ANCOM BERHAD (Company No: 8440-M)
(Incorporated in Malaysia)
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR FINANCIAL QUARTER ENDED 31 MAY 2012

|  | Individual quarter ended |  | Year-to-date ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 31-05-2012 } \\ \text { RM'000 } \end{gathered}$ | $\begin{array}{r} 31-05-2011 \\ \text { RM'000 } \end{array}$ | $\begin{gathered} \text { 31-05-2012 } \\ \text { RM'000 } \end{gathered}$ | $\begin{array}{r} 31-05-2011 \\ \text { RM'000 } \end{array}$ |
| Operating revenue | 507,453 | 467,235 | 1,749,699 | 1,507,483 |
| Cost of sales | $(451,210)$ | $(408,598)$ | $(1,547,267)$ | $(1,321,135)$ |
| Gross profit | 56,243 | 58,637 | 202,432 | 186,348 |
| Other income | 1,794 | 5,638 | 6,742 | 8,638 |
| Distribution expenses | $(21,297)$ | $(17,437)$ | $(74,644)$ | $(71,293)$ |
| Administrative expenses | $(27,358)$ | $(29,544)$ | $(91,656)$ | $(92,466)$ |
| Other operating expenses | $(5,901)$ | $(6,758)$ | $(18,127)$ | $(17,434)$ |
| Finance costs | $(3,307)$ | $(4,190)$ | $(12,754)$ | $(12,931)$ |
| Share of results of associates | - | (538) | - | (609) |
| Profit/(loss) before taxation | 174 | 5,808 | 11,993 | 253 |
| Tax expense | $(3,236)$ | 789 | $(11,584)$ | $(6,151)$ |
| Net profit/(loss) | $(3,062)$ | 6,597 | 409 | $(5,898)$ |
| Net profit/(loss) attributable to |  |  |  |  |
| Equity holders of the Company | $(5,369)$ | 3,111 | $(8,967)$ | $(12,952)$ |
| Minority interests | 2,307 | 3,486 | 9,376 | 7,054 |
|  | $(3,062)$ | 6,597 | 409 | $(5,898)$ |
| Earnings/(loss) per ordinary share attributable to equity holders of the Company | Sen | Sen | Sen | Sen |
| Basic loss per ordinary share | (2.48) | 1.44 | (4.15) | (5.99) |
| Diluted earnings per ordinary share | N/A | N/A | N/A | N/A |
| TOTAL COMPREHENSIVE INCOME |  |  |  |  |
| Net profit/(loss) | $(3,062)$ | 6,597 | 409 | $(5,898)$ |
| Revaluation surplus on land and buildings | - | 2,838 | - | 2,838 |
| Foreign exchange reserves transfer to profit or |  |  |  |  |
| loss upon disposal of subsidiaries | - | 4,948 | - | 4,948 |
| Foreign currency translation | 3,234 | $(3,747)$ | 2,395 | $(3,296)$ |
| Total comprehensive income | 172 | 10,636 | 2,804 | $(1,408)$ |
| Total comprehensive income attributable to |  |  |  |  |
| Equity holders of the Company | $(5,364)$ | 2,505 | $(8,973)$ | $(13,107)$ |
| Minority interests | 5,536 | 8,131 | 11,777 | 11,699 |
|  | 172 | 10,636 | 2,804 | $(1,408)$ |

The Condensed Financial Statements should be read in conjunction with the Company's Audited Financial Statements for the financial year ended 31 May 2011.

ANCOM BERHAD (Company No: 8440-M)
(Incorporated in Malaysia)
UNAUDITED CONDENSED STATEMENT OF FINANCIAL POSITION
AS AT 31 MAY 2012

