AND LIABILITIES	804,742	770,267
Net assets per share attributable to		
equity holders of the Company (RM)	5.88	5.77

The unaudited Condensed Consolidated Statement of Financial Position should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.



# CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2017

		Attributable to Equity Holders of the Company					]	
		N	on-distributal	ole			<del>_</del> '	
			Fair	Foreign				
			value	currency	Distributable		Non-	
	Share	Share	adjustment	translation	Retained		controlling	Total
	<u>capital</u>	<u>premium</u>	reserve	reserve	<u>earnings</u>	<u>Total</u>	interest	<u>equity</u>
	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000	RM'000
At 1 July 2016	97,208	1,225	-	56,996	329,376	484,805	-	484,805
Total comprehensive income for the period	-	-	-	8,787	21,093	29,880	-	29,880
At 30 September 2016	97,208	1,225	-	65,783	350,469	514,685	-	514,685
At 1 July 2017	98,433	-	109	75,132	386,776	560,450	-	560,450
Total comprehensive income for the period	-	-	31	(3,966)	15,410	11,475	-	11,475
At 30 September 2017	98,433	-	140	71,166	402,186	571,925	-	571,925

The unaudited Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

# CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED) FOR THE PERIOD ENDED 30 SEPTEMBER 2017

FOR THE PERIOD ENDED 30 SEPTEMBER 2017	30.09.2017 RM'000	30.09.2016 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before taxation	17,574	24,060
Adjustments for: Depreciation and amortisation Property, plant and equipment written off	4,903 2	4,819
(Gain)/loss on derivatives	(109)	129
Unrealised foreign exchange loss/(gain)	960	(1,384)
Gain on disposal of property, plant and equipment	-	(39)
Investment income	(309)	(244)
Non cash items  Net financing costs	(26) 345	(20) 274
Operating profit before working capital changes	23,340	27,595
	23,340	21,555
Changes in working capital Net change in current assets	(12,601)	(20.400)
Net change in current liabilities	11,316	(38,489) 10,389
Net income taxes paid	(3,083)	(3,938)
Net financing costs paid	(345)	(274)
Net cash flows from/(used in) operating activities	18,627	(4,717)
CASH FLOWS FROM INVESTING ACTIVITIES		
Investment income	309	244
Purchase of property, plant and equipment	(5,686)	(2,034)
Proceeds from disposal of property, plant and equipment	-	39
(Increase)/decrease in deposits placed with licensed banks Purchase of investment securities	(33) (13,489)	8,040 (2,975)
Net cash flows (used in)/from investing activities	(18,899)	(3,875) 2,414
	(10,000)	<b>-,</b>
CASH FLOWS FROM FINANCING ACTIVITIES		
Net drawdown of bank borrowings	25,632	6,232
Movement of deposits placed as securities for bank borrowings and	(4.700)	044
guarantees  Net cash flows from financing activities	(4,789) 20,843	941 7,173
Net cash nows from financing activities	20,043	7,175
Exchange difference in translation of financial statements of		
foreign subsidiaries	(13,262)	(1,364)
NET CHANGE IN CASH AND CASH EQUIVALENTS	7,309	3,506
CASH & CASH EQUIVALENTS AT BEGINNING OF PERIOD	195,741	165,758
EFFECT OF FOREIGN EXCHANGE RATE CHANGES ON CASH AND	(0.707)	2 244
CASH EQUIVALENTS	(2,737)	3,941
CASH AND CASH EQUIVALENTS AT END OF PERIOD	200,313	173,205
Cash and cash equivalents included in the Consolidated Statement of Cash Flows comprise the following balance sheet amounts:		
Cash and bank balances	160,157	150,304
Term deposits	57,332	31,212
Bank overdrafts	217,489	- 181,516
Less:	211,703	101,010
Deposits pledged as securities for bank borrowings and guarantees	(13,587)	(8,311)
Deposits with licensed banks with tenure more than three months	(3,589)	-
	200,313	173,205

The unaudited Condensed Consolidated Statement of Cash Flows should be read in conjunction with the accompanying explanatory notes attached to these interim financial statements.

