

Incorporated in Malaysia

Interim Financial Report for 1st Quarter Ended 30 June 2017

SUMMARY OF KEY FINANCIAL INFORMATION FOR THE FINANCIAL PERIOD ENDED 30 JUNE 2017

	INDIVIDUAI 30.06.2017 RM'000	2 QUARTER 30.06.2016 RM'000	CUMULATIV 30.06.2017 RM'000	7 E QUARTER 30.06.2016 RM'000
1. Revenue	57,102	51,935	57,102	51,935
2. Profit before tax	27,382	23,430	27,382	23,430
3. Profit for the financial period	20,928	17,528	20,928	17,528
4. Profit attributable to ordinary equity holders of the Parent	20,928	17,528	20,928	17,528
5. Basic earnings per ordinary share (sen)	6.18	5.40	6.18	5.40
6. Proposed/Declared dividend per share (sen)	-	-	-	-
7. Net assets per share attributable to ordinary equity holders of	AS	AT END OF CURRENT QUARTER	AS AT	PRECEDING FINANCIAL YEAR END
the Parent (RM)		1.37		1.31
	INDIVIDUAI 30.06.2017 RM'000	2 QUARTER 30.06.2016 RM'000	CUMULATIV 30.06.2017 RM'000	7E QUARTER 30.06.2016 RM'000
8. Gross interest income	1,445	361	1,445	361
9. Gross interest expense	13	4	13	4



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CONDENSED STATEMENT OF COMPREHENSIVE INCOME

	INDIVIDUAL QUARTER 3 MONTHS ENDED		CUMULATIVE QUARTE 3 MONTHS ENDED		
	30.06.2017 RM'000	30.06.2016 RM'000	30.06.2017 RM'000	30.06.2016 RM'000	
Revenue	57,102	51,935	57,102	51,935	
Other income	2,866	3,048	2,866	3,048	
Interest expense applicable to revenue	(17,332)	(17,107)	(17,332)	(17,107)	
Staff costs and directors' remuneration	(4,140)	(4,238)	(4,140)	(4,238)	
Depreciation of plant and equipment	(921)	(929)	(921)	(929)	
Other expenses	(10,180)	(9,275)	(10,180)	(9,275)	
Finance costs	(13)	(4)	(13)	(4)	
Profit before tax	27,382	23,430	27,382	23,430	
Taxation	(6,454)	(5,902)	(6,454)	(5,902)	
Total comprehensive income for the financial period	20,928	17,528	20,928	17,528	
Attributable to: Owners of the Parent	20,928	17,528	20,928	17,528	
Earnings per ordinary share:					
Basic (sen)	6.18	5.40	6.18	5.40	
Diluted (sen)	6.14	5.38	6.14	5.38	

The Condensed Statement of Comprehensive Income should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2017 and the accompanying explanatory notes attached to the interim financial report.



Interim Financial Report for 1st Quarter Ended 30 June 2017

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CONDENSED STATEMENT OF FINANCIAL POSITION		
	AS AT 30.06.2017	AS AT 31.03.2017
ASSETS	RM'000	RM'000
Non-Current Assets		
Plant and equipment Goodwill on consolidation Loans and receivables Deferred tax assets Total Non-Current Assets	8,752 47,333 1,293,426 39,250 1,388,761	9,311 47,333 1,272,513 38,668 1,367,825
Current Assets		
Loans and receivables Trade receivables Other receivables, deposits and prepaid expenses Deposits with licensed financial institutions Cash and bank balances Total Current Assets	133,982 7,102 33,333 206,610 20,429 401,456	139,048 5,556 30,380 142,563 16,736 334,283
TOTAL ASSETS	1,790,217	1,702,108
EQUITY AND LIABILITIES	 -	
Equity attributable to owners of the Parent		
Share capital Treasury shares Reserves Total Equity	42,519 (13,353) 437,578 466,744	38,064 (13,353) 416,650 441,361
Non-Current Liabilities		
Payables Hire-purchase payables Borrowings Deferred tax liabilities Total Non-Current Liabilities	8,363 810 621,299 738 631,210	8,932 877 633,815 618 644,242
Current Liabilities		
Payables and accrued expenses Hire-purchase payables Borrowings Tax liabilities Total Current Liabilities	31,051 294 658,324 2,594 692,263	34,660 308 579,714 1,823 616,505
Total Liabilities	1,323,473	1,260,747
TOTAL EQUITY AND LIABILITIES	1,790,217	1,702,108
NET ASSETS PER SHARE (RM)	1.37	1.31