|  | $\begin{aligned} & \text { Unaudited } \\ & 31-05-2012 \end{aligned}$ | Audited 31-05-2011 |
| :---: | :---: | :---: |
| ASSETS | RM'000 | RM'000 |
| Non-current assets |  |  |
| Property, plant and equipment | 230,978 | 227,156 |
| Investment properties | 154 | 353 |
| Investment in associates | 2,829 | 4,324 |
| Other investments | 2,384 | 6,150 |
| Intangible assets | 22,812 | 24,218 |
| Goodwill on consolidation | 77,992 | 74,380 |
| Deferred tax assets | 32,787 | 30,430 |
|  | 369,936 | 367,011 |
| Current assets |  |  |
| Inventories | 189,034 | 150,524 |
| Receivables | 354,873 | 319,329 |
| Amount owing by associates | 6,429 | 7,847 |
| Current tax assets | 3,670 | 6,387 |
| Other investments | 423 | 2,368 |
| Cash and cash equivalents | 86,922 | 90,267 |
|  | 641,351 | 576,722 |
| TOTAL ASSETS | 1,011,287 | 943,733 |
| EQUITY AND LIABILITES |  |  |
| Equity attributable to equity holders of the Company |  |  |
| Share capital | 218,956 | 218,956 |
| Reserves | 82,392 | 88,970 |
| Less : Treasury Shares, at cost | $(2,292)$ | $(2,073)$ |
|  | 299,056 | 305,853 |
| Minority interests | 122,648 | 121,854 |
| TOTAL EQUITY | 421,704 | 427,707 |
| LIABILITIES |  |  |
| Non-current liabilities |  |  |
| Borrowings | 24,286 | 22,157 |
| Deferred tax liabilities | 15,269 | 14,855 |
| Government grant | 1,450 | 1,600 |
| Provision for retirement benefits | 2,846 | 3,476 |
|  | 43,851 | 42,088 |
| Current liabilites |  |  |
| Payables | 306,370 | 239,407 |
| Amounts owing to associates | 12 | 18 |
| Borrowings | 238,724 | 232,511 |
| Current tax payables | 626 | 2,002 |
|  | 545,732 | 473,938 |
| Total Liabilites | 589,583 | 516,026 |
| TOTAL EQUITY AND LIABILITES | 1,011,287 | 943,733 |
| Net assets per share attributable to ordinary equity holders of the |  |  |
| Company (RM) | 1.38 | 1.41 |

The Condensed Financial Statements should be read in conjunction with the Company's Audited Financial Statements for the financial year ended 31 May 2011.
ANCOM BERHAD (Company No: 8440-M) (Incorporated in Malaysia)
UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE FINANCIAL YEAR ENDED 31 MAY 2012

|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31 May 2012 | Share capital RM'000 | Share Premium RM'000 | Merger reserve RM'000 | Revaluation reserve RM'000 | Capital reserve RM'000 | Foreign exchange reserve RM'000 | Treasury shares RM'000 | Capital redemption reserve RM'000 | Retained Profits RM'000 | $\begin{array}{r} \text { Total } \\ \text { RM'000 } \end{array}$ |
| At 1 June 2011 | 218,956 | 4,332 | 155 | 25,707 | 48 | $(9,838)$ | $(2,073)$ | 4,987 | 63,579 | 305,853 |
| Total comprehensive income | - | - | - |  | - | 2,395 | - | - | $(8,973)$ | $(6,578)$ |
| Transactions with owners |  |  |  |  |  |  |  |  |  |  |
| Purchase of treasury shares | - | - | - | - | - | - | (219) | - | - | (219) |
| Windng up of a subsidiary | - | - | - | - | - | - | - | - | - | - |
| Dividends paid to minority interests of subsidiary | - | - | - | - | - | - | - | - | - | - |
| Balance at 31 May 2012 | 218,956 | 4,332 | 155 | 25,707 | 48 | $(7,443)$ | $(2,292)$ | 4,987 | 54,606 | 299,056 |

## 31 May 2011

Balance at 1 June 2010
Effects of adopting FRS 139
As restated
Total comprehensive income
Transactions with owners
Transactions with owners
Dividend-in-specie paid to minority interest
of subsidiaries
subsidiary
Balance at 31 May 2011
The Condensed Financial Statements should be read in conjunction with the Company's Audited Financial Statements for the financial year ended 31 May
2011 .