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#### NOTES TO THE QUARTERLY REPORT - 30 SEPTEMBER 2017

#### A1. BASIS OF PREPARATION

The interim financial report is unaudited and have been prepared in accordance with the requirements of MFRS 134: Interim Financial Reporting and Chapter 9 paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad and should be read in conjunction with the Group's audited financial statements for the year ended 30 June 2017.

The accounting policies and presentation adopted for this interim financial report are consistent with those adopted in the audited financial statements for the financial year ended 30 June 2017 except for the changes in accounting policies and presentation resulting from the adoption of relevant MFRSs, Amendment to MFRSs and IC Interpretations that are effective for the financial periods beginning on 1 July 2017.

The adoption of relevant MFRSs, Amendment to MFRSs and IC Interpretations are not expected to have any significant financial impact on the financial statements of the Group.

#### A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The latest audited financial statements for the financial year ended 30 June 2017 were not subject to any qualification.

## A3. UNUSUAL ITEMS AFFECTING ASSETS, LIABILITIES, EQUITY, NET INCOME OR CASH FLOWS

There were no items affecting assets, liabilities, equity, net income or cash flows that were unusual because of their nature, size or incidence for the current quarter and financial period ended 30 September 2017.

#### A4. VALUATION OF PROPERTY, PLANT & EQUIPMENT

There was no revaluation of properties of the Group during the financial period ended 30 September 2017.

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#### NOTES TO THE QUARTERLY REPORT - 30 SEPTEMBER 2017

#### A5. TAXATION

The taxation of the Group for the financial period under review was as follows:-

	Individua	al Quarter	Cumulative Quarter			
	30.09.2017	30.09.2016	30.09.2017	30.09.2016		
	RM'000	RM'000	RM'000	RM'000		
Current tax						
Expense						
Malaysian	956	775	956	775		
Overseas	1,208	2,192	1,208	2,192		
Total	2,164	2,967	2,164	2,967		
Deferred						
tax expense						
Molovojon						
Malaysian	-	-	-	-		
Overseas	-	-	-	-		
Total	-	-	-	-		
	2,164	2,967	2,164	2,967		

#### A6. CHANGES IN THE COMPOSITION OF THE GROUP

There was no change to the composition of the Group in the quarter ended 30 September 2017.

#### A7. SUBSEQUENT EVENTS

There were no material events subsequent to the end of the current quarter that would have impact on the result that had been reflected in the quarter under review.

#### A8. CHANGES IN EQUITY AND LONG TERM DEBTS

There were no changes in equity and long term debts for the current quarter ended 30 September 2017.



#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

#### A9. BORROWINGS AND DEBTS SECURITIES

Details of the Group's borrowings were as follows:

	As at 30 September 2017							
	Long term		Short ter	rm	Total borrowings			
	RM equivalents of amount denominated in foreign currency (RM'000)	RM'000	RM equivalents of amount denominated in foreign currency (RM'000)	RM'000	RM equivalents of amount denominated in foreign currency (RM'000)	RM'000		
Secured								
Term loan (USD)	6,764	-	3,382	-	10,146	-		
Term loan (RM)	-	9,716	-	663	-	10,379		
Revolving credit (USD)	-	-	8,455	-	8,455	-		
Bankers' acceptances (RM)	-	-	-	4,668	-	4,668		
Unsecured								
Trust receipts (USD)	-	-	87,269	-	87,269	-		
Total	6,764	9,716	99,106	5,331	105,870	15,047		

#### A10. REALISED AND UNREALISED PROFITS/LOSSES

The breakdown of the retained earnings of the Group as at 30 September 2017 and 30

June 2017 are as follows:	As at end of current quarter 30.09.17 RM'000	As at end of preceding financial year 30.06.17 RM'000
Total retained earnings of Latitude Tree Holdings Berhad and its subsidiaries:		
<ul><li>Realised</li><li>Unrealised</li></ul>	401,428 (1,825) 399,603	384,369 (864) 383,505
Less: Consolidation adjustments Total group retained earnings	2,583 402,186	3,271 386,776



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#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

The determination of realised and unrealised profits is compiled based on Guidance of Special Matter No. 1, *Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Securities Listing Requirements*, issued by the Malaysian Institute of Accountants on 20 December 2010.