The Condensed Statement of Financial Position should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2017 and the accompanying explanatory notes attached to the interim financial report.

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Interim Financial Report for 1st Quarter Ended 30 June 2017

CONDENSED STATEMENT OF CHANGES IN EQUITY

			•	Re	serves ———	-		
	Share Capital RM'000	Treasury Shares RM'000	Share Premium RM'000	Capital Redemption Reserve RM'000	Employees' Share Scheme RM'000	Retained Earnings RM'000	Total Reserves RM'000	Total RM'000
As at 1 April 2016	136,381	(20,166)	68,112	30,903	-	241,307	340,322	456,537
Total comprehensive income	-	-	-	-		17,528	17,528	17,528
Transactions with owners								
Share options granted under Employees' Share Scheme ("ESS")	-	-	-	-	1,433	-	1,433	1,433
Capital repayment	(102,286)	4,826	-	-	-	-	-	(97,460)
Total transactions with owners	(102,286)	4,826	-	-	1,433	-	1,433	(96,027)
As at 30 June 2016	34,095	(15,340)	68,112	30,903	1,433	258,835	359,283	378,038
As at 1 April 2017	38,064	(13,353)	72,592	30,903	2,127	311,028	416,650	441,361
Total comprehensive income	-	-	-	-	-	20,928	20,928	20,928
Transaction with owners								
Issuance of shares pursuant to ESS exercised	4,455	-	-	-	(1,142)	1,142	-	4,455
Total transaction with owners	4,455	-	-	-	(1,142)	1,142		4,455
As at 30 June 2017	42,519	(13,353)	72,592	30,903	985	333,098	437,578	466,744

The Condensed Statement of Changes in Equity should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2017 and the accompanying explanatory notes attached to the interim financial report.



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Interim Financial Report for 1st Quarter Ended 30 June 2017

CONDENSED STATEMENT OF CASH FLOWS

	CUMULATIVE QUARTER 30.06.2017 RM'000	CUMULATIVE QUARTER 30.06.2016 RM'000
CASH FLOWS FROM OPERATING ACTIVITIES		
Profit before tax	27,382	23,430
Adjustments for:		
Allowance for impairment loss on receivables, net	6,480	4,432
Depreciation of plant and equipment	921	929
Finance costs	13	4
Share options granted	-	1,433
Amortisation of discount on Fixed Rate Medium Term		
Notes ("MTNs")	-	51
Interest income	(1,445)	(361)
Net gain on disposal of an investment property	-	(749)
Operating profit before working capital changes	33,351	29,169
(Increase)/Decrease in working capital:		
Loans and receivables	(23,812)	(45,799)
Trade receivables	(61)	1,967
Other receivables, deposits and prepaid expenses	1,911	(3,522)
Decrease/(Increase) in working capital:		
Payables and accrued expenses	893	(2,729)
Cash generated from/(used in) operations	12,282	(20,914)
Taxes paid	(10,906)	(5,193)
Taxes refunded	319	-
Net cash generated from/(used in) operating activities	1,695	(26,107)
CASH FLOWS FROM INVESTING ACTIVITIES		
Interest income	1,445	361
Net proceeds from disposal of investment property	-	1,773
Additions to plant and equipment	(2,887)	(159)
Net cash (used in)/generated from investing activities	(1,442)	1,975