ANCOM BERHAD (Company No: 8440-M)
(Incorporated in Malaysia)
UNAUDITED CONDENSED CONSOLIDATED CASH FLOW STATEMENT FOR THE FINANCIAL YEAR ENDED 31 MAY 2012

## CASH FLOWS FROM OPERATING ACTIVITIES

Profit before taxation
Adjustments for non-cash items
Operating profit before working capital changes
Inventories
Receivables
Payables
Group companies
Net cash generated from operations
Dividend received
Income tax paid
Retirement benefit paid
Net cash generated from operating activities
CASH FLOWS FROM INVESTING ACTIVITIES
Dividend received
Purchase of property, plant and equipment
Interest received
Proceeds from disposal of property, plant and equipment
Acquisition of a subsidiary
Purchase of additional shares in existing subsidiaries
Purchase of intangible assets
Disposal of subsidiaries
Proceeds from sale of marketible securities
Proceeds from sale of other investments
Purchase of other investments
Withdrawal/(placement) of short term deposits pledged to licensed banks

Net cash generated from/(used in) investing activities

| Year-to-date ended |  |
| :---: | :---: |
| 31-05-2012 | 31-05-2011 |
| RM'000 | RM'000 |
| 11,993 | 253 |
| 43,452 | 50,545 |
| 55,445 | 50,798 |
| $(38,510)$ | $(27,598)$ |
| $(35,544)$ | $(33,826)$ |
| 67,436 | 54,293 |
| 1,412 | (490) |
| 50,239 | 43,177 |
| - | 18 |
| $(12,188)$ | $(15,988)$ |
| (475) | (389) |
| 37,576 | 26,818 |
| $\begin{array}{r} \hline 1,398 \\ (23,588) \end{array}$ | (22,734) |
| 561 | 760 |
| - | 3,070 |
| - | (236) |
|  | $(3,045)$ |
| $(8,018)$ | $(14,980)$ |
| - | 1,480 |
| 1,946 | - |
| 1,847 | 6,831 |
| - | $(1,104)$ |
| 5,102 | 766 |
| $(20,752)$ | $(29,192)$ |
| $(7,701)$ | $(10,657)$ |
| $(12,755)$ | $(12,931)$ |
| $(1,714)$ | $(1,097)$ |
| 5,770 | 5,857 |
| (219) | - |
| $(16,619)$ | $(18,828)$ |
| 205 | $(21,202)$ |
| 67,781 | 87,536 |
| (886) | 1,448 |
| 67,100 | 67,782 |
| RM'000 | RM'000 |
| 69,577 | 60,554 |
| $(15,913)$ | $(13,475)$ |
| 17,345 | 29,714 |
| 71,009 | 76,793 |
| $(3,909)$ | $(9,011)$ |
| 67,100 | 67,782 |

The Condensed Financial Statements should be read in conjunction with the Company's Audited Financial Statements for the financial year ended 31 May 2011

ANCOM BERHAD<br>(Company No. 8440-M)<br>Incorporated in Malaysia

## A. EXPLANATORY NOTES TO THE INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED 31 MAY 2012

## A1. Basis of preparation

The Interim Financial Report of the Ancom Berhad ("Ancom" or "the Company") and its subsidiaries ("Group") is unaudited and has been prepared in accordance with the Financial Reporting Standard ("FRS") 134: Interim Financial Reporting and Rule 9.22(2) of the Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities") for the Main Board ("Listing Requirements").

The Interim Financial Report of the Group should be read in conjunction with the Group's Audited Financial Statements for the financial year ended 31 May 2011. These explanatory notes attached to the Interim Financial Report provide an explanation of events and transactions that are significant for an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 May 2011.

The significant accounting policies and methods of computation adopted by the Group in this Report are consistent with those adopted in the most recent Audited Financial Statements for the year ended 31 May 2011 except for the adoption of the following new and revised FRSs, IC Interpretations and Amendments to FRSs which are applicable and relevant to the Group's operations:

|  | Effective for annual <br> periods beginning <br> on or after |
| :--- | ---: |
| FRS 1 First-time Adoption of Financial Reporting Standards | 1 July 2010 |
| FRS 3 Business Combinations (revised) | 1 July 2010 |
| Amendments to FRS 2 Share-based Payment | 1 July 2010 |
| Amendments to FRS 5 Non-current Assets Held for Sale and <br> Discontinued Operations <br> Amendments to FRS 127 Consolidated and Separate Financial <br> Statements | 1 July 2010 |
| Amendments to FRS 138 Intangible Assets | 1 July 2010 |
| Amendments to IC Interpretation 9 Reassessment of Embedded | 1 July 2010 |
| Derivatives | 1 July 2010 |
| IC Interpretation 12 Service Concession Arrangements | 1 July 2010 |
| IC Interpretation 16 Hedges of a Net Investment in a Foreign Operation | 1 July 2010 |
| IC Interpretation 17 Distributions of Non-cash Assets to Owners | 1 January 2011 |
| Amendments to FRS 1: Limited Exemption from Comparative FRS 7 | 1 January 2011 |
| Disclosures for First-time Adopters |  |
| Amendments to FRS 1: Additional Exemptions for First-time Adopters | 1 January 2011 |
| Amendments to FRS 2: Share based Payment - Group Cash settled |  |