The disclosure of realised and unrealised profits above is solely for the purposes of complying with the disclosure requirements stipulated in the directive of Bursa Securities and should not be applied for any other purposes.

#### **A11. FINANCIAL INSTRUMENTS - DERIVATIVES**

As at 30 September 2017, the outstanding derivative financial instruments, which have been entered into by the Group are as follows:

•	•		— Grou	и <b>р</b> —		<b></b>
	2018 RM'000 Contract/ Notional amount	Assets	Liabilities	RM'000 Contract/ Notional amount	2017 Assets	Liabilities
Non-hedging derivatives:						
Current Forward currency contracts Interest rate swap	26,381 10,146	350 -	- (19)	31,362 11,160	241 -	- (19)
Non-current Interest rate swap	10,146	18	<u>-</u>	11,160	18	
Total non-hedging derivatives		368	(19)		259	(19)

The Group uses forward currency contracts to manage some of the transaction exposure. These contracts are not designated as cash flow or fair value hedges and are entered into for periods consistent with currency transaction exposure and fair value changes exposure. Such derivatives do not qualify for hedge accounting.

Forward currency contracts are used to hedge the Group's bank balance denominated in United States Dollar ("USD") for which Group's commitments existed at the reporting date, extending to August 2018. During the financial period under review, the Group recognised a gain of RM109,119 arising from fair value changes of forward currency contracts. The fair value changes are attributable to changes in foreign exchange closing and forward rate.

The Group has an interest rate swap agreement in place which is used to hedge cash flow interest rate risk arising from a floating rate bank loan. This interest rate swap receives floating interest equal to USD loan at Effective Cost Of Funds + 1.75% per annum, pays a fixed rate of interest of 3.31% p.a. and has the same maturity terms as the bank loan.

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#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

#### **A12. CHANGES IN MATERIAL LITIGATION**

There was no material litigation or any pending material litigation since the date of the last annual statement of financial position until 28 November 2017.

#### **A13. SEGMENTAL INFORMATION**

The Group's primary business segment, including its overseas subsidiaries is that of the manufacture and sale of wooden furniture and components.

Business segmental information has not been prepared as the Group's revenue, operating profit, assets and liabilities, capital expenditure, depreciation and amortisation and non-cash expenses are mainly confined to one business segment.

#### Geographical segments

The Group's business segment operates principally in Malaysia, Vietnam and Thailand.

In presenting information on the basis of geographical segments, segment revenue and profit before taxation, segment assets and liabilities were based on the geographical location of assets.

#### Results for 3 months ended 30 September

	Mala	aysia	Viet	tnam	Tha	iland	Otl	ners	То	tal
RM'000	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
Total revenue	49,269	33,779	171,848	168,488	9,144	7,603	1,392	1,052	231,653	210,922
Inter-segment revenue	(12,910)	(4,427)	(255)	(64)	(1,710)	(1,028)	-	-	(14,875)	(5,519)
External revenue	36,359	29,352	171,593	168,424	7,434	6,575	1,392	1,052	216,778	205,403
Profit before taxation	2,198	5,397	14,092	16,835	302	1,156	982	672	17,574	24,060
Segment assets	558,036	484,293	485,720	456,945	26,845	26,297	7,715	4,493	1,078,316	972,028
Segment liabilities	222,321	200,708	193,947	162,580	10,949	13,777	134	151	427,351	377,216



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#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

The following items are deducted from segment assets/liabilities to arrive at total assets/liabilities reported in the consolidated statement of financial position:

Inter-segment assets	30.09.2017 RM'000 273,592	30.09.2016 RM'000 263,000
Inter-segment liabilities	<u> 194,552</u>	182,873

# ADDITIONAL INFORMATION REQUIRED BY MAIN MARKET LISTING REQUIREMENT (APPENDIX 9B)

# B1. MATERIAL CHANGE IN PROFIT BEFORE TAXATION COMPARED TO IMMEDIATE PRECEDING QUARTER

	Individua		
RM' Million	30.09.2017	30.06.2017	Changes (%)
Revenue	216.8	184.0	+17.8%
Gross profit	30.4	31.3	-2.9%
Profit before taxation	17.6	14.6	+20.5%
Profit after taxation	15.4	4.5	>+100.0%
Profit attributable to equity holders of the parent	15.4	4.5	>+100.0%

#### Revenue

For the quarter under review, the Group's revenue surged 17.8% to RM216.8 million as compared to the preceding quarter of RM184.0 million. The substantial increase was mainly due to higher orders received by USD7.8 million in the quarter under review compared to preceding quarter.

#### **Gross profit**

The Group has recorded lower gross profit from RM31.3 million in the preceding quarter to RM30.4 million in current quarter, representing a decrease of 2.9%. Despite substantial increase in revenue, decrease in gross profit was mainly attributable to the followings:

- discount given to a major customer to secure large orders;
- higher labour costs in Vietnam plants due to increase in minimum wages;
- hike in prices of raw materials; and
- lower productivity due to production of new models.

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#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

#### Profit before taxation ("PBT")

The Group has recorded an increase in PBT from RM14.6 million in preceding quarter to RM17.6 million in current quarter, representing an increase of 20.5%. Despite lower gross profit, substantial increase in PBT was mainly due to lower foreign exchange losses by RM2.9 million in current quarter compared to preceding quarter.

#### **Profit after taxation ("PAT")**

PAT of the Group amounted to RM15.4 million in current quarter, representing an increase of more than 100% from RM4.5 million in preceding quarter was mainly due to higher PBT and lower tax expense.

#### **B2. REVIEW OF PERFORMANCE**

	Cumulati		
RM' Million	30.09.2017	30.09.2016	Changes (%)
Revenue	216.8	205.4	+5.6%
Gross profit	30.4	32.8	-7.3%
Profit before taxation	17.6	24.1	-27.0%
Profit after taxation	15.4	21.1	-27.0%
Profit attributable to equity holders of the parent	15.4	21.1	-27.0%

#### Revenue

The Group recorded revenue of RM216.8 million for the quarter ended 30 September 2017 ("Q1FY2018"), representing a marginal increase of 5.6% as compared to the corresponding quarter ended 30 September 2016 ("Q1FY2017") of RM205.4 million. The increase was mainly due to strengthening of US Dollar against Ringgit Malaysia by 5.3%.

#### **Gross profit**

Gross profit of the Group amounted to RM30.4 million in Q1FY2018, representing a decrease of 7.3% from RM32.8 million in Q1FY2017. Despite the marginal increase in revenue, the decrease in gross profit was mainly attributable to the followings:

- higher sales of lower margin products;
- higher labour costs in Vietnam plants due to increase in minimum wages; and
- · hike in prices of raw materials.



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#### NOTES TO THE QUARTERLY REPORT - 30 SEPTEMBER 2017

#### **Profit before taxation ("PBT")**

PBT of the Group amounted to RM17.6 million in Q1FY2018, representing a decrease of 27.0% from RM24.1 million in Q1FY2017 was mainly due to the followings:

- in line with decrease in gross profit;
- registered foreign exchange loss of RM0.7 million in Q1FY2018 as compared to foreign exchange gain of RM1.6 million in Q1FY2017;
- higher selling and marketing expenses; and
- higher finance expenses.

#### **Profit after taxation ("PAT")**

PAT of the Group amounted to RM15.4 million in Q1FY2018, representing a decrease of 27.0% from RM21.1 million in Q1FY2017 was in line with decrease in PBT.