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Interim Financial Report for 1st Quarter Ended 30 June 2017

CONDENSED STATEMENT OF CASH FLOWS (CONT'D)

	CUMULATIVE QUARTER 30.06.2017 RM'000	CUMULATIVE QUARTER 30.06.2016 RM'000
CASH FLOWS FROM FINANCING ACTIVITIES		
Drawdown of revolving credits	217,500	280,200
Proceeds from issuance of shares	4,455	-
Drawdown of other borrowings	1,316	3,691
Issuance of Sukuk Murabahah ("Sukuk")	-	120,000
Repayment of revolving credits	(125,000)	(316,200)
Repayment of term loans	(28,940)	(15,907)
(Placements)/Withdrawal of deposits and cash and		
bank balances, net:		
- assigned in favour of the trustees	(21,497)	6,073
- pledged to licensed financial institutions	(1,564)	(7,056)
Repayment of other borrowings	(1,750)	(4,815)
Repayment of hire-purchase payables	(81)	(33)
Finance costs paid	(13)	(4)
Capital repayment	-	(97,460)
Redemption of MTNs		(10,000)
Net cash generated from/(used in) financing activities	44,426	(41,511)
Net change in cash and cash equivalents	44,679	(65,643)
	,	,
Cash and cash equivalents at beginning of financial period	85,834	121,805
Cash and cash equivalents at end of financial period	130,513	56,162
CASH AND CASH EQUIVALENTS AS AT END OF FIFTHER FOLLOWING:	INANCIAL PERIOD	COMPRISE THE
Deposits with licensed financial institutions	206,610	79,997
Cash and bank balances	20,429	22,928
	227,039	102,925
Less: Deposits and cash and bank balances	,	- ,
- assigned in favour of the trustees	(66,359)	(35,163)
- pledged to licensed financial institutions	(30,167)	(11,600)
- -	130,513	56,162

The Condensed Statement of Cash Flows should be read in conjunction with the audited financial statements of the Company for the financial year ended 31 March 2017 and the accompanying explanatory notes attached to the interim financial report.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

1 BASIS OF PREPARATION

The interim financial report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 (Interim Financial Reporting) issued by the Malaysian Accounting Standards Board and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("BMSB"). The interim financial report also complies with IAS 34 (Interim Financial Reporting) issued by the International Accounting Standards Board ("IASB"). The interim financial report should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 March 2017.

2 CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted by the Group in this interim financial report are consistent with those adopted in the annual audited financial statements for the financial year ended 31 March 2017, except for the adoption of the following standards, amendments to published standards and interpretation to existing standards which are effective for the financial period commencing 1 April 2017:

Amendments to:

MFRS 107 Statement of Cash Flows - Disclosure Initiative

MFRS 112 Income Taxes - Recognition of Deferred Tax Assets for Unrealised Losses

Amendments to MFRSs classified as "Annual Improvements to MFRSs 2014 - 2016 Cycle"

The adoption of the above does not give rise to any material financial effects to the Group.

3 AUDITORS' REPORT ON PRECEDING ANNUAL AUDITED FINANCIAL STATEMENTS

The auditors' report on the preceding annual audited financial statements was not subject to any qualification.

Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

4 SEASONAL OR CYCLICAL FACTORS

The Group's operations were not significantly affected by any seasonal or cyclical factors.

5 UNUSUAL ITEMS

There were no unusual items for the current quarter and financial period.

6 CHANGES IN ESTIMATES

There were no changes in estimates that have a material effect for the current quarter and financial period.

7 DEBT AND EQUITY SECURITIES

There were no issuance, repurchase and repayment of debt and equity securities for the financial period except for the issuance of shares pursuant to ESS exercised.

During the financial period ended 30 June 2017, the total number of issued shares of the Company was increased from 350,712,636 to 354,350,636 by way of the issuance of 3,638,000 new ordinary shares pursuant to share options exercised.