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ANCOM BERHAD (Company No. 8440-M)
(Incorporated In Malaysia)
Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012
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## Effective for annual periods beginning on or after

1 January 2011
Amendments to FRS 7: Improving Disclosures about Financial Instruments
Improvements to FRS issued in 2010
1 January 2011
IC Interpretation 4 Determining Whether An Arrangement contains a
1 January 2011
Lease
IC Interpretation 18 Transfers of Assets from Customers 1 January 2011
TR 3 Guidance on disclosure of Translations to IFRS 1 January 2011

Except for the changes in accounting policies arising from the adoption of the revised FRS 3 and the amendments to FRS 127, as well as the new disclosures required under the Amendments to FRS 7, the directors expect that the adoption of the other standards and interpretations above will have no material impact on the financial statements in the period of initial application. The nature of the impending changes in accounting policy on adoption of the revised FRS 3 and the amendments to FRS 127 are summarised below.

The revised standards are effective for annual periods beginning on or after 1 July 2010. The revised FRS 3 introduces a number of changes in the accounting for business combinations occurring after 1 July 2010. These changes will impact the amount of goodwill recognised, the reported results in the period that an acquisition occurs, and future reported results. The Amendments to FRS 127 require that a change in the ownership interest of a subsidiary (without loss of control) is accounted for as an equity transaction. Therefore, such transactions will no longer give rise to goodwill, nor will they give rise to a gain or loss. Furthermore, the amended standard changes the accounting for losses incurred by the subsidiary as well as the loss of control of a subsidiary. Other consequential amendments have been made to FRS 107 Statement of Cash Flows, FRS 112 Income Taxes, FRS 121 The Effects of Changes in Foreign Exchange Rates, FRS 128 Investments in Associates and FRS 131 Interests in Joint Ventures. The changes from revised FRS 3 and Amendments to FRS 127 will affect future acquisitions or loss of control and transactions with minority interests.

Other than the above, the significant accounting policies adopted by the Group in this Report are consistent with those used in the Audited Financial Statements of the Group for the financial year ended 31 May 2011.

## A2. Audit Report of the Preceding Audited Financial Statements

The audit report for the Group's Audited Financial Statements for the financial year ended 31 May 2011 was not qualified.

## A3. Seasonal or Cyclical Factors

The interim business operations of the Group were not materially affected by any seasonal or cyclical factors.

A4. Unusual Items Affecting the Assets, Liabilities, Equity, Net Income or Cash Flows
The Group's assets, liabilities, equity, net income or cash flows were not affected by items that are material and unusual because of their nature, size or incidence in the current period.

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ANCOM BERHAD (Company No. 8440-M)
(Incorporated In Malaysia)
Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012
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## A5. Material Changes in Estimates

There were no changes in estimates of amounts reported in prior financial years that have a material effect in the current period.

## A6. Changes in Debts and Equity Securities

There were no issuance, cancellation, repurchase, resale and repayments of debt and equity securities for the current quarter and financial period except for the purchase of Company's own shares held as Treasury Shares.