#### **B3. PROFIT FOR THE PERIOD**

#### Profit for the period is arrived at after (crediting)/charging:

	Individual quarter ended		Cumulative quarter ended	
	30.09.17	30.09.16	30.09.17	30.09.16
	RM'000	RM'000	RM'000	RM'000
Interest income	(363)	(314)	(363)	(314)
Interest expense	708	588	708	588
Investment income	(309)	(244)	(309)	(244)
Depreciation and amortization	4,903	4,819	4,903	4,819
Gain on disposal of property, plant and equipment	-	(39)	-	(39)
Property, plant and equipment written off	2	-	2	-
Unrealised foreign exchange loss/(gain)	960	(1,384)	960	(1,384)
Realised foreign exchange gain	(255)	(187)	(255)	(187)
(Gain)/loss on derivatives	(109)	129	(109)	129

#### **B4. CORPORATE PROPOSAL**

There were no other corporate proposals announced during the quarter ended 30 September 2017 except for on 3 July 2017, Linkage Creation International Co. Ltd. ("Linkage Creation") had entered into a Share Purchase Agreement with L-Tree Resources Sdn. Bhd. ("L-Tree"), both are wholly-owned subsidiaries of the Company, for



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#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

disposal of 2 ordinary shares, representing 0.000015% of the total registered capital of Latitude Tree Vietnam Joint Stock Company ("Latitude Tree Vietnam") from Linkage Creation to L-Tree at a total consideration of USD 0.51 (equivalent to approximately RM 2.18) ("Internal Re-organisation"). Upon the completion of the Internal Re-organisation, L-Tree will hold 0.000015% in Latitude Tree Vietnam.

The Internal Re-organisation will not have any material effect on the earnings per share, net assets per share, gearing, share capital and substantial shareholders' shareholding of the Company for the quarter ended 30 September 2017.

#### **B5. SEASONAL OR CYCLICAL FACTORS**

The Group operation is seasonal in nature whereby the turnover for the first three months of a calendar year is slightly lower due to long festive holidays which fall on the first quarter of the calendar year and also the lower demand in the United States which normally slows down after Christmas and New Year.

#### **B6. CURRENT YEAR PROSPECT**

In view of the uncertainty of the global economy, the Group will continue to address the rising material costs, labour costs and increasing competition from manufacturers in Vietnam.

Continuous efforts will also be taken to strengthen its operations in order to enhance productivity, new products development and maximise its profit margin. The Group will also continue to explore new markets to expand its revenue base.

Barring unforeseen circumstances, the Board is confident that the Group will continue to remain profitable for the financial year ending 30 June 2018.

# B7. VARIANCE BETWEEN ACTUAL RESULT AND FORECAST PROFIT OR PROFIT GUARANTEE

The Group did not issue any profit forecast or profit guarantee for the quarter ended 30 September 2017.

#### **B8. DIVIDEND**

The Company has declared a final tax exempt dividend of 12.0 sen per share for the financial year ended 30 June 2017 subject to shareholders' approval at the forthcoming Annual General Meeting.

The Board of Directors did not recommend any interim dividend for the current quarter ended 30 September 2017.



#### NOTES TO THE QUARTERLY REPORT – 30 SEPTEMBER 2017

#### **B9. EARNINGS PER SHARE**

	Individual Quarter		Cumulative Quarter	
Basic EPS	30.09.17	30.09.16	30.06.17	30.09.16
Net profit attributable to equity holders of the Company (RM'000)	15,410	21,093	15,410	21,093
Weighted average no. of shares ('000)	97,207.5	97,207.5	97,207.5	97,207.5
Basic EPS (sen)	15.85	21.70	15.85	21.70

#### **B10. CAPITAL COMMITMENTS**

Capital commitments for property, plant and equipment not provided for in the financial statements as at 30 September 2017 were as follows:

	RM'000
Authorised by Directors and contracted	4,898
Authorised by Directors and not contracted	-
	4,898