Subsequent to the financial period, the Company granted 9,137,000 options to its eligible employees of the Group at an option price of RM1.48 in accordance with the Bylaws of the ESS.

8 DIVIDEND

A final single-tier dividend of 3.00 sen per ordinary share, amounting to RM10,102,197 in respect of the financial year ended 31 March 2017 is proposed for shareholders' approval. Such dividend, if approved by the shareholders, will be accounted for in equity as appropriation of retained earnings in the financial year ending 31 March 2018.

No dividend has been recommended by the directors or paid for the financial period ended 30 June 2017.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

9 SEGMENT INFORMATION

Segmental revenue and results for the financial period were as follows:

	Λ	Investment Holding, Management	
	Consumer	Services &	
	Financing	Others	Group
	RM'000	RM'000	RM'000
Segment Revenue	1411 000	1000	Idvi 000
Total revenue	56,842	379	57,221
Inter-segment revenue	-	(119)	(119)
External revenue	56,842	260	57,102
Segment Results			
Segment results	26,101	1,294	27,395
Finance costs	(13)	-	(13)
Profit before tax	26,088	1,294	27,382
Taxation	(5,960)	(494)	(6,454)
Profit for the financial period	20,128	800	20,928
Interest income including investment income	52,970	207	53,177
Interest expense applicable to revenue	17,328	4	17,332
Segment assets	1,732,470	57,747	1,790,217
Segment liabilities	1,322,287	1,186	1,323,473



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

10 PROFIT BEFORE TAX

	INDIVIDUAL	CUMULATIVE
	QUARTER	QUARTER
	30.06.2017	30.06.2017
	RM'000	RM'000
Interest income including investment income	53,177	53,177
Allowance for impairment loss on receivables, net	6,480	6,480
Gain on foreign exchange, net:		
- Realised	1	1
- Unrealised	-	-

There were no exceptional items, amortisation, inventories written down and written off, allowance for impairment loss on investment properties, gain or loss on disposal of quoted or unquoted investments or properties and gain or loss on derivatives for the current quarter and financial period.

11 MATERIAL EVENTS SUBSEQUENT TO THE END OF THE INTERIM PERIOD

As at the date of this announcement, there were no material events subsequent to the end of the interim period that affect the results of the Group.

12 CHANGES IN THE COMPOSITION OF THE GROUP

On 16 May 2017, Tresor Assets Berhad, a dormant indirect subsidiary of the Company was dissolved pursuant to Section 272(5) of the Companies Act, 1965.

The above winding up has no material financial effect to the Group.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

13 REVIEW OF PERFORMANCE

	INDIVIDUAL/ CUMULATIVE QUARTER				
	30.06.2017	30.06.2016	Varian	ce	
	RM'000	RM'000	RM'000	%	
Revenue	57,102	51,935	5,167	9.9	
Profit before tax	27,382	23,430	3,952	16.9	
Profit for the financial period	20,928	17,528	3,400	19.4	
Profit attributable to ordinary equity holders of the Parent	20,928	17,528	3,400	19.4	

The Group registered an improvement of 9.9% in its revenue, from RM51.9 million in the corresponding quarter to RM57.1 million in the current quarter ended 30 June 2017. The increase was primarily contributed by higher interest income from the consumer financing segment's expanded loan base with a year-on-year growth of 9.6%.

The Group's pre-tax profit increased from RM23.4 million in the corresponding quarter to RM27.4 million in the current quarter under review, representing an increase of 16.9%. This was mainly attributed to higher net interest income from the consumer financing segment as well as relatively stable loan impairment.

Accordingly, the Group's post-tax profit grew by 19.4% from RM17.5 million in the corresponding quarter to RM20.9 million in the current quarter.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

13 REVIEW OF PERFORMANCE (CONT'D)

The performance of the respective operating business segments for the financial period ended 30 June 2017 as compared to corresponding period was as follows:

Consumer financing segment

Pre-tax profit rose 17.6% from RM22.2 million in the corresponding quarter to RM26.1 million in the current quarter. This was largely arising from higher net interest income as well as relatively stable loan impairment.