At the previous Annual General Meeting held on 23 November 2011, the shareholders of the Company approved the proposed renewal of shareholders' mandate for the Company to repurchase up to $10 \%$ of its own ordinary shares. For the current quarter and financial period, the details of Treasury Shares purchased pursuant to Section 67A of the Companies Act, 1965 are detailed as follows:

| Date | Number of shares | Highest price RM | Lowest price RM | Average price RM | Total consideration RM |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 20-03-2012 | 10,000 | 0.370 | 0.370 | 0.370 | 3,745 |
| 22-03-2012 | 45,800 | 0.380 | 0.375 | 0.376 | 17,299 |
| 23-03-2012 | 6,500 | 0.375 | 0.375 | 0.375 | 2,481 |
| 30-03-2012 | 30,000 | 0.370 | 0.370 | 0.367 | 11,055 |
| 03-04-2012 | 5,000 | 0.370 | 0.370 | 0.370 | 1,893 |
| 04-04-2012 | 10,000 | 0.360 | 0.360 | 0.360 | 3,645 |
| 06-04-2012 | 10,000 | 0.370 | 0.370 | 0.370 | 3,745 |
| 10-04-2012 | 12,000 | 0.360 | 0.360 | 0.360 | 4,366 |
| 16-04-2012 | 10,000 | 0.365 | 0.365 | 0.365 | 3,695 |
| 17-04-2012 | 5,000 | 0.360 | 0.360 | 0.360 | 1,842 |
| 24-04-2012 | 5,000 | 0.360 | 0.360 | 0.360 | 1,843 |
| 26-04-2012 | 20,000 | 0.365 | 0.360 | 0.363 | 7,300 |
| 03-05-2012 | 74,000 | 0.350 | 0.345 | 0.345 | 25,740 |
| 04-05-2012 | 20,000 | 0.350 | 0.350 | 0.350 | 7,050 |
| 07-05-2012 | 29,900 | 0.350 | 0.345 | 0.348 | 10,469 |
| 08-05-2012 | 41,400 | 0.360 | 0.360 | 0.360 | 14,968 |
| 11-05-2012 | 11,000 | 0.365 | 0.365 | 0.365 | 4,061 |
| 14-05-2012 | 109,400 | 0.370 | 0.365 | 0.369 | 40,502 |
| 15-05-2012 | 7,500 | 0.360 | 0.360 | 0.360 | 2,744 |
| 17-05-2012 | 20,000 | 0.365 | 0.365 | 0.365 | 7,350 |
| 23-05-2012 | 14,300 | 0.360 | 0.350 | 0.356 | 5,133 |
| 24-05-2012 | 10,000 | 0.350 | 0.350 | 0.350 | 3,545 |
| 28-05-2012 | 39,200 | 0.355 | 0.355 | 0.355 | 13,976 |
| Total for the quarter | 546,000 |  |  |  | 198,447 |
| Balance brought forward | 2736 ,027 |  |  |  | 2094042 |
| Balance as at balance | 3282027 |  |  |  | 292 |

Note: The consideration above is inclusive of brokerage, contract stamp and clearing fees.

A7. Dividend Paid
The Company has not declared or paid any dividend for the current financial period.

ANCOM BERHAD (Company No. 8440-M)

## (Incorporated In Malaysia)

Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012

## A8. Profit/(loss) before Taxation


ANCOM BERHAD (Company No. 8440-M) (Incorporated In Malaysia)
Explanatory notes to the Int
Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012

| 31 May 2012 | Investment holdings and others RM'000 | Agricultural and Industrial Chemicals RM'000 | Logistics RM'000 | Information Technology RM'000 | $\begin{aligned} & \text { Media } \\ & \text { RM'000 } \end{aligned}$ | Polymer <br> RM'000 | Engineering RM'000 | Building Products RM'000 | Elimination RM'000 | $\begin{array}{r} \text { Total } \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |  |  |  |
| External revenue | 2,883 | 1,479,046 | 51,643 | 10,720 | 70,058 | 135,349 | - | - | - | 1,749,699 |
| Inter-segment revenue | 9,570 | 2,265 | 7,542 | 360 | - | 5 | - | - | $(19,742)$ | - |
| Total revenue | 12,453 | 1,481,311 | 59,185 | 11,080 | 70,058 | 135,354 | - | - |  | 1,749,699 |
| Segment results | $(30,514)$ | 41,791 | 8,342 | (748) | $(9,793)$ | 13,866 | - | - | 1,804 | 24,748 |
| Operating profits |  |  |  |  |  |  |  |  |  | 24,748 |
| Finance costs |  |  |  |  |  |  |  |  |  | $(12,755)$ |
| Share of results of associates |  |  |  |  |  |  |  |  |  | - |
| Loss before taxation |  |  |  |  |  |  |  |  |  | 11,993 |
| Tax expense |  |  |  |  |  |  |  |  |  | $(11,584)$ |
| Net loss for the period |  |  |  |  |  |  |  |  |  | 409 |
| 31 May 2011 <br> Revenue |  |  |  |  |  |  |  |  |  |  |
| External revenue | 55 | 1,205,541 | 54,352 | 15,541 | 67,181 | 133,887 | 30,926 | - |  | 1,507,483 |
| Inter-segment revenue | 18,040 | 4,708 | 7,886 | 466 | 2,000 | 157 | 350 | - | $(33,607)$ | - |
| Total revenue | 18,095 | 1,210,249 | 62,238 | 16,007 | 69,181 | 134,044 | 31,276 | - |  | 1,507,483 |
| Segment results | $(34,982)$ | 48,944 | 8,765 | (52) | $(15,752)$ | 12,358 | $(4,309)$ | - | $(1,179)$ | 13,793 |
| Operating profits |  |  |  |  |  |  |  |  |  | 13,793 |
| Finance costs |  |  |  |  |  |  |  |  |  | $(12,931)$ |
| Share of results of associates |  |  |  |  |  |  |  |  |  | (609) |
| Profit before taxation |  |  |  |  |  |  |  |  |  | 253 |
| Tax expense |  |  |  |  |  |  |  |  |  | $(6,151)$ |
| Net loss for the period |  |  |  |  |  |  |  |  |  | $(5,898)$ |

## A10. Valuation of Property, Plant and Equipment

The valuations of property, plant and equipment have been brought forward, without amendments, from the Audited Financial Statements for the financial year ended 31 May 2011.

The carrying value of the Group's land and building are stated at valuation less accumulated depreciation and impairment losses. The carrying amounts of other plant and equipment are stated at cost less accumulated depreciation and impairment losses.

## A11. Events Subsequent to the Reporting Period

There were no material events subsequent to the end of the financial period up to the date of this Report that have not been reflected in the interim financial statements.

## A12. Effects of Changes in Composition of the Group

There were no material changes in the composition of the Group for the current quarter and financial year-to-date including business combinations, acquisitions or disposals of subsidiaries and long-term investments, restructuring or discontinuing operations.

## A13. Changes in Contingent Liabilities or Contingent Assets Since the Last Annual Balance Sheet Date

The Group's contingent liabilities stood at RM15.5 million as at balance sheet date.

## A14. Capital commitments

The capital commitments as at balance sheet date are as follows:

ANCOM BERHAD (Company No. 8440-M) (Incorporated In Malaysia) Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012

## B. ADDITIONAL INFORMATION PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES

## B1. Review of Group's Performance

The Group posted revenue of RM1.75 billion for the current financial year compared with RM1.51 billion in last year. Profit before taxation ("PBT") for the current financial year improved to RM12.0 million compared with RM0.3 million last year. Overall, the higher revenue of the Group was primarily contributed by the Agricultural and Industrial Chemical Division. The division continue to post strong revenue growth in the current financial year supported by higher exports. In addition, lower operating costs in the Media Division have also contributed to the favourable Group's results.

For the financial quarter ended 31 May 2012, the Group posted higher revenue of RM507.5 million compared with RM467.2 million a year ago. However, PBT decreased to RM0.2 million in the current financial quarter compared with RM5.8 million in the same corresponding quarter last year.

## Agricultural and Industrial Chemicals

The division posted revenue of RM437.5 million for the current financial quarter compared with RM394.9 million recorded in the corresponding quarter last year. The increase is due to stronger industrial chemical sales in the Singaporean and Indonesian markets. The improved revenue was also contributed by the continued improvement in export of agricultural chemical products. However, due to the uncertainty in the recovery of the Eurozone economies and the projected slower growth in China, prices of our products have been extremely volatile in this quarter. In addition, many producers continue to target the Southeast Asian market to move their products and competition has become more severe. These two factors have had an adverse effect on the divisional margins and as a result, the segmental profit of the division decreased from RM26.4 million in the corresponding quarter last year to RM8.6 million in the current quarter.

## Logistics

The Logistics Division posted lower revenue of RM15.5 million in the current financial quarter compared with RM19.6 million in the corresponding quarter last year. Lower revenue was primarily due to slowdown experienced in the transportation business. Nevertheless, the division continued to report robust sale from its tank farm business.