Investment holding, management services and others segment

This segment recorded a slightly higher pre-tax profit of RM1.3 million as compared to RM1.2 million in the corresponding quarter due to lower interest expense incurred for the current quarter.

14 MATERIAL CHANGE IN RESULTS OF CURRENT QUARTER COMPARED WITH PRECEDING QUARTER

	INDIVIDUAL QUARTER				
	30.06.2017	31.03.2017	Varianc	⁷ ariance	
	RM'000	RM'000	RM'000	%	
Revenue	57,102	57,254	(152)	(0.3)	
Profit before tax	27,382	28,855	(1,473)	(5.1)	
Profit for the financial period	20,928	21,245	(317)	(1.5)	
Profit attributable to ordinary equity holders of the Parent	20,928	21,245	(317)	(1.5)	

The Group posted a pre-tax profit of RM27.4 million against the preceding quarter of RM28.9 million. This was mainly attributed to RM1.3 million lower fee income by the consumer financing segment.

Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

15 CURRENT YEAR PROSPECTS

The Group continues to focus on streamlining its operational, channel management and risk management infrastructure. Prudent credit criteria and collection systems are further refined to maintain quality receivables portfolio. Meanwhile, technological enhancement and process simplification initiatives to elevate operational efficiencies continue.

Despite challenges in the business landscape, the Group expects to report modest growth in its consumer financing segment as it continues to embrace industry's best practices.

In the absence of any unexpected circumstances, the Group is optimistic that the performance for the remaining quarters of the financial year ending 31 March 2018 remains profitable.

16 PROFIT FORECAST

There were no profit forecast prepared or profit guarantee made by the Group.

17 TAXATION

	INDIVIDUAL	CUMULATIVE
	QUARTER	QUARTER
	30.06.2017	30.06.2017
	RM'000	RM'000
Taxation:		
Current period	6,916	6,916
Deferred taxation:		
Current period	(462)	(462)
	6,454	6,454

The effective tax rate of the Group in the current quarter and financial period approximates the statutory tax rate.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

18 STATUS OF CORPORATE PROPOSALS

There were no corporate proposals announced or pending completion as at the date of this report.

19 GROUP BORROWINGS AND DEBT SECURITIES

Total borrowings and debt securities (all denominated in Ringgit Malaysia) of the Group are as follows:

	← As	← As at 30.06.2017 →			
	Short Term RM'000	Long Term RM'000	Total RM'000		
At amortised cost					
Secured:					
- Term loans	290,301	194,986	485,287		
- Sukuk	3,948	426,313	430,261		
- Revolving credits	363,898	-	363,898		
	658,147	621,299	1,279,446		
Unsecured:					
- Bankers' acceptances	177	-	177		
	658,324	621,299	1,279,623		



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

19 GROUP BORROWINGS AND DEBT SECURITIES (CONT'D)

	← As	← As at 30.06.2016 − − −	
	Short	Long	
	Term	Term	Total
	RM'000	RM'000	RM'000
At amortised cost			
Secured:			
- Term loans	78,880	483,638	562,518
- Revolving credits	371,574	_	371,574
- Sukuk	-	117,728	117,728
- Fixed rate medium term notes	25,450	_	25,450
- Bank overdrafts	5,483	-	5,483
	481,387	601,366	1,082,753
Unsecured:			
- Bankers' acceptances	1,327	-	1,327
	482,714	601,366	1,084,080

The weighted average interest rate of the Group borrowing categories as at 30 June 2017 ranges from 4.5% to 6.0% (30.06.2016: 4.2% to 10.3%) per annum.