Consequently, the segmental profit for the current financial quarter fell to RM1.8 million from RM4.4 million in the corresponding quarter last year.

## Information Technology

The division continued to face intense competition in the current financial quarter. Both revenue and operating profits declined as the division is unable to maintain its order intake. Revenue for the financial quarter fell to RM3.8 million from RM4.8 million a year ago. However, the segmental loss decreased to RM0.4 million from RM0.6 million last year as profit margins from projects secured in the current financial year were generally better.

## Media

The revenue of the Media Division for the current financial quarter is lower at RM17.7 million compared to RM22.8 million in the same quarter last year. Revenue declined as certain contracts were delayed in the current financial quarter. However, the

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ANCOM BERHAD (Company No. 8440-M)
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Explanatory notes to the Interim Financial Report for the quarter ended 31 May 2012
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division posted segmental loss of RM5.8 million compared with segmental loss of RM1.4 million in the corresponding quarter last year on impairment costs amounting to RM2.3 million. Despite a setback in the current financial quarter, the Media Division managed to reduced its full year losses from RM15.7 million last year to RM9.8 million in the current financial year.

## Polymer

The Polymer Division achieved sales of RM34.2 million for the current financial quarter, which represents a decline of $2.3 \%$ from RM35.0 million in the corresponding quarter in Q4 FY 2011. This is due to lower FCF (film and coated fabrics) sales in the domestic market as a result of severe competition from cheap imports. For the quarter, after accounting for the provision for receivables and the write-down of inventories totalling RM1.4 million, the Division made a higher PBT of RM2.3 million compared with RM1.3 million achieved in the same period last year. The PBT of RM1.3 million recorded in Q4 FY 2011 was arrived at after taking into account the impairment of assets and write-down of inventories totalling RM3.8 million

## Investment holding

Investment holding division is primarily a cost centre as its revenue is mostly derived from dividend income from subsidiaries. During the financial quarter under review, there is a general increase in the operational costs and overheads.

B2. Material Change in the Results for the Current Quarter as Compared with the Immediate Preceding Quarter

During the quarter under review, the Group revenue increased to RM507.5 million compared with RM415.6 million in the immediate preceding quarter. The Group suffered a loss before taxation of RM3.6 million compared to PBT of RM1.1 million in the immediate preceding quarter.

The higher revenue for the current financial quarter is due to better demand for Industrial Chemical products especially in Singapore and Indonesia as customers stock-up their inventories to gear up for production after the new year festivities. Despite higher revenue, the Group incurred loss before taxation of RM3.6 million on higher operating costs and impairments charges.

## B3. Prospects

Based on the improved performance of the Group compared to the previous financial year, the Directors expect, barring any unforeseen circumstances, the performance of the Group shall remain satisfactory for the next financial year.

B4. Variance from Profit Forecasts and Profit Guarantees
Not applicable as the Company did not provide any profit forecast and profit guarantee in respect of the current financial quarter.

## B5. Taxation

|  | Individual quarter ended |  | Year-to-date ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31-05-2012 | 31-05-2011 | 31-05-2012 | 31-05-2011 |
|  | RM'000 | RM'000 | RM'000 | RM'000 |
| Current tax expense based on profit for the financial period: |  |  |  |  |
| Malaysian income tax | 3,236 | $(1,166)$ | 11,858 | 9,199 |
| Foreign income tax | - | 1,544 | 1,245 | 2,539 |
|  | 3,236 | 378 | 13,103 | 11,738 |
| Under/(over) provision in prior years: |  |  |  |  |
| Malaysian income tax | - | 153 | (3) | 91 |
| Foreign income tax | - | (29) | - | (29) |
|  | 3,236 | 502 | 13,100 | 11,800 |
| Deferred taxation: |  |  |  |  |
| Transfer to/(from) deferred taxation | - | (653) | $(1,516)$ | $(4,989)$ |
| Under/(over) provision in prior years | - | (638) | - | (660) |
|  | 3,236 | (789) | 11,584 | 6,151 |

The effective rate of taxation for the Group is higher than the statutory tax rate mainly due to losses in certain subsidiaries that are not available for set-off against taxable profits in other companies within the Group.