The Group borrowings consist of:

	30.06.2017 RM'000	30.06.2016 RM'000
Fixed rate	692,418	440,156
Floating rate	587,205	643,924
	1,279,623	1,084,080

As at 30 June 2017, the Group borrowings stood at RM1.3 billion, which included additional two Sukuk issuances amounting to RM310.0 million.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

19 GROUP BORROWINGS AND DEBT SECURITIES (CONT'D)

The proceeds from the Sukuk issuances were mainly utilised for working capital purpose and repayment of short term borrowings. In addition, the Sukuk issuances complements the Group's plan to improve its asset-liability management.

20 CAPITAL COMMITMENTS

30.06.2017 RM'000

Capital expenditure in respect of plant and equipment not provided for:

Approved and contracted for

7,733

21 CHANGES IN CONTINGENT LIABILITIES AND ASSETS

There were no changes in contingent liabilities and assets since the last financial year ended 31 March 2017.

22 DERIVATIVES AND FAIR VALUE CHANGES OF FINANCIAL LIABILITIES

- (a) There were no derivatives as at 30 June 2017.
- (b) There were no fair value gain/(loss) on fair value changes of financial liabilities as all financial liabilities were measured at amortised cost.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

23 CHANGES IN MATERIAL LITIGATION

There were no pending material litigation for the Group as at the date of this report.

24 EARNINGS PER SHARE ("EPS")

INDIVIDUAL		CUMULATIVE		
QUARTER		QUA	RTER	
30.06.2017	30.06.2016	30.06.2017	30.06.2016	

(a) Basic EPS:

Profit for the period attributable to ordinary equity holders					
of the Parent	(RM'000)	20,928	17,528	20,928	17,528
Weighted average number of ordinary shares in issue	(unit'000)	338,532	324,865	338,532	324,865
Basic EPS	(sen)	6.18	5.40	6.18	5.40

Basic EPS for the current quarter and financial period are calculated by dividing the net profit attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares in issue during the financial period.

The weighted average number of ordinary shares in issue for the corresponding quarter and financial period take into account the effects of share consolidation completed on 26 April 2016 and net of treasury shares.



Interim Financial Report for 1st Quarter Ended 30 June 2017

NOTES TO THE INTERIM FINANCIAL REPORT

24 EPS (CONT'D)

 INDIVIDUAL
 CUMULATIVE

 QUARTER
 QUARTER

 30.06.2017
 30.06.2016

 30.06.2017
 30.06.2016

(b) Diluted EPS:

Profit for the period attributable to ordinary equity holders of the Parent	(RM'000)	20,928	17,528	20,928	17,528
Weighted average number of ordinary shares in issue	(unit'000)	338,532	324,865	338,532	324,865
Effects of dilution of ESS	(unit'000)	2,356	698	2,356	698
Adjusted weighted average number of ordinary shares in issue	(unit'000)	340,888	325,563	340,888	325,563
Diluted EPS	(sen)	6.14	5.38	6.14	5.38

Diluted EPS are calculated by dividing the net profit attributable to ordinary equity holders of the Parent by the weighted average number of ordinary shares adjusted for dilutive effects of ESS.



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NOTES TO THE INTERIM FINANCIAL REPORT

25 FAIR VALUE OF FINANCIAL INSTRUMENTS

The carrying amount of financial assets and liabilities of the Group for the financial period approximate their fair values except for the following:

		30.06.2017
	Carrying amount RM'000	Fair value RM'000
Financial assets Loans and receivables	1,427,408	1,442,473
Financial liabilities Borrowings - Sukuk	430,261	450,325

26 DISCLOSURE OF REALISED AND UNREALISED PROFITS

The breakdown of the retained earnings of the Group as at 30 June 2017 pursuant to BMSB's directive dated 20 December 2010, is as follows:

	INDIVIDUAL QUARTER		
	30.06.2017 RM'000	31.03.2017 RM'000	
Total retained earnings of the Group:			
- Realised	294,586	272,978	
- Unrealised	38,512	38,050	
	333,098	311,028	

BY ORDER OF THE BOARD JOHNSON YAP CHOON SENG Company Secretary 22 August 2017