B6. Utilisation of proceeds
Not applicable as the Company has not raised any proceeds from any of its corporate exercises.

B7. Status of Corporate Proposals
There were no corporate proposals announced but not completed as at the date of this Report.

## B8. Group's Borrowings

|  | $\begin{gathered} \text { 31-05-2012 } \\ \text { RM'000 } \end{gathered}$ | $\begin{array}{r} \text { 31-05-2011 } \\ \text { RM'000 } \end{array}$ |
| :---: | :---: | :---: |
| SHORT TERM BORROWINGS |  |  |
| Secured: |  |  |
| Ringgit Malaysia | 23,596 | 48,903 |
| Singapore Dollar | 2,276 | 359 |
| Indonesian Ruppiah | 2,027 | - |
| United States Dollar | 52,864 | 49,802 |
| Vietnamese Dong | 2,554 | 1,458 |
|  | 83,317 | 100,522 |
| Unsecured: |  |  |
| Ringgit Malaysia | 154,777 | 113,634 |
| United States Dollar | - | - |
| Singapore Dollar | 458 | 863 |
| Hong Kong Dollar | 141 | 3,087 |
| Indonesian Ruppiah | 32 | 11,444 |
|  | 155,408 | 129,028 |
| Total short term borrowings | 238,725 | 229,550 |
| LONG TERM BORROWINGS |  |  |
| Secured: |  |  |
| Ringgit Malaysia | 10,147 | 21,243 |
| Singapore Dollar | 911 | - |
| Indonesian Ruppiah | 2,196 | - |
| Vietnamese Dong | 200 | 2,094 |
|  | 13,454 | 23,337 |
| Unsecured: |  |  |
| Ringgit Malaysia | 10,804 | 1,394 |
| Singapore Dollar | - | 333 |
| Indonesian Ruppiah | 27 | 54 |
|  | 10,831 | 1,781 |
| Total long term borrowings | 24,285 | 25,118 |
| TOTAL BORROWINGS | 263,010 | 254,668 |

Borrowings denominated in foreign currencies are stated at Ringgit Malaysia equivalent as at the reporting dates stated above.

B9. Changes in Pending Material Litigation
There was no material litigation pending as at the date of this Report.

B10. Dividends

The Directors do not recommend the payment of any dividend for the current quarter. There were no dividends declared for the current financial year-to-date.

## B11. Earnings Per Share

## Basic earnings per share

The basic earnings per share is calculated by dividing the net loss attributable to the ordinary equity holders of the Company by the weighted average number of ordinary shares in issue during the financial period as follows:

|  | Individual quarter ended |  | Year-to-date ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31-05-2012 | 31-05-2011 | 31-05-2012 | 31-05-2011 |
| Number of ordinary shares ('000) | 218,956 | 218,956 | 218,956 | 218,956 |
| Less: Treasury shares ('000) | $(2,736)$ | $(2,711)$ | $(2,736)$ | $(2,711)$ |
|  | 216,220 | 216,245 | 216,220 | 216,245 |
| Net loss attributable to |  |  |  |  |
| ordinary equity holders of the |  |  |  |  |
| Company (RM'000) | $(5,369)$ | 3,111 | $(8,967)$ | $(12,952)$ |
| Basic loss per ordinary share (sen) | (2.48) | 1.44 | (4.15) | (5.99) |

## Fully diluted earnings per share

Not applicable as the Company does not have dilutive ordinary shares in issue as at the balance sheet date.

B12. Disclosure of realised and unrealised profits
Bursa Securities has, on 25 March 2010 and 20 December 2010, issued directives requiring all listed issuers to disclose the breakdown of unappropriated profits or accumulated losses as at the end of the reporting period, on a group basis, into realised and unrealised profits or losses, as the case may be, in the notes to its quarterly reports.

The breakdown of retained profits of the Group as at the balance sheet date, pursuant to the format prescribed by Bursa securities, is as follows:

| Total retained profits of the Group | RM'000 |
| :--- | ---: |
| - Realised | 11,327 |
| - Unrealised | 15,269 |
|  | 26,596 |
| Less: Consolidation adjustments | 28,010 |
| As per consolidated financial statements | 54,606 |

By Order of the Board
Wong Wai Foong
Choo Se Eng
Secretaries
Petaling Jaya
31 July 2